

COMPANY UPDATE
September 2016



swift
NETWORKS



Swift Networks Group Limited

[ASX: SW1]

Swift Networks Group Limited is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.

Our services include free-to-air television, pay television, telecommunications, internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

Swift Networks Ltd (ASX: SW1)

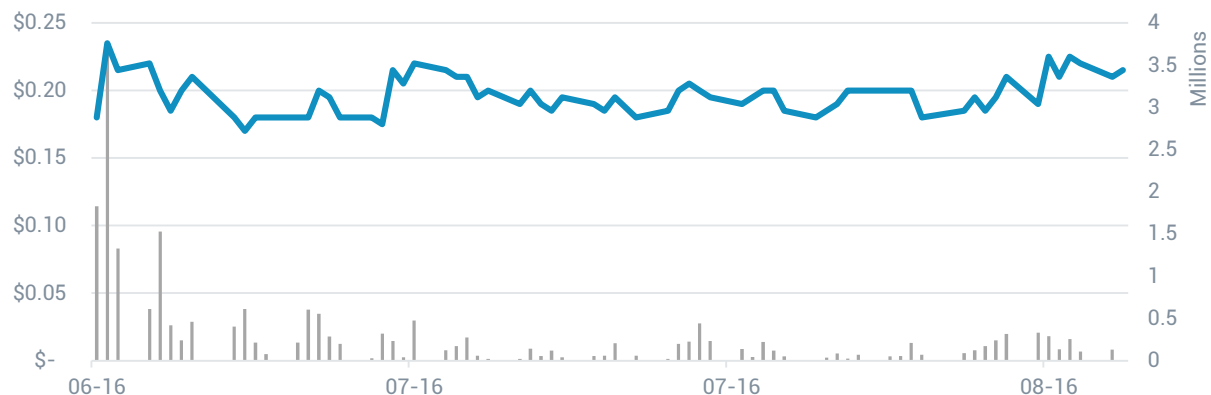
Board of Directors

Carlyle Clump	Non-Executive Chairman
Xavier Kris	Chief Executive Officer
Paul Doropoulos	Executive Director & Chief Financial Officer
Ryan Sofoulis	Executive Director and Head of Finance
Robert Sofoulis	Non-Executive Director

Trading Information

ASX ticker	SW1
Share price (as at 5 Sept 16)	\$0.21
Shares quoted on the ASX	42.8m
Market Cap (free-float)	\$9.0m
Escrowed Shares	38m
Performance Shares	33.3m
Options	16.4m
Market Cap (fully diluted)	\$27.4m

Share Price Performance Since Listing



Top 10 Shareholders

		Holding	% IC
1	Sofoulis Holdings Pty Ltd <The Sofoulis Family A/C>	30,000,000	37.12%
2	Suetone Pty Ltd <The A K Shadforth Family A/C>	2,600,000	3.22%
3	Tri-nation Holdings Pty Ltd <Kris Family A/C>	2,408,889	2.98%
4	James Florian Pearson <Pearson Family A/C>	2,222,223	2.75%
5	Paul Doropoulos	2,128,889	2.63%
6	John Colin & Susan Marjory Loosemore <Loosemore Super Fund A/C>	1,400,000	1.73%
7	OldTudor Holdings Pty Ltd	939,969	1.16%
8	Sharic Superannuation Pty Ltd <Farris Super Fund A/C>	908,000	1.12%
9	Tri-nation Holdings Pty Ltd <Kris Family A/C>	825,572	1.02%
10	Cs Fourth Nominees Pty Limited <HSBC CUST NOM Au Ltd 11 A/C>	800,000	0.99%
Totals		44,233,542	54.73%
Total Issued Capital		80,825,054	100.00%

Note: 37M shares in Top 10 escrowed for 24 months
Report Generated 08 September 2016



