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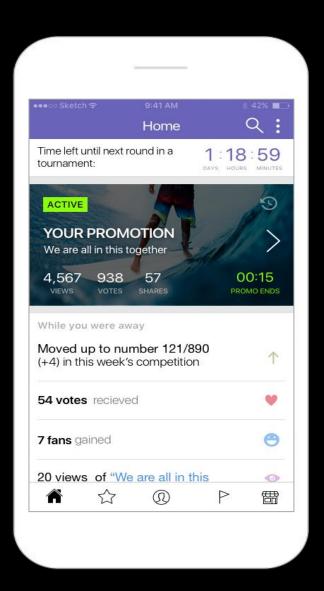
#### What a Closed Beta is

Megastar Millionaire will succeed by staying very close to our consumers. The closed beta is designed to engage *a statistically relevant number of consumers* to interact with our minimum viable product (MVP). This will give us an *early indication* of consumer behaviours and preferences.

Great Apps are created using iterative development methods. Product teams generally release a *very* barebones MVP so the platform's *core* mechanics can be tested.

The principle is to place the product into the hands of consumers as early as possible in the product lifecycle. Data is collected and then product development resources are allocated to features according to consumer preferences.

Note: Performers can only enter the MSM closed beta with an invite code. This allows for growth governance and maintains an incremental layer of security for the application.



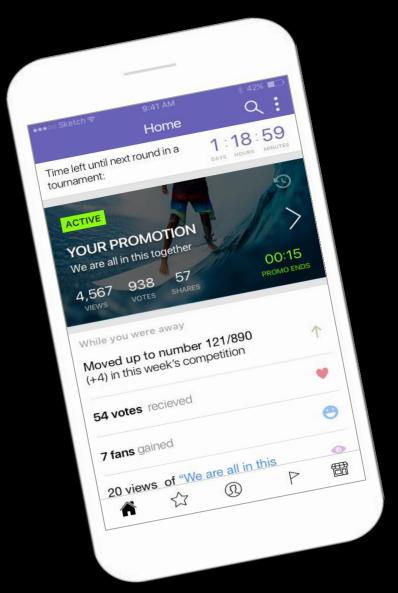
### What Features are in the Closed Beta?

**Core Tournament**: The core tournament will run for 30 days and consist of 6 rounds. Performers advance based on the actions of fans (votes, shares and new installs). Cash prizes are awarded at the end of each round and there is a grand prize of US\$10,000.

**Daily Fan Prize**: By logging in and casting a vote, fans will be entered into a daily sweepstakes. The daily sweepstakes winner will win US\$100. This is the first of many fan engagement features of MSM.

**YouTube Connect**: Performers connect to YouTube to get access to their videos, which they will enter into the tournament.

**Facebook Connect**: Performers connect to Facebook to "shout-out" to their fans that they have entered MSM and to call fans to action to support them. This action shares a deep link that brings fans directly in to the MSM App (or directs them to initiate the install process). Fans currently connect via Facebook, which helps to regulate fake accounts and to maximise sharing.

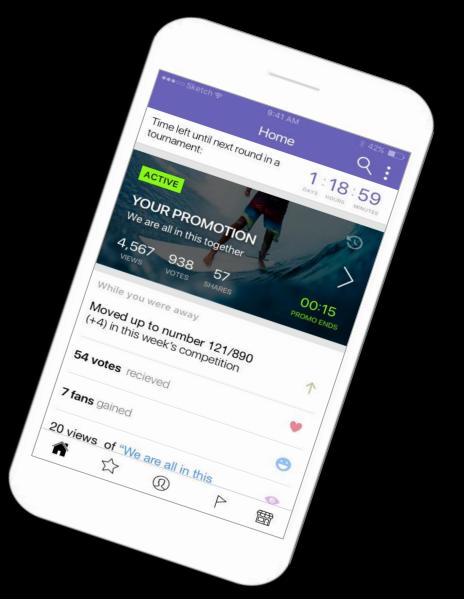


#### What will this Closed Beta test?

**Social Install Loop**: Do fans follow a Performer to a new platform? How quickly do they come — and what is the level of engagement/support? If they don't come, what are the sticking points? Where is the friction? This is highly valuable to the Performer, as they shall have a qualitative sense of their audience's loyalty quotient.

Closed beta will also surface any potential sticking points with the social/install loop

**Early Retention**: Identify sticking points in on-boarding experience for users. Test, learn, improve entire First Time User Experience (FTUE) which is critical to adoption and retention methodologies.



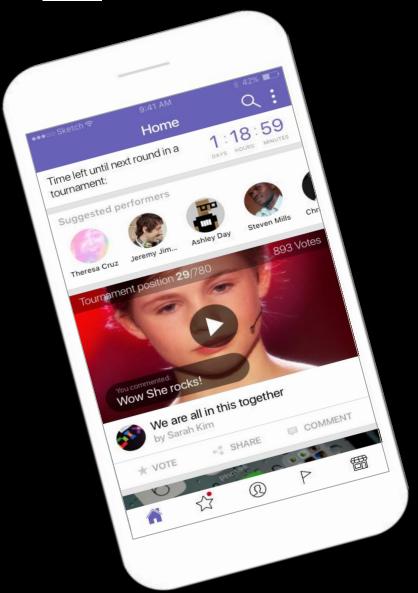
## What our Closed Beta is *not*

Closed Betas are <u>not a complete product</u> with a robust feature set. Too many features can result in data that is hard to get an exact read on, since users could be reacting (negatively or positively) to any combination of features.

Best to start with a reduced feature set that delivers very clear data signals. Product Teams obtain clear directions to implement improvements and features. Mobile App technologies support iterative product development. This is how, and why, they work so well.

Closed beta tests are not a Focus Tests. Focus Tests are generally with a smaller set of users that provide more in-depth feedback. Focus Tests are great for testing concepts, since it allows product teams to get a fresh perspective on initial direction.

Since Focus Tests are with a small subset of users they can deliver a minority message that can send teams in the wrong direction once a concept has been locked.

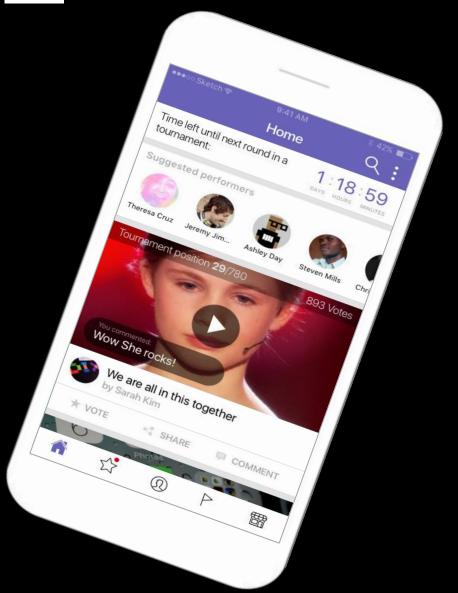


# What will this Closed Beta *not* test?

**Social Long Term Retention**: Before developing more meta features and deeper fan engagement we need to determine how users react to our core feature set - via a basic tournament.

This will result in better long term mechanics.

**Monetization**: Monetization is usually not tested and iterated on until retention metrics and mechanics are known, optimized and locked down solid.



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