

14 June 2016

Market Announcements Office ASX Limited 20 Bridge Street Sydney NSW 2000

By e-lodgement

ASX Code: WBC

Dear Sir / Madam

Westpac Banking Corporation ("Westpac") – issue of AUD175,000,000 Subordinated Instruments ("Tier 2 Subordinated Instruments")

Notice under section 708A(12H)(e) of the Corporations Act 2001 (Cth) ("Act") as inserted by ASIC Corporations (Regulatory Capital Securities) Instrument 2016/71

- 1. Westpac will issue the Tier 2 Subordinated Instruments today. Offers of the Tier 2 Subordinated Instruments do not require disclosure to investors under Part 6D.2 of the Act.
- 2. The terms and conditions of the Tier 2 Subordinated Instruments ("Conditions") are set out on pages 43 to 104 of the Information Memorandum relating to Westpac's U.S.\$70,000,000,000 Programme for the Issuance of Debt Instruments dated 25 January 2016 ("Information Memorandum"), as supplemented by the Pricing Supplement dated 10 June 2016, the form of which is attached to this notice as Annex A ("Pricing Supplement"). The Information Memorandum was released to the Australian Securities Exchange ("ASX") on 27 January 2016 and may be viewed on www.asx.com.au.
- 3. The Tier 2 Subordinated Instruments will be treated as Tier 2 regulatory capital under the Basel III capital adequacy framework as implemented in Australia by the Australian Prudential Regulation Authority ("APRA").
- 4. If APRA determines that Westpac is or would become non-viable, the Tier 2 Subordinated Instruments may be:
  - (a) Converted into fully paid ordinary shares in the capital of Westpac; or
  - (b) immediately and irrevocably Written-off (and rights attaching to the Tier 2 Subordinated Instruments terminated) if for any reason Conversion does not occur within five ASX Business Days of APRA notifying Westpac of the determination,

in accordance with the Conditions.

- 5. In order to enable ordinary shares in the capital of Westpac issued on Conversion to be sold without disclosure under Chapter 6D of the Act, Westpac has elected to give this notice under section 708A(12H)(e) of the Act as inserted by ASIC Corporations (Regulatory Capital Securities) Instrument 2016/71 (the "Instrument"). The Conditions and the information in the attached Schedule are included in, and form part of, this notice.<sup>1</sup>
- 6. Westpac confirms that:
  - (a) the information in this notice remains current as at today's date;

Westpac continues to rely on paragraph 5(a) of ASIC Instrument 15-0632 in relation to the definition of "continuously quoted securities".















- (b) this notice complies with section 708A of the Act, as notionally modified by the Instrument; and
- (c) this notice complies with the content requirements of section 708A(12I) of the Act as inserted by the Instrument.
- 7. Unless otherwise defined, capitalised expressions used in this notice have the meanings given to them in the Information Memorandum or Pricing Supplement.

Yours faithfully

Timothy Hartin
Company Secretary
Westpac Banking Corporation

#### NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES

This market announcement does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction. The securities offered have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States or to, or for the account or benefit of, U.S. persons absent registration or an applicable exemption from registration.

#### **SCHEDULE**

## A. Effect on Westpac of the offer of the Tier 2 Subordinated Instruments

The issuance of the Tier 2 Subordinated Instruments raises Tier 2 regulatory capital to satisfy Westpac's regulatory requirements and maintain the diversity of Westpac's sources and types of capital funding.

The proceeds from the issue of the Tier 2 Subordinated Instruments will be used for general business purposes. Those proceeds, less the costs of the issue, will be classified as loan capital in the financial statements of Westpac. The issue of the Tier 2 Subordinated Instruments will not have a material impact on Westpac's financial position.

The proceeds of the issue, less the costs of the issue, will increase Westpac's total capital ratio on a Level 2 basis by less than 0.1%.

## B. Rights and liabilities attaching to the Tier 2 Subordinated Instruments

The rights and liabilities attaching to the Tier 2 Subordinated Instruments are set out in the Conditions as supplemented by the Pricing Supplement.