Key facts



ROOMS INSTALLED

SWIFT SYSTEM
INSTALLED IN OVER
29,600 ROOMS



LOYAL CUSTOMERS

97% CONTRACT
RETENTION RATE



BLUE-CHIP CLIENTS

IN HOSPITALITY, RESOURCES,
LIFESTYLE VILLAGES AND
AGED CARE SECTORS



STRONG BUSINESS

37% GROWTH IN ROOM
NUMBERS IN 2016



2008

PROVEN SOLUTION
WITH OVER EIGHT
YEARS OF EXPERIENCE



STRATEGIC PARTNERSHIPS

WHOLESALE DISCOUNTS
WITH CONTENT AND
COMMUNICATION PROVIDERS



RECURRING REVENUE

93% RECURRING REVENUE
FROM CONTINUING
OPERATIONS



INCREASING REVENUE

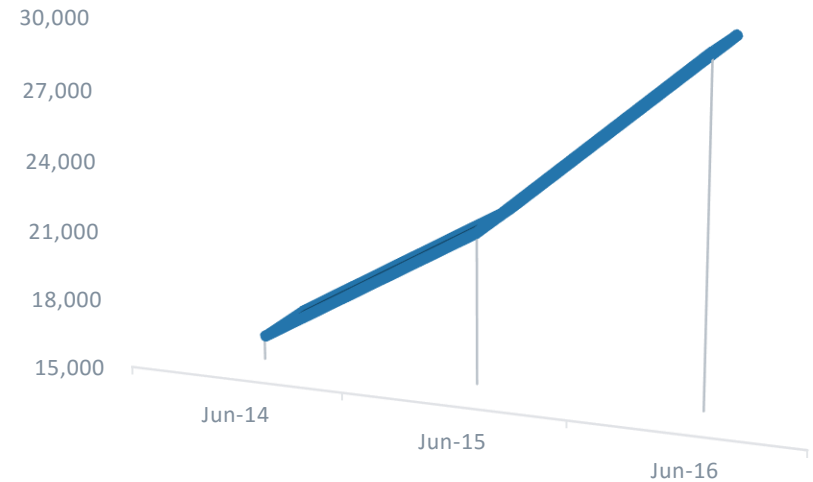
RECORD REVIEWED
REVENUE OF \$14.42
MILLION FY2015/16

* Numbers as at June 30 2016

Background

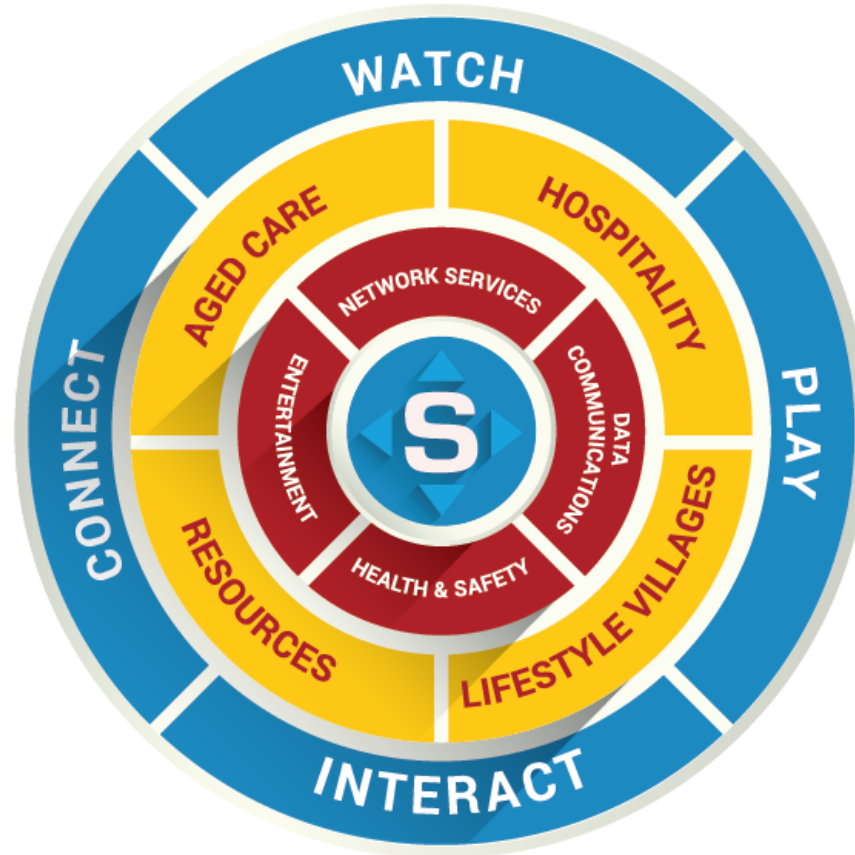
- To remain competitive, accommodation providers need to bring their guests fully integrated, reliable and future-proof entertainment and communications platforms at a reasonable price.
- Swift Networks provides a world-class communications, content platform and delivery network.
- Swift's solution is scalable and customisable to meet the needs of large and small operators in the resources, aged care, lifestyle village and hospitality sectors.
- Swift's services can be deployed in venues from 20 to 10,000 rooms

Swift Room Installations



What we do

Swift Networks is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.



