

**Annual General Meeting
Ironbark Capital Limited
26 October 2016**

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Kaplan Funds Management



Ironbark Capital Portfolio

- **Absolute Return Focus:**
1 year swap rate + 6% pa benchmark
- **13.8 year track record**
9.3% pa return since inception
- **High portfolio yield:**
running yield of 6.9%* (inclusive of franking credits)
*excludes option premium income
- **Consistent Returns:**
low volatility, approximately 50% less than ASX Index volatility

Ironbark Capital Portfolio Performance to 30 September 2016

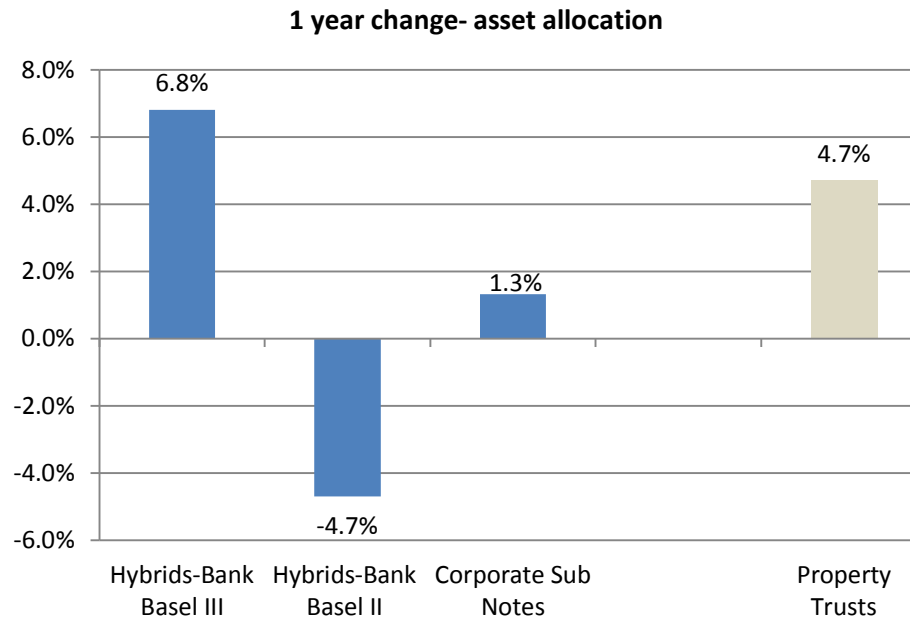
<i>PERFORMANCE TO 30/9/16</i>	Inception 13.8yrs % pa	9 Yr % pa	6 Yr % pa	5 Yr % pa	4 Yr % pa	3 Yr % pa	2 Yr % pa	1 Yr % pa	6 Mths %	Qtr %
IRONBARK (pre fees plus franking)	9.30	5.41	7.97	8.40	7.25	5.34	4.47	10.16	7.53	4.09
1 yr swap +6%	<u>10.43</u>	<u>9.74</u>	<u>9.00</u>	<u>8.63</u>	<u>8.38</u>	<u>8.27</u>	<u>8.08</u>	<u>7.97</u>	<u>3.84</u>	<u>1.94</u>
Relative performance	-1.14	-4.32	-1.03	-0.23	-1.14	-2.93	-3.61	2.19	3.69	2.16
volatility IBC	6.7	7.5	5.4	5.6	5.6	6.1	6.8	7.0	4.1	4.6
volatility ASX300	13.1	14.9	12.1	12.3	12.3	12.5	13.6	12.3	11.5	14.2
ASX 300 Accum	9.02	2.29	7.46	11.02	10.18	6.03	6.18	13.50	9.43	5.24