# C. Effect on Westpac of the issue of the ordinary shares if the Tier 2 Subordinated Instruments are required to be Converted<sup>2</sup>

A key feature of APRA's requirements for Tier 2 regulatory capital instruments is that they absorb losses at the point of non-viability of the issuer. The Conditions include provisions that require the Tier 2 Subordinated Instruments to be Converted into ordinary shares in the capital of Westpac or Written-off on the occurrence of a Non-Viability Trigger Event. A Non-Viability Trigger Event will occur when APRA notifies Westpac in writing that it believes that relevant non-viability circumstances (as described in the definition of "Non-Viability Trigger Event" in the Conditions) subsist, which could occur at any time.

If a Non-Viability Trigger Event occurs and Westpac Converts the Tier 2 Subordinated Instruments and issues ordinary shares to Holders, the effect of Conversion on Westpac would be to reduce loan capital by the principal amount, less any unamortised costs of the issue, of the Tier 2 Subordinated Instruments being converted and increase Westpac's shareholders' equity (ordinary share capital) by a corresponding amount. APRA has indicated that at this time it will not provide guidance as to how it would determine non-viability. Non-viability could be expected to include serious impairment of Westpac's financial position, concerns about its capital, funding or liquidity levels and/or insolvency.

The number of ordinary shares issued on Conversion is variable, but is limited to the Maximum Conversion Number. Limiting the number of ordinary shares which may be issued to the Maximum Conversion Number means that Holders may receive a number of ordinary shares that have a market value that is significantly less than the principal amount of the Tier 2 Subordinated Instruments.

The Maximum Conversion Number is calculated based on a VWAP set to reflect 20% of the Issue Date VWAP. The Maximum Conversion Number may be adjusted to reflect a consolidation, division or reclassification or pro rata bonus issue, of ordinary shares. However, no adjustment will be made to it on account of other transactions which may affect the price of ordinary shares, including for example, rights issues, returns of capital, buy-backs or special dividends.

The Maximum Conversion Number is 32,992.4117 Westpac ordinary shares per Tier 2 Subordinated Instrument (with a nominal value of AUD200,000), based on the Issue Date VWAP of \$30.31 . If Conversion of any Tier 2 Subordinated Instruments does not occur for any reason within five ASX Business Days after the occurrence of the Non-Viability Trigger Event, the Tier 2 Subordinated Instruments will be Written-off, and all corresponding rights and claims of Holders under the Conditions (including to payments of interest, the repayment of principal and Conversion into Ordinary Shares) will be immediately and irrevocably terminated, with effect on and from the Non-Viability Trigger Event Date and investors will lose all or some of their investment.

If, in accordance with the Conditions, Westpac is replaced by an Approved Successor as debtor of the Tier 2 Subordinated Instruments and the issuer of ordinary shares, Tier 2 Subordinated Instruments may be converted into fully paid ordinary shares in the capital of an Approved Successor in accordance with the Conditions. This notice also enables ordinary shares in the capital of an Approved Successor which is a NOHC for the purposes of the Banking Act 1959 (Cth) issued on Conversion to be sold without disclosure under Chapter 6D of the Act. Refer to the Conditions and the Instrument for further information.

## D. Rights and liabilities attaching to the ordinary shares in the capital of Westpac

Westpac was registered on 23 August 2002 as a public company limited by shares under the Act. Westpac's constitution was most recently amended at the general meeting held on 13 December 2012 ("Constitution", as amended from time to time). The ordinary shares in the capital of Westpac are admitted to trading on ASX. The rights attaching to the ordinary shares in the capital of Westpac are set out in the Act and the Constitution.

In addition, the rights and liabilities attaching to the ordinary shares in the capital of Westpac are described on pages 267 to 268 of the 2015 Westpac Group Annual Report<sup>3</sup>. The Annual Report was released to ASX on 11 November 2015 and may be viewed at www.asx.com.au, and is also available on the Westpac website at www.westpac.com.au/investorcentre.

#### E. Additional information

Information about the Tier 2 Subordinated Instruments is contained in the Information Memorandum and the Pricing Supplement.

