
COLLINS FOODS LIMITED

2016 ANNUAL GENERAL MEETING

1 September 2016

KFC

Sizzler



CFL
COLLINS FOODS LIMITED



Chairman's address

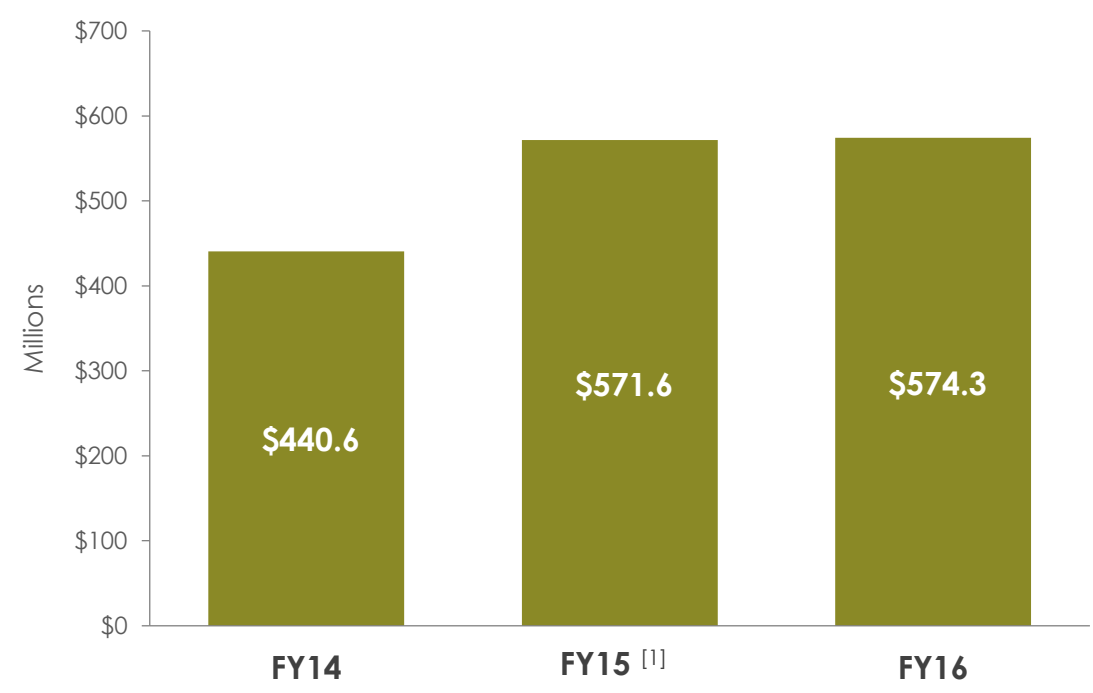
Robert Kaye SC



Managing Director and CEO address

Graham Maxwell

