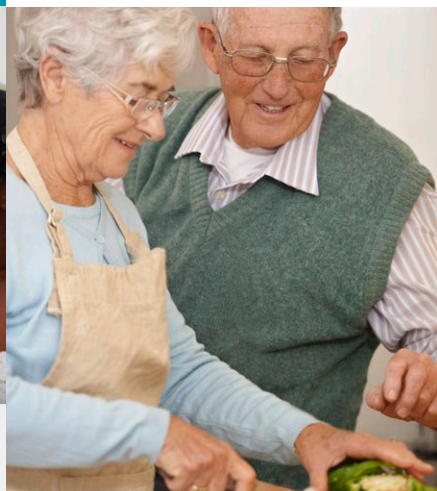




Annual Report 2016



We will grow with older Australians by inspiring greater living choices.

Aveo is a leading and trusted owner, operator and manager of retirement communities across Australia.

Aveo's philosophy is underpinned by a commitment to grow with older Australians by inspiring greater living choices. We currently do so for 13,000 residents in 89 retirement villages across Australia.

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Corporate calendar

Release of full year results: 17 August 2016
Taxation Statements sent to securityholders: 31 August 2016
Full year distribution payment: 30 September 2016
Annual General Meeting: 16 November 2016

Annual General Meeting

Aveo Group Annual General Meeting will be held at 10am on Wednesday 16 November 2016 at the Intercontinental Hotel, 117 Macquarie Street, Sydney NSW 2000

Aveo Group Limited ABN 28 010 729 950
Aveo Funds Management Limited ABN 17 089 800 082
AFSL No. 222273 as Responsible Entity for
Aveo Group Trust ARSN 099 648 754



Financial Overview



Aveo expanded its development pipeline and deepened its care capability with the acquisition of Freedom Aged Care Pty Limited in February 2016.

Acquisition of the remaining securities of Retirement Villages Group ("RVG"), allows Aveo full operational and strategic control over more than 3,400 units across Sydney and Melbourne.

FINANCIAL TARGETS ACHIEVED

\$116.0m

Statutory profit after tax doubled

6.3%

Retirement return on assets increased

17.0c

Underlying earnings per stapled security up 56%

22.1c

Statutory earnings per stapled security up 91%

\$3.00

Net tangible asset per stapled security

17.4%

Gearing of 17.4%, compared to 13.8% at 30 June 2015 and within Aveo's target range of 10-20%

\$137.0m

Funds from operations up 85% to \$137.0m and per security, up 77% to 26.2c

POSITIVE OUTLOOK FOR FY17

18.3c

FY17 guidance – Underlying earnings per stapled security ("EPS") of 18.3 cents, an increase of 7.6% on FY16 EPS of 17.0 cents per security ("cps")

7.5%

Targeting EPS growth of 7.5% from FY17 to FY18

9c

Targeting a full year F17 distribution of 9cps, up from 8cps in FY16

OPERATIONAL

799 units

Record total retirement sales

8%

Lift in average DMF/CG amount per transaction

182 units

Ramp-up in developments saw 182 new retirement units delivered

Aveo's retirement development pipeline has increased to 5,621 units under our pure retirement strategy. The growth of our portfolio ensures that Aveo will continue to deliver a continuum of care for its residents in contemporary designed homes and lifestyle choices for the retired.

Aveo achieved its target of delivering a record number of 182 new units, across six different villages during FY16.

FY17 development projects are well progressed, with expected completion of 301 units on schedule for delivery.

RETIREMENT DEVELOPMENT - TARGETS ACHIEVED

\$103m

FY16 revenue

\$23.6m

Gross profit
(excluding interest)

321%

Percentage increase
in gross profit
(excluding interest)

182

Record number of
new units delivered

6

Number of major
projects under
development

27%

Percentage
increase in average
transaction value



RETIREMENT DEVELOPMENT - OUTLOOK

231

Number of major development units scheduled to be delivered in FY17

70

Number of minor development units scheduled to be delivered in FY17

123

Number of aged care beds scheduled to be delivered in FY17

501

Number of major development units forecast to be delivered in FY18

4,889

Total number of major development units forecast to be delivered FY19+

Location: Newstead, QLD

Letter from the Chairman



“The completion of the progressive acquisition of the Retirement Villages Group (“RVG”) and the resulting full consolidation of the Fund significantly simplifies the Aveo portfolio structure, and will allow Aveo to take full control over the strategic and operational direction of the RVG villages, and to accelerate value adding development and care initiatives across the portfolio.”

DEAR SECURITYHOLDER

I am very pleased to be able to report to you that the 2016 financial year (“FY16”) for the Aveo Group was one of significant achievement as we delivered on all our stated commitments at a strategic, financial and operating level.

Aveo reported an underlying net profit after tax in FY16 of \$89.0 million, an increase of 63% on the FY15 result. This outstanding performance was underpinned by continued growth in our retirement living activities as we focussed on executing our pure retirement strategy to consolidate our position as Australia’s leading owner, operator and manager of retirement communities.

The Group’s Retirement EBITDA increased by 51% to \$79.9 million. This was achieved on the back of record total retirement unit sales of 799 for the year; 736 of which were from our Retirement Established Business. Retirement Development delivered 182 new units in FY16 across six different villages, a record for our Group.

Aveo’s strong financial performance and strategic discipline saw our underlying earnings lift to 17.0 cents per security in FY16, up 56% on FY15. Funds from operations were up 85% to \$137.0 million, or 26.2 cents per security; while our net tangible assets lifted 5% to \$3.00 per security.

The Board declared a distribution of 8.0 cents per security for FY16, compared to 5.0 cents per security in FY15, an increase of 60% on the prior year. This represents a distribution to securityholders for FY16 of \$43.5 million, or 49% of our underlying net profit after tax, and is in line with our policy of distributing 40% to 60% of underlying net profit after tax.

We continued to grow our portfolio consistently with our strategic purpose with targeted acquisitions during the financial year. In February 2016, Aveo acquired Freedom Aged Care Pty Limited for \$215.5 million plus acquisition costs. The acquisition was funded by the issue of \$83.6 million in Aveo securities (at an issue price of \$2.98 per security) and \$10 million cash.

Following the Freedom acquisition, Aveo now operates 89 retirement communities with nearly 11,000 homes for elderly Australians. Upon completion of the development pipeline projects this will expand to over 17,000 homes and aged care places across 96 retirement communities.

Post the financial year end, on 17 August 2016 Aveo announced that we had entered into an unconditional contract to acquire the remaining 27% minority interest in Retirement Villages Group (“RVG”) for approximately \$100 million, reflecting a purchase price of 25 cents per security (representing a 13% discount to RVG current security value). We completed an institutional placement at that time of approximately 37.1 million new Aveo securities at an issue price of \$3.40 per security to raise \$126.1 million. These funds were used to complete the acquisition of the minority holding in RVG on 24 August 2016 and repay debt drawn to fund the acquisition of previous stakes in RVG. The support for the placement is a strong endorsement of our pure retirement strategy.

Looking ahead, our Retirement Established Business continues to generate robust sales supported by strong lead generation volumes. We are continuing to escalate our Retirement Development with construction programs proceeding as scheduled to deliver 301 units in FY17. We are also achieving sound progress on strategic projects to expand the Freedom care offering to selected Aveo villages, roll out Aveo operational improvements to RVG villages and introducing the Aveo Way contract promise to new residents.

As a consequence, our FY17 earnings per security (“EPS”) guidance is 18.3 cents per security, representing an increase of 7.6% on FY16 EPS of 17.0 cents per security. Distributions per security are expected to increase to 9.0 cents in FY17, up 13% from FY16. We are targeting further EPS growth of 7.5% from FY17 to FY18.

Aveo has a clear and robust strategy in place to consolidate our position as Australia’s leading owner, operator and manager of retirement communities, backed by a strong balance sheet, with a committed, talented team in place to bring this strategy to reality. We will continue to focus on executing on this plan in FY17 and beyond.

Finally, I would like to extend my thanks to the other members of the Board, the executive team and all our staff for their hard work and support over the past year. I would also especially like to thank our securityholders for your ongoing support of Aveo Group.

A handwritten signature in black ink, appearing to read 'Seng Huang Lee'.

Seng Huang Lee
Chairman



\$89.0m

Underlying profit after tax

\$116.0m

Statutory profit after tax

\$3.00

Net tangible assets per stapled security

17.4%

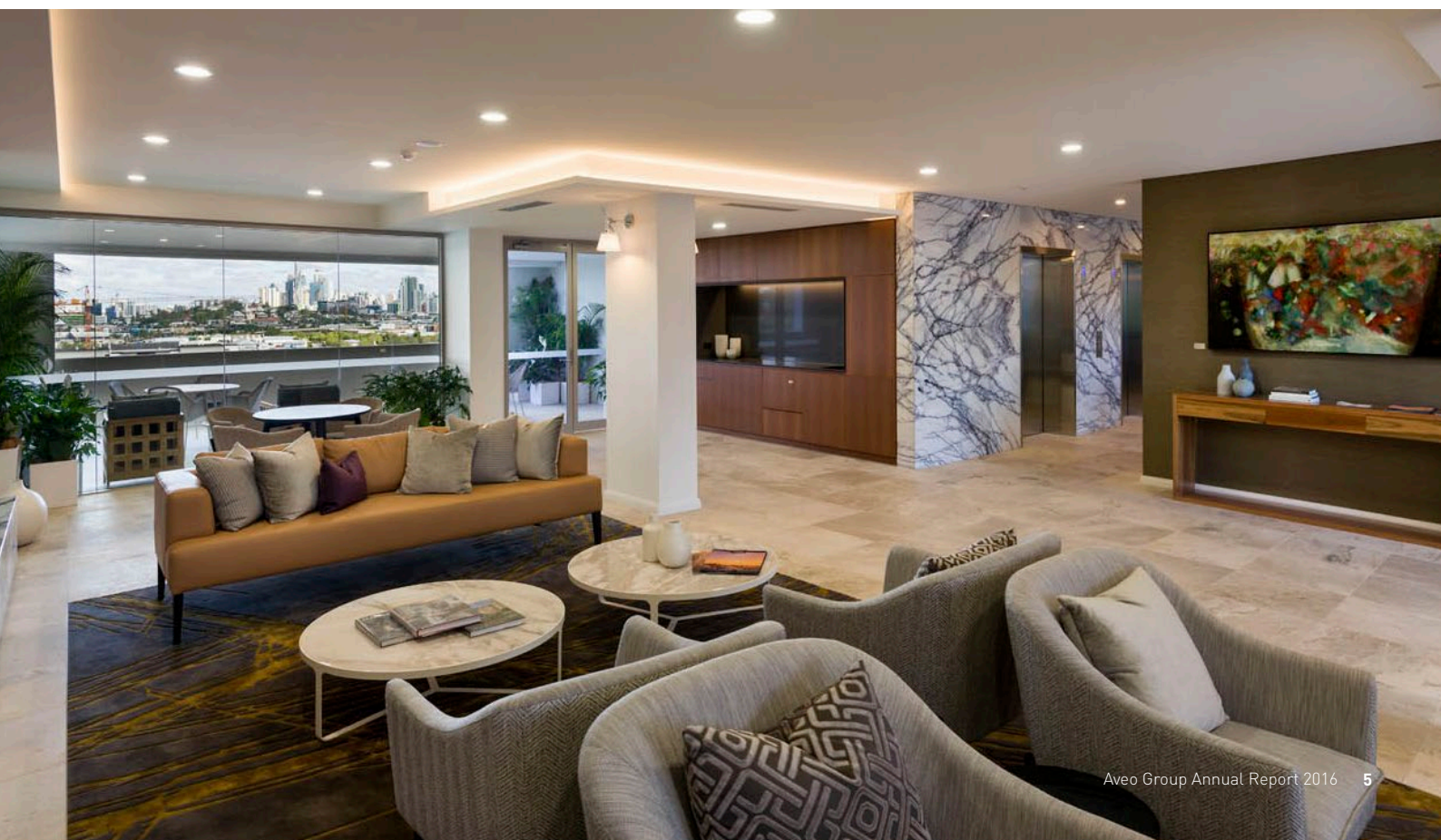
Gearing

17.0c

Underlying earnings per stapled security

\$119.8m

EBITDA





Location: Bella Vista, NSW

Letter from the Chief Executive Officer



“Development activity is continuing and subject to further acquisitions at the end of FY19, Aveo’s development pipeline will still have a balance of 4,889 units, which is over 80% of its current balance, and remains the largest balance of any retirement operator in Australia.”

DEAR SECURITYHOLDER

Aveo Group delivered a record retirement result for the year ended 30 June 2016 (“FY16”), driven by the focussed and disciplined execution of our pure retirement strategy.

This strategy was formulated in mid-2013. Since then, it has underpinned every major initiative we have taken and, as a consequence, has consolidated our position as Australia’s leading owner, operator and manager of retirement communities. This persistent strategic focus has given us a firm, sustainable financial footing and the capabilities and team to put us in the strongest position possible to continue to enhance securityholder value.

We made strong progress on all fronts in FY16 and delivered on all our stated commitments at a strategic, financial and operating level. We delivered a return on retirement assets of 6.3% (within our target range of 6.0% to 6.5%), an underlying net profit after tax of \$89.0 million (in excess of our target of over \$80 million) and a FY16 distribution per security of 8.0 cents.

