

Welcome to the 2016 Vita Life Sciences Limited Annual General Meeting



ENRICHING LIVES

SINCE 1947



Chairman's Welcome Address

Malaysian Central Facility



Agenda

- 1. Chairman's Welcome Address**
- 2. Managing Director's Review**
- 3. Ordinary Resolutions**
- 4. Question & Answer Time**

Managing Directors Review

Vita Life Sciences overview



➤ Asia Pacific pharmaceutical and healthcare over-the-counter business involved in the formulating, packaging, sales and distribution of vitamins and supplements

➤ 4 major brands

➤ 750 - 800 registered sku of vitamins and supplements sold in 7 countries in the Asia Pacific region

➤ VitaHealth: products sold in pharmacies, hospitals, clinics and health food stores throughout Southeast Asia

➤ Herbs of Gold: products sold in health food stores in Australia, and pharmacies in Singapore and Malaysia

➤ VitaScience: products sold through independent pharmacies in Australia

➤ Vita Life: products sold direct to customer in Malaysia

➤ Approx. 400 employees across 7 countries

➤ ASX listed since 2007 (ASX:VSC)



Vita Life Sciences Footprint



	Population (m)	Business Commenced	2015 Revenue (A\$m)
Australia	24	1989	15.6
Malaysia	31	2000	14.4
Singapore	5	1947*	6.3
Thailand	68	2007	2.3
China	1,379	2008	
Vietnam	92	2010	
Indonesia	258	2015	

Australia snapshot

Overview

Established: 1989

Country CEO: Mr Andrew O'Keefe

Channels:

- Independent health food stores
- Independent pharmacies
- E-Commerce

In market brands

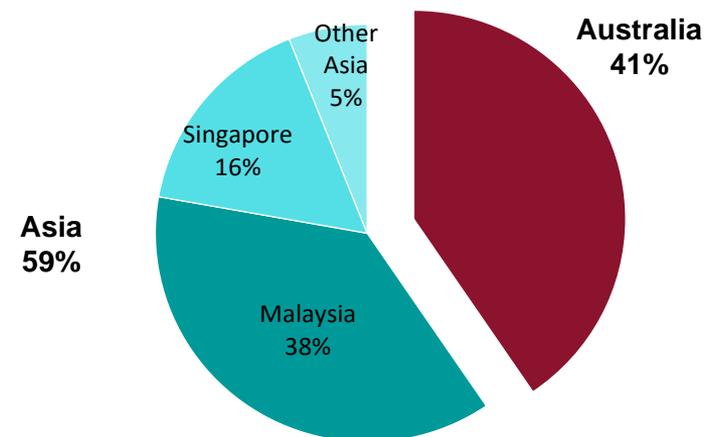
herbs of gold
Dedicated to your health

VitaScience
THE SCIENCE OF HEALTHY LIVING

Objectives

- Consolidate Herbs of Gold market position
- Introduce VitaScience brand to the marketplace and build a sustainable business
- Identify opportunities to leverage Group's position into new customer groups

2015 group revenue contribution



Malaysia & Singapore snapshot

Overview

Established: Singapore 1947 / Malaysia 2000

Country CEO: Mr Danny Tan

Channels:

- Health food stores
- Pharmacies
- Direct to customer

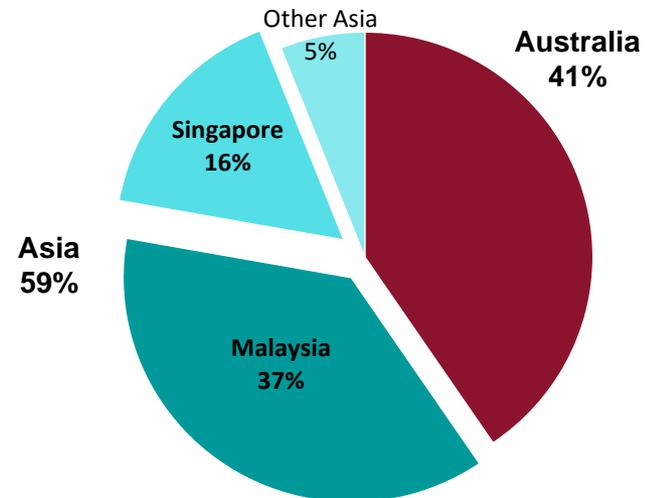
In market brands



Objectives

- Build on Vita Health market leading position brand in Singapore and Malaysia
- Introduce Herbs of Gold brand to the marketplace and build a sustainable business
- Identify opportunities to leverage Group's position into new customer groups