What we do



Watch

- Television
 - FTA TV
 - Pay TV
 - Wizzie TV
- Movies on Demand
- Custom content
- Custom videos



Play

- Games
- Social Media Apps
- Brain training
- Radio



Connect

- Internet
- Wi-Fi
- Telephone
- Skype
- Data

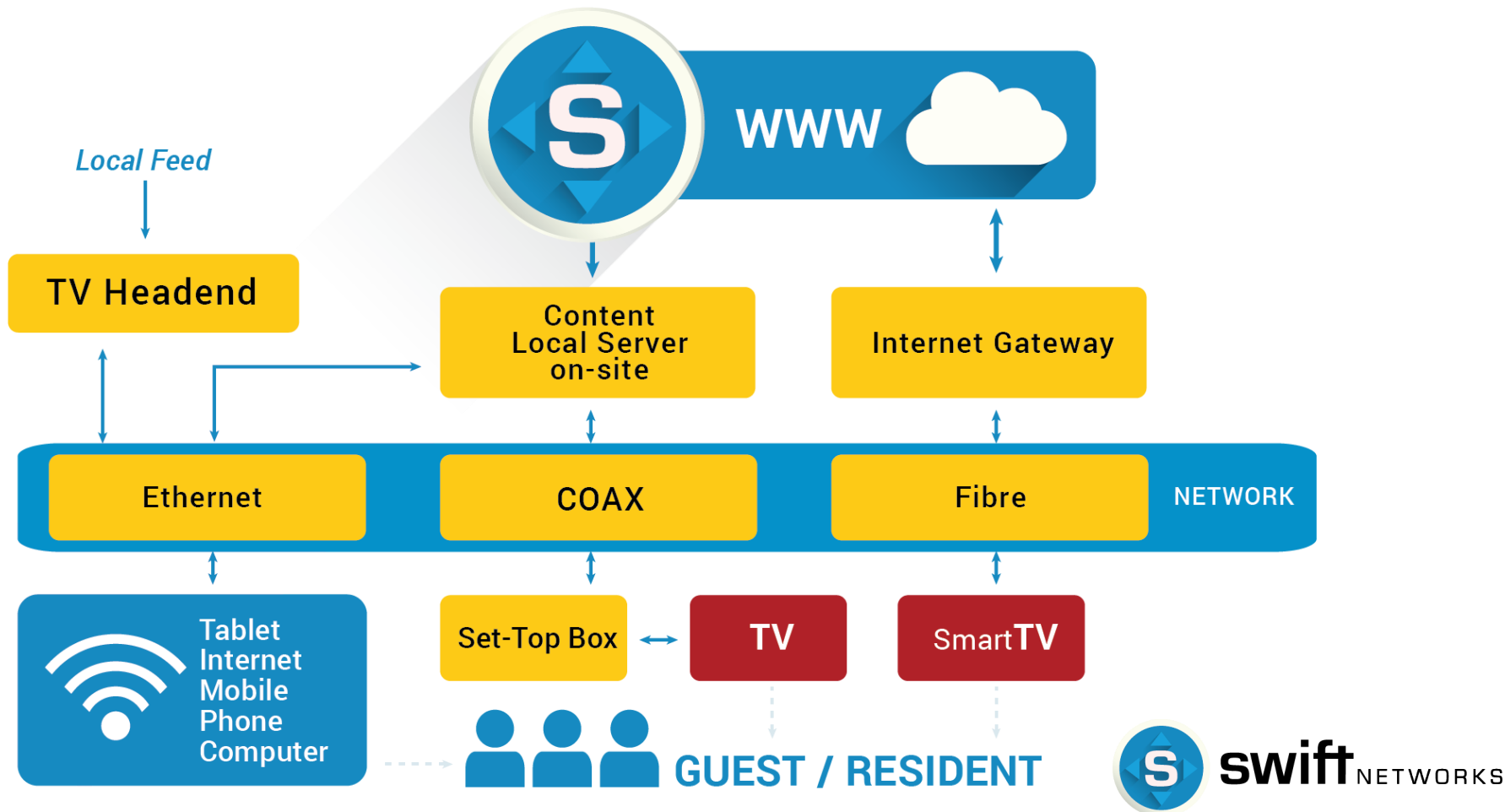


Interact

- Alerts
- Bulletins
- Notifications
- Infographics and analytics
- Messaging
- Advertising

A fully integrated content, telecommunications & information delivery network

swift SYSTEM MIDDLEWARE SERVER



Why Choose Swift

> Wide Range of Services

The Swift offering provides the widest range of Digital Entertainment Services to meet our clients growing needs.