For the third consecutive year, we achieved record retirement sales, of 799 units in FY16, while the average DMF/CG amount per transaction increased 8% to \$90,000. Portfolio turnover increased to 11.9% and was at the high end of the target range of 10% to 12%.

STRENGTHENING OUR FINANCIAL FOOTING

In FY16, Aveo Group recorded an underlying net profit after tax of \$89.0 million, an increase of 63% on our FY15 result.

Key financial highlights for FY16 included;

- statutory profit after tax doubled to \$116.0 million;
- statutory earnings per security of 22.1 cents, up 91%;
- underlying net profit after tax of \$89.0 million, up 63%;
- underlying earnings per security of 17.0 cents, up 56%;
- funds from operations up 85% to \$137.0 million, representing 26.2 cps, up 77%;
- distributions per security lifted 60% to 8.0 cents;
- net assets up 10% to \$1.66 billion;
- net tangible assets per security of \$3.00, up 5%; and
- reported gearing of 17.4% (compared to 13.8% at FY15) and within Aveo’s target range of 10% to 20%.

RECORD PERFORMANCE BY RETIREMENT ESTABLISHED BUSINESS AND DEVELOPMENT ACTIVITY RAMPS UP

Revenues from Aveo’s Retirement Established Business increased 36% in FY16 and profit contribution increased 21% to \$58.6 million.

The Established Business contributed 736 units in FY16, up 7%, representing the bulk of Aveo’s record sales volumes of 799 units in FY16 (up 11%).

A focus on maximising potential unit price growth has resulted in increases in both the average DMF/CG per transaction price point (up 7%) and the average DMF/CG per transaction (up 8%).

New residents continue to enter Aveo’s villages under the consumer focussed Aveo Way contract, which continues to establish itself as the most progressive retirement contract in the country.

Retirement Development achieved its target of delivering a record number of 182 new units in FY16, across six different villages. Its profit contribution was assisted by development margins exceeding the target rates of 16% to 20% (before funding costs).

Construction programs for the delivery of 301 new units in FY17 are proceeding as scheduled. Current projects, the majority of which are scheduled for completion in the second half of FY17, are located as follows:

• Clayfield	65 units
• Durack	34 units
• Island Point	10 units
• Mingarra	24 units
• Peregian	32 units
• Springfield	66 units
• Minor developments	70 units

Aveo’s retirement unit development pipeline has further increased to 5,621 units (excluding minor developments). Major sites include Springfield (2,372 units), Southern Gateway (441 units) and the Carindale redevelopment (416 units).

Letter from the Chief Executive Officer continued

Post financial year-end, in August 2016, we announced that we acquired the outstanding 27% interest in Retirement Villages Group (“RVG”) for approximately \$100 million. This completes the progressive acquisition of RVG that commenced in May 2015 when Aveo only had a 23% interest in RVG. Full ownership of RVG will simplify the Aveo portfolio structure and provide us with full control over the strategic and operational direction of the RVG portfolio. The RVG acquisition allows us to accelerate development and care initiatives across our entire portfolio.

The acquisition of the remaining 27% interest in RVG was funded by a \$126.1 million institutional placement of new Aveo securities at an issue price of \$3.40 per security, representing a 1.7% discount to the closing price of Aveo securities of \$3.46 on 16 August 2016. Funds raised were used to fund the purchase price, with completion of the acquisition occurring on 24 August 2016, and reduce debt drawn to fund previous stakes in RVG.

RETIREMENT CARE AND SUPPORT SERVICES

The focus on building Aveo’s Care and Support Services is being strategically realigned following the acquisition of the Freedom portfolio in FY16. This means an adjustment to the expected financial contribution of these services. Following that acquisition, expansion of our Care and Support Services will increasingly focus on Freedom’s business model of delivering direct care on a not-for-profit basis, whilst receiving a relatively higher DMF/CG amount. This will result in lower growth in care and support revenues but higher growth in the Retirement Established Business (where the increased DMF/CG is recognised).

Increases in contributions from Care and Support Services over the medium term will be driven by the delivery of new aged care facilities and the expansion of services such as food and allied health.

Aveo’s aged care facility development pipeline stands at 1,057 beds. The Group is targeting the delivery of at least one 100-bed aged care facility every year from FY17 onwards.

SOLID PROGRESS WITH DIVESTMENT OF NON-RETIREMENT ASSETS

A key part of our pure retirement strategy is to progressively sell down Aveo’s Non-Retirement assets. In FY16, we made good progress on this front, with the divestment of some of our residential land lots and apartments.

At the end of FY16, Retirement Assets represented 81% of total assets (excluding cash and receivables).

Aveo’s Non-Retirement profit contribution increased substantially in FY16 (up 66% to \$55.1 million) due to improved sales across both land and built product. Land lot sales were up 28% to 648 lots and continued to maintain average margins of 24%.

Built product sales were boosted by completion and settlement of 280 apartments at The Milton project.

Aveo’s Gasometer 1 office and retail investment property at Newstead, Brisbane has been revalued from \$122.3 million at 30 June 2015 to \$150.0 million as at 30 June 2016. The increase is not included in Aveo’s underlying net profit after tax of \$89.0 million for FY16, but is included in our statutory profit of \$116.0 million.



CAPITAL MANAGEMENT

Aveo's syndicated finance facility limit increased by \$270 million to \$520 million in FY16, encompassing the Gasometer refinance, Freedom acquisition and RVG securities purchase. Debt remains unhedged, whilst funding cost movements have reduced the weighted average cost of debt to 3.4%.

Pro forma gearing, following the RVG acquisition and institutional placement, is 15.0%, comfortably within Aveo's target gearing range of 10% to 20%.

LOOKING AHEAD TO FY17

Aveo's focus on the disciplined execution of our pure retirement strategy has us well placed to continue to grow and prosper in FY17 and beyond.

Aveo's Retirement Established Business continues to trade at record levels, supported by strong lead generation volumes. The Freedom business continues to trade in line with expectations, and our escalation of Retirement Development continues, with development activity on track for the delivery of 301 new units in FY17.

Aveo is making solid progress in the expansion of the Freedom care offering to selected Aveo villages and the rollout of Aveo operational improvements to RVG villages.

The focus on maximising prices and profit levels with our Non-Retirement assets continues to strengthen our overall strategic positioning.

In FY17, we are forecasting earnings per security ("EPS") of 18.3 cents, an increase of 7.6% on FY16, and a target EPS growth of 7.5% from FY17 to FY18. Full year distributions for FY17 are expected to increase to 9.0 cents, up from 8.0 cents in FY16.

I would like to take this opportunity to thank our Board for their guidance over the past year and also to thank all of Aveo Group's employees for their dedication and hard work. My thanks also to you, our securityholders for your ongoing support during the year.

I look forward to keeping you updated on our progress in FY17 as Aveo consolidates its position as Australia's leading pure retirement group.



Geoff Grady
Chief Executive Officer



Board of Directors



S. H. Lee

*Non-Executive Chairman
(age 42)*

Mr Lee joined the Board in February 2006 and was appointed as Chairman in February 2009. Mr Lee was educated at the University of Sydney in Australia and has wide experience in the financial services and real estate investment industry in the Asian region. He has previously served, in various capacities, on the Board of Lippo Limited and Lippo China Resources Limited in Hong Kong, Auric Pacific Group Limited in Singapore and Export and Industry Bank, Inc. in the Philippines. Mr Lee is currently the Group Executive Chairman of Sun Hung Kai & Co. Limited (appointed in January 2007). Listed in Hong Kong, Sun Hung Kai & Co. Limited is the leading non-bank financial institution in Hong Kong. Mr Lee is also a Non-Executive Director of Mudajaya Group Berhad (appointed in March 2011), a company listed on the Bursa Malaysia Securities Berhad, and Executive Chairman of Mulpha International Bhd (appointed in December 2003), a company listed on the Bursa Malaysia Securities Berhad.

J. E. F. Frayne

*BCom, FCA, GAICD
Non-Executive Director (age 69)*

Mr Frayne joined the Board in July 2008. He has over 40 years' experience in chartered accountancy in audit and corporate services fields. Mr Frayne was appointed as a partner of PKF Chartered Accountants and Business Advisers (now BDO Chartered Accountants) in 1983 and from that time headed up the Audit and Assurance Division of PKF Brisbane until his retirement in June 2006. He is Chairman of Directors of Black & White Holdings Limited. Mr Frayne was appointed a member of the Audit Committee effective December 2010 and has been a member of the Nomination and Remuneration Committee since July 2012.

E. L. Lee

*Registered Accountant
(Malaysia), CPA
Non-Executive Director (age 49)*

Mr Lee joined the Board in December 2012. He is currently the Group Chief Financial Officer for Mulpha International Bhd, the holding company of Mulpha Australia Limited, Aveo's largest single securityholder. Prior to joining Mulpha International Bhd, Mr Lee was the Executive Vice President of Alliance Financial Group. Mr Lee has also held various senior management positions, including 12 years at Microsoft as Chief Financial Officer of Greater China Region and Finance Director of Asia Pacific Region. He is a non-executive director of Thriven Global Berhad (formerly known as Mulpha Land Berhad) (appointed in March 2016), an alternate director of Mudajaya Group Berhad (appointed in October 2012) and a director of Mulpha Australia Limited. Mr Lee was appointed as a member of the Audit Committee in February 2013.



L. R. McKinnon
BA, LLB, MCom

Non-Executive Director (age 63)

Mr McKinnon joined the Board in May 2005. He has extensive experience in property financing and investment gained through approximately 30 years in banking and finance. Mr McKinnon established the property financing business of Bankers Trust Australia in 1993. In 2000, in partnership with Gresham Partners, he established the first institutionally supported property mezzanine debt funds in Australia. He was the managing director of the funds until 2005 and continues as a non-executive member of the Investment Committee on Gresham's follow-on funds. In 2010, he was appointed as Chair of the Investment Committee of AsheMorgan and was instrumental in the establishment of the group's asset syndication business. He has stepped down as Chairperson. In 2014, Mr McKinnon was appointed as Chair of an independent committee by Parramatta City Council to report on the use of Council owned land in third party developments. This includes the development of a number of projects to deliver the vision of a revitalised city centre in Parramatta Square. Mr McKinnon was appointed Chairman of the Audit Committee effective December 2010.

W. L. McDonald
BEc, LLB (Hons)

Non-Executive Director (age 59)

Mr McDonald joined the Board in August 2012. He is recognised as one of Australia's leading legal practitioners, with many years' experience in advising major government and corporate clients. Currently, Mr McDonald is a partner in the Corporate Division at Piper Alderman. During his career, Mr McDonald has gained experience across a wide range of areas of law including government, corporate, mergers and acquisitions, energy and resources, corporate finance, intellectual property, workout/recovery, major projects and technology, media and telecommunications. He is a former Non-Executive Director of Retirement Villages Australia Limited and RVNZ Investments Limited.

Mr McDonald is currently Chair of the Nomination and Remuneration Committee.

**Adjunct Professor
S. B. Muggleton**

BAppSc, MHA, GAICD

Non-Executive Director (age 56)

Mr Muggleton joined the Board in June 2014. He is regarded as an innovative CEO with more than 25 years' experience managing teaching hospitals and some of Australia's largest residential aged and community care organisations. He has been a member of a number of industry, state, national and international expert panels and committees on health and ageing. Mr Muggleton holds a Degree in Applied Science and a Master's Degree in Health Administration from the University of NSW. His contributions to health and aged care have been recognised with an Adjunct Professor title from the University of Queensland, two Ageing Asia Investment Forum Awards and an Institute of Management Award.

Former directorships of listed entities in the last three years

Mr Muggleton was a Director of Aveo Healthcare Limited from July 2013 to March 2014. This company was removed from the official list of ASX Limited on 22 April 2014.

Mr Muggleton resigned from the Board on 31 August 2016.

G. E. Grady

LLB (Hons), BCom, ACA

Executive Director and Chief Executive Officer (age 57)

Mr Grady joined Aveo Group as Chief Operating Officer in March 2009, having previously been the Chief Executive Officer of Mulpha Sanctuary Cove (Developments) Pty Limited since 2002. He was appointed as Executive Director and Chief Executive Officer of Aveo Group in July 2013. He has also worked as a partner of KPMG. Mr Grady holds degrees in commerce and law with honours from the University of Queensland. He is a chartered accountant and a solicitor of the Supreme Court of Queensland. Mr Grady is also the Chairman of Aveo Healthcare Limited (appointed in March 2014).

Former directorships of listed entities in the last three years

Mr Grady was an alternate director of Tian An Australia Limited (formerly PBD Developments Limited) from July 2011 to October 2013 and was a director of Metlifecare Limited (listed on the New Zealand Stock Exchange) from September 2012 to November 2013.

Aveo Group

2016 Financial Report

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Directors' Report

The Directors of Aveo Group Limited and the Directors of Aveo Funds Management Limited, the Responsible Entity of Aveo Group Trust, present their report together with the financial reports of the Group and of Aveo Group Trust for the year ended 30 June 2016 and the Auditor's Report thereon. The financial report of the Group comprises the consolidated financial report of Aveo Group Limited and its controlled entities including Aveo Group Trust and its controlled entities. The financial report of the Property Trust comprises the consolidated financial report of the Trust Group.

The meaning of defined terms is given in the Dictionary at page 95, which forms part of the Directors' Report.