2015 group revenue contribution



Other Asia snapshot

Overview

Established: 2008+

Channels:

- Health food stores
- Pharmacies

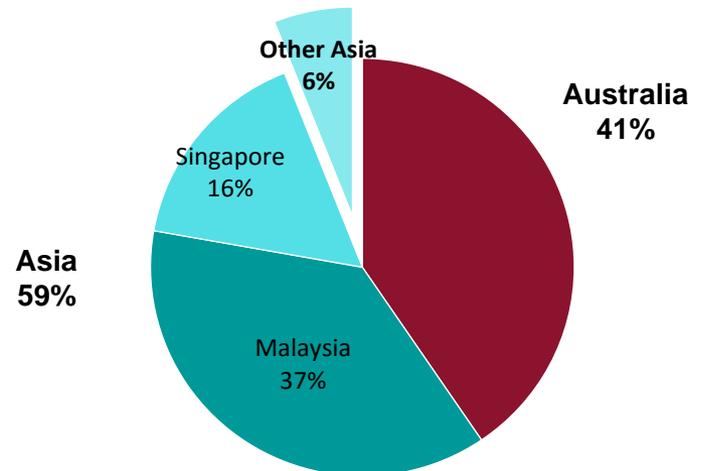
Objectives

- Build a sustainable business in each country where operations have been established, however remain in their infancy