Ironbark Capital Portfolio (30-Sep-16)
Performance Contribution

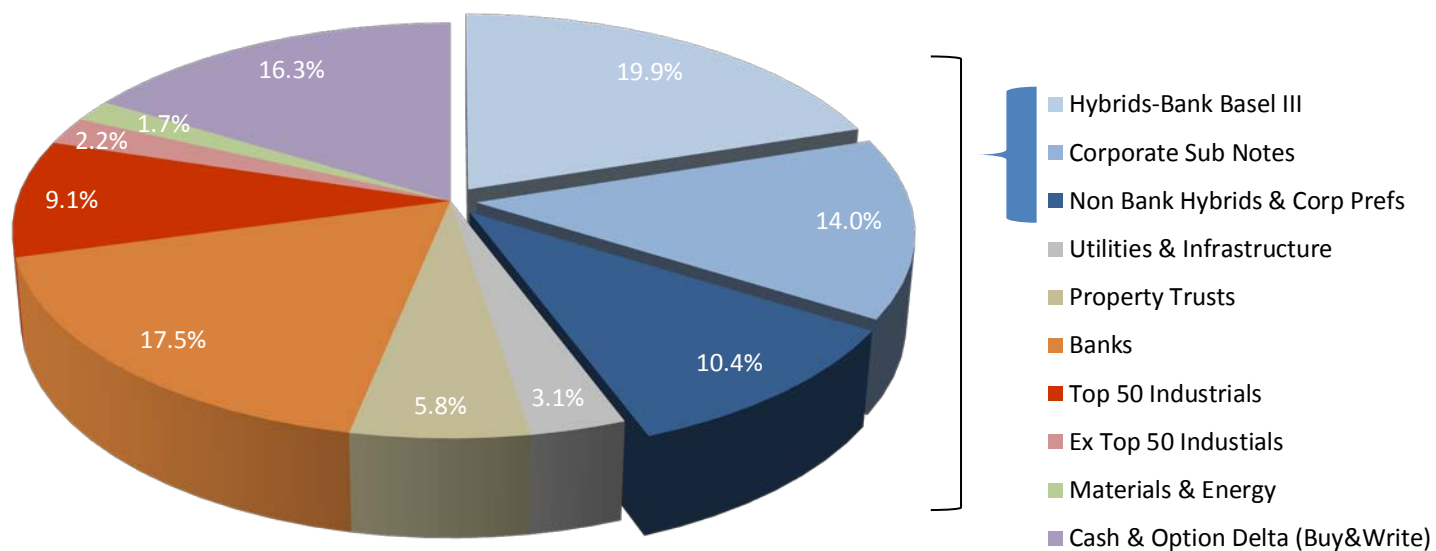


30-Sep-16	Physical weight	1 yr return	<i>Contribution from:</i>	
			<i>option writing</i>	<i>franking Credits</i>
Hybrids & Corporate Bonds	44%	7.1%		1.2%
Buy & Writes	45%	9.0%	2.7%	2.5%
Property Trusts & Utilities	9%	17.2%		
Portfolio		10.2%		