Westpac is a disclosing entity for the purposes of the Act and, as a result, is subject to regular reporting and disclosure obligations under the Act and the ASX Listing Rules. In addition, Westpac must notify ASX immediately (subject to certain exceptions) if it becomes aware of information about Westpac that a reasonable person would expect to have a material effect on the price or value of its listed securities, including ordinary shares in the capital of Westpac.

Copies of documents lodged with the Australian Securities and Investments Commission ("ASIC") can be obtained from, or inspected at, an ASIC office and Westpac's ASX announcements may be viewed on www.asx.com.au.

Any person has the right to obtain copies of:

- Westpac's half-yearly and annual financial reports; and
- any continuous disclosure notices given by Westpac after the lodgement of the 2015 Westpac Group Annual Report, but before the date of this notice,

from www.westpac.com.au/investorcentre, or by request made in writing to Westpac at:

Westpac Group Secretariat Level 20 Westpac Place 275 Kent Street Sydney NSW 2000.

If, in accordance with the Conditions, Westpac is replaced by an Approved Successor as debtor of the Tier 2 Subordinated Instruments and the issuer of ordinary shares, then on Conversion Holders will be issued with fully paid ordinary shares in the capital of the Approved Successor.

## **ANNEX A**

Form of Pricing Supplement dated 10 June 2016

THIS PRICING SUPPLEMENT HAS BEEN ISSUED IN RESPECT OF INSTRUMENTS WHICH ARE NOT ADMITTED TO THE OFFICIAL LIST OF THE UK FINANCIAL CONDUCT AUTHORITY OR TO ANY OTHER EUROPEAN ECONOMIC AREA REGULATED MARKET OR OFFERED TO THE PUBLIC IN THE EUROPEAN ECONOMIC AREA FOR THE PURPOSES OF THE PROSPECTUS DIRECTIVE. THE PRICING SUPPLEMENT HAS NOT BEEN REVIEWED OR APPROVED BY THE UK LISTING AUTHORITY AND DOES NOT CONSITUTE A PROSPECTUS FOR THE PURPOSES OF THE PROSPECTUS DIRECTIVE.

#### PRICING SUPPLEMENT

Series No.: 1269

Tranche No.: 1

#### **WESTPAC BANKING CORPORATION ABN 33 007 457 141**

#### Programme for the Issuance of Debt Instruments

Issue of

## AUD175,000,000

#### Fixed Rate Subordinated Instruments due June 2028

## by Westpac Banking Corporation

This document constitutes the Pricing Supplement relating to the issue of Subordinated Instruments described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions (the "Conditions") set forth in the Information Memorandum dated 25 January 2016 (the "Information Memorandum"). This Pricing Supplement must be read in conjunction with the Information Memorandum.

Full information on the Issuer and the Subordinated Instruments described herein is only available on the basis of a combination of this Pricing Supplement and the Information Memorandum dated 25 January 2016. The Information Memorandum is available for viewing at Camomile Court, 23 Camomile Street, London EC3A 7LL, United Kingdom and copies may be obtained from the Specified Offices of the Paying Agents.

## **Part A: Contractual Terms**

The Subordinated Instruments being purchased have the following terms:

1 Issuer : Westpac Banking Corporation, acting through its

head office

2 Date of Board Approval of the Issuer : Not applicable, save as discussed in Section 2

of the "General Information" section of the

#### Information Memorandum

3 Status : Subordinated

The primary method of loss absorption is Conversion, subject to possible Write-off in accordance with Condition 5.3.

For the purposes of:

 Condition 6.1, the formula to be used for calculating the Conversion Number, P is 0.99; and

 Condition 6.10(b), the Clearing System Cut-off Date is 10 Business Days prior to the Non-Viability Trigger Event Date.