DIRECTORS

The Directors of Aveo Group Limited and of Aveo Funds Management Limited during the financial year and up until the date of this report are as follows:

Director	Position	Period of Directorship
S. H. Lee	Non-Executive Chairman	Full year
J. E. F. Frayne	Non-Executive Director	Full year
E. L. Lee	Non-Executive Director	Full year
W. L. McDonald	Non-Executive Director	Full year
L. R. McKinnon	Non-Executive Director	Full year
S. B. Muggleton	Non-Executive Director	Full year
G. E. Grady	Executive Director and Chief Executive Officer	Full year
Alternate Directors		
W. Chow	Alternate Director for S. H. Lee and E. L. Lee	Full year

INFORMATION ON DIRECTORS

S. H. Lee

Non-Executive Chairman (age 42)

Mr Lee joined the Board in February 2006 and was appointed as Chairman in February 2009. Mr Lee was educated at the University of Sydney in Australia and has wide experience in the financial services and real estate investment industry in the Asian region. He has previously served, in various capacities, on the Board of Lippo Limited and Lippo China Resources Limited in Hong Kong, Auric Pacific Group Limited in Singapore and Export and Industry Bank, Inc. in the Philippines. Mr Lee is currently the Group Executive Chairman of Sun Hung Kai & Co. Limited (appointed in January 2007). Listed in Hong Kong, Sun Hung Kai & Co. Limited is the leading non-bank financial institution in Hong Kong. Mr Lee is also a Non-Executive Director of Mudajaya Group Berhad (appointed in March 2011), a company listed on the Bursa Malaysia Securities Berhad, and Executive Chairman of Mulpha International Bhd (appointed in December 2003), a company listed on the Bursa Malaysia Securities Berhad.

J. E. F. Frayne, BCom, FCA, GAICD

Non-Executive Director (age 69)

Mr Frayne joined the Board in July 2008. He has over 40 years' experience in chartered accountancy in audit and corporate services fields. Mr Frayne was appointed as a partner of PKF

Chartered Accountants and Business Advisers (now BDO Chartered Accountants) in 1983 and from that time headed up the Audit and Assurance Division of PKF Brisbane until his retirement in June 2006. He is Chairman of Directors of Black & White Holdings Limited. Mr Frayne was appointed a member of the Audit Committee effective December 2010 and has been a member of the Nomination and Remuneration Committee since July 2012.

E. L. Lee, Registered Accountant (Malaysia), CPA **Non-Executive Director (age 49)**

Mr Lee joined the Board in December 2012. He is currently the Group Chief Financial Officer for Mulpha International Bhd, the holding company of Mulpha Australia Limited, Aveo's largest single securityholder. Prior to joining Mulpha International Bhd, Mr Lee was the Executive Vice President of Alliance Financial Group. Mr Lee has also held various senior management positions, including 12 years at Microsoft as Chief Financial Officer of Greater China Region and Finance Director of Asia Pacific Region. He is a non-executive director of Thriven Global Berhad (formerly known as Mulpha Land Berhad) (appointed in March 2016), an alternate director of Mudajaya Group Berhad (appointed in October 2012) and a director of Mulpha Australia Limited. Mr Lee was appointed as a member of the Audit Committee in February 2013.

W. L. McDonald, BEc, LLB (Hons) **Non-Executive Director (age 59)**

Mr McDonald joined the Board in August 2012. He is recognised as one of Australia's leading legal practitioners, with many years' experience in advising major government and corporate clients. Currently, Mr McDonald is a partner in the Corporate Division at Piper Alderman. During his career, Mr McDonald has gained experience across a wide range of areas of law including government, corporate, mergers and acquisitions, energy and resources, corporate finance, intellectual property, workout/recovery, major projects and technology, media and telecommunications. He is a non-executive director of Retirement Villages Australia Limited, the head entity of Retirement Villages Group. Mr McDonald was appointed as Chair of the Nomination and Remuneration Committee effective June 2014.

L. R. McKinnon, BA, LLB, MCom **Non-Executive Director (age 63)**

Mr McKinnon joined the Board in May 2005. He has extensive experience in property financing and investment gained through approximately 30 years in banking and finance. Mr McKinnon established the property financing business of Bankers Trust Australia in 1993. In 2000, in partnership with Gresham Partners, he established the first institutionally supported property mezzanine debt funds in Australia. He was the managing director of the funds until 2005 and continues as a non-executive member of the Investment Committee on Gresham's follow-on funds. In 2010, he was appointed as Chair of the Investment Committee of AsheMorgan and was instrumental in the establishment of the group's asset syndication business. He has stepped down as Chairperson. In 2014, Mr McKinnon was appointed as Chair of an independent committee by Parramatta City Council to report on the use of Council owned land in third party developments. This includes the development of a number of projects to deliver the vision of a revitalised city centre in Parramatta Square. Mr McKinnon was appointed Chairman of the Audit Committee effective December 2010.

**Adjunct Professor S. B. Muggleton, BAppSc, MHA, GAICD
Non-Executive Director (age 56)**

Mr Muggleton joined the Board in June 2014. He is regarded as an innovative CEO with more than 25 years' experience managing teaching hospitals and some of Australia's largest residential aged and community care organisations. He has been a member of a number of industry, state, national and international expert panels and committees on health and ageing. Mr Muggleton holds a Degree in Applied Science and a Master's Degree in Health Administration from the University of NSW. His contributions to health and aged care have been recognised with an Adjunct Professor title from the University of Queensland, two Ageing Asia Investment Forum Awards and an Institute of Management Award.

Former directorships of listed entities in the last three years

Mr Muggleton was a director of Aveo Healthcare Limited from July 2013 to March 2014. This company was removed from the official list of ASX Limited on 22 April 2014.

**G. E. Grady, LLB (Hons), BCom, ACA
Executive Director and Chief Executive Officer (age 57)**

Mr Grady joined Aveo Group as Chief Operating Officer in March 2009, having previously been the Chief Executive Officer of Mulpha Sanctuary Cove (Developments) Pty Limited since 2002. He was appointed as Executive Director and Chief Executive Officer of Aveo Group in July 2013. He has also worked as a partner of KPMG. Mr Grady holds degrees in commerce and law with honours from the University of Queensland. He is a chartered accountant and a solicitor of the Supreme Court of Queensland. Mr Grady is also the Chairman of Aveo Healthcare Limited (appointed in March 2014).

Former directorships of listed entities in the last three years

Mr Grady was an alternate director of Tian An Australia Limited (formerly PBD Developments Limited) from July 2011 to October 2013 and was a director of Metlifecare Limited (listed on the New Zealand Stock Exchange) from September 2012 to November 2013.

**W. Chow, MEnvPlan, BE (Civil) (Env), BEng (Hons)
Non-Executive Alternate Director (age 54)**

Mr Chow was appointed as Alternate Director for Mr S. H. Lee in November 2011 and for Mr E. L. Lee in March 2014. Mr Chow was appointed Chief Operating Officer of MIB from 1 July 2016. He became Chief Operational Officer of Mulpha Australia Limited in October 2011 and was previously Managing Director at China Resources Group. Mr Chow holds degrees in civil and environmental engineering and environmental planning and has extensive experience in property development, management and construction.

COMPANY SECRETARIES

N. A. Moodie, BCom, GradDipCorpLaw

Ms Moodie joined Aveo Group in 2012 and was appointed to the position of Company Secretary in June 2014. Ms Moodie has previously been the Company Secretary for a number of other listed entities and is currently the Company Secretary for Aveo Healthcare Limited and Retirement Villages Group. Ms Moodie holds a Bachelor of Commerce from the University of Wollongong and a Graduate Diploma in Corporate Securities and Finance Law from the University of Sydney.

A. Wyke, BEcon, Dip in Law, GradDipACG, AGIA

Ms Wyke joined Aveo Group in the position of Company Secretary in March 2016. Ms Wyke is an experienced governance professional with over 15 years of legal, compliance and company secretarial experience obtained through the funds management sector, primarily in property and financial services, as well as not-for-profit sectors. Ms Wyke is a solicitor of the Supreme Court of NSW and holds a Bachelor of Economics from Macquarie University, a Diploma in Law from the Legal Practitioners Admission Board and a Graduate Diploma of Applied Corporate Governance from the Governance Institute of Australia.

DIRECTORS' MEETINGS

The number of meetings of Directors (including meetings of committees of Directors) held during the year and the number of meetings attended by each Director was as follows:

	Directors' Meetings		Board Sub Committee ³ Meetings		Audit Committee Meetings		Nomination and Remuneration Committee Meetings	
	Held ¹	Attended ²	Held ¹	Attended ²	Held ¹	Attended ²	Held ¹	Attended ²
S. H. Lee	6	6	-	-	-	-	2	2
J. E. F. Frayne	6	6	1	1	4	4	2	2
E. L. Lee	6	6	-	-	4	3	-	-
W. L. McDonald	6	6	-	-	-	-	2	2
L. R. McKinnon	6	6	2	2	4	4	-	-
S. B. Muggleton	6	5	-	-	-	-	-	-
G. E. Grady	6	6	2	2	-	-	-	-

1. Reflects the number of meetings held in the time the Director held office during the year.

2. Reflects the number of meetings attended by the Director or his alternate.

3. During the year, the Board established and delegated responsibility to a Board Sub Committee for the purposes of approving the release of the financial results for the Group. J. E. F. Frayne was only invited to participate in one Board Sub Committee meeting during the financial year.

Committee membership

As at the date of this report, the Group has an Audit Committee and a Nomination and Remuneration Committee.

Members acting on the Committees of the Board during the year were:

Audit	Nomination and Remuneration
L. R. McKinnon (Chairman)	W. L. McDonald (Chairman)
J. E. F. Frayne	J. E. F. Frayne
E. L. Lee	S. H. Lee

PRINCIPAL ACTIVITIES

The principal activities of the Group during the course of the financial year were:

- investment in, and development and management of, retirement villages;
- development for resale of land and residential, retail, commercial and industrial property;
- investment in, and management of, income producing retail, commercial and industrial property;
- commercial, industrial and residential building and construction for the Group; and
- funds and asset management.

There have been no significant changes in the nature of these activities during the year.

REVIEW AND RESULTS OF OPERATIONS

Overview

The Group has delivered all its stated FY16 targets, strategic, financial and operational. It delivered an underlying net profit after tax of \$89.0 million, an increase of 63%. Assisted by the delivery of 182 new retirement units, the Group's Retirement EBITDA contribution increased by 51% to \$79.9 million.

The Group delivered on its FY16 targets of a return on retirement assets of 6.0% – 6.5%, underlying profit after tax of over \$80 million and a full year distribution of 8 cents per security.

The return on Retirement assets was 6.3%, a significant step towards achieving the Group's FY18 target of a 7.5% – 8.0% return.

For the third successive year, Retirement sales were a record, totalling 799 units in FY16, while the average DMF/CG amount per transaction increased 8% to \$90,000. Portfolio turnover increased to 11.9% and was at the high end of the target range of 10% – 12%.

At a strategic level, the acquisition of the remaining minority interest in RVG will give Aveo full operational and strategic control over more than 3,400 units across Sydney and Melbourne. The integration of the recent Freedom acquisition is progressing to schedule, with planning well progressed on expanding the Freedom product offering to existing Aveo villages.

RVG transaction

The Group has today entered into an unconditional transaction to acquire the remaining 27% minority holding in RVG, with completion scheduled for 24 August 2016. The total acquisition cost of this minority holding of about \$100 million (including transaction costs) reflects a purchase price of 25 cents per security, which represents a 13% discount to the RVG current security value.

This completes the progressive acquisition of RVG securityholder interests that began in May 2015 when the Group had only a 23% interest in RVG. The combination of all acquisitions since this date has been achieved at an overall discount of 17% to the relevant current security value.

The removal of all outside interests and consolidation of RVG significantly simplifies the Group's portfolio structure. It allows the Group to take full control over the strategic and operational direction of the RVG villages and accelerate value-adding development and care initiatives across the portfolio.

Equity raising

The acquisition will be funded via a fully underwritten institutional placement of up to 37.1 million Securities (*New Securities*) to raise approximately \$125 million. The institutional placement price will be determined via a variable price bookbuild with an underwritten floor price of \$3.37 per New Security, representing a 2.6% discount to the closing price of \$3.46 on 16 August 2016.

Funds raised in excess of the purchase price will be used to reduce debt drawn to fund the acquisition of previous stakes in RVG. Following the acquisition and the equity raising, Aveo's pro-forma gearing as at 30 June 2016 will be reduced to 15%.

Financial results

Key financial headlines of the Group's 30 June 2016 results are:

- statutory profit after tax increased 100% to a profit of \$116.0 million;
- statutory earnings per Security increased 91% to 22.1 cents;
- underlying profit after tax¹ of \$89.0 million, up 63%;
- earnings per Security on underlying profit after tax increased 56% to 17.0 cents;
- a distribution of 8 cents per security, up 60%;
- net tangible assets per Security of \$3.00; and
- gearing of 17.4%, up from 13.8%.

1. Underlying profit reflects statutory profit as adjusted to reflect the Directors' assessment of the result for the ongoing business activities of the Group, in accordance with AICD/Finsia principles of recording underlying profit. Underlying profit has not been audited.

Directors' Report continued

The Group's statutory profit after tax for the year ended 30 June 2016 was \$116.0 million. A reconciliation of the Group's statutory profit after tax to the income statement is:

	2016 \$m	2015 \$m
Profit from continuing operations after income tax	117.6	60.3
Less: Other non-controlling interests	(1.6)	(2.3)
Net profit after tax attributable to stapled securityholders of the Group	116.0	58.0

The following table summarises key reconciling items between the Group's statutory profit and underlying profit after tax.