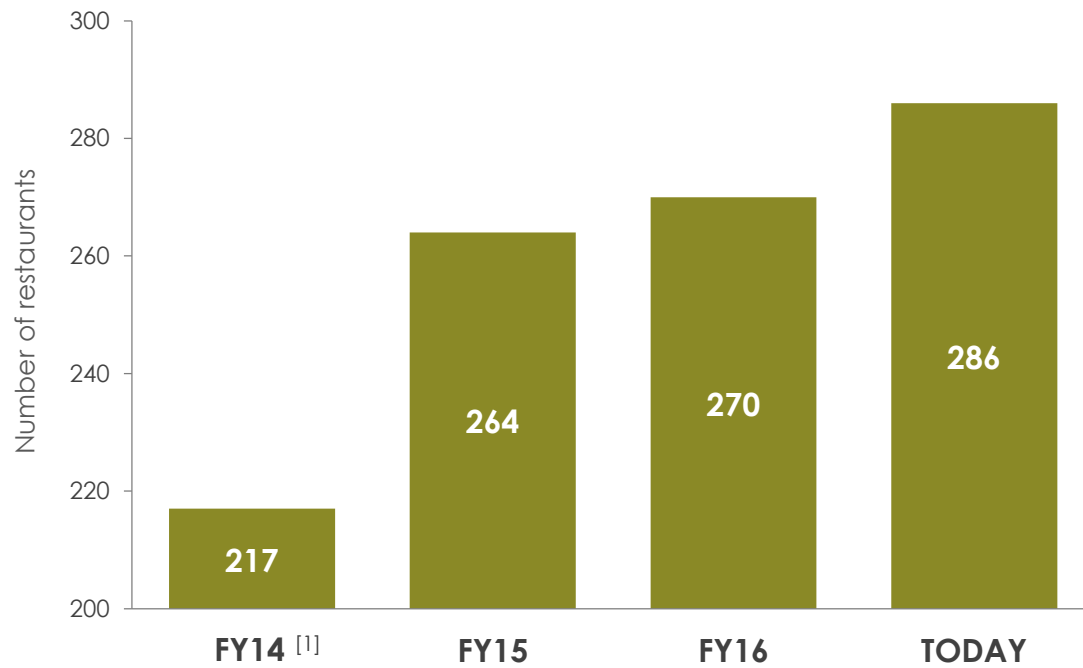
Overall Revenue



[1] 53 week year



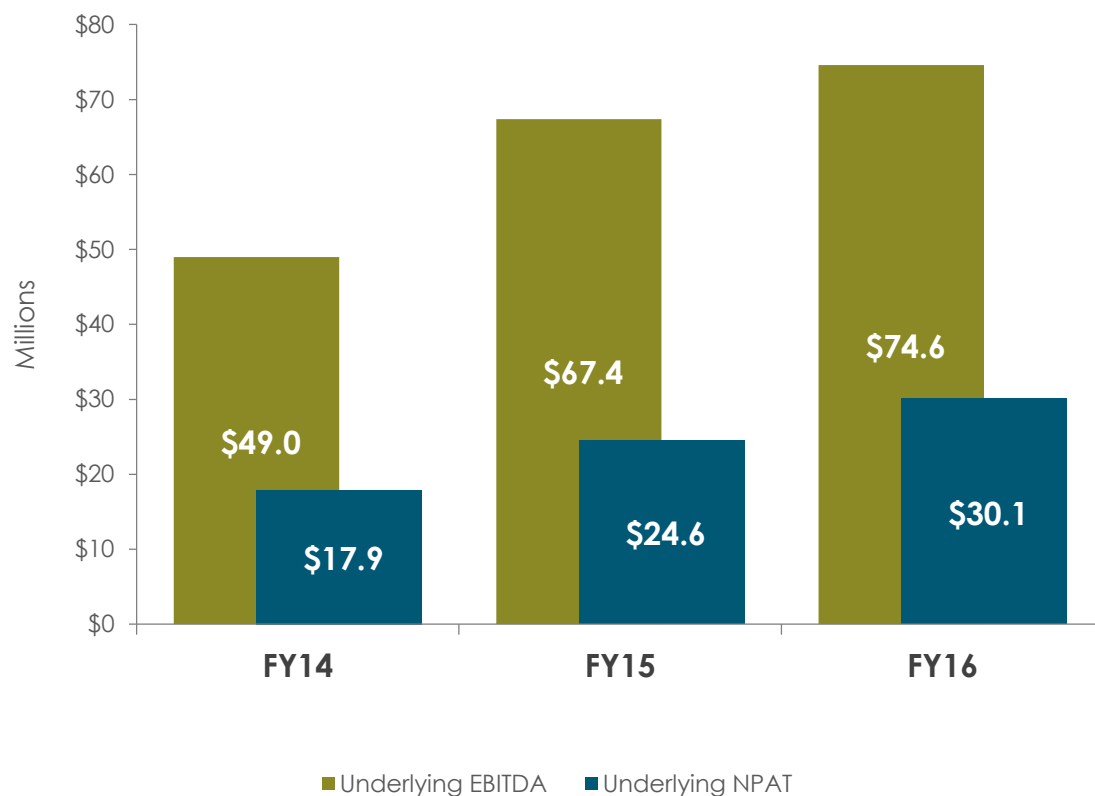
Total Restaurant Count



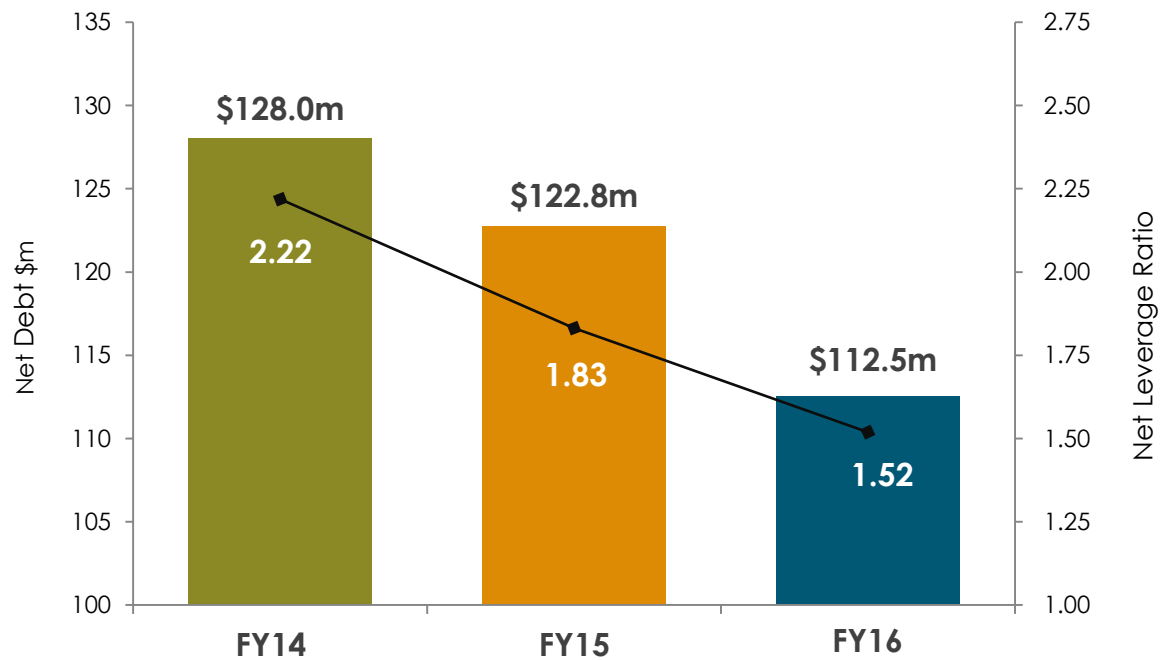
[1] excluding WA/NT restaurants acquired on 7 March 2014