Ironbark Portfolio (30-Sep-16) Major Asset Allocation Changes

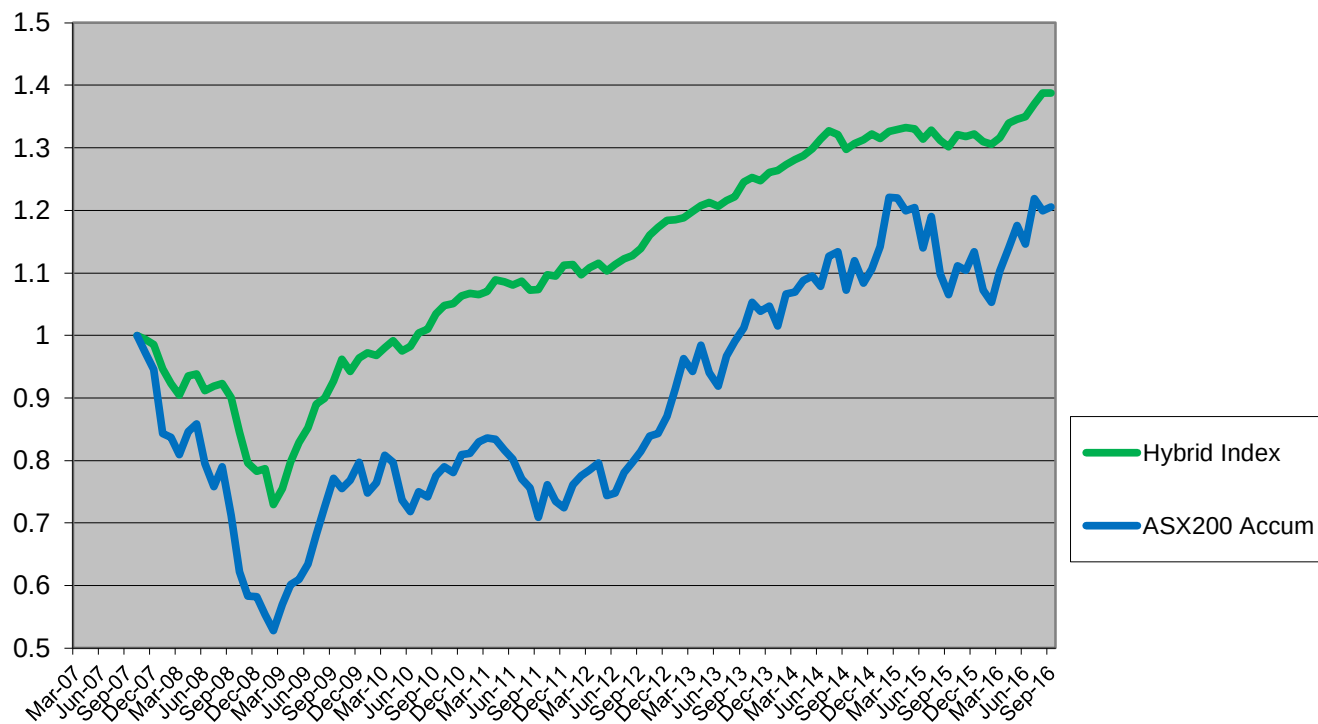


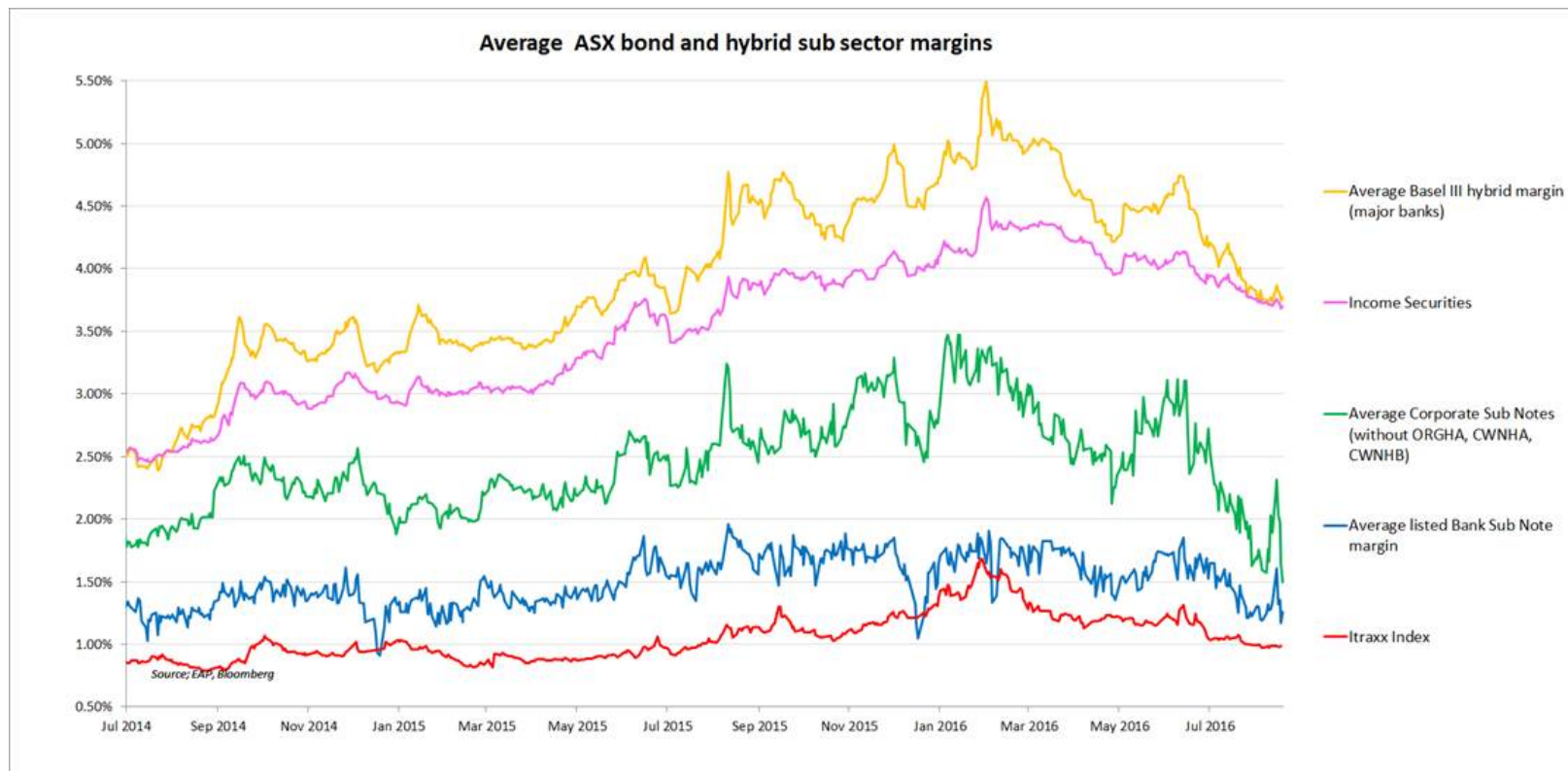
IRONBARK CAPITAL ASSET ALLOCATION - 30 September 2016
(net exposure)



Portfolio running yield 6.9%

Hybrid Index & ASX200 Accum





Source: Evans & Partners

Outlook

- Interest rate stimulus is unwinding but likely to be gradual
- Equities vulnerable to high valuations and optimistic earnings expectations
- Hybrids & corporate bond markets remain attractive
- Cautious stance
- Focused on objectives of:
 - i) absolute return
 - ii) high dividend yield
 - iii) consistent returns & low volatility

Questions