In market brands

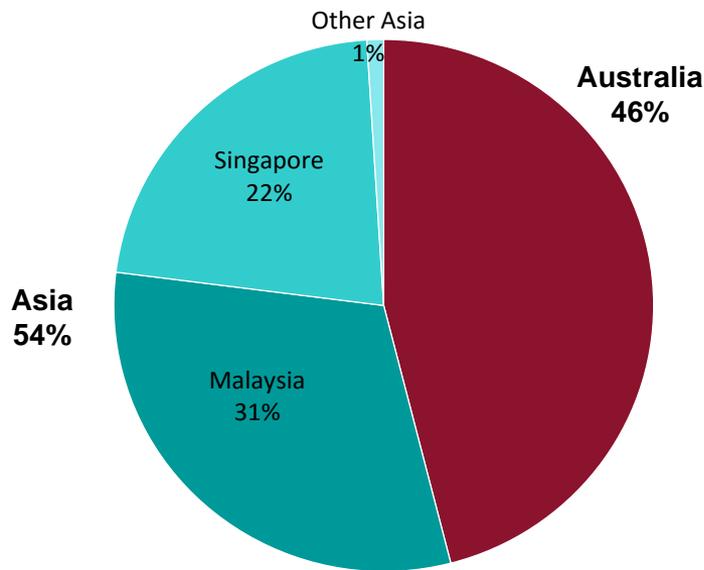


2015 group revenue contribution



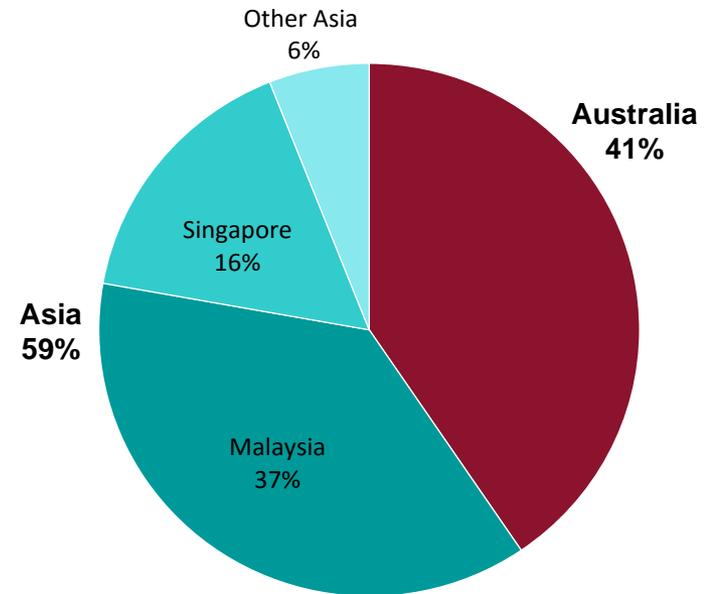
VSC segment results

2008 revenue by geography



Total revenue: \$14m

2015 revenue by geography



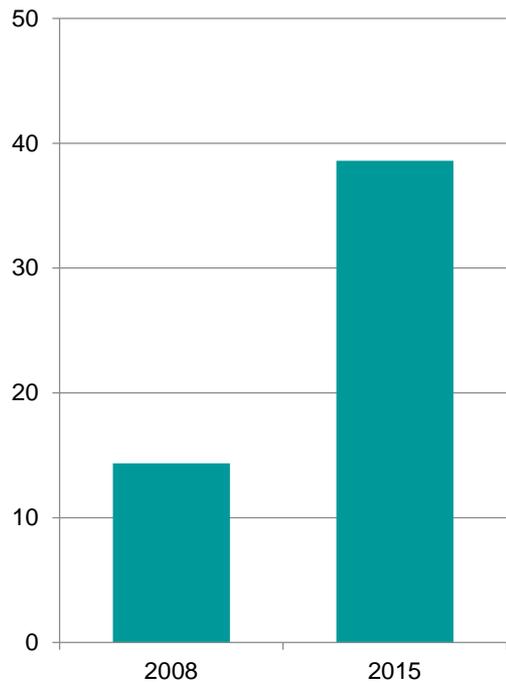
Total revenue: \$39m

Revenue has grown from both consolidation of established businesses and introduction of new market channels

Consistent revenue and margin gains have increased shareholder value

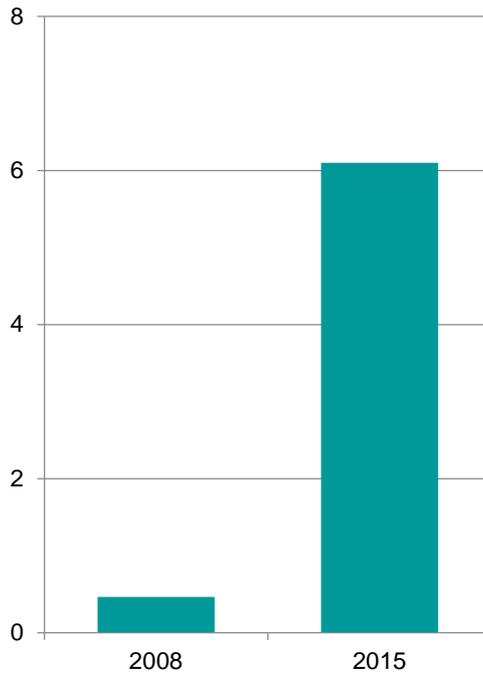
Revenue

(A\$m)



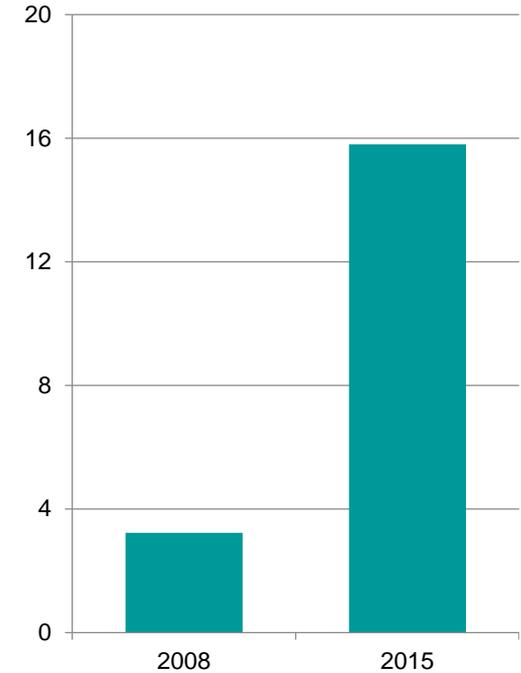
EBIT

(A\$m)



EBIT Margin

(%)



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Ordinary Resolutions

- 1. Remuneration Report**
- 2. Re-election of Director – Mr V Gould**
- 3. Share Buy-Back**
- 4. Increase in Non- Executive Directors' Fee Pool**

Proxy Summary

<u>RESOLUTIONS</u>	IN FAVOUR	AGAINST	ABSTAIN	PROXY'S DISCRETION	TOTALS
1) Adoption of the Remuneration Report	29,115,655	28,638	5,127,719	-	34,272,012
2) Re-election of Director (Mr Vanda Gould)	32,436,511	169,271	1,666,230	-	34,272,012
3) Share Buy-Back	34,112,824	156,671	2,517	-	34,272,012
4) Increase in Non- Executive Directors' Fee Pool	27,004,088	25,138	7,242,786	-	34,272,012

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