> Lowest 'like for like' Price

Wholesale rates currently available to Swift provide a significant competitive cost advantage for our clients.

> Future Proof

The solution integrates many market leading technologies on a single Android platform. This can easily be upgraded and aligned to the technologies as they advance.

> Market Reputation

Largest industry provider in the Mining & Resource sector with continued growth due to price, functionality, service and reliability.

> R&D Complete

\$3.6m spend on research and development to produce a world class integrated system, which is now available to the hospitality, lifestyle and aged care sectors.

> 24/7 Customer Service Support

We understand that delivering seamless user experience is paramount. Therefore we provide full support through the life of the contracts with a 24/7 customer service support line and system monitoring.

> Our Partners and clients

Swift Networks has worked with Australia's leading brands, entrusted to deliver telecommunications and digital entertainment needs.



A proven, trusted partner to the resources sector



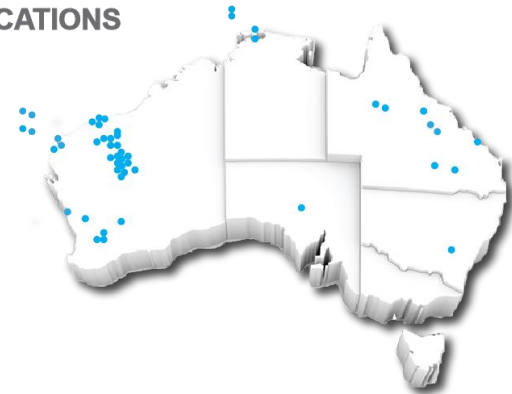
Swift Networks has developed a market-leading position providing digital entertainment, communication and information systems to the Australian resources industry.

This sector represents around 110,000 rooms, of which we currently hold market share of nearly 30%.

Our clients include key blue-chip companies like BHP Billiton, Rio Tinto and Chevron.

These clients demand and appreciate that Swift Networks can provide the latest hardware and content that will function reliably in harsh and remote environments at a reasonable price.

**PROJECT
LOCATIONS**





Exciting traction in the hospitality sector

The Australian hotel accommodation sector represents around 250,000 rooms. Swift is pursuing a significant opportunity to become their provider of choice for:

- In-room TV
 - Wi-Fi
 - Streaming video on demand
 - New in-room services
- Offers guests a huge range of features at the touch of a button.
 - Simple to use and easy to navigate.
 - A unique platform to communicate with guests.

June 2016 Swift signed a resale and deployment agreement with Freedom Internet to accelerate its expansion with new hotel and resort clients in the Gold Coast and New Zealand.

Winner: Australian Hotels Association WA 2016 - Best New Hospitality Product.



Bringing Lifestyle and Aged Care residents freedom to enjoy life



Lifestyle community and aged care providers represent over 327,000 rooms in Australia. Government forecasts point to 900,000 rooms by 2020 as the population ages.

Residents can stay connected from the comfort of their own room. From simple TV viewing, internet access, listening to the radio or viewing what's on around the village and much more.

With Swift, village management can easily distribute bulletins, alerts, menus and other information to all residents, and can add third-party applications and subscriptions as required.



FOXTEL



i

INFORMATION



TELEPHONES
& INTERCOMS



RADIO



MESSAGING



GATE CONTROL



DAILY MENU



E-HEALTH



swift NETWORKS



International Expansion

Swift is currently targeting expansion into international markets and is developing reseller and partnership strategies across the South East Asia region.

