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ASX RELEASE

## Leading Drone Security Company Debuts on the ASX

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- Leading drone security company, DroneShield, lists on the ASX after successfully raising \$7 million
- IPO significantly oversubscribed with strong support from funds, high net worth individuals and retail investors, resulting in investor scale backs
- DroneShield's unique technology solves a growing problem in today's society; the threat of affordable consumer-grade drones is expected to grow rapidly
- Significant traction to date, with over 200 units of its leading drone detection system shipped worldwide and recently used at the Boston Marathon for the second year in a row
- Funds raised to assist the existing global distributor network, establish direct relationships in key market segments, scale existing technology, expand manufacturing capability and add additional technologies to the core offering.

[DroneShield Limited](#) (ASX:DRO or 'the Company'), leading drone security company, has today commenced trading on the Australian Securities Exchange under the ticker code DRO, following a successful Initial Public Offering (IPO) raising \$7 million.

The offer was significantly oversubscribed which led to the Company utilising the \$2 million oversubscription facility and raising a total of \$7 million through the issuance of 35,000,000 shares at an issue price of \$0.20 per share. The market trading has closed strongly on the first day at \$0.30 per share, representing a 50% return on the issue price.

The Board thanks its investors which include funds, high net worth clients, and retail shareholders, and would like to extend a warm welcome to all the successful applicants as new shareholders of the Company. The Company is pleased to have received strong investor support, representing its successes to date and demand in the market for drone security technology and looks forward to continuing to position DroneShield as a pre-eminent global security solution for all situations where drones present a threat to security, safety or privacy.

James Walker, Managing Director, DroneShield Limited commented: "Today marks an important milestone in our Company's history with our debut on the Australian Securities Exchange. The level of demand we have experienced for the IPO has been overwhelming and is reflective not only of DroneShield's success to date, but also of the overall level of interest in the drone sector, which is growing rapidly. Following the capital raise we are well positioned and funded to deliver on our growth strategy."

### About DroneShield

Based in Sydney and Virginia, DroneShield is a worldwide leader in drone detection technology. The Company has developed the pre-eminent drone detection solution that protects people, organisations and critical infrastructure from intrusion from drones. Its leadership brings world-class expertise in engineering and physics, combined with deep experience in defence, intelligence, and aerospace. DroneShield designs detection systems that use highly specialised technology to achieve levels of precision and sensitivity that are not possible with other methods.

The Company's unique technology uses proprietary software and hardware, to detect drones up to 1km away that would usually be invisible to radar, camera and radio frequency based systems and instantly alert users in real-time through multiple channels ensuring any potential threats can be addressed. DroneShield utilises audio/acoustic signatures (obtained at US Department of Defence approved anechoic chamber) to detect drones, which provides a superior level of accuracy as opposed to traditional radar, radio frequency, camera, LIDAR and laser methods that frequently fail due to an inability to distinguish between other airborne devices.

## **The Market**

The Company is addressing a very real and prominent issue in today's society. Affordable commercial and consumer-grade drones have become popular around the world, with over 1 million commercial drones sold last year and 12 million expected to be in operation by 2020.

Not only do drones have the capability to deliver a package to a precise location, they are also extremely hard to detect and many come with highly advanced camera and filming equipment.

These features mean that consumer and commercial drones present unique and frequent threats to privacy, physical security, and public safety in a wide variety of public and private sectors, which is expected to lead to a defence and security drone market worth over US\$11 billion by 2024.

## **Management**

DroneShield is led by Managing Director James Walker, an experienced executive with a history of successfully leading early stage technology companies to commercialisation in global markets and previously with the London-listed Seeing Machines (AIM:SEE).

The board, management team and advisory board consists of a number of high profile defence industry executives and small cap experts including:

- Peter James, the current chairman of the boards of nearmap Ltd (ASX:NEA) and Macquarie Telecom Group (ASX:MAQ) (Independent Non-Executive Chairman),
- Dr Samantha Ravich, the former Deputy National Security Advisor for Vice-President Cheney (Independent Non-Executive Director),
- Winton Willesee, an experienced professional company director (Independent Non-Executive Director),
- Hon. Jay M Cohen, Rear Admiral a former Chief of Naval Research (United States Navy) and the U.S. Department of the Navy Chief Technology Officer (Advisory Board),
- Carol. A Haave, former Assistant Secretary for International Affairs at the department for Homeland Security and the former Deputy Undersecretary of Defence and Counter Intelligence Security (Advisory Board),
- Robert Hill, a former Australian Minister for Defence (Advisory Board),
- Joanna Riley, the founder and CEO of 1-Page (ASX:1PG) (Advisory Board), and
- Lieutenant General Robert Brims, a former Commander of the British Field Army (Advisory Board).

## **Use of Funds**

The proceeds of the listing will be used to:

- assist DroneShield's existing global distributor network of over 40 distributors in more than 30 countries, and develop their local markets,
- establish selected direct relationships within key segments of local markets identified by DroneShield,
- continue to scale existing DroneShield technology,
- expand the manufacturing capability of DroneShield's products, and
- implement strategies to add complementary detection and certain countermeasure methods in permitted locations.

The combined effect of this work is to continue to position DroneShield as the pre-eminent participant in the quickly emerging market to protect clients such as Prisons, Airports, Stadiums, Power Plants, Events, VIPs and Military Installations and any secure or private facility against threats to privacy, physical security, and safety.

**Further Information:**

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