	2016 \$m	2015 \$m
Underlying profit after tax and non-controlling interest	89.0	54.7
Change in fair value of retirement investment properties	12.3	2.9
Share of non-operating profit or loss of equity-accounted investments	(0.4)	(1.1)
Freedom acquisition costs	(7.9)	–
Recognition / (derecognition) of deferred tax asset	(0.8)	(3.6)
Change in fair value of Non-Retirement investment properties	16.0	3.5
Gain from sale of Non-Retirement asset	5.0	–
Change in fair value of derivatives	–	2.8
Other	2.8	(1.2)
Net profit after tax attributable to stapled securityholders of the Group	116.0	58.0

In the opinion of the Directors, the Group's underlying profit reflects the results generated from ongoing operating activities and is calculated in accordance with AICD/Finsia principles. The non-operating adjustments outlined above are considered to be non-cash or non-recurring in nature. These items are included in the Group's consolidated statutory result but excluded from the underlying result.

Results of operations

Key divisional contributions to the underlying performance of the Group included:

Division	Divisional underlying profit		
	2016 \$m	2015 \$m	Change \$m
Established Business	58.6	48.3	10.3
Development ¹	19.3	3.2	16.1
Care and Support Services	2.0	1.5	0.5
Total Retirement	79.9	53.0	26.9
Total Non-Retirement	55.1	33.1	22.0
Group overheads and incentive scheme	(15.2)	(13.1)	(2.1)
EBITDA	119.8	73.0	46.8
Depreciation and amortisation	(2.7)	(2.0)	(0.7)
EBIT	117.1	71.0	46.1
Interest and borrowings expense	–	(3.0)	3.0
Income tax expense	(26.3)	(12.7)	(13.6)
Non-controlling interest	(1.8)	(0.6)	(1.2)
Underlying profit after tax and non-controlling interest	89.0	54.7	34.3

1. Includes capitalised interest in cost of goods sold.

The Group's underlying profit after tax and non-controlling interest for the year ended 30 June 2016 was \$89.0 million, up \$34.3 million (63%) on the prior year. A notable contribution to the result came from Retirement, where EBITDA was up \$26.9 million. Detailed discussion of divisional results follows.

Retirement

Retirement EBITDA for the year was \$79.9 million, an increase of \$26.9 million (51%) on the previous year, driven by improved results from all business units.

	2016 \$m	2015 \$m	Change	
			\$m	%
Revenue¹				
Established Business ²	148.9	109.7	39.2	35.7
Development ³	103.0	27.9	75.1	269.2
Care and Support Services ⁴	12.3	12.2	0.1	0.8
	264.2	149.8	114.4	76.4
EBITDA				
Established Business	58.6	48.3	10.3	21.3
Development	19.3	3.2	16.1	503.1
Care and Support Services	2.0	1.5	0.5	33.3
	79.9	53.0	26.9	50.8
Sales volumes	Number	Number	Number	%
Established Business	736	685	51	7.4
Development	63	36	27	75.0
	799	721	78	10.8
Total value of units transacted	\$220.7m	\$200.7m	\$20.0m	10.0

1. Includes new and buyback sales and share of equity-accounted profits. These items are not included in revenue in the Income Statement, but in other line items.
2. Includes deferred management fee and capital gains, administration fees and other income relating to the existing business, and share of profits from equity-accounted investments.
3. Includes new sales income. Development profits are accounted for in the change in fair value of retirement investment property.
4. Includes aged care and other support income.

Retirement increased its total EBITDA by 51% to \$79.9 million, with EBITDA increasing across all business units. It achieved a record total sales volume of 799 units.

The Established Business results were driven by a combination of higher volumes and higher sales prices, whilst the Development result was driven by delivery of a record number of 182 new retirement units.

The increase in Care and Support Services EBITDA was assisted by an improved performance across the existing aged care facilities.

Established Business

	2016 \$m	2015 \$m	Change	
			\$m	%
Revenue				
<i>DMF/CG</i>				
Resales	55.5	50.9	4.6	9.0
Buyback purchases	12.5	6.2	6.3	101.6
	68.0	57.1	10.9	19.1
<i>Other revenue</i>				
Buyback sales	43.3	23.4	19.9	85.0
RVG ¹	22.3	17.3	5.0	28.9
Resident commissions	7.2	7.3	(0.1)	(1.4)
Village administration fees	5.5	4.3	1.2	27.9
Other	2.6	0.3	2.3	766.7
	80.9	52.6	28.3	53.8
	148.9	109.7	39.2	35.7
EBITDA				
Net DMF/CG	57.0	52.1	4.9	9.4
Net other	1.6	(3.8)	5.4	(142.1)
	58.6	48.3	10.3	21.3

1. Includes fund and asset management fees, marketing expense recoveries and share of profits.

Improved EBITDA was mainly due to increased DMF/CG revenue and a higher contribution from RVG.

The net DMF/CG increase was supported by an increase in both volumes and transaction pricing levels.

Higher levels of buyback sales allowed a substantial reinvestment into new buyback purchases and unit refurbishments.

The combination of improved underlying asset performance and a higher ownership interest in RVG resulted in an increase in other revenue and net other profit contribution.

Established Business sales and margins

	2016 Number	2015 Number	Change	
			Number	%
Sales volumes				
Resales	605	602	3	0.5
Buyback sales	131	83	48	57.8
	736	685	51	7.4
Buyback purchases	152	90	62	68.9
DMF generating transactions	757	692	65	9.4
Redevelopment buyback purchases	68	17	51	300.0
Deposits on hand	83	96	(13)	(13.5)
Average DMF/CG transaction price point	\$287k	\$267k	\$20k	7.5
Average DMF/CG per transaction	\$90k	\$83k	\$7k	8.4
DMF/CG margin per transaction	31%	31%	0%	
Portfolio turnover	11.9%	11.0%	1%	
Occupancy	92%	96%	4%	

The Established Business achieved a strong lift in total sales volumes to 736 units.

Buyback sales and buyback purchases remain broadly in line as capital is recycled into the business to continually upgrade units.

A focus on maximising potential unit price growth has resulted in increases in both average DMF/CG transaction price point and average DMF/CG per transaction.

Improved portfolio turnover was assisted by the shorter average stay of Freedom residents.

The drop in occupancy was due to a large amount of vacant company owned stock held by Freedom upon acquisition.

New residents continue to enter villages under the Aveo Way contract, which now has an established record of market acceptance.

Development

	2016	2015	Change	
			Amount	%
Revenue	\$103.0m	\$27.9m	\$75.1m	269.2
Gross profit (after capitalised interest)	\$22.3m	\$4.5m	\$17.8m	395.6
EBITDA	\$19.3m	\$3.2m	\$16.1m	503.1
Average margin				
before capitalised interest	23%	20%		3%
after capitalised interest	22%	16%		6%
Units delivered	182	62	120	193.5
Units sold	63	36	27	75.0
Number of major projects under development	6	6	-	-

Retirement Development achieved its target of delivering a record number of 182 new units, across six different villages.

Its EBITDA was assisted by development margins exceeding the target margin rates of 16%–20% (before funding costs).

The timing skew to the final quarter of FY16 for the delivery of newly developed units resulted in the discrepancy between units delivered and units sold. Sell down rates of available delivered units into the beginning of FY17 are proceeding as expected.

Construction programs for the delivery of 301 units in FY17 are proceeding as scheduled. This includes 70 minor development units, relating to the reconfiguration and redevelopment of Freedom villages, to allow the continued rollout of the Freedom product.

Delivery timelines will be similar to FY16, with the majority of new product scheduled for completion in the second half of FY17.

Village	FY17 units	Expected completion	Development status
Clayfield	65	Q4	Basement complete and ground floor being poured
Durack	34	Q2	Practical completion on target to deliver in first half FY17
Island Point	10	Q4	Builder has been contracted and remains on schedule
Mingarra	24	Q4	Civil works have commenced and currently assessing builder tenders
Peregian	32	Q3	Builder has been contracted and remains on schedule
Springfield	66	Q4	Builder has been contracted and remains on schedule
	231		
Minor	70		Will be delivered progressively through the year
	301		

The Group's retirement unit development pipeline has further increased to 5,621 units (excluding minor development). Major sites include Springfield (2,372 units), Southern Gateway (441 units) and the Carindale redevelopment (416 units).

Care and Support Services

	2016 \$m	2015 \$m	Change	
			\$m	%
Revenue				
Aged care	10.7	10.8	(0.1)	(0.9)
Allied health	0.2	0.3	(0.1)	(33.3)
Other	1.4	1.1	0.3	27.3
	12.3	12.2	0.1	0.8
EBITDA				
Aged care	1.7	1.3	0.4	30.8
Allied health	0.2	0.3	(0.1)	(33.3)
Other	0.1	(0.1)	0.2	(200.0)
	2.0	1.5	0.5	33.3

Care and Support Services EBITDA continues to primarily relate to the existing aged care facilities.

The focus on building out the Group's Care and Support Services is being strategically realigned following the acquisition of the Freedom portfolio in FY16. This means an adjustment to the expected financial contribution of these services. Following that acquisition, expansion of these services will increasingly focus on Freedom's business model of delivering direct care on a not-for-profit basis, whilst receiving a relatively higher DMF/CG amount.

This will mean lower Care and Support Services growth, but higher growth in the Established Business (where the increased DMF/CG is recognised).

Increases in Care and Support Services EBITDA over the medium term will be driven by the delivery of new aged care facilities and expansion of services such as food and allied health.

The aged care facility development pipeline stands at 1,057 beds. The Group is targeting the delivery of at least one 100-bed aged care facility every year from FY17 onwards.

Non-Retirement

	2016	2015	Change	
			Amount	%
Sales revenue	\$277.7m	\$191.2m	\$86.5m	45.2
Rental income	\$14.0m	\$11.2m	\$2.8m	25.0
Total revenue	\$291.7m	\$202.4m	\$89.3m	44.1
EBITDA	\$55.1m	\$33.1m	\$22.0m	66.5
Gross profit	\$54.5m	\$35.1m	\$19.4m	55.3
Land lot sales	648	508	140	27.6
Built product sales	283	41	242	590.2
Average margin	20%	18%	2%	
Contracts on hand	646	762	(116)	(15.2)
Investment properties held	2	2	-	-

Non-Retirement EBITDA has substantially increased due to improved sales across both land and built product. Land lot sales were up 28% to 648 and continued to maintain an average margin of 24%.

Built product sales have been boosted by completion of The Milton apartments with 280 units being sold in FY16 and only 12 units remaining. The sell-down of The Milton will complete the Group's exit from the residential apartment market.

The Group's Gasometer 1 office and retail investment property at Newstead, Brisbane, has been revalued from \$122.3 million at 30 June 2015 to \$150.0 million at 30 June 2016. The increase is not included in FY16's underlying profit of \$89.0 million, but is included in statutory profit of \$116.0 million.

Other

Gross interest expense declined by \$11.4 million, reflecting lower average rates, due to the lower cost of a new finance facility and the termination of interest rate swaps. In addition, reduced interest capitalisation, mainly on lower Non-Retirement development activity, saw net interest expense decline by \$3.0 million.

The increase in income tax expense was primarily due to the increase in profit before tax.

Capital management

Capital management metrics

	30 Jun 2016	30 June 2015
Gearing ¹	17.4%	13.8%
Net debt drawn ²	\$431.3m	\$280.1m
Gross interest bearing liabilities	\$461.5m	\$359.0m
Undrawn committed lines ³	\$163.0m	\$144.5m
Available facilities	\$163.0m	\$109.1m
Weighted average borrowing cost	3.4%	4.0%
Weighted average debt maturity	1.7 years	2.2 years

1. Measured as net debt divided by total assets net of cash and resident loans.

2. Net debt is after deducting the Milton joint venture partner's share of project debt.

3. Undrawn facilities are dependent upon having sufficient security.

The Group's syndicated finance facility limit increased by \$270 million to \$520 million encompassing the Gasometer refinancing, the Freedom acquisition and RVG securities purchases.

Debt remains unhedged, whilst funding cost movements have reduced the weighted average cost of debt to 3.4%.

Pro-forma gearing after the RVG acquisition is 15%, at the mid-point of the target gearing range of 10% – 20%.

Risk

There are a number of risks that could affect the Group's ability to achieve its stated goals of returns on Retirement assets of 7.5% – 8.0% by FY18. These include:

- A downturn in the Australian property market could reduce growth in average transaction price points and consequently average DMF/CGs. This risk is partly mitigated by the Group's introduction of the improved Aveo Way contract terms.
- Such a downturn could also reduce the Groups' ability to sell its retirement and non-retirement developments. This risk could be partly mitigated by the Group reducing the rate of development.
- Development margins could be affected by construction delays and cost increases. Wherever possible, the Group controls this risk through fixed price contracts and by including early completion bonuses and/or late completion penalties in its construction contracts. The Group also carefully monitors development progress through regular management review.
- The Group may experience difficulties in integrating Freedom, and on executing on its strategy to improve revenue from the Established Business by expanding the Freedom product offering to existing Aveo villages.
- The Group may experience difficulties in executing on its strategy to improve revenue from Care and Support Services. The Group is working hard to expand its capacity in this area.

Outlook

The Established Business' strong sales rates have continued into FY17, whilst the Freedom villages continue to perform in line with acquisition expectations. This sales performance is providing additional scope for unit price increases.