- Swift faces no technological barriers to entering attractive new markets.
- The Swift Digital Entertainment System is fully compliant with international regulatory standards.
- Early stages of scaling up with the opportunity to follow international customers into new geographies



Summary

Key benefits for accommodation providers

BENEFITS FOR PROPRIETORS



CUSTOMER FOCUSED

Enhanced service offering for guests to enhance ADR

BUILD YOUR BRAND

Customise features to fully reflect brand

BROADCAST SYSTEM

Inform, educate and promote information to customers directly

MODULAR SYSTEM

Add more services as required

SEAMLESS SYSTEM

Full 24/7 help desk, remote diagnostics and reporting

GUEST / RESIDENT SATISFACTION

Improved word of mouth

NEW REVENUE SOURCES

Promote other services or build revenue from in-room purchases

Summary

Key benefits for guests

BENEFITS FOR GUESTS AND RESIDENTS



IMPROVED EXPERIENCE

Connects guests to
what's important to them.
Provides a 'home away
from home' experience



STAY CONNECTED

Stay in touch with
friends and family



KEEP INFORMED

Access useful
information about
what to do and see



FIRST CLASS ENTERTAINMENT

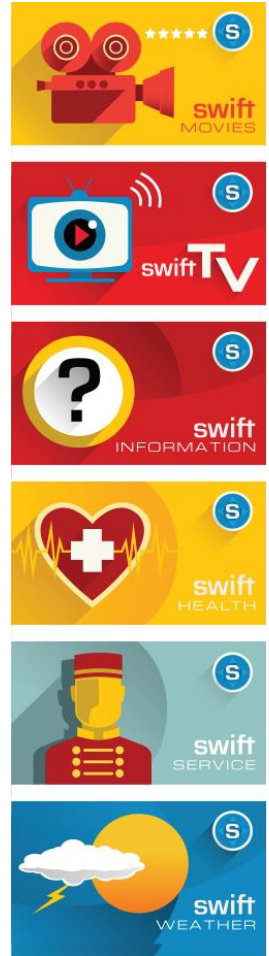
Guests can enjoy fast
and easy access to a
huge range of content



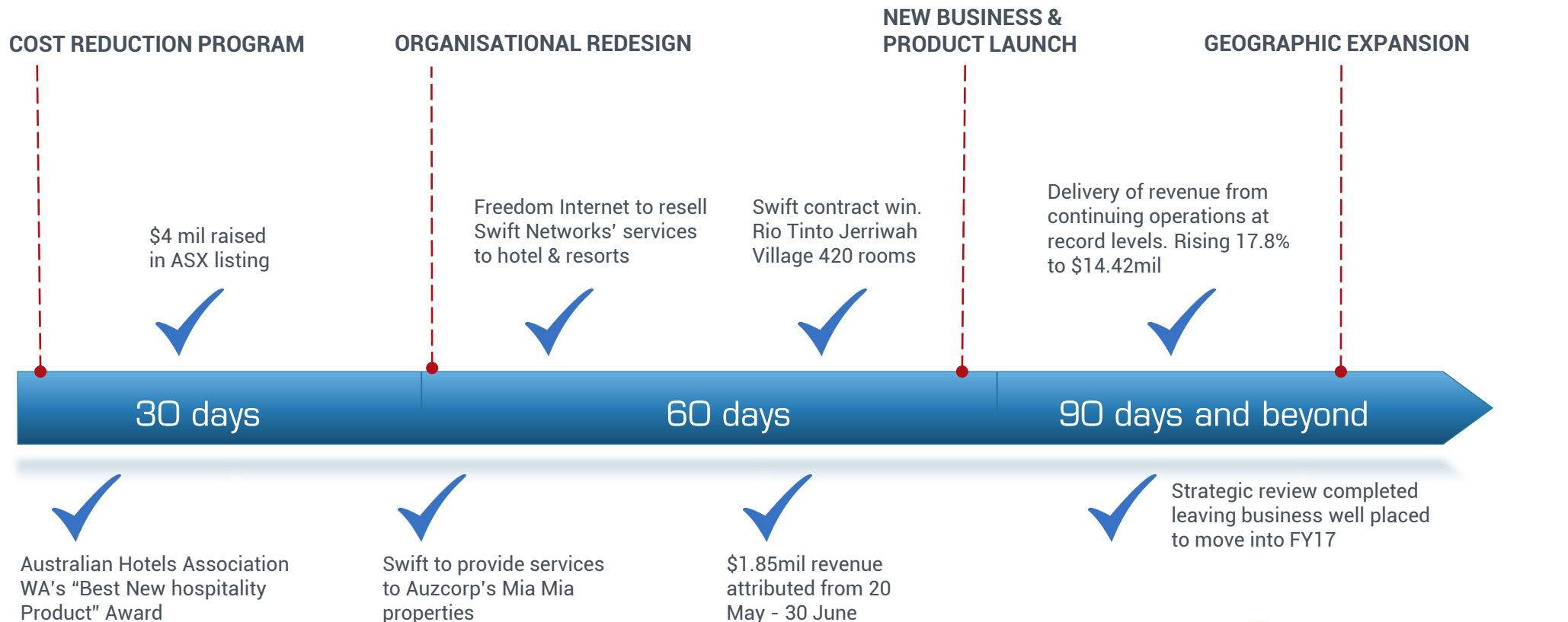
USER FRIENDLY

Easy and simple
to use

Product Demo




The first 100 days



Since 19th May 2016

Recent News



Tuesday 7th June 2016

Swift Signs Hospitality Sector Agreement with Freedom Internet
ASK: SW1

Highlights:

- Swift Networks Group continues its expansion into the hospitality sector with Freedom Internet partnership.
- Freedom Internet to resell Swift Networks' services to its hotel and resort clients.
- Freedom Internet is a specialist accommodation internet provider and currently services over 16,000 rooms, including 10,000 hotel rooms, in 350 venues across Australia and New Zealand.
- Freedom Internet is targeted to resell Swift Networks' services to 19,000 rooms or more over the term of the three year agreement at an initial rate of 2,000 rooms per quarter.


The Board of Swift Networks Group Limited ("Swift Networks" or the "Company") is pleased to announce that it has entered into a Heads of Agreement with Freedom Internet Australia ("Freedom Internet") for the resell and deployment of the Swift Networks' over the top (cloud based) digital content delivery service to Freedom Internet's hotel and resort clients across Australia and New Zealand.

This agreement with Freedom Internet continues Swift Networks' decisive push into the hospitality sector through a strategic partner who has a strong track record of delivering results in this vertical. Under the terms of the agreement, Freedom Internet is targeted to resell Swift Networks' services to 19,000 rooms or more over the term of the three year agreement at an initial rate of 2,000 rooms per quarter.

As a major internet supplier to resorts and hotels including The StayWell Group and Quest Corporate Hotels New Zealand, Freedom Internet is rapidly expanding throughout Australia and throughout New Zealand, achieving on average 16 new venues a month.

The Swift Networks system will enable Freedom Internet to provide a full turnkey entertainment solution to their expanding hotel client base including:

- Play TV and Free to Air TV
- Video and Movies On Demand
- Local advertising channels and digital hotel information services
- Google™, Google Play™ store applications and Wi-Fi.



Wednesday 29th June 2016

Swift Networks Signs New Hotel Clients
ASK: SW1

Highlights:

- Swift Networks continues expansion into hospitality sector
- Provision of Digital Entertainment Services to Auzcorp hotels

Swift Networks Group Limited ("Swift Networks" or the "Company") is pleased to announce that it has secured two new hotel clients in Australia's Northwest through hotel management and property development group Auzcorp Pty Ltd ("Auzcorp").


Swift Networks will provide Digital Entertainment Services to Auzcorp's Mia Mia properties which offer premium accommodation, dining and conferencing facilities. These new contracts are further evidence of the Company's ability to deliver its suite of services into new market verticals.

Swift Networks' Chief Executive Officer, Mr. Xavier Kira, commented, "Swift Networks is pleased to announce these new contracts with hotel management and property development group Auzcorp."

"Whilst the number of rooms being serviced is approximately 190 rooms across the two Mia Mia properties, Auzcorp is expanding rapidly and the strategic relationship potentially opens up growth prospects for Swift Networks in new markets and territories."

"Auzcorp and Swift Networks will seek to explore further opportunities through Auzcorp's related interests in hospitality, health care and commercial properties throughout Australia, Malaysia and Singapore."

The Board continues to see a positive outlook for Swift Networks' expansion into the hospitality, lifestyle and aged care sectors and views these new contracts as further demonstration of the Company's ability to deliver in accordance with its strategic plan.



Thursday 28 July 2016

Swift extends reach into Pilbara with Rio Tinto
ASK: SW1

Highlights:

- Swift Networks wins material contract with Rio Tinto to provide its services to 420 new rooms at Jerritwah Village
- Agreement reinforces Swift Networks as the leading provider of digital entertainment systems to the resources sector
- Swift is well positioned to drive expansion into new and existing markets in Australia and abroad


Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to announce that it has won a material contract to provide its world-class, fully integrated entertainment, communications and information solution to Jerritwah Village, owned and operated by Rio Tinto Ltd (ASX: RIO).

