

## Via ASX Online

ASX ANNOUNCEMENT - 28 June 2016

**ASX Market Announcements Office** 

**ASX Limited** 

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## **ASX EAS**

## **EARNINGS UPDATE**

The Directors of Easton Investments Limited (the Company) advise that the Underlying Profit (1) for the 2<sup>nd</sup> half of 2015/16 is expected to be in line with or marginally below the first half result of \$1.68 million.

The 2<sup>nd</sup> half result is likely to be slightly less than expected due mainly to the timing of revenue from our Limited Authorisation service for accountants leading up to the 1 July 2016 start date.

Good progress has been made in bringing accountants under the Company's AFS licence, with more than 200 applications already processed and a continuing pipeline in place. However it is evident that many accountants have deferred taking action until post 1 July 2016 and final numbers are not expected to be reached until the first quarter of calendar 2017.

The company has made an appropriate investment over the past 12 months in the necessary resources and infrastructure to efficiently service the anticipated requirements. The costs associated with this investment have been carried during the current financial year, in advance of the future recurring income, which the directors are pleased to note is progressively emerging.

The outlook for 2016/17 remains strong with the annuity income stream from Limited Authorisations expected to continue to increase over the next 12 months.

The Company's other businesses, particularly Knowledge Shop, are well placed for continued growth.

With surplus cash and no borrowings the company is in a strong financial position and continues to assess accretive acquisition opportunities.

The Company expects to announce its full year results on 23 August 2016.

Greg Hayes Managing Director

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(1) Underlying Profit is defined as Normalised Earnings before Interest, Tax and Amortisation. The Company uses Underling Profit, which is a non IFRS measure, to assess performance and figures and estimates quoted above are unaudited.