

ASX Release

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9 Spokes delivers UAT platforms to key channel partners

- 9 Spokes International Limited, (ASX:9SP) ("9 Spokes" or "the Company"), the business insights dashboard for SMEs, is pleased to announce that it has completed significant project milestones with three of its channel partners Deloitte UK, Suncorp Group and Barclays Bank.
- 9 Spokes completed the User Acceptance Testing (UAT) platform handover, on schedule, in July. The handover enables partners to conduct detailed testing in preparation for the final product release.
- 9 Spokes is committed to delivering a robust and secure platform to channel partners and end users. Over the past 90 days, 9 Spokes has also gone live with two data centres, located in APAC and EU regions, to further support Sovereign Data boundaries on the 9 Spokes platform. The 9 Spokes infrastructure and delivery teams continue to develop and enhance the security and global presence of the 9 Spokes platform, with two further data centres due to go live in the near future.

Chief Executive Officer, Mark Estall, said: "The past quarter has been a period of intense activity. Moving out of beta and into UAT delivery of three significant channels in two major geographic markets is an incredible achievement for 9 Spokes. I am incredibly proud of how the team has really worked to deliver on our vision. In the last quarter we completed our IPO, signed the contract with Deloitte UK, stood up the UAT platform, went live with two data centres and grown the team significantly. This period has been a real test of our capability and I look forward to what we will achieve during the rest of the year."

9 Spokes is working together with its channel partners to deliver new innovation to small and medium sized businesses across the globe. The 9 Spokes dashboard includes a starting set of best-in-class small business applications, with further industry specific applications and product features to be released over time.

Key Senior Appointments

9 Spokes is pleased to advise that Mr James Schofield has been appointed as Head of Business Optimisation and Investor Relations. James joins 9 Spokes as a respected sell-side equity analyst, having worked for the equity research team at Merrill Lynch in London and most recently at First NZ Capital in Auckland. As an investment analyst, James achieved the #1 ranking in New Zealand for both the Technology and Aged Care sectors (INFINZ awards).

Commenting on what attracted him to join 9 Spokes and end his 12-year tenure in capital markets, Mr Schofield said: "There are three key attractions: 1) Calibre – both of the Board and executives, which I see as well ahead of similar stage companies; 2) Customer proposition – due to the proliferation of apps, businesses have a clear need to both identify the best solutions and have them all integrate seamlessly; and 3) Validation – despite being a start-up, 9 Spokes has already



established deep integrations into blue chip partners Barclays, Deloitte and Suncorp in multiple jurisdictions."

9 Spokes has also appointed Mr Phil Sheehan as Head of Alliances. Phil Sheehan is responsible for alliance partnerships. Phil joins from IBM, where he spent the past 10 years managing IBM's Independent Software Vendors (ISV) programme. The programme identifies software companies and forms alliances as re-sellers and involves sales, co-marketing and other invaluable resources to achieve significant scale.

The global team continues to grow and now stands at 80, with new employees coming on board in the Technology, Marketing and Customer Experience teams. The UK office has six employees and is expected to grow with further Customer Success employees to support the UK channel partners. The New Zealand office has grown to 72, which is in line with prospectus guidance given at the time of the IPO.

For more information:

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About 9 Spokes

9 Spokes is a smart dashboard that SMEs connect their business software to, so their key business data is in one place and accessible from any device. With 9 Spokes, businesses can get app recommendations to suit their business and industry, and are shown metrics on how their business is performing across key areas. 9 Spokes allows business owners to easily work on their business, saving them time and giving them confidence in their decision-making. 9 Spokes helps a business owner run their business from anywhere at any time, while also offering collaboration opportunities with their business advisors. 9 Spokes offers a direct model to small businesses, as well as a white labelled platform that channel partners can offer to their SME customer base.

www.9spokes.com