This contract adds to Swift Networks' recurring revenue and provides an opportunity to cement its deepening relationship with Rio Tinto as the Company seeks to roll its entertainment and communications service out to an increasing number of Rio Tinto's sites.

Jerritwah Village is an existing brownfields site approximately 80 kilometres northeast of Tom Price in Western Australia. Spanning 420 rooms across 150 accommodation buildings and six support buildings, Swift Networks will retrofit the entire village to provide the same high quality of entertainment that guests have come to expect at other Rio Tinto sites supported by Swift Networks.

"We are proud that Rio Tinto has chosen Swift Networks to keep its guests entertained, informed and in touch with family and friends at Jerritwah Village," said Swift Networks Chief Executive Officer Xavier Kira.

"This agreement reinforces Swift Networks' leadership position as the dominant entertainment and communications service provider in the Australian resources market. The Company looks forward to further extending its relationship with Rio Tinto and the opportunity to provide its full suite of services to more Rio sites in Australia and abroad in the future."



Thursday, 1 September 2016

Swift delivers successful maiden result

Highlights:

- Robust business development across multiple sectors drives record reviewed revenue of \$14.42 million
- Substantial investment in supporting onboarding of new clients set to underpin material growth in the year ahead
- Swift remains well positioned to accelerate its expansion into new and existing markets in Australia and abroad

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to present its preliminary full-year results for the year ending 30 June 2016 (FY16).

Following completion of the acquisition of Swift Networks Pty Ltd and Wizzie TV Pty Ltd ("Swift Networks") in May 2016, the Company has closed the 2016 reporting period — a transitional year for the Company — with several valuable business development initiatives in progress.

Swift's Appendix 4E includes approximately 46 weeks' worth of costs relating to the Company's previous business, Stanfield Funds Management Limited, and approximately 6 weeks of results from the businesses acquired on 19 May 2016, Swift Networks Pty Ltd and Wizzie TV Pty Ltd.

During FY16, the Swift Networks built on its strong position in the resources sector and laid solid foundations for expansion into new markets in line with its strategic plan. The Company is pleased to report:

- Revenue from continuing operations (reviewed) increased to record levels, rising 17.8% to \$14.42 million, \$1.65 million of which is attributable between 20 May 2016 (date of acquisition) and 30 June 2016, and 93% of which is recurring in nature
- Continued growth in accommodation rooms using Swift's services, rising more than 37% year-on-year to 29,694 rooms, notably ahead of budget.

2016

Strong, ongoing news flow expected to continue.

4E Results

Swift delivers successful maiden result

- Robust business development across multiple sectors drive record reviewed revenue of \$14.42 million FY2015/16.
- \$1.85 million attributable from 20 May (date of acquisition) and 30 June.
- Substantial investment in supporting onboarding of new clients set to underpin material growth in the year ahead.
- Continued growth in room numbers, rising more than 37% year on year to 29,604 rooms.
- Net loss from continuing operations after tax of \$5.25 million, improved by an ongoing focus on cost savings accompanying the reverse takeover by the company.
- Secured Foxtel third party Master Services Agreement at wholesale rates to resell Foxtel's services in the aged care, lifestyle village and hospital sectors across Australia
- Signed an agreement with Freedom Internet to resell Swift Networks' services to Freedom's hotel and resort clients across Australia and New Zealand, targeting 2,000 new rooms per quarter.
- Swift remains well positioned to accelerate its expansion into new and existing markets in Australia and overseas.

"Our full-year result reflects continued growth in revenue-generating rooms.....We are excited by the prospect of profitably exceeding the expectations of our guests and clients into 2017 and beyond as we continue to develop and roll out our entertainment and communications solutions to the resources, hotel, aged care and lifestyle sectors." Xavier Kris, Swift Chief Executive Officer



Capital Structure

Current shares on issue:

Capital Structure	Shares
Current shares on issue	80,825,054
Options (OPT2) ¹	9,440,000
Options (OPT4) ²	6,933,333
Class A Performance Shares ³	16,666,667
Class B Performance Shares ⁴	16,666,667
Fully diluted share capital	130,531,721

- Share Price \$0.210
- Market Cap (A\$m) \$24.0
- Cash (\$M) \$3.2
- Debt (\$M) \$0.9
- Enterprise Value \$21.7




SW1 Market Cap includes 38 million escrowed shares and 33.3 million performance shares. Excluding these shares, Market Cap is A\$9 million

