## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

#### Name of entity

Mitchell Services Limited

ABN

31 149 206 333

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1 +Class of +securities issued or to be issued

Rights to receive and options to purchase ordinary shares

Number of \*securities issued or to be issued (if known) or maximum number which may be issued Rights to receive up to 4,915,099 fully paid ordinary shares (**Rights**)

Options to purchase up to 16,362,395 fully paid ordinary shares (**Options**)

3 Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

The Rights are issued on the following terms:

- (a) the holder is entitled to exercise the Rights to receive fully paid ordinary shares after one month of the date of issue;
- (b) the fully paid ordinary shares issued to the holder on exercise of the Rights will be held by a trustee subject to the satisfaction of vesting conditions;
- (c) the Rights will expire on the vesting date as specified in the offer; and
- (d) the exercise price is nil.

The Options are issued on the following terms:

- (a) subject to the satisfaction of vesting conditions, each Option entitles the holder to purchase one fully paid ordinary share;
- (b) the Options will expire as specified in the offer; and
- (c) the exercise price is \$0.0395 for each Option.

Shares issued on exercise of the Rights and

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

quoted Options will rank equally with the existing fully paid ordinary shares on issue in Mitchell Services Limited.

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

5 Issue price or consideration

Nil

6 Purpose of the issue
(If issued as consideration for the acquisition of assets, clearly identify those assets)

Long term incentive plan for senior executives

6a Is the entity an <sup>+</sup>eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i

Yes

6b The date the security holder resolution under rule 7.1A was passed

20 October 2015

6c Number of \*securities issued without security holder approval under rule 7.1

Rights to receive up to 4,915,099 fully paid ordinary shares

Options to purchase up to 16,362,395 fully paid ordinary shares

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<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A	Nil	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	Nil	
6f	Number of *securities issued under an exception in rule 7.2	Nil	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	Not applicable to this A	ppendix 3B
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable to this A	ppendix 3B
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Capacity remaining under Listing Rule 7.1 is 150,818,261  Capacity remaining under Listing Rule 7.1A is 138,301,715	
		Total remaining capacit	y is 289,119,976
7	<sup>+</sup> Issue dates	23 May 2016	
	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.		
		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the +securities in section	1,418,373,973	Fully paid ordinary shares
	2 if applicable)	12,499,900	Quoted options with an exercise price of \$0.30 per option, exercisable at any time between 2 August 2013 and 2 August 2016

9	Number and +class of all +securities not quoted on ASX (including the +securities in section 2 if applicable)	500,000	Unquoted options with an exercise price of \$0.30 per option, exercisable at any time between 2 August 2013 and 2 August 2016
		98,700,000 16,362,395 4,915,099	Unquoted performance based options with EBITDA and share price vesting conditions  Unquoted management options with an exercise price of \$0.0395 per option, subject to vesting conditions  Unquoted rights to receive ordinary shares subject to vesting conditions
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	No dividend is payable	
Part	2 - Pro rata issue		
11	Is security holder approval required?	N/A	
12	Is the issue renounceable or non-renounceable?	N/A	
13	Ratio in which the *securities will be offered	N/A	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	N/A	
15	<sup>+</sup> Record date to determine entitlements	N/A	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	N/A	

<sup>+</sup> See chapter 19 for defined terms.

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17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has security holders who will not be sent new offer documents	N/A
	Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A

30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Issue date	N/A
	<b>3 - Quotation of securitie</b> <i>ed only complete this section if you are app</i> Type of *securities	
(a)	(tick one)  +Securities described in Part 1	
(b)		of the escrowed period, partly paid securities that become fully paid, employee ends, securities issued on expiry or conversion of convertible securities
Entiti	es that have ticked box 34(a)	
Addit	ional securities forming a new cla	ass of securities
Tick to locume	indicate you are providing the informations	tion or
35		securities, the names of the 20 largest holders of the number and percentage of additional *securities held by
36		y securities, a distribution schedule of the additional ber of holders in the categories
37	A copy of any trust deed for the	ne additional <sup>+</sup> securities

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<sup>+</sup> See chapter 19 for defined terms.

## Entities that have ticked box 34(b)

Number of *securities for which *quotation is sought	N/A	
<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	N/A	
Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	N/A	
Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another +security, clearly identify that other +security)	N/A	
Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the <sup>+</sup> securities in clause 38)	Number N/A	+Class N/A
	*Class of *securities for which quotation is sought  Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)  Number and *class of all *securities quoted on ASX (including the	*Class of *securities for which quotation is sought  Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  If the additional *securities do not rank equally, please state:  • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment  Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)  Number  Number and *class of all *securities quoted on ASX (including the

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before <sup>†</sup>quotation of the <sup>†</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

(Company secretary) Date: 23 May 2016

Print name: Greg Switala

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue	867,000,222	
<ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period under an exception in rule 7.2</li> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period with shareholder approval</li> <li>Number of partly paid <sup>+</sup>ordinary securities that became fully paid in that 12 month period</li> <li>Note:         <ul> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> <li>Subtract the number of fully paid <sup>+</sup>ordinary securities cancelled during that 12 month period</li> </ul>	495,428,698 ordinary shares issued on 3 July 2015 at \$0.017 per share pursuant to a non-renounceable entitlement offer  20,588,235 ordinary shares issued on 23 October 2015 as payment of interest for Year 1 under the facility agreement with Mitchell Family Investments (Qld) Pty Ltd as trustee for the Mitchell Family Investment Trust  Nil	
"A"	1,383,017,155	

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
Multiply "A" by 0.15	207,452,573
Step 3: Calculate "C", the amount of 7.1 that has already been used	of placement capacity under rule
<ul> <li>Insert number of +equity securities issued or agreed to be issued in that 12 month period not counting those issued:</li> <li>Under an exception in rule 7.2</li> </ul>	29,411,765 ordinary shares issued on 6 July 2015 at \$0.017 as payment of interest for year 1 under the loan facility agreement with Washington H. Soul Pattinson and Company Limited
<ul> <li>Under rule 7.1A</li> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	5,945,053 ordinary shares issued on 7 December 2015 as part payment of commissions payable to Pickles Auctions Pty Ltd resulting from asset sales
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> </ul>	16,362,395 unquoted management options to purchase fully paid ordinary shares, with an exercise price of \$0.0395 per option, subject to vesting conditions  4,915,099 unquoted rights to receive fully paid ordinary shares, subject to vesting conditions
<ul> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	Conditions
"C"	56,634,312
Step 4: Subtract "C" from ["A" x "Eplacement capacity under rule 7.1	3"] to calculate remaining
"A" x 0.15	207,452,573
Note: number must be same as shown in Step 2	
Subtract "C"	56,634,312
Note: number must be same as shown in Step 3	
<i>Total</i> ["A" x 0.15] – "C"	150,818,261
	[Note: this is the remaining placement capacity under rule 7.1]

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<sup>+</sup> See chapter 19 for defined terms.

### Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"	1,383,017,155	
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
Multiply "A" by 0.10	138,301,715	
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used		
<b>Insert</b> number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	Nil	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"	Nil	

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<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10	138,301,715	
Note: number must be same as shown in Step 2		
Subtract "E"	0	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"	138,301,715	
	Note: this is the remaining placement capacity under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.