



**THE FOOD
REVOLUTION
GROUP**

ASX Announcement

31 August 2016

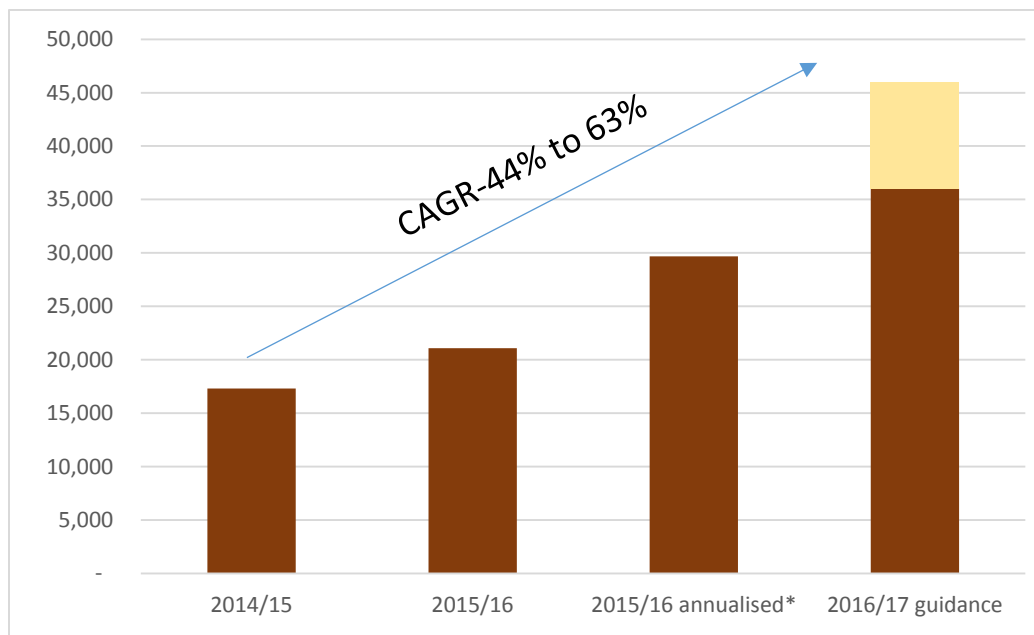
The Food Revolution Group delivers strong growth in FY16

Food and beverage processing company The Food Revolution Group (ASX: FOD) (“FOD” or the “Company”) is pleased to lodge its FY2016 Appendix 4E and Preliminary Final Report.

Financial Highlights:

- Formerly known as LangTech International Pty Ltd, FOD completed a reverse takeover (“RTO”) of Crest Minerals Limited and commenced trading on the Australian Securities Exchange on 19 February
- Raised \$12 million in a heavily oversubscribed offering
- Gross Sales (excluding other income) for FY16 of \$21million (\$20 million net of marketing and sales commission); FY15 \$17.3 million
- Sales growth of ~22% YoY or 71% annualised
 - Sale growth a result of FOD launching branded products during FY16 primarily in April 2016
 - Launched 27 new products via distribution agreements with major Australian supermarkets including Woolworth, Coles and IGA as well as BP service stations
- FY16 EBITDA of \$754K (excluding one-offs).

Financial Results - Sales



Forecast

- After completing the RTO and launching its retail branded products in past 6 months, FOD is positioned to grow significantly over the coming years
- Forecast sales of \$36-46 million and EBITDA of \$3.2-\$3.8 million for FY17
- EBITDA of \$5.1-\$5.7 million for FY17 incorporating the one-off sale of the bioactives IP & New Zealand operations – gain of \$1.9 million
- Commercial orders from China expected in 1HFY17.

Operational Highlights:

- Established four strategic retail channels in China
 - Products registered and tested in China, with supply chain contracts to be finalised in FY17
- Launched 27 new products via distribution agreements with major Australian supermarkets including Woolworth, Coles and IGA as well as BP service stations
 - Further growth in distribution channels and product lines planned for FY17
- Initiated sale of New Zealand-based business Roxdale Foods Limited and bio-actives IP in \$17M deal
 - Sale of Roxdale - \$1.18 million
 - Sale of Bio-actives - \$1.725 million
 - Annual lease and management fee of \$1.45 million (over 10 years)
 -
- Options for acquisition have been identified, with an acquisition expected in FY17
- Board and independence strengthened following appointment of Graham Duff AM as Independent Chairman, effective 1 September 2016 and Norman Rong as a Director

FOD chief executive Bill Nikolovski said he was pleased with the achievements of the Company in such a short time since it completed the RTO and commenced trading on the ASX in February 2016.

“It has been a busy six months, but it has been incredibly pleasing to see the execution of our strategy. With the sale of our NZ business and its associated terms generating \$17 million over 10 years, FOD will focus on growing our retail business through establishing further distribution channels and launching a number of new products.

“It’s encouraging that we have achieved year-on-year growth of 22% or 71% on an annualised basis. We are focused on growing our reach into international markets in FY2017, particularly in China, which is one of our key markets and where we have already established a number of distribution channels.”

FOD is a food and beverage processing company involved in food and beverage processing in the Fast Moving Consumer Goods (FMCG), with operations in Mill Park, Victoria. It manufactures superior quality juices, fibres, infused fruits and fruit waters for sale as branded products and ingredients into the international food, beverage and nutraceutical markets for customers in Australia and key international target markets, including China.

For more information, please contact:

Bill Nikolovski

Chief Executive

+61 3 9982 1451

bill@thefoodrevolutiongroup.com.au

Nathan Ryan

Investor/media relations

nathan.ryan@nwrcommunications.com.au

+61 420 582 887

About The Food Revolution Group

The Food Revolution Group Limited (ASX: FOD) is an Australian-based food processing company that uses a combination of conventional juice processing equipment and custom-developed equipment and processes to manufacture a range of high-quality juices, fibres, infused fruits and fruit waters that are sold as branded products or ingredients to customers domestically and overseas.

FOD uses a range of processing technologies, including Current Counter Extraction (CCE) technology which was developed in conjunction with Australia's CSIRO to extract juice from fruit and vegetables. Its processing facilities are located in Mill Park, Victoria.

FOD is aiming to generate shareholder value through exploring opportunities for growth in the functional food, beverage and nutraceutical markets in Australian and key international markets.