1. SW1OPT2 - unlisted options @ \$0.25cents – expire 30th April 2018
2. SW1OPT4 - unlisted options @ \$0.15cents are escrowed 24 months – expire 20th May 2021
3. Milestone 1 - 44,000 rooms or \$24,000,000 Consolidated Revenue (earlier to occur)
4. Milestone 2 - 53,000 rooms or \$29,000,000 Consolidated Revenue (earlier to occur)

Competitors

Undervalued compared to other ASX Players

- Attractive investment given low valuation and large market opportunity
- Over 29,000 room installations and 93% of revenue is recurring
- Subscriber (room) growth of 37% FY2015/2016

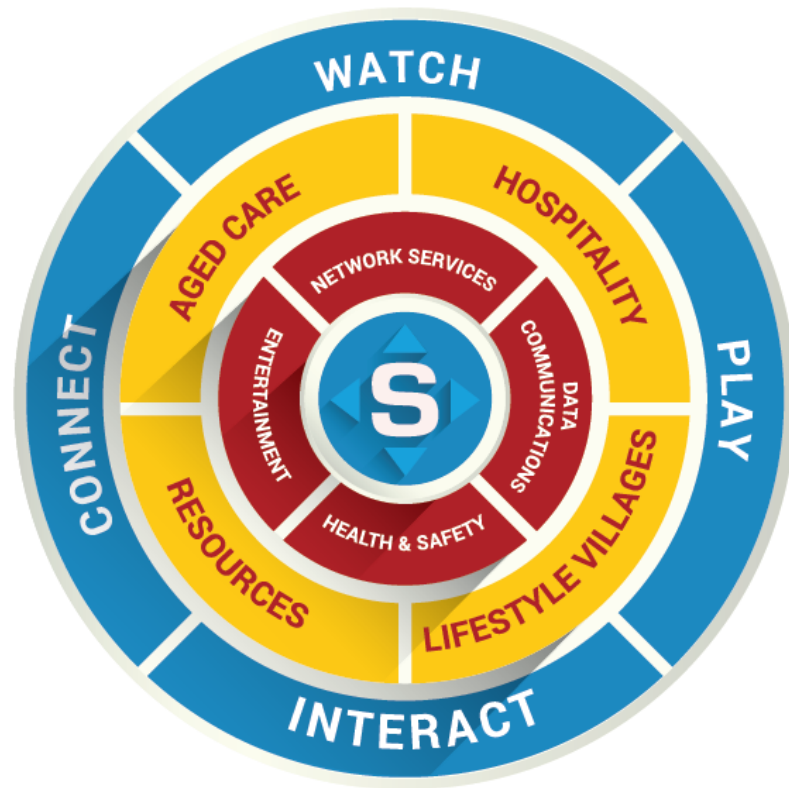
Peer	Ticker and exchange	Share price 05.09.16	Market Cap (A\$m)*	Company Overview	Cash \$M	Debt \$M	EV \$M	REV \$M	Price Multiple (P/S)*	Revenue Multiple (EV/Revenue)*	Shares M	Shares (inc restricted) M
	TV2.ASX	\$0.018	30.7	Develops technologies that enable TV services to be delivered over the internet to various devices in Australia, UK, US, Hong Kong, Malaysia and Indonesia	\$2.6	\$0.0	\$28.1	\$0.0	928.7	849.9x	777.3	1707.7
	ONE.ASX	\$6.500	369.7	Enables patients to exchange messages with their care team, stay connected with friends and family via video communication and access premium entertainment	\$63.9	\$0.0	\$305.9	\$14.7	25.2	20.8x	54.3	56.9
	SW1.ASX	\$0.210	24.0	Diversified telecommunication and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.	\$3.2	\$0.9	\$21.7	\$14.4	1.7	1.5x	42.8	114.2

* Source: IRESS as at 5 Sept 2016. Cash and debt balances from 30 June accounts.

SW1 Market Cap (ex Options) includes 38 million escrowed shares and 33.3 million performance shares. Excluding these shares, Market Cap is A\$9 million
ONE.ASX revenue for 6 months to 30 Jun 2016 annualised and converted at AUD/EUR 0.68. Market capitalisation includes restricted shares

Investment highlights

- Technology infrastructure in place
- Marquee customers on board
- Generating strong recurring revenue
- Cash flow positive
- Experienced management team
- Strong organic growth
- Continued market penetration and high customer retention
- Early success in new, open and high growth verticals
- International growth drivers



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