

#### **NEWZULU'S**

# **NEW TEAM**



## **INDEPENDENT CHAIRMAN OF** THE BOARD

#### Charlie Koones

Managing Partner, Moon Tide Media

Previous roles include: President and Publisher of Variety magazine Director, American Media Inc.



## CHIEF **EXECUTIVE OFFICER**

### Marc Milgrom

Until now, was Newzulu Chief Operating Officer

Previous roles include: President & CEO, Filemobile Inc. Partner, PricewaterhouseCoopers



## CHIEF FINANCIAL **OFFICER**

#### TBA

To be located in Canada



## **VICE** PRESIDENT, **SALES**

#### TBA

To be located in USA

# **NEW FOCUS**









**TECHNOLOGY** 

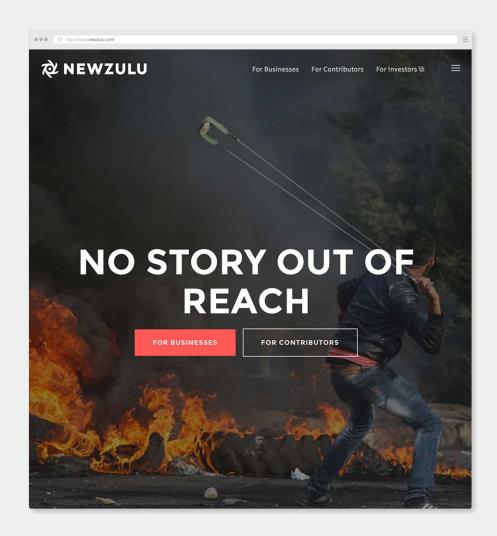
**USA MARKET** 

**PUBLISHERS BROADCASTERS BRANDS** 

FISCAL **RESPONSIBILITY** 

# NEW MARKETING SITE

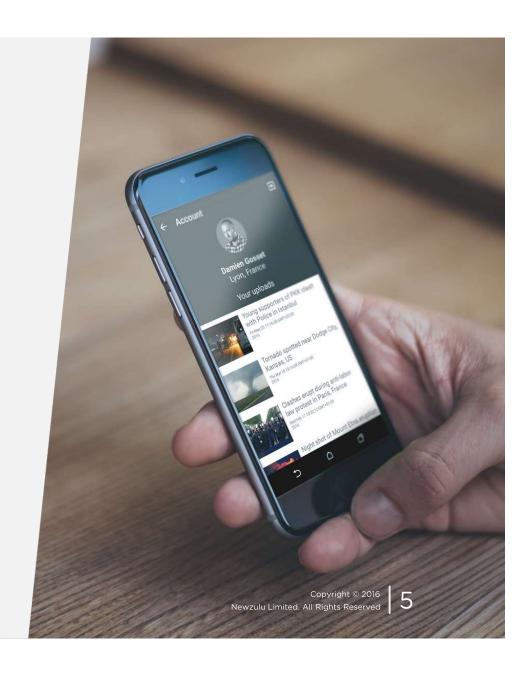
- newzulu.com
- A unified Newzulu experience across products, contributors and investors
- Designed to boost online marketing and provide a state of the art shop front with the capacity to convert visitors into leads and sales



### **NEWZULU MOBILE**

# WHITE LABEL APP

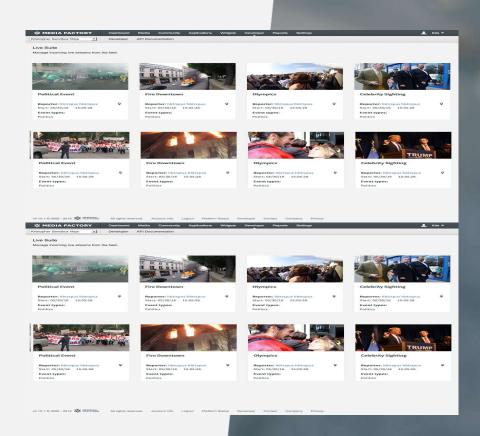
- Redesigned user experience
- Integration into Newzulu Platform
- iOS and Android
- Uploading, viewing and community functionality
- Can be branded to clients' needs



### **NEWZULU LIVE**

# LIVE SUITE

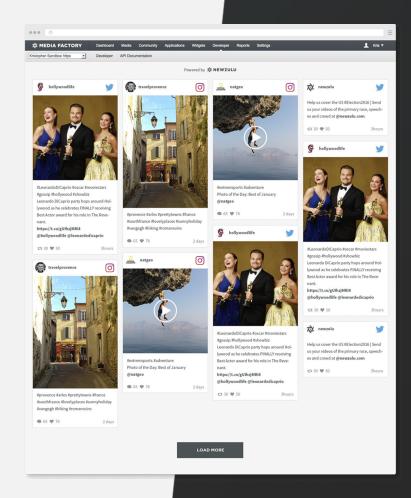
- Integration of Live Suite into Newzulu Platform
- Simplified Functionality
- Faster and Improved User Experience
- Post-live video in Newzulu Platform



### **NEWZULU PLATFORM**

# SOCIAL HUB

- Phase I Beta Launch Q1 FY17
- Search and curate content from Twitter & Instagram using hashtag search
- Moderate and publish content to a state-of-the-art, responsive widget
- Improvements and new features will be added



# **SALES**

Future growth driven by:

- New VP Sales
- Focus on USA Broadcasters, Publishers and Brands
- Enhanced Product offering
- Long-term Technology prospects
- Campaign-based Prime opportunities



## FISCAL RESPONSIBILITY

### **Human Resource Cost Savings**

- Significant reduction in size and cost structure of Paris and UK teams
- Restructuring of global Content team

### **Property Savings**

 Various office locations closed or reduced, including London, Paris, Sydney

### Other Savings

- Major external technology supplier costs reduced
- Travel costs reduced
- Web-phone business closed (Pie Networks)

COST MANAGEMENT IS AN ONGOING FOCUS AND DISCIPLINE.

# **RECAP**

- Substantive improvements to an already best in class technology platform
- Optimizing organization size, structure and personnel in line with new focus
- Consolidation of technologies and operations
- Significant cost reductions across the organization



### **QUESTIONS?**

# CONTACT

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