Retirement Development has a pipeline of 301 new units scheduled for delivery in FY17. Planning is well advanced on projects scheduled for FY18 delivery. The sell-down of new units is progressing well.

In Care and Support Services, the expansion of the Freedom supported living offering to selected Aveo and RVG serviced apartment villages will contribute positively to second half earnings. Completion of a new Durack 123 bed aged care facility is scheduled for late FY17.

Directors' Report continued

The Group is providing FY17 guidance of:

- underlying EPS of 18.3 cents, an increase of 7.6% on FY16 underlying EPS of 17.0 cents;
- statutory EPS growth of 7.5% from FY17 to FY18; and
- a full year FY17 distribution of 9 cents per security, up from 8 cents per security in FY16.

STATE OF AFFAIRS

There have been no material changes in the state of the Group's affairs since the date of the last report, other than as disclosed in this report and the accompanying financial statements.

DIVIDENDS AND DISTRIBUTIONS

Distributions paid or declared by the Group to securityholders since the end of the previous financial year were:

Distribution	Cents per security	Total amount \$m	Date of payment
Final 2015	5.0	25.8	30 September 2015
Final 2016	8.0	43.5	30 September 2016

The distribution is 49% of underlying profit after tax and 35% of adjusted funds from operations. The distribution is in line with the Group's policy of distributing between 40% and 60% of underlying profit after tax.

ENVIRONMENTAL REGULATION

The Group undertakes property development in various States in Australia. It is subject to legislation regulating development. Consents, approvals and licences are generally required for all developments, and it is usual for them to be granted subject to conditions. The Group complies with these requirements by ensuring that all necessary consents, approvals and licences are obtained prior to any project being commenced, and consents, approvals and licences are implemented in order to ensure compliance with conditions. To the best of the Directors' knowledge, all projects are being, and have been, undertaken in compliance with these requirements.

LIKELY DEVELOPMENTS AND EXPECTED RESULTS OF OPERATIONS

Commentary on likely developments and expected results of operations of the Group are included in this report under *Review and Results of Operations*.

Further information on likely developments in the operations of the Group and the expected results of operations have not been included in this report because the Directors believe it would be likely to result in an unreasonable prejudice to the Group.

REMUNERATION REPORT

The Remuneration Report set out on pages 25 to 37 provides details of the remuneration and equity holdings of the Directors and Key Management Personnel, including details of options issued or exercised during the financial year, or outstanding at the date of this report, and forms part of the Directors' Report.

SIGNIFICANT EVENTS AFTER THE BALANCE DATE

No matters or circumstances have arisen since the end of the financial year and up until the date of this report, which significantly affect or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent years.

INDEMNIFICATION AND INSURANCE OF OFFICERS AND AUDITOR

Indemnification

Pursuant to the Constitutions of the Parent and the Responsible Entity, all Directors and Company Secretaries (*Officers*), past and present, have been indemnified against all liabilities allowed under the law. The Parent and the Responsible Entity have also entered into agreements with each of the Directors and Officers to indemnify them against all liabilities to another person that may arise from their positions as officeholders of the Group to the extent permitted by law. The agreements stipulate that the Parent and the Responsible Entity will meet the full amount of any such liabilities, including reasonable legal costs and expenses.

To the extent permitted by law, the Parent and the Responsible Entity have agreed to indemnify their auditor, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

Insurance premiums

During the financial year, the Group paid premiums in respect of Directors and Officers' liability insurance contracts, for the current and former Directors and Officers, including executive officers and secretaries of the Group.

Under the terms of the insurance contracts, disclosure of the extent of the cover and the amount of the premium is prohibited by a confidentiality clause.

NON-AUDIT SERVICES

The Board has considered the services provided during the year by the external auditor and, in accordance with advice provided by the Audit Committee, is satisfied that the provision of those services during the year is compatible with, and did not compromise, the auditor independence requirements of the Act for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Group and have been reviewed by the Audit Committee to ensure that they do not impact the integrity and objectivity of the external auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in the Code of Conduct APES 110 *Code of Ethics for Professional Accountants* issued by the Accounting Professional and Ethical Standards Board, as they did not involve reviewing or auditing the external auditor's own work, acting in a management capacity for the Group, acting as an advocate for the Group or jointly sharing risks or rewards.

Details of amounts paid or payable by the Group for non-audit services provided during the year are given in note 29 to the financial statements.

EXTENSION OF ELIGIBILITY TERM OF AUDIT PARTNER

In accordance with section 324DAA of the Act, and in accordance with a recommendation of the Audit and Risk Committee, on 14 August 2014, the Directors granted approval for the Group's audit partner to play a significant role in the audit of the Group for a further two successive financial years in addition to his original five successive financial years, such that his term will expire on 30 June 2017.

The Directors noted that the Committee was satisfied that the extension would maintain the quality of the audit and would not give rise to any conflicts of interest for the following reasons:

- the existing audit effectiveness protocols within the Committee's charter are sufficient to ensure that auditor independence would not be diminished by such an extension;
- extending the engagement period of the incumbent audit partner would ensure the preservation of knowledge throughout the current transitional period of the Group as it moves towards becoming a pure-play retirement operator; and
- the Directors of the Group have the option to reassess the auditor appointment at any time.

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE ACT

We confirm that we have obtained the Auditor's Independence Declaration, which is set out on page 24.

ROUNDING

The Group is an entity of a kind referred to in *(ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191)* and, in accordance, amounts in the Financial Report and the Directors' Report are rounded to the nearest hundred thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Directors:



S. H. Lee
Chairman



G. E. Grady
Executive Director and Chief Executive Officer

Sydney
17 August 2016

Auditor's Independence Declaration



Ernst & Young
200 George Street
Sydney NSW 2000 Australia
GPO Box 2646 Sydney NSW 2001

Tel: +61 2 9248 5555
Fax: +61 2 9248 5959
ey.com/au

Auditor's Independence Declaration to the Directors of Aveo Group Limited and the Directors of Aveo Funds Management Limited as Responsible Entity for Aveo Group Trust

As lead auditor for the audit of Aveo Group and Aveo Group Trust for the financial year ended 30 June 2016, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Aveo Group and the entities it controlled and Aveo Group Trust and the entities it controlled during the financial year.

Ernst & Young

Douglas Bain
Partner
17 August 2016

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Remuneration Report

1. INTRODUCTION

The Nomination and Remuneration Committee is pleased to provide the Aveo Group's Remuneration Report for the year ended 30 June 2016, which has been audited in accordance with section 308(3C) of the Act.

The Committee's primary objective is to provide a remuneration structure that attracts, retains and motivates staff, reflects Aveo's strategic goals, is aligned with securityholder interests, and addresses current market and stakeholder views.

The meaning of defined terms is given in the Dictionary at page 95, which forms part of this report.

1.1 Key Management Personnel defined

The table below shows the name, position and period of employment or directorship for each KMP whose remuneration is disclosed in this report.

Name	Position	KMP 2016	KMP 2015
Non-Executive Directors			
S. H. Lee	Non-Executive Chairman	Full year	Full year
J. E. F. Frayne	Non-Executive Director	Full year	Full year
E. L. Lee	Non-Executive Director	Full year	Full year
W. L. McDonald	Non-Executive Director	Full year	Full year
L. R. McKinnon	Non-Executive Director	Full year	Full year
S. B. Muggleton	Non-Executive Director	Full year	Full year
W. Chow	Non-Executive Alternate Director (for S. H. Lee and E. L. Lee)	Full year	Full year
Executive Director			
G. E. Grady	Executive Director and Chief Executive Officer	Full year	Full year
Other Key Management Personnel			
D. A. Hunt	Chief Financial Officer	Full year	Full year

1.2 Actual remuneration received in 2016

The following table provides a summary of remuneration received by KMP (excluding NEDs), for FY16. The figures below are the amounts that each individual received in cash and not the amounts calculated in accordance with Australian Accounting Standards. They contain no allowance for annual or long service leave accrual, nor the STID and Rights expense required to be recognised by Accounting Standard AASB 2 *Share-Based Payment*. Consequently, the figures below may not correspond to those in later sections of this report. Specific details of the 2016 remuneration received by these executives, prepared in accordance with the statutory obligations and accounting standards, are provided on page 37.

	Fixed annual remuneration ¹ \$	STI ² \$	STID ³ \$	LTI \$	Other ⁴	Total actual 2016 remuneration
G. E. Grady	725,000	264,815	268,026	–	5,092	1,262,933
D. A. Hunt	544,000	168,000	213,922	–	9,669	935,591

1. Fixed annual remuneration includes superannuation benefits together with salary-packaged benefits calculated on a 'cost to Aveo' basis, grossed up for fringe benefits tax payable.
2. Reflects FY15 STI paid in cash during the year.
3. Reflects FY14 STID that vested during the year, measured at the Group's closing security price at the date of vesting.
4. Includes fringe benefits that are not salary-packaged.

2. REMUNERATION FRAMEWORK

2.1 Remuneration governance

The Board has established a Nomination and Remuneration Committee, which is responsible for determining and reviewing remuneration arrangements for Directors and other KMP. The members of the Committee during the year and as at 30 June 2016 are:

- W. L. McDonald (Chairman);
- J. E. F. Frayne; and
- S. H. Lee

The Committee is responsible for:

- providing recommendations to the Board with respect to the necessary and desirable competencies of the Board, the appointment, election and re-election of Directors and reviewing Board succession plans to ensure that the Board has the necessary guidance to facilitate appointments to the Board without disruption; and
- ensuring that the remuneration levels for the Group are set at appropriate levels to ensure that the Group has access to the skills and capabilities it needs to operate successfully.

2.2 Remuneration policy

The Group's remuneration policy is to ensure that remuneration packages properly reflect the person's duties and responsibilities and that the remuneration is competitive in attracting, retaining and motivating people of the highest quality.

The structure of remuneration, as explained below, is designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of long-term value creation for securityholders. The remuneration structures take into account a range of factors, including the following:

- the capability, skills and experience of the KMP;
- the ability of KMP to impact achievement of the strategic objectives of the Group;
- the performance of the KMP in their roles;
- the Group's overall performance;
- the remuneration levels being paid by competitors for similar positions; and
- the need to ensure continuity of executive talent and smooth succession planning.

In assessing the performance of an executive, regard is given to a mix of quantitative and qualitative factors in addition to the Group's immediate underlying profit performance. The nature of the Group's activities is such that decisions are constantly being taken that may not generate profit for several years. Examples include the acquisition of land for future development, the process of development itself, and the upgrading of systems and procedures. The likelihood of success of such longer-term projects is considered in establishing measures of executive performance for remuneration purposes.

2.3 Voting and comments made at the Group's 2015 Annual General Meeting

The remuneration report for FY15 was approved at the Group's 2015 Annual General Meeting with more than 99% of votes cast in favour. There were no specific comments made on the report at that meeting.

2.4 External advisers

No remuneration consultant made any remuneration recommendation as defined in the Act in relation to any of the KMP for FY16.

3. LINK BETWEEN REMUNERATION AND PERFORMANCE

Profit, EPS and other key financial performance measures over the last five years for the Group are set out below.

	2016	2015	2014	2013	2012
Net profit/(loss) (\$m)	116.0	58.0	26.1	(166.5)	(350.3)
Underlying profit after tax (\$m) ^{1,2,3}	89.0	54.7	42.1	39.2	41.3
EPS (cents) ⁴					
Statutory	22.1	11.6	5.9	(52.4)	(204.7)
Underlying	17.0	10.9	9.5	13.6	24.1
Dividends/distributions (\$m)	43.5	25.8	20.0	3.2	33.7
DPS – ordinary (cents) ⁴	8.0	5.0	4.0	1.0	19.6
Securities Price at year end (\$) ⁴	3.17	2.58	2.06	1.27	2.66
Price/earnings ratio ⁵	18.6	23.7	21.7	9.3	11.0
Market capitalisation (\$m)	1,715.3	1,326.7	1,030.2	408.4	460.6

1. Underlying profit reflects statutory profit as adjusted to reflect the Directors' assessment of the result for the ongoing business activities of the Group, in accordance with AICD/Finsia principles of recording underlying profit.

2. Underlying profit for the 2012 financial year, but not the 2011 and earlier financial years, has been restated to reflect the Group's 2012 decision to change the reporting of underlying profit, so that the entire impact of the revaluation of retirement investment properties is classified as non-operating.

3. A reconciliation of UPT for the Group to statutory profit after tax for the 2016 and 2015 financial years is given in the Directors' Report at page 13.

4. Reported earnings per security, dividends and distributions per security and security price at year-end for the 2012 financial year has been adjusted to reflect the seven-for-one stapled security consolidation made on 13 December 2012.