4 Specified Currency:

(i) of denomination : Australian Dollars ("AUD")

(ii) of payment : AUD

5 Aggregate Principal Amount of Tranche : AUD175,000,000

6 If interchangeable with existing Series, : Not applicable Series No.

7 Issue Date : 14 June 2016

8 Interest Commencement Date : Issue Date

9 Issue Price : 100 per cent. of the Aggregate Principal Amount

of Tranche

10 Maturity Date : 14 June 2028, subject to adjustment in

accordance with the Business Day Convention

specified at paragraph 16(ix)

11 Total Expenses related to admission to

trading

: Approximately AUD5,000 in respect of admission

to trading

12 Form of Subordinated Instruments: : Bearer

(i) Initially represented by a Temporary

Global Instrument or Permanent

Global Instrument

Temporary Global Instrument

(ii) Temporary Global Instrument exchangeable for a Permanent Global Instrument or for Definitive Instruments

: Yes. The Exchange Date shall be no earlier than 40 days after the Issue Date

(iii) Permanent Global Instrument exchangeable at the option of the bearer for Definitive Instruments

: No. Permanent Global Instruments are only exchangeable for Definitive Instruments in the limited circumstances set out in Condition 2.5(a) and (b)

(iv) Talons for future Coupons to be attached to Definitive Instruments Not applicable

13 Denomination : AUD200,000 and integral multiples of AUD2,000

in excess thereof

Type of Subordinated Instrument(s) 14

: Fixed Rate Subordinated Instruments

15 Interest : 4.80 per cent. per annum Fixed Rate (single

reset)

(further particulars specified below)

16 Fixed Rate Subordinated Instruments **Applicable** 

**Fixed Coupon Amount** (i)

Not applicable

(ii) Interest Rate

4.80 per cent. per annum (being the reoffer spread of 2.65 per cent. per annum plus the 7 year AUD Semi-Quarterly Mid-Swap Reference Rate on the Trade Date) payable annually in arrear for the period from (and including) the Issue Date up to (but excluding) the Interest Payment Date falling in June 2023 (the "First Optional Redemption Date").

If the Subordinated Instruments have not been redeemed, purchased and cancelled, Written-Off or Converted by the Issuer on the First Optional Redemption Date, the interest, payable annually in arrear for the period from, and including, the First Optional Redemption Date to, but excluding, the Maturity Date shall be reset to a fixed rate per annum equal to:

- the 5 year AUD Semi-Quarterly Mid-Swap Reference Rate; plus
- 2.65 per cent.,

each of which will be annualised.

5 year AUD Semi-Quarterly Mid-Swap Reference Rate means the mid-market arithmetic mean, expressed as a percentage and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards), of the 5 year AUD Swap Rates, as determined by the Calculation Agent at 11.00 a.m. (Sydney time) on the Reset Determination Date, adjusted for a quarterly basis.

5 year AUD Swap Rates means the bid and offered swap rates for AUD swap transactions with a maturity of 5 years displayed on the Relevant Screen Page at 11.00 a.m. (Sydney time) on the Reset Determination Date. If swap rates do not appear on the Relevant Screen Page, the 5 year AUD Semi-Quarterly Mid-Swap Reference Rate shall instead be determined by the Calculation Agent on the basis of (i) quotations provided by the principal office of each of four major banks in the AUD swap market of the rates at which swaps in AUD are offered by it at approximately 11.00 a.m. (Sydney time) on the Reset Determination Date to participants in the AUD swap market for a 5 year period and (ii) the arithmetic mean expressed as a percentage and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards of such quotations).

"Relevant Screen Page" means Bloomberg page "ICAA1" (or such other page as may replace such page on that service, or such other page as may be determined by the Calculation Agent for purposes of displaying comparable rates).

"Reset Business Day" means a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London and Sydney.

"Reset Determination Date" means the second Reset Business Day immediately preceding the First Optional Redemption Date.

"Trade Date" means 2 June 2016.

(iii) Interest Commencement Date (if not

Issue Date)

Issue Date

(iv) Interest Payment Date(s) : 14 June of each year commencing on 14 June

2017 up to and including the Maturity Date, subject to adjustment in accordance with the Business Day Convention specified at

paragraph 16(ix) below

(v) Interest Period End Date(s) : 14 June of each year commencing on 14 June

2017 up to and including 14 June 2028

(vi) Day Count Fraction : Actual/Actual (ICMA)

(vii) Broken Amount : Not applicable

(viii) Determination Date : Not applicable

(ix) Applicable Business Day Convention

- for Interest Payment Dates:

Following Business Day Convention

- for Interest Period End Dates:

No adjustment

- for Maturity Date:

Following Business Day Convention

- any other date: No adjustment

(x) Additional Business Centre(s) : London and Sydney

Floating Rate Subordinated Instruments : Not applicable

18 Final Redemption Amount of each

Subordinated Instrument

: AUD2,000 per Calculation Amount

19 Early Redemption at the option of the

Issuer (Call)

17

: Condition 8.3 is applicable, but only in respect of the Interest Payment Date scheduled to fall in June 2023 and each Interest Payment Date

falling thereafter

(i) Early Redemption Date (Call) : Interest Payment Date scheduled to fall in June

2023 and each Interest Payment Date falling

thereafter

(ii) Early Redemption Amount (Call) of

each Subordinated Instrument

: AUD2,000 per Calculation Amount

(iii) Series redeemable in part : The Issuer may redeem all or some

Subordinated Instruments at its discretion under

Condition 8.3

(iv) Notice period(s) : As set out in Condition 8.7

(v) Specify any additional conditions to : Not applicable exercise of the call option 20 Early Redemption (Adverse Tax Event) Condition 8.4 is applicable Early Redemption Amount (Adverse : AUD2,000 per Calculation Amount Tax Event) of each Subordinated Instrument (ii) Series redeemable in part : Not applicable : As set out in Condition 8.7 (iii) Notice period(s) (iv) Specify any additional conditions to : Not applicable exercise of option 21 Early Redemption (Regulatory Event) Condition 8.5 is applicable (i) Early Redemption Amount : AUD2,000 per Calculation Amount (Regulatory Event) of each Subordinated Instrument (ii) Series redeemable in part Not applicable (iii) Notice period(s) As set out in Condition 8.7 (iv) Specify any additional conditions to Not applicable exercise of option 22 Early Termination (Event of Default) : Condition 11 is applicable Early Termination Amount AUD2,000 per Calculation Amount 23 **Taxation** Condition 10.1 is applicable 24 Other terms and conditions Not applicable 25 Lead Managers The Hongkong and Shanghai Banking Corporation Limited, Sydney Branch (ABN 65 117 925 970) Nomura International plc

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Relevant Dealers

Paying Agent(s)

Calculation Agent

Westpac Banking Corporation

As set out in the Information Memorandum

: Lead Managers

: Fiscal Agent

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29 Notices : Condition 16 applies

30 U.S. selling restrictions : Regulation S Category 2 restrictions apply to the

Subordinated Instruments

Not Rule 144A eligible

TEFRA D Rules apply to the Subordinated

Instruments

#### Part B: Other Information

Listing : Application will be made for official quotation of

the Subordinated Instruments on the Australian Securities Exchange's wholesale Interest Rate

Securities Market

2. Ratings : [●]

3. Interests of natural and legal persons

involved in the issue

: Save as discussed in the "Subscription and Sale" section of the Information Memorandum, so far as the Issuer is aware, no person involved in the offer of the Subordinated Instruments has an

interest material to the offer.

4. Operational Information

(i) ISIN : XS1431350120

(ii) Common Code : 143135012

(iii) Common Depository/Lodging Agent : The Bank of New York Mellon

(iv) Any Clearing System other than

Euroclear and Clearstream

Not applicable

(v) CMU Service Instrument Number: Not applicable

(vi) Settlement procedures Customary medium term note settlement and

payment procedures apply

5. Other

(i) Distribution of Information

Memorandum

: See pages 1 to 4 and the "Subscription and Sale"

section of the Information Memorandum

(ii) Other selling restrictions : See pages 145 to 154 of the Information

Memorandum

(iii) Stabilisation Manager : Not applicable

(iv) Other amendments : Not applicable

(v) Additional disclosure : On 2 May 2016, Westpac Banking Corporation

released its Interim Financial Report, attached hereto as Annex A. That Interim Financial Report contains the unaudited consolidated interim financial statements (including the auditor's review report thereon and the notes thereto) as at and for the six-month period ended 31 March 2016, as set out on pages 82 to 115 (inclusive) of

the Interim Financial Report, which are incorporated into this Pricing Supplement.

## ANNEX A – INTERIM FINANCIAL REPORT

[See Westpac 2016 Interim Financial Results Announcement filed on ASX on 2 May 2016]