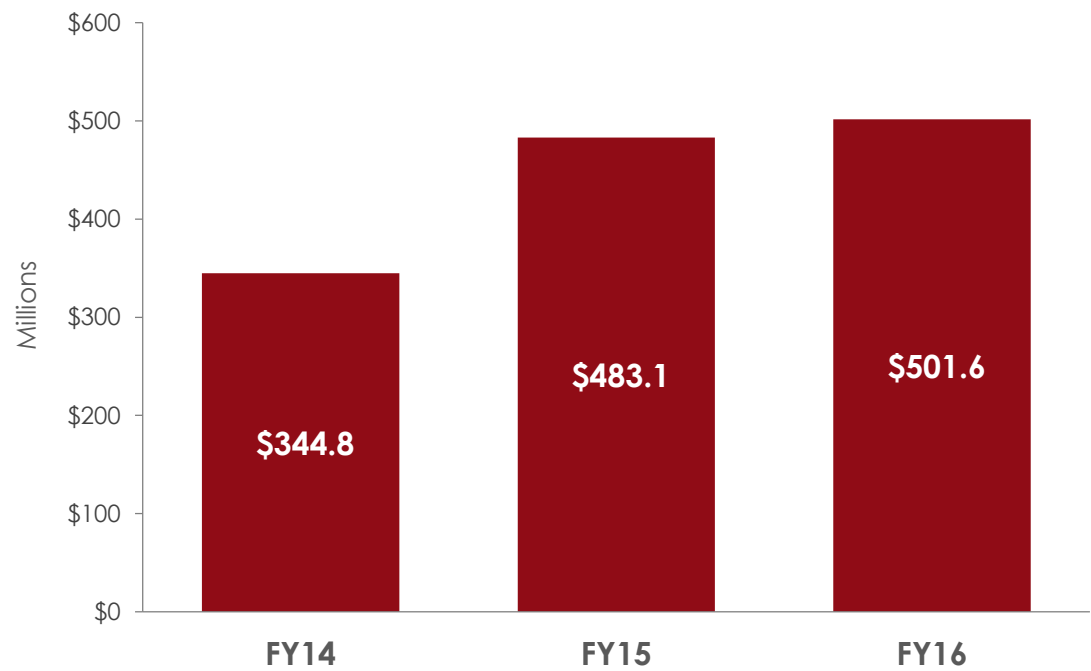
Total Underlying EBITDA & NPAT



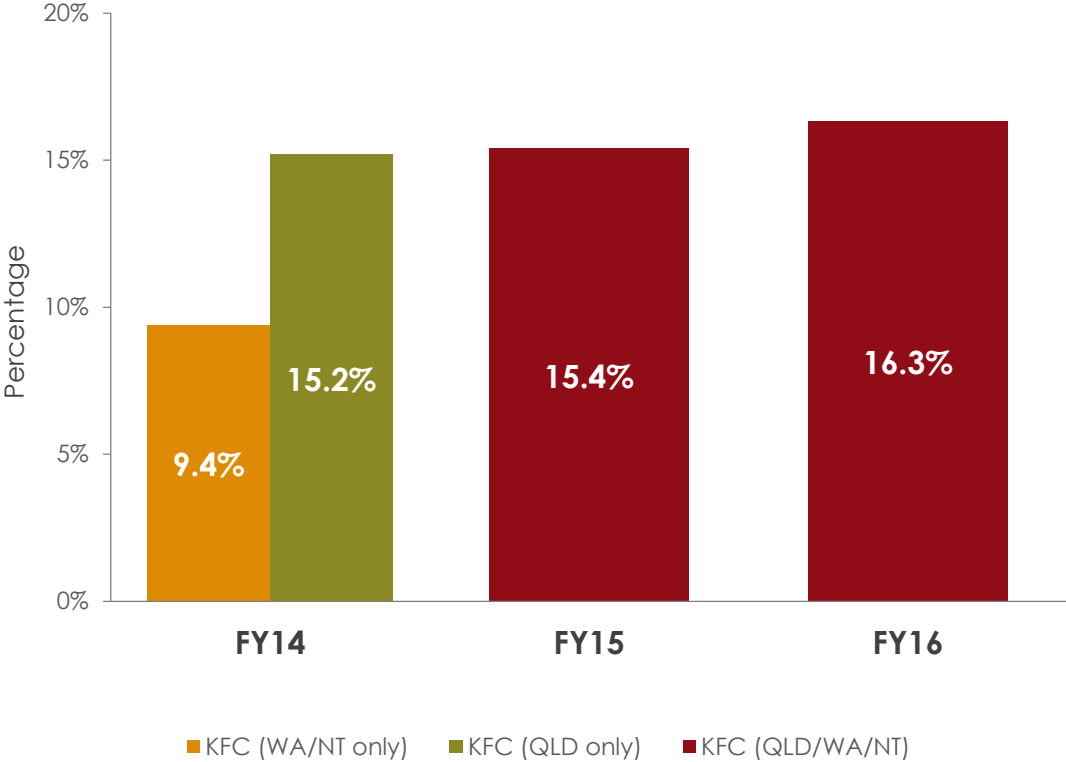
Net Debt & Net Leverage Ratio



KFC Revenue



KFC Margin



Acquisition of 13 KFC restaurants

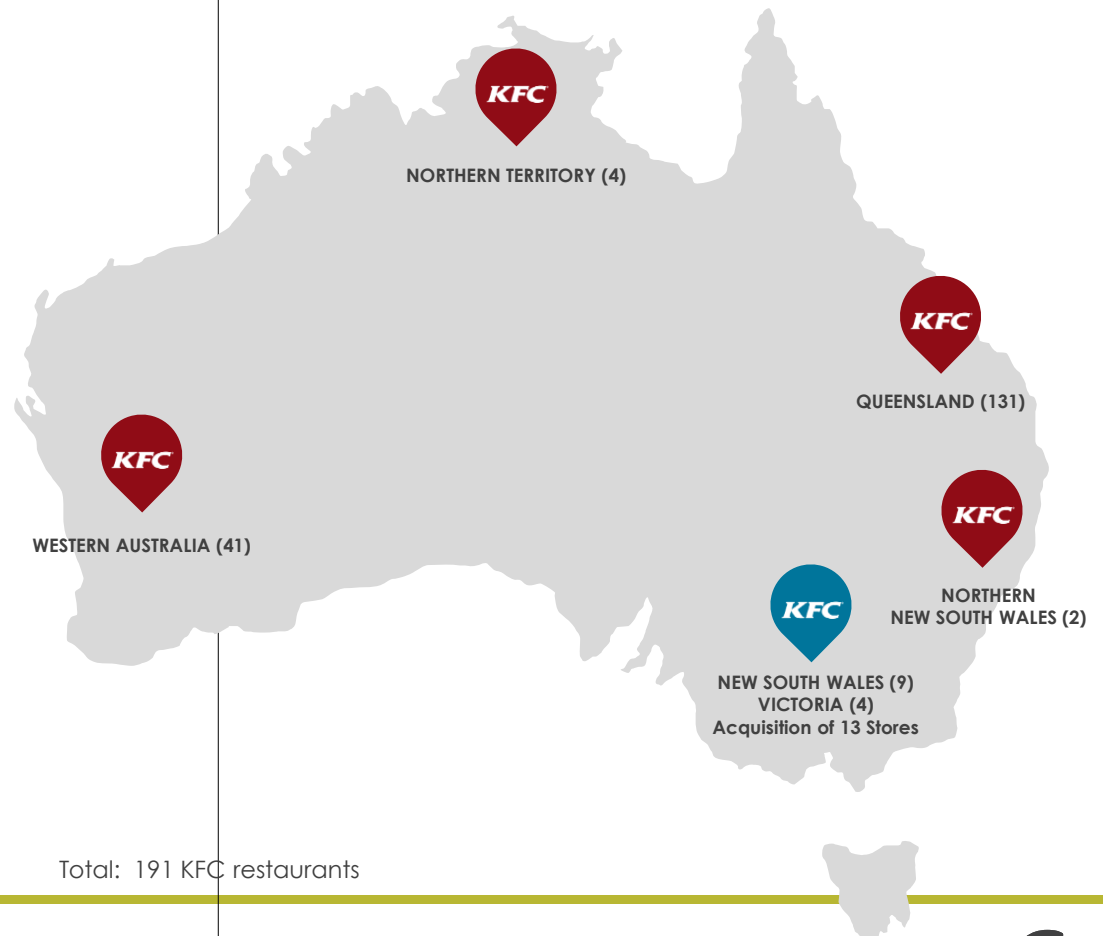
- Acquisition of 13 KFC restaurants located around the New South Wales and Victorian border announced in May
- Provides growth opportunities in these States
- On a trailing basis Sales were \$32.3m and EBITDA (pre-synergies) was \$4.3m
- Immediately EPS accretive (pre-synergies)
- Has increased the number of KFC restaurants by 13 to 191