5. Based on underlying profit after tax.

Remuneration component	Link to Group performance
Fixed remuneration	Fixed remuneration is not linked to Group performance. It is set with reference to the individual's role, responsibilities and performance and remuneration levels for similar positions in the market.
Variable remuneration	The current CEO was appointed on 1 July 2013, as the Group was finalising its strategy to focus on its retirement business. In February 2014, the Group publicly committed to the key financial goal of that strategy, being to lift ROA to 6.0%–6.5% by FY16 and 7.5%–8.0% by FY18. The targets for variable remuneration, comprising STI, LTI and Retention Rights, are chosen to align KMP performance with achievement of this key financial goal.
STI	STIs are awarded to individuals based on achievement of financial and other targets in individual balanced scorecards, subject to the Group's profitability and ability to pay STI awards. The Board maintains the right to adjust downwards the aggregate pool available to fund STIs if the Group's actual UPT is below target. More information on UPT is given below.
LTI	<p>Equity-based executive remuneration is provided by the issue of Rights.</p> <p>Vesting of Performance Rights is subject to three-year performance hurdles including aggregate UPT and RTSR. Both these measures reflect the Group's performance as measured by the key financial performance measures shown above. More information on UPT is given below.</p> <p>RTSR is deemed appropriate because:</p> <ul style="list-style-type: none"> • it helps to align KMP rewards with securityholder returns; and • the effects of market cycles are minimised because it measures the Group's performance relative to its peers, which are presently considered to be the members of the S&P/ASX 300 A-REIT Index. <p>Vesting of Retention Rights is subject to performance hurdles including ROA and ROE. Both these measures reflect the Group's long-term retirement strategy announced in the prior year and appropriately align the outcomes of this strategy with the financial interests of its securityholders.</p> <p>Further details of the Rights are given in section 5.6.</p>

UPT is deemed an appropriate performance measure for the granting of STIs and LTIs to senior executives given that it is the key target hurdle referenced by the Board in preparing its annual budgets and measuring Group performance. UPT reflects the Directors' assessment of the result for the ongoing business activities of the Group by excluding non-cash, one-off market related items that are usually out of management's control. The annual UPT target is determined by the Board having regard to the Group's annual budget. The target could be higher or lower than budget, and is adjusted for the effect of material equity issues. If the Board decides it is appropriate to provide profit guidance to the market for the forthcoming financial year at the time of release of the Group's results for the previous financial year, the UPT target is at least as high as this guidance. The UPT target is adjusted for the effect of security issues and material buybacks, so that UPT per security is unchanged.

Historical actual and target UPT was:

	2016 \$m	2015 \$m	2014 \$m	2013 \$m	2012 \$m
Actual ¹	89.0	54.7	42.1	39.2	94.7
Target ^{1,2}	85.9	50.5	37.8	36.8	121.0

1. Underlying profit for the 2012 financial year has not been restated to reflect the Group's 2012 decision to change the reporting of underlying profit, so that the entire impact of the revaluation of retirement investment properties is classified as non-operating.

2. The UPT target for FY16 was increased from the original target of \$84.6 million to \$85.9 million to reflect the issue of securities in connection with the acquisition of Freedom.

Remuneration Report continued

4. REMUNERATION OF NON-EXECUTIVE DIRECTORS

4.1 Directors' fees

In 2006, securityholders resolved that the maximum aggregate fee pool available to NEDs be increased to \$650,000 per year, excluding retirement benefits.

Mr S. H. Lee receives a fee of \$176,000 as Non-Executive Chairman. All other Directors receive a fee of \$85,000 per annum inclusive of superannuation. These fees cover all main Board activities. Additionally, the Chairman of the Audit Committee receives \$12,000 per annum and the other members of the Audit Committee, Messrs E. Lee and J. E. F. Frayne, receive \$2,000 per annum. No additional fees are paid to members of the Nomination and Remuneration Committee. From 1 July 2016, fees for the Nomination and Remuneration Committee members will match those for the Audit Committee members.

4.2 Retirement benefits

The Group does not provide any retirement benefits scheme for the NEDs.

4.3 Performance-based remuneration

NEDs do not receive any performance-based remuneration.

4.4 Equity-based remuneration

The Group's DSP was approved at the 2002 Annual General Meeting (AGM) and amended at the 2003 and 2004 AGMs. Under the DSP, eligible NEDs can elect to receive their Directors' fees by way of securities in the Group, in lieu of cash, after taking into account any fringe benefits tax payable by the Group. Securities allocated under the DSP can either be issued by the Group or purchased on-market. This plan continues to operate; however, no Directors to date have elected to receive their Directors' fees by way of securities in the Group.

5. REMUNERATION OF OTHER KMP

5.1 Fixed remuneration

Fixed remuneration consists of base remuneration (which is calculated on a total cost basis and includes salary packaged benefits grossed up for fringe benefits tax payable including motor vehicles, car parking and other specified benefits), as well as employer contributions to superannuation funds.

The Committee reviews remuneration levels periodically.

The total fixed remuneration of the CEO and the CFO is set annually based on role specifications, responsibilities, performance and comparative data for the members of the S&P/ASX 300 A-REIT Index (having regard to relative size).

The TFR for the CFO from 1 July 2016 has been set at \$590,000. The TFR for the CEO is unchanged from 1 July 2016, but his remuneration mix was amended by increasing the proportion of at risk remuneration. Mr Grady's target mix from 1 July 2016 has been set at 40% for TFR and 60% for at risk remuneration, the latter divided equally between the three components of at risk remuneration.

These changes were determined taking into account comparative remuneration and the Group's, and their individual, strong performance over the last two years.

5.2 Termination provisions

The following table provides details of the termination provisions for the KMP (excluding NEDs) identified in this report. Contracts are open-ended in nature rather than being fixed term.

Name	Position	Notice period	Payment in lieu of notice	Treatment of STI on termination	Treatment of LTI on termination
G. E. Grady	Chief Executive Officer	6 months	6 months	Board discretion	Board discretion ¹
D. A. Hunt	Chief Financial Officer	6 months	6 months	Board discretion	Board discretion ¹

1. See section 5.6.

5.3 Target and 2016 achieved mix of remuneration components

Executive remuneration packages include a mix of fixed remuneration, bonuses and equity-based remuneration. The target and achieved remuneration mix for executives for 2016, expressed as a percentage of total remuneration, was:

	At risk remuneration					Total (%)	Total remuneration (%)
	TFR (%)	STI (%)	STID ¹ (%)	LTI ¹ (%)			
Target mix							
G. E. Grady	43.0	19.0	19.0	19.0	57.0	100.0	
D. A. Hunt	50.0	16.7	16.7	16.6	50.0	100.0	
2016 achieved							
G. E. Grady	42.5	18.8	17.2	21.5	57.5	100.0	
D. A. Hunt	51.3	17.1	16.5	15.1	48.7	100.0	

1. STID and LTI percentages are calculated based on the annual amortised expense required under Accounting Standard AASB 2 *Share-Based Payment*.

The Committee may exercise its discretion to vary the size of the available performance pool, as well as the target mix of remuneration components, in any given year as appropriate, by reference largely to the financial performance against target earnings and comparative periods.

5.4 Short-term incentives

Under the Group's STIP, the CEO was entitled to receive a short-term incentive of up to 88% of TFR for FY16, and the CFO is entitled to receive a short-term incentive of up to 67% of TFR. These annual bonuses are subject to achieving performance hurdles based on the financial and operational performance of the Group, and other priorities specified each year by the Committee. Half of these short-term incentives will be deferred, with the other half payable in cash on or around 31 August each year. Terms of the STID are given in section 5.5.

Refer to section 3 *Link between remuneration and performance* above for further details on the correlation between the Group's performance and performance-based payments.

CEO and CFO

STIP awards for FY16 were to be determined as follows:

Performance criterion	% of STI	
	CEO	CFO
Group EBITDA exceeds target	15	15
Business units EBITDA exceeds targets	10	10
UPT exceeds target	25	25
Management expenses growth relative to EBITDA growth below target	10	10
Approvals/commencement of Retirement projects in place by 30 June 2016 for delivery in FY17 and FY18	5	-
Acquisition and integration of one further care business	5	-
Implementation of revised solution for SAs	5	-
FY17 budget demonstrates achievable UPAT per security growth of 5%	5	5
Protect the Group's returns from its investment in RVG	10	10
Retirement Existing Business property price growth target exceeded ¹	-	5
Refinance existing Group \$250m financial facility	-	5
Other	10	15
	100	100

1. The Committee has not disclosed this target given its commercial sensitivity.

The Committee has determined that the 'cliff' vesting of the components relating to UPT and EBITDA is appropriate given that each component represents only 25% of total STI.

The Committee revises performance hurdles annually.

Financial targets and actual results for 2016 were:

Measure	Actual \$m	Target \$m	Target Met or Exceeded
Group EBITDA	119.8	118.0	Yes
Business units EBITDA:			
Retirement	79.9	78.8	Yes
Non-Retirement	55.1	54.9	Yes
Non-allocated overhead	(10.6)	(10.7)	Yes
UPT	89.0	85.9	Yes

Remuneration Report continued

The Committee has assessed the performance of these KMP against their various performance hurdles, determined that all performance criteria were satisfied, and awarded STIs, as follows:

	UPT	Group EBITDA	Other Performance Hurdles	Total STI	Total STI	STI Cash	STID Face Value	STID Number of Securities ¹
	%	%	%	%	\$	\$	\$	
G. E. Grady	25	25	50	100	640,698	320,349	320,349	101,056
D. A. Hunt	25	25	50	100	362,667	181,334	181,333	57,203

1. The number of STID Securities was calculated as the STID face value divided by the Group's Securities Price at 30 June 2016.

5.5 Deferred short-term incentives

The STID is payable in Securities, which may be sourced either by a new issue or by buying on-market. The Securities will vest on 1 September of the following year, providing only that the executive remains in employment until 30 June of the year following the award. The executive is entitled to dividends and distributions declared during the vesting period.

The CEO's STID is subject to ratification by securityholders. If the award is not so ratified, it is payable in cash on the Vesting Date.

Where Special Circumstances apply, or the KMP ceases employment and is a Good Leaver, the Board may in its absolute discretion vest any STID Securities issued to the KMP.

In broad terms, if a Change of Control Event occurs, STID Securities will vest immediately.

Details of STID Securities provided as remuneration to KMP during FY16 in relation to FY14, or to be provided during FY17 in relation to FY15, are:

Name	Date of grant	Vesting Date	Number granted ¹	Value at grant date	
				Per security	Total
G. E. Grady	12 Nov 14	1 Sep 15	99,638	\$2.09	\$208,243
G. E. Grady	17 Nov 15	1 Sep 16	102,641	\$2.97	\$304,844
D. A. Hunt	13 Aug 14	1 Sep 15	79,525	\$2.07	\$164,616
D. A. Hunt	21 Jul 15	1 Sep 16	65,116	\$2.71	\$176,464

1. The number granted was determined by dividing the STID face value by the Group's Securities Price at the end of the relevant financial year.

5.6 Long-term incentives

The LTIP is designed to align remuneration with the creation of securityholder value over the long-term. Participation in the Plan is at the Board's discretion and no individual has a contractual right to participate in the Plan. No amount is payable for a Right granted under the Plan or on the exercise of a Right.

The number of Performance Rights granted is determined by firstly calculating a face value, being the KMP's target total remuneration times the KMP's target LTI remuneration (as a percentage of total remuneration). Previously, the number of Rights granted was then calculated as that face value divided by the Group's Securities Price on the day that the Committee approves the grant. From 1 July 2014, face value is divided by the Securities Price on the 30 June preceding the day that the Committee approves the grant.

Performance Rights vest after three years subject to performance conditions. For grants made in FY14, FY15 and FY16, the Board imposed two performance conditions, relating to RTSR and UPT. The link between these measures and performance is discussed at section 3 above.

Up to half of Performance Rights granted will vest depending on the level reached by RTSR at the end of the RTSR three-year testing period as follows:

RTSR	Proportion of Rights that may be exercised
Less than the 50th percentile	Nil
50th percentile or more but less than or equal to 75th percentile	25%
Higher than 75th percentile	50%

For grants made up to 30 June 2015, there will be no pro-rata vesting of Rights between the 50th and 75th percentiles. For grants made after that date, pro-rata vesting will apply.

The remaining Performance Rights granted will vest if the aggregate UPT for the three-year UPT testing period equals or exceeds the aggregate target UPT for that period. There is no pro-rata vesting of Performance Rights under this condition. The Committee considers that this 'cliff' vesting is appropriate since the target is cumulative, so that shortfalls against target in one year may be made up in the following year.

Where Special Circumstances apply, or the KMP ceases employment and is a Good Leaver, any Performance Rights issued to the KMP vest pro-rata to the elapsed service period, to the extent that the performance conditions, and any other relevant conditions imposed by the Board, are satisfied at the expiry of the testing periods.

In broad terms, if a Change of Control Event occurs, Performance Rights will vest immediately to the extent that the performance conditions attaching to those Rights have been satisfied as determined by the Board.

Securities required on vesting of Performance Rights may be sourced either by a new issue or by buying on-market.

Performance Rights do not carry any entitlement to distributions until they have vested and Securities provided to the holder.

The Plan's rules do not stipulate any limits on the grant of Performance Rights. However, the Board expects to limit Performance Rights awarded under the LTIP in respect of any financial year such that their fair value at grant date is less than or equal to \$1.5 million.

