

## N1 Loans signs referral agreement with Dream Design Property

- New lead generation partnership with DDP expected to deliver growth
- N1 Loans' pre-approval mortgage pipeline doubled over the past quarter to approximately \$31.7m

**4 April 2016** – N1 Loans, the mortgage broking business of N1 Holdings Limited (ASX: N1H), ("**N1** Loans") has strengthened its mortgage loan pipeline after signing a referral agreement with buyers' agent Dream Design Property ("**DDP**"). Under the arrangement, DPP will become a new referral partner to N1 Loans.

DDP is one of Australia's fastest growing full service property investment firms, providing a range of services to its clients including research, conveyancing, insurance, pre-settlements, finance, renovation and property management. DDP provides a 100% managed solution, helping clients build and grow their property portfolios.

N1 Loans works closely with a number of referral partners to generate leads and grow revenue. These referral partners and the results from N1 Loans' own increased marketing activities have seen N1 Loans' pre-approval pipeline double over the past quarter. N1 Loans' pre-approval pipeline increased from approximately \$16.3m per quarter during Q2 FY16 to approximately \$31.7m per quarter during Q3 FY16. This does not include the other types of loans such as refinance and purchase loans.

N1 Loans Chairman and Chief Executive Ren Hor Wong said: "Our referral partners are a fundamental part of growing the business.

"Lead generation from DDP, and other partners enables N1 Loans to continue to increase its loan book and revenue.

"We are excited to announce this partnership and look forward to keeping the market updated on future partnerships of this nature."

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## About N1 Holdings Limited (ASX: N1H)

N1 Holdings Limited is a mortgage broking business that operates under the brand "N1 Loans". N1 Loans uses disruptive online comparison technology to provide access to mortgage and car loan products to its clients. The Company's client base is comprised of both Australian and foreign borrowers, principally from Mainland China, Malaysia, Hong Kong, Singapore and Taiwan. N1 Loans has launched one of the first Chinese-language loan comparison websites, www.chengdai.com.au, to provide access to mortgage and car loan products to its clients.