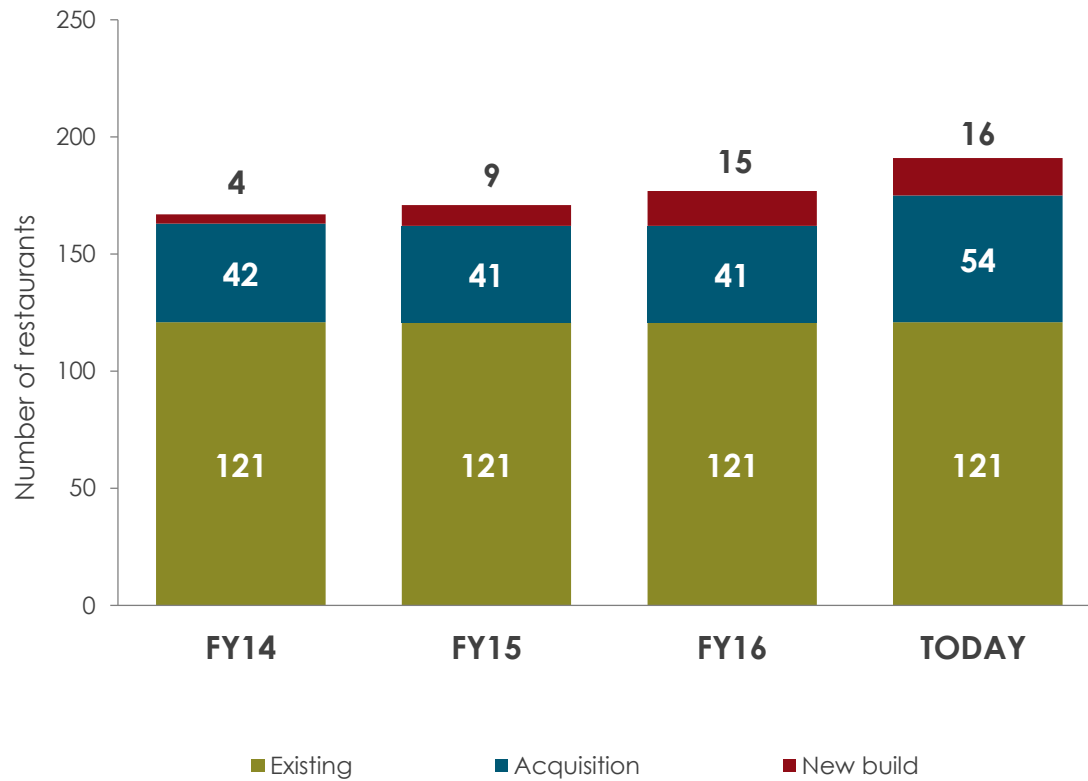
Stores acquired



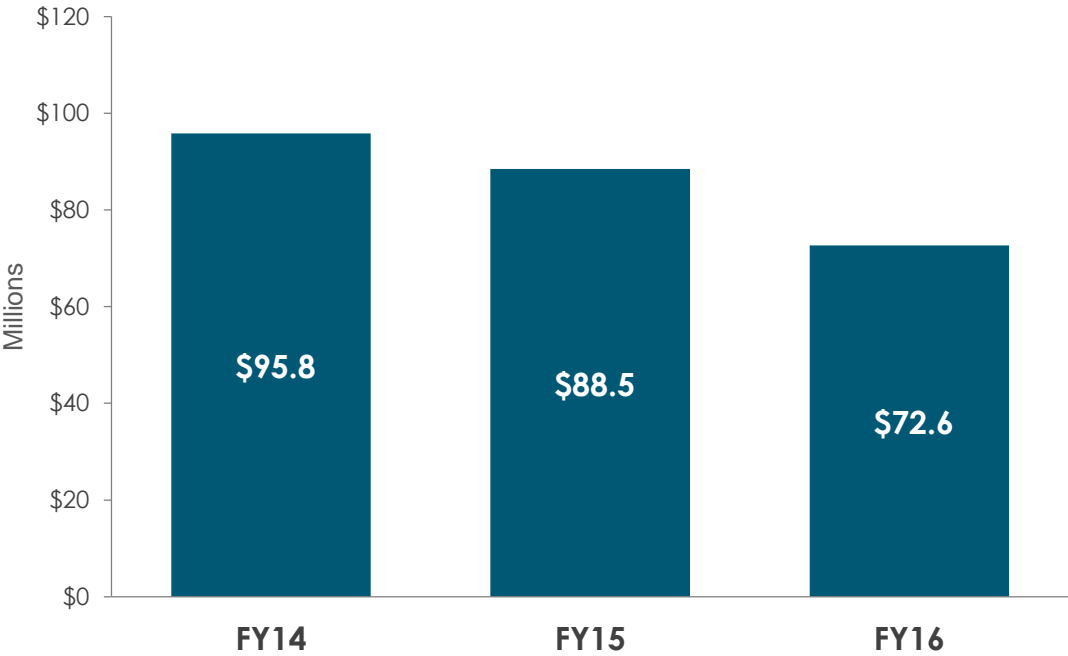
Current stores numbers in the state



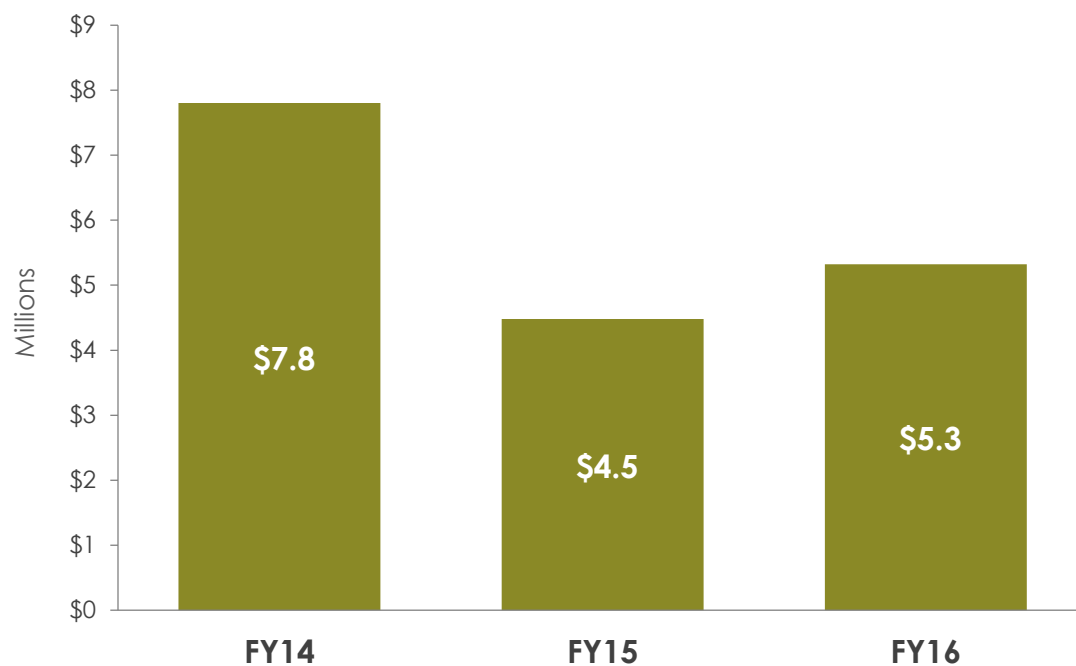
KFC Restaurants



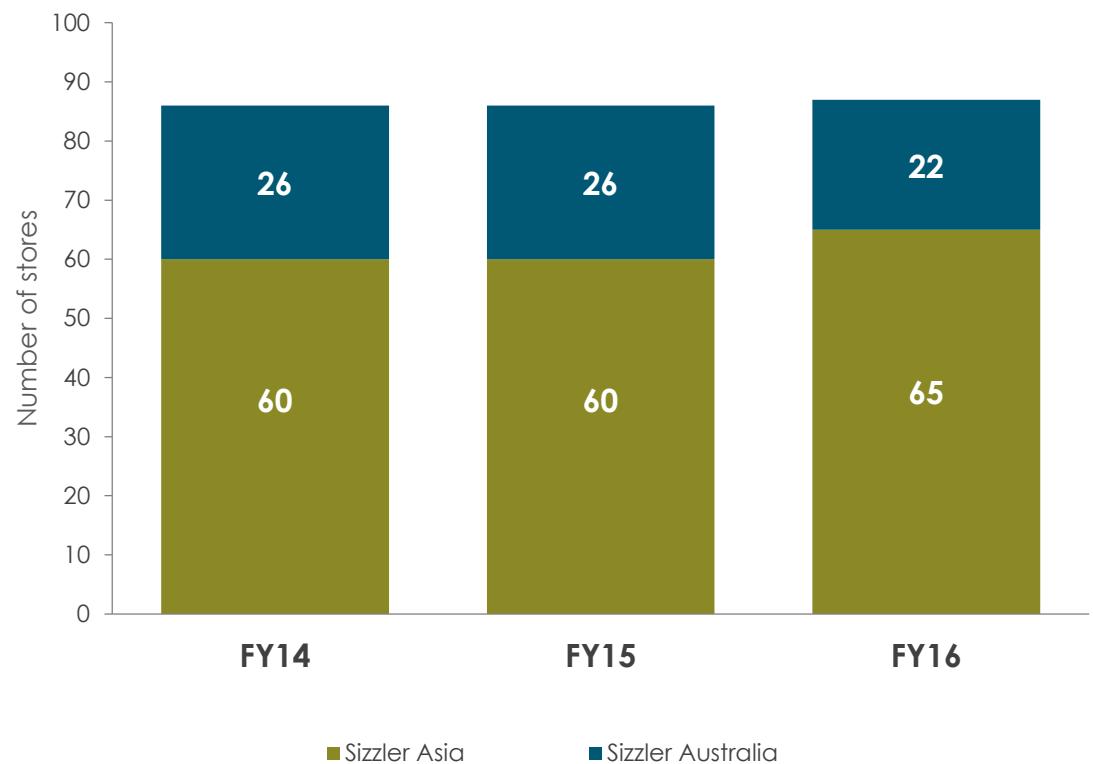
Sizzler Revenue



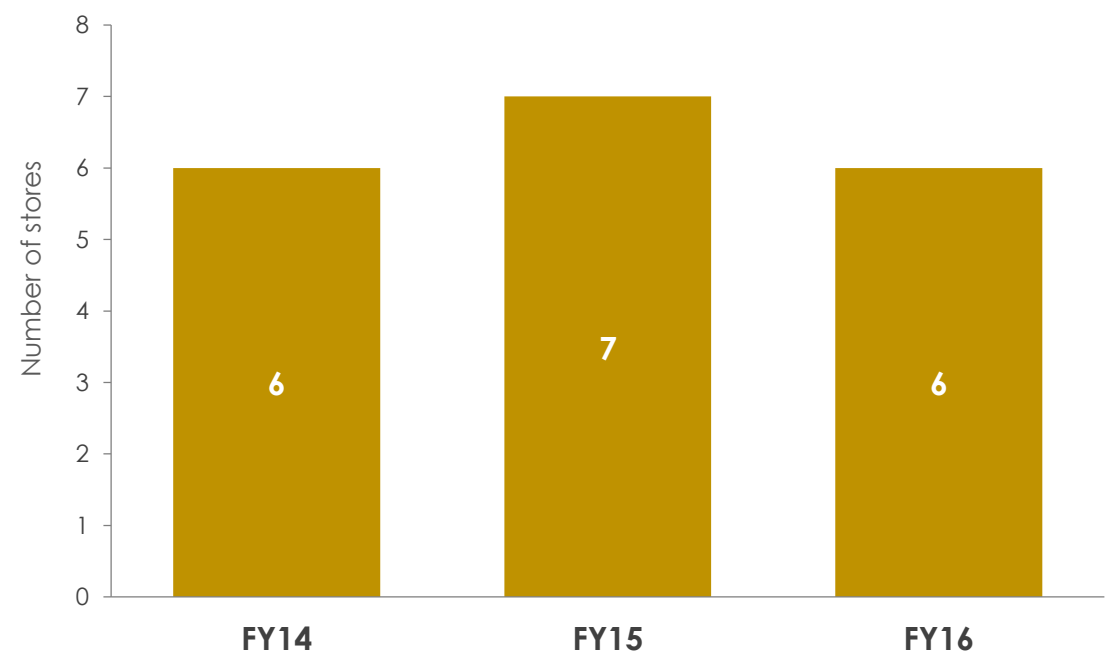
Sizzler Underlying EBITDA



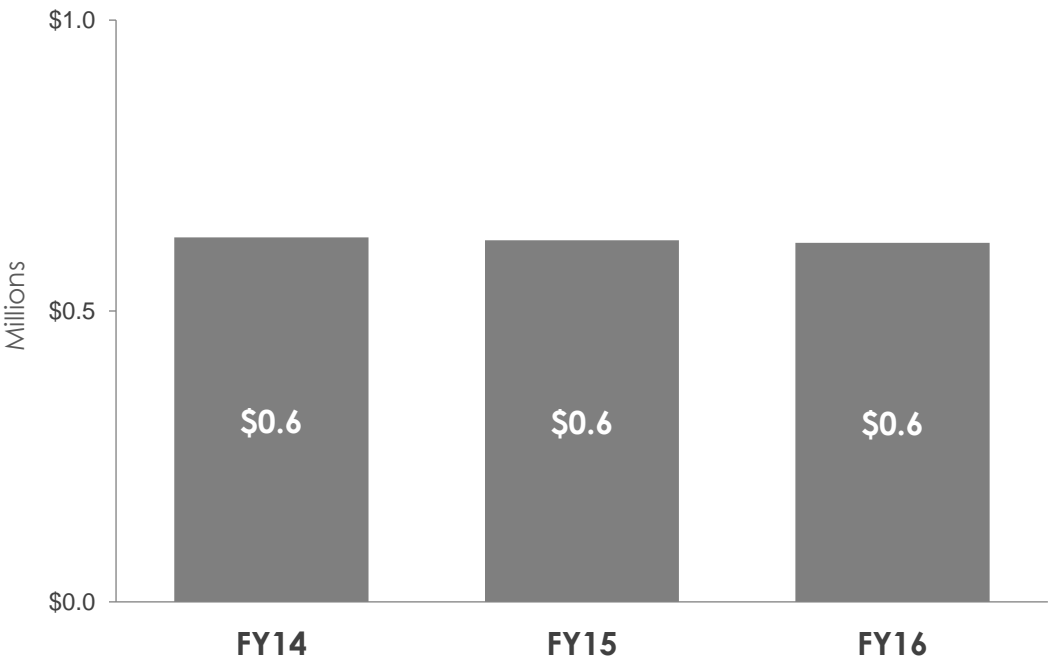
Sizzler Restaurants



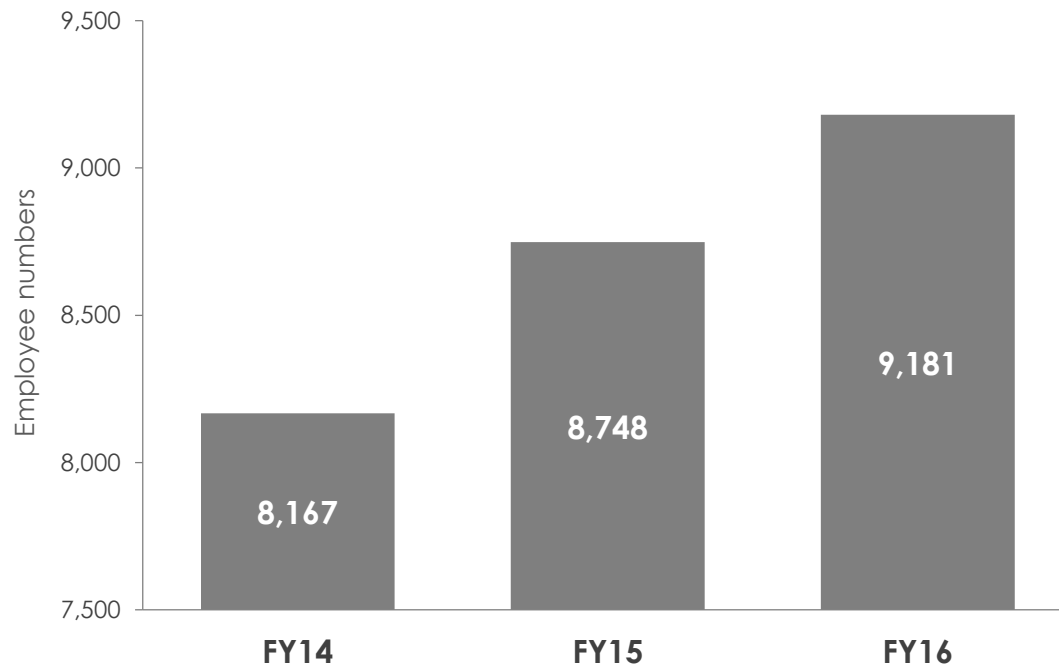
Snag Stand Store Count



Charitable Donations



Fantastic Employees





AGM business

Item 1. Financial and Other Reports

To receive and consider the Financial Report, Directors' Report and Independent Auditor's Report of the Company and its controlled entities for the financial period ended 1 May 2016

Item 2. Re-election of Director – Bronwyn Morris

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

“To re-elect as a Director of the Company Bronwyn Morris who, being a Director of the Company, retires and, being eligible, offers herself for re-election”

PROXIES

In respect of this item of business, the following proxies have been received:

	NUMBER	PERCENTAGE %
For	49,322,399	93.36
Open	3,142,917	5.95