Details of Performance Rights provided as remuneration to key management personnel are:

Name	Date of grant	Vesting and exercise date	Expiry date	Number of Rights granted	Value at grant date ¹	
					Per Right	Total
G. E. Grady	1 Nov 13	30 Jun 16	30 Sep 16	310,000	\$1.35	\$418,500
	12 Nov 14	30 Jun 17	30 Sep 17	127,930	\$1.26	\$161,192
	17 Nov 15	30 Jun 18	30 Sep 18	124,166	\$1.93	\$239,640
D. A. Hunt	30 Aug 13	30 Jun 16	30 Sep 16	120,000	\$0.78	\$93,600
	22 Aug 14	30 Jun 17	30 Sep 17	81,159	\$1.40	\$113,623
	21 Jul 15	30 Jun 18	30 Sep 18	70,284	\$1.75	\$122,997

1. The value at grant date is calculated in accordance with AASB 2 *Share-Based Payment*.

Rights granted during FY14 have vested because both performance conditions were met as follows:

Performance condition	Target	Result
50% of Rights – RTSR over three-year period	> 75th percentile ¹	RTSR of 185.5% was the highest of the comparator group and thus exceeded the 75th percentile
50% of Rights – UPT over three-year period	\$173.2 million ²	\$186.2 million

1. If RTSR had been at the 50th percentile or more but less than or equal to 75th percentile, 25% of Rights would have vested.

2. The UPT target for FY16 was increased from the original target of \$84.6 million to \$85.9 million to reflect the issue of securities in connection with the acquisition of Freedom.

No Rights were forfeited during the financial year.

5.7 Long-term retention plan

The current CEO was appointed on 1 July 2013, as the Group was finalising its strategy to focus on its retirement business.

In February 2014, the Group publicly committed to the key financial goal of that strategy, being to lift ROA to 6.0%–6.5% by FY16 and 7.5%–8.0% by FY18. The Committee considered it essential that there be KMP stability until this strategy is fully delivered and financial targets achieved. Consequently, the Committee deemed it appropriate that there be a retention scheme for KMP, beyond the STI and LTI targets, to align the outcomes of the Group's long-term retirement strategy with the financial interests of its securityholders.

The Committee regards the retention scheme as particularly relevant given the low STI and LTI awarded in previous years.

Remuneration Report continued

Accordingly, during FY15 the Committee approved a retention bonus based on a one-off grant of Retention Rights to the CEO and the CFO, to a maximum value of \$1,950,000 and \$1,008,000 respectively (being three and two times respectively their TFR), subject to service and performance conditions. The number of Retention Rights was determined as the award value divided by net tangible assets per security at 30 June 2014 of \$2.78. The grant of 701,439 Retention Rights to the CEO was approved by securityholders at the Group's 2014 Annual General Meeting. The grant of Retention Rights to the CFO was 362,590.

Retention Rights vest after four years subject to performance conditions, relating to ROA and ROE.

Up to 75% of Rights granted will vest depending on the level reached by ROA at the end of the ROA four-year testing period as follows:

Year	ROA	Proportion of Rights that may be exercised
FY16	≥ 6.5%	15%
	≥ 6.25%	11.25%
	≥ 6.0%	7.5%
	< 6.0%	nil
FY18	≥ 8.0%	60%
	≥ 7.75%	45%
	≥ 7.5%	30%
	< 7.5%	nil

If FY18 ROA is greater than or equal to 8.0%, the Board has discretion to award the full 15% for FY16, even if the FY16 ROA target was not met, or only partially met.

FY16 ROA was 6.3%, so that 11.25% of Rights will vest on 1 July 2018.

Details of the calculation of ROA are given in the Dictionary. The starting point of the calculation is the carrying amount of Retirement investment property (including investment property development) and aged care assets at 30 June 2013, being the date from which the retirement strategy began to be implemented with the appointment of the current CEO.

The remaining rights granted will vest depending on the level reached by ROE as follows:

Year	ROE	Proportion of Rights that may be exercised
FY16–FY18	≥ 6.5%	25%
	≥ 6.0%	12.5%

For FY16, ROE was 7.3%.

To the extent that the conditions are satisfied, Retention Rights vest on 1 July 2018 (including those resulting from meeting the FY16 ROA targets). After vesting, the Securities resulting from exercise of the Retention Rights will be subject to a holding lock as follows:

- up to 50% of Securities may be sold immediately;
- the next 25% of Securities must be held for a further 12 months before being able to be sold (i.e. 1 July 2019); and
- the final 25% of Securities must be held for a further two years before being able to be sold (i.e. 1 July 2020).

Where Special Circumstances apply, or the KMP ceases employment and is a Good Leaver, any Retention Rights issued to the KMP vest pro-rata to the elapsed service period, to the extent that the performance conditions and any other relevant conditions imposed by the Board are satisfied at the expiry of the testing periods. In this case, a holding lock will not apply.

The Retention Rights will vest pro-rata to the elapsed service period if a Change of Control Event occurs, and will not be subject to a holding lock. The Board has the discretion to award 100% of the Retention Rights on a Change of Control Event.

Other conditions of these Retention Rights are the same as those applying to Performance Rights.

Details of Retention Rights provided as remuneration to KMP are:

Name	Date of grant	Vesting and exercise date	Expiry date	Number of Rights granted ¹	Value at grant date ²	
					Per Right	Total
G. E. Grady	12 Nov 14	1 Jul 18	30 Sep 18	701,439	\$0.81	\$568,166
D. A. Hunt	19 Aug 14	1 Jul 18	30 Sep 18	362,590	\$0.84	\$304,576

1. The number of Rights granted was determined by dividing the awarded value of three and two times TFR by net tangible assets per Security at 30 June 2014 of \$2.78.
2. The value at grant date is calculated in accordance with AASB 2 *Share-Based Payment*.

5.8 Long-term growth plan

In 2016, the Board observed that:

- the market has comfort around the clarity of the existing strategy, which expires in less than two years' time in FY18, but requires further clarity about the Group's strategic and financial targets post FY18, and the ability to meet these targets; and that
- clarity around future targets will assist in creating additional securityholder value.

Consequently, the Board decided to enunciate a financial target of growth in statutory EPS of 6.5% for the period FY17–FY21.

To complement this decision, and to keep the two key management KMP together (the CEO and CFO have complementary skills), the Committee decided on 2 August 2016 to make a further one-off grant of Growth Rights to key management including the CEO and CFO. The Growth Rights awarded to the CEO and CFO have a value of \$2,625,000 and \$1,750,000 respectively, subject to service and performance conditions.

The number of Growth Rights was determined as the award value divided by a 'stretch pricing' of \$3.50 per Security compared to the closing market price as at 30 June 2016 of \$3.17 per Security. The grant of 750,000 Growth Rights to the CEO is subject to approval by securityholders not later than the Group's 2021 Annual General Meeting, but not earlier than the 2018 Annual General meeting given the ASX requirement that such approval be given not earlier than three years before the award of Securities. If the grant is not approved by securityholders, the CEO will receive a cash amount of equivalent value to those Rights that have vested. The grant of Growth Rights to the CFO was 500,000.

Growth Rights vest on 30 June 2021 subject to a performance condition relating to statutory EPS. The number of securities to be awarded for each Right depends on growth in statutory EPS over the period FY17–FY21 as follows:

Growth in statutory EPS per annum	Number of Securities awarded for each Right
<5.0%	0
5.0%	0.25
5.5%	0.50
6.0%	0.75
6.5%	1.00
7.0%	1.25
7.5%	1.50
8.0%	1.75
8.5%	2.00
>8.5%	2.00

In calculating statutory EPS to determine if the performance condition has been met, a key input to the valuation of the Group's Retirement investment properties will be held constant.

Whilst designed as an extension of the retention plan under which Retention Rights were awarded to selected management, and which rewards for performance over the FY15–FY18 period, the growth plan reaches back to FY17 to ensure smooth growth trends as an aid to market confidence.

After vesting, the Securities resulting from exercise of the Growth Rights will not be subject to a holding lock.

Remuneration Report continued

If a Change of Control Event occurs, the greater of:

- the number of Securities that would be awarded given actual statutory EPS growth to the date of the event, times the elapsed proportion of the FY17–FY21 performance period; or
- 50% of the number of Securities that would be awarded if statutory EPS growth to the date of the event was 6.5% per annum

will be awarded, will immediately vest and will not be subject to a holding lock. The Board has the discretion to award a higher number of Securities.

Other conditions of these Growth Rights are the same as those applying to Retention Rights.

5.9 KMP equity instrument disclosures

Equity holdings and transactions

The movement during the reporting period in the number of stapled securities of the Group held directly, indirectly or beneficially, by key management personnel, including their personally related entities and close family members, was:

	Balance at the beginning of the year	Purchased	Received on vesting of STID	Sales	Balance at the end of the year
2016					
<i>Directors</i>					
S. H. Lee	131,174,775	–	–	–	131,174,775
J. E. F. Frayne	30,624	–	–	–	30,624
L. R. McKinnon	10,000	–	–	–	10,000
<i>Other key management personnel</i>					
G. E. Grady	83,015	–	99,638	–	182,653
D. A. Hunt	5,023	–	79,525	–	84,548
2015					
<i>Directors</i>					
S. H. Lee	131,174,775	–	–	–	131,174,775
J. E. F. Frayne	30,624	–	–	–	30,624
L. R. McKinnon	10,000	–	–	–	10,000
<i>Other key management personnel</i>					
G. E. Grady	515	82,500	–	–	83,015
D. A. Hunt	5,023	–	–	–	5,023

1. Numbers have been adjusted to reflect the seven-for-one stapled security consolidation made on 13 December 2013.

2. KMP not mentioned in this table do not or did not hold any stapled securities.

Options and Rights holdings and transactions

The movement during the reporting period in the number of options over ordinary securities of the Group held directly, indirectly or beneficially, by KMP, including their personally-related entities and close family members was:

	Balance at the beginning of the year	Granted during the year	Vested during the year	Forfeited/ lapsed during the year	Balance at the end of the year
Performance Rights					
2016					
G. E. Grady	437,930	124,166	–	–	562,096
D. A. Hunt	201,159	70,284	–	–	271,443
2015					
G. E. Grady	310,000	127,930	–	–	437,930
D. A. Hunt	120,000	81,159	–	–	201,159
Retention Rights					
2016					
G. E. Grady	701,439	–	–	–	701,439
D. A. Hunt	362,590	–	–	–	362,590
2015					
G. E. Grady	–	701,439	–	–	701,439
D. A. Hunt	–	362,590	–	–	362,590
Total Rights					
2016					
G. E. Grady	1,139,369	124,166	–	–	1,263,535
D. A. Hunt	563,749	70,284	–	–	634,033
2015					
G. E. Grady	310,000	829,369	–	–	1,139,369
D. A. Hunt	120,000	443,749	–	–	563,749
STID					
2016					
G. E. Grady	99,638	102,641	(99,638)	–	102,641
D. A. Hunt	79,525	65,116	(79,525)	–	65,116
2015					
G. E. Grady	–	99,638	–	–	99,638
D. A. Hunt	–	79,525	–	–	79,525

1. KMP not mentioned in a section of this table do not hold any options or Rights.

Remuneration Report continued

5.10 On-market security acquisitions

Details of Securities purchased by the Group on-market during the year for the purpose of employee incentive schemes are as follows:

	2016	2015
Total number of Securities purchased	1,159,370	1,211,891
Average price per Security	\$2.89	\$2.59

5.11 Other matters

With effect from 1 July 2016, the Group has implemented a Security retention policy for members of the Aveo Senior Staff Incentive Scheme, including the CEO and CFO. The policy forms part of the conditions of all awards of Securities under the STID and LTI schemes. Under this policy, KMP will be required to hold Securities equivalent to 100% of their total fixed remuneration.

During the first five years of the retention arrangements (i.e. the five years ended 30 June 2021), officers may in any financial year sell 50% of Securities vesting in that year. During this period, officers may also sell Securities vested under those schemes that are in excess of the 100% target.

After that time, officers may only sell Securities vested under those schemes that are in excess of the 100% target.

Up to 30 June 2016, the Committee limited STI for all employees to 5% of Group EBITDA before STI. From 1 July 2015, STI for all employees will be limited to 5% of UPT before STI.

There is no specific provision for awarded but unvested STI or LTI to be reduced or forfeited in the event of material misstatement of the Group's financial reports or other circumstances demonstrating that the performance that resulted in the initial grant was not as assessed at the time of the grant. However, the Board retains ultimate discretion over the vesting of awarded but unvested grants.

The Group's Security Trading Policy and the Committee's policy in relation to the hedging of equity-based remuneration prohibit the use of derivative or hedging arrangements by KMP in relation to unvested Securities or vested Securities that are still subject to an Aveo imposed holding lock. Adherence to this policy is monitored on an annual basis and involves each KMP signing an annual declaration of compliance with the hedging policy.

6. REMUNERATION TABLES

6.1 Non-Executive Directors

	Year	Short-term	Post-employment	Total
		benefits	benefits	
		Salary and fees	Superannuation	
		\$	\$	\$
S. H. Lee	2016	160,731	15,269	176,000
	2015	160,731	15,269	176,000
J. E. F. Frayne	2016	79,452	7,548	87,000
	2015	79,452	7,548	87,000
E. L. Lee ¹	2016	87,000	-	87,000
	2015	87,000	-	87,000
W. L. McDonald	2016	77,626	7,374	85,000
	2015	77,626	7,374	85,000
L. R. McKinnon	2016	88,584	8,416	97,000
	2015	88,584	8,416	97,000
S. B. Muggleton	2016	77,610	7,390	85,000
	2015	77,645	7,355	85,000
Total	2016	571,003	45,997	617,000
	2015	571,038	45,962	617,000

1. No compensation was received by Mr E. L. Lee personally. All compensation paid in exchange for Mr Lee's services was paid to a company within MIB.