Against	365,839	0.69
Total available	52,831,155	100
Abstain	125,278	

The Chairman intends to vote all available proxies in favour of this resolution.

Item 3. Increase in the maximum aggregate annual remuneration of Non-executive Directors

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

“That, for the purpose of ASX Listing Rule 10.17, clause 50 of the Company’s Constitution and all other purposes, the maximum aggregate annual remuneration that may be paid by the Company as remuneration for the services of the Company’s Non-executive Directors be increased by \$200,000 from \$700,000 to \$900,000 with effect on and from 2 September 2016.”

PROXIES

In respect of this item of business, the following proxies have been received:

	NUMBER	PERCENTAGE %
For	40,886,670	91.26
Open	3,121,410	6.97
Against	792,881	1.77
Total available	44,800,961	100
Abstain	480,399	

The Chairman intends to vote all available proxies in favour of this resolution.

Item 4. Renewal of Shareholder Approval for LTIP

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

"That, for the purpose of Listing Rule 7.2 exception 9 and for all other purposes, the Collins Foods Limited Executive and Employee Incentive Plan (LTIP), the terms of which are summarised in the Explanatory Notes, be and are hereby re-approved."

PROXIES

In respect of this item of business, the following proxies have been received:

	NUMBER	PERCENTAGE %
For	41,220,299	91.85
Open	3,188,635	7.11
Against	467,771	1.04
Total available	44,876,705	100
Abstain	404,655	

The Chairman intends to vote all available proxies in favour of this resolution.

Item 5. Proposed issue of Performance Rights to Graham Maxwell under the LTIP

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

“That for the purpose of Listing Rule 10.14 and for all other purposes, approval is given for the issue, to the Managing Director and CEO of the Company, Graham Maxwell, of Performance Rights under the LTIP as a long-term incentive on the terms set out in the Explanatory Notes, and for the issue of Shares upon exercise of those Performance Rights.”

PROXIES

In respect of this item of business, the following proxies have been received:

	NUMBER	PERCENTAGE %
For	38,694,047	86.21
Open	3,153,739	7.03
Against	3,033,369	6.76
Total available	44,881,155	100
Abstain	400,205	

The Chairman intends to vote all available proxies in favour of this resolution.

Item 6. Adoption of Remuneration Report

To consider and, if thought fit, to pass the following as an ordinary resolution

“That the Remuneration Report (which forms part of the Directors' Report) in respect of the period ended 1 May 2016 be adopted.”

Note: This resolution is advisory only and does not bind the Directors or the Company.

PROXIES

In respect of this item of business, the following proxies have been received:

	NUMBER	PERCENTAGE %
For	37,849,233	84.93
Open	3,140,570	7.05
Against	3,573,025	8.02
Total available	44,562,828	100
Abstain	469,384	

The Chairman intends to vote all available proxies in favour of the adoption of the Remuneration Report.

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No representation is made as to the accuracy or reliability of forward looking statements or the assumptions on which they are based.

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Any discrepancies between totals, sums of components and differences in tables and percentage variances calculated contained in this presentation are due to rounding.