2. NEDs did not receive any other benefits.

6.2 Other KMP

Year	Short-term employment benefits				Post-employment benefits	Other long-term benefits	Share-based payments		Total \$	Proportion of remuneration			
	Salary ¹ \$	STI \$	Accrued annual leave	Non-monetary benefits ² \$	Super-annuation \$	Accrued long service leave	STID \$	LTI ³ \$		Performance related %	Non-performance related %	Consisting of Securities and security options %	
G. E. Grady	2016	705,652	320,349	44,909	5,092	19,348	32,421	292,582	367,805	1,788,158	54.8	45.2	36.9
	2015	631,217	264,815	16,487	4,809	18,783	35,300	235,533	287,925	1,494,869	52.7	47.3	35.0
D. A. Hunt	2016	519,000	181,334	(30,217)	9,669	25,000	21,602	174,667	160,836	1,061,891	48.7	51.3	31.6
	2015	479,000	168,000	32	9,335	25,000	15,094	166,308	119,837	982,606	46.2	53.8	29.1
Total	2016	1,224,652	501,683	14,692	14,761	44,348	54,023	467,249	528,641	2,850,049	52.5	47.5	34.9
	2015	1,110,217	432,815	16,519	14,144	43,783	50,394	401,841	407,762	2,477,475	50.1	49.9	32.7

1. Includes salary-packaged benefits such as car parking calculated on a 'cost to Aveo' basis, grossed up for fringe benefits tax payable.

2. Includes fringe benefits paid to employees that are not salary packaged.

3. LTI in the form of Rights and options are required to be expensed by Accounting Standard AASB 2 *Share-Based Payment*. The Rights are subject to performance targets.

Corporate Governance Statement

The Board of Directors is responsible for the corporate governance of Aveo Group ('Aveo', the 'Group'). This statement outlines the main corporate governance practices in place and the extent to which the Group has followed the recommendations of the ASX Corporate Governance Council (the 'Council') throughout the year to 30 June 2016, including the Council's revised Corporate Governance Principles and Recommendations ('3rd edition principles') published in March 2014 (the 'Guidelines').

The Guidelines set out core principles and practices that the Council believes underlie good corporate governance, and all listed entities are required to disclose the extent to which they depart from the Guidelines.

A copy of this statement is available from the Investor Centre on the Aveo website at www.aveo.com.au/investor-centre/corporate-governance.

1. THE BOARD AND MANAGEMENT

The Board's primary role is the creation of long-term securityholder value through the development of the strategic direction of the Group, the implementation of efficient internal delegations and controls, the effective oversight of senior management, the promotion of high ethical standards of behaviour, the offering of high quality products to the market, and commitment to the constant improvement of the Group's corporate governance practices.

The Board's responsibilities and functions include:

- strategic planning;
- capital management and financial reporting;
- approving and monitoring major capital expenditure, acquisitions and disposals;
- appointing or removing, or ratifying the appointment or removal of, senior management;
- approving and monitoring the risk management framework; and
- overseeing the Group's accountability systems and code of conduct.

Further details of the specific philosophy, values and responsibilities of the Board are contained in the Board Charter available from the Investor Centre on the Aveo website.

The Board has delegated to the Executive Director and Chief Executive Officer responsibility for the day-to-day management of the Group and the implementation and delivery of the Board's strategic direction. The Board delegates authority and functions to the Executive Director and Chief Executive Officer, the Chief Financial Officer and senior management in accordance with a formal delegations of authority protocol (the 'Delegations'). The Delegations contain the business rules and authorities which govern the operations of the Group on a day-to-day basis. These Delegations are reviewed annually by senior management and presented to the Audit Committee for endorsement and approval in June each year.

During the financial year, the Board comprised the Executive Director (who is also the Chief Executive Officer) and six Non-Executive Directors. The names, skills, experience and expertise of the Directors who held office as at the date of the Directors' Report and the period of office of each Director are set out in the Directors' Report.

Independence of Directors

For the purposes of determining Director independence, the Board considers any material previous or current business relationships which could reasonably be perceived to interfere with or compromise each Director's independent judgement in accordance with the Guidelines.

The following factors and relationships are considered by the Board in assessing whether a Director is independent:

- whether the Director is a substantial securityholder of the Group or an officer of, or otherwise associated with, either directly or indirectly, a substantial securityholder of the Group;
- whether the Director is employed by the Group or has been employed in an executive capacity by the Group within the last three years;
- whether the Director has been a principal of a material professional adviser or a material consultant to the Group, or an employee materially associated with the service provided to the Group, within the last three years;
- whether the Director is, or is associated with, a material supplier or customer of the Group;
- whether the Director has a material contractual relationship with the Group other than as a Director of the Group; and
- whether the Director has any other interest or relationship that could materially interfere with the Director's ability to act in the best interests of the Group, and independently of management.

Materiality with respect to each of the above factors is reviewed on a case-by-case basis.

The Board has not set any tests as to the number of terms or years on the Board that would be regarded as undermining independent judgement.

The Board assesses the independence of Directors each year having regard to each Director's specific circumstances and the disclosures made by the Director. The Board undertakes this assessment more frequently if a Director discloses a new interest or relationship relevant to that Director's independence.

The Board considers the majority of Non-Executive Directors who held office during the year to be independent. The Directors, their independence and length of tenure (as at the time of publication of this statement) are set out below.

Director	Position	Date appointed	Independence Status	Tenure
S. H. Lee	Non-Executive Chairman	February 2006 ¹	No	10 years, 6 months
J. E. F. Frayne	Non-Executive Director	July 2008	Yes	8 years, 1 month
E. L. Lee	Non-Executive Director	December 2012	No	3 years, 8 months
W. L. McDonald	Non-Executive Director	August 2012	Yes	4 years
L. R. McKinnon	Non-Executive Director	May 2005	Yes	11 years, 3 months
S. B. Muggleton	Non-Executive Director	June 2014	Yes	2 years, 2 months
G. E. Grady	Executive Director and Chief Executive Officer	July 2013	No	3 years, 2 months

1. Appointed Chairman in February 2009

The Board believes the mix of tenure of the Directors to be appropriate for the Group at this time. The mix of longer term Directors with history of the Group and its operations, combined with Directors appointed more recently, provides a good balance on the Board.

Mr S.H. Lee and Mr E.L. Lee do not meet the independence test set out in the Guidelines, as they are associated directly with Mulpha Australia Limited, a substantial securityholder of the Group. Mr G.E. Grady does not meet the independence test as set out in the Guidelines, as he is an employee of the Group.

To facilitate independent judgement in decision-making, each Director has the right to seek independent professional advice in relation to matters arising in the course of their Board duties. Such advice may be obtained at the Group's expense with prior approval of the Chairman, which will not be unreasonably withheld. Directors may share advice obtained with the other Directors where appropriate.

Conflicts of Interest

Where a Director has an actual or potential conflict of interest or material personal interest, the Board's governance procedures ensure:

- that the interest is fully disclosed to the Board and the disclosure is recorded in the Board minutes;
- unless the Directors resolve to the contrary in accordance with the *Corporations Act 2001* (Cth) (the 'Corporations Act'), that the relevant Director is excluded from all considerations of the matter by the Board; and
- unless the Directors decide to the contrary, that the relevant Director does not receive any segment of the Board papers or other documents containing any reference to the matter.

A copy of the Board's Conflict of Interest Policy is available from the Investor Centre on the Aveo website.

Role of Chairman

Mr S.H. Lee was appointed Chairman of the Group on 12 February 2009. Mr S.H. Lee is not an independent Director for the purposes of the Guidelines, as he is directly associated with Mulpha Australia Limited, a substantial securityholder of the Group.

The Board has not appointed a lead independent Director, as the Board does not believe that any such appointment could increase the exercise of independent judgement by the Board, which has comprised a majority of independent Directors

since 29 August 2012. The Board considers that the Chairman facilitates the effective contribution of all Directors and promotes constructive and respectful relations between Directors and between the Board and senior management.

The roles of Chairman and Chief Executive Officer are not held by the same individual. The Board recognises the importance of ensuring that the Chairman and the Chief Executive Officer have defined roles within the organisation and function within clear functional lines. Further information in relation to the role of the Chairman is available from the Investor Centre on the Aveo website.

Company Secretary

The Company Secretary is accountable directly to the Board, through the Chairman, for ensuring that Board processes and procedures operate efficiently and effectively. In addition, the Company Secretary is charged with facilitating the Group's corporate governance processes and providing counsel on corporate secretarial matters to ensure compliance with the Group's governance framework. Further details with respect to the role and accountability of the Company Secretary are contained in the Board Charter available from the Investor Centre on the Aveo website.

Nomination and Remuneration Committee

In June 2015, the Board established a Nomination and Remuneration Committee (the 'Committee') which operates pursuant to a Board approved charter that is available from the Investor Centre on the Aveo website. Previously, a Remuneration Committee oversaw the responsibilities with respect to the remuneration function of the Group (as delegated by the Board), and the Board maintained oversight of all responsibilities with respect to nomination and succession planning. In acknowledging the recommendations of the Guidelines, and to ensure that a culture of continuous improvement and dedicated resourcing continues to be present with respect to succession planning for both the Executive Director and Non-Executive Directors, the Board resolved that the Committee should be formed and a charter developed to address the specific needs of succession planning of the Group.

The primary responsibilities of the Committee are to review and recommend for approval to the Board.

- procedures to assess the performance of Non-Executive Directors and the Board's Committees;
- nomination and selection processes for appointment of Non-Executive Directors to the Board;

- candidates to fill casual vacancies (as they relate to non-executive vacancies) on the Board and those Non-Executive Directors who should be considered for election and re-election;
- the removal of Non-Executive Directors (as required);
- succession plans for both Directors and senior management which will detail a list of eligible candidates in circumstances where a vacancy arises;
- remuneration policies and practices which are consistent with the Group's strategic goals and which enable the Group to attract and retain senior management and Directors who will create value for securityholders;
- the quantum and structure of remuneration for Directors and senior management having regard to the performance of the Group, the performance of senior management and the general remuneration environment; and
- policies and procedures to attract motivate and retain appropriately skilled persons to meet the Group's needs.

The Committee comprises three Non-Executive Directors, with a majority of Directors being independent. An independent Director who is not the Chairman of the Board chairs the Committee. The structure and functions of the Committee comply with Recommendations 2.1 and 8.1 in the Guidelines and therefore Listing Rule 12.8. The current members of the Nomination and Remuneration Committee are Mr W. L. McDonald (Chairman), Mr J. E. F. Frayne and Mr S. H. Lee, and the qualifications of each member are set out in the Directors' Report. The number of meetings of the Committee held during the year, and a record of attendance by each member of the Committee at those meetings, is set out in the Directors' Report.

The Committee reviews, and recommends any changes to the Board for approval, the procedures used to assess the performance of Directors and the Board's committees. Annually, the Chair is responsible for monitoring and reviewing Board performance.

During FY16, the Board engaged an independent consultant to facilitate a formal Board and Committee evaluation (Evaluation) to:

- review the effectiveness and performance of the Board;
- evaluate the performance of the Audit and Risk Committee and Nomination & Remuneration Committee;
- provide the Board with recommendations of areas for improvement;
- identify strategies for improving the Board's compliance against the 3rd edition principles, as well as reviewing the Board against its own Charter; and
- undertake a high-level skills assessment.

The Evaluation results were presented to the Board, via the Nomination and Remuneration Committee. The Board has reviewed the findings of the Evaluation and resolved to appoint a working group of Directors, led by the Chairman of the Nomination and Remuneration Committee to undertake a deeper analysis of the results, with a view to developing an action plan to address any recommendations.

The Committee considers when the appointment of a new Director is required and whether to support the re-election of incumbent Directors. The Committee is also responsible for the nomination process for new Directors and provides recommendations to the Board with respect to who should be invited to fill a casual vacancy. When a casual vacancy occurs or where it is considered that there is a gap in necessary expertise, the Committee reviews potential candidates, with advice from external consultants if necessary. All prospective Directors under consideration are subject to employment screening policies to ascertain the good fame and character of those individuals before any appointment or nomination for election is made. The Board invites the most suitable candidate to join the Board in a casual vacancy until their proposed election by the Group's securityholders at its next Annual General Meeting ('AGM'). Formal written documentation is provided to all Directors upon commencement confirming the terms and conditions of their appointment. During FY16, there were no new appointments to the Aveo Board, nor were there any resignations.

A comprehensive induction program is provided for new Directors and senior executives, which includes the opportunity to meet with key management personnel; and the provision of detailed information in relation to the Group, its financial, strategic, operational and risk management position, and its policies and procedures, upon their appointment. The opportunity to participate in further education is provided through attending Director Briefings, training presentations within formal Board meetings and external professional development, as required.

In addition, in accordance with the Constitution of the Parent, one third of Directors, excluding the Executive Director, retire from office at each AGM but may stand for re-election. The Board confirms to securityholders whether it supports the re-election of each retiring Director and provides all material information in its possession relevant to a decision on whether or not to elect or re-elect a Director, in a statement that accompanies the Notice of Meeting for the AGM (with the next Notice of Meeting to be published in October 2016).

The Chief Executive Officer is responsible for the induction of senior management. Each year, the Executive Director and Chief Executive Officer, and the Committee, undertake a formal process of reviewing the performance of senior management by reference to key performance indicators identified annually for each executive. The measures generally relate to the performance of the Group, the performance of the executive's division and the performance of the executive individually. Performance evaluations for senior management have taken place during the financial year in accordance with the approved processes of the Group. Each member of the senior management team has a written agreement setting out the terms of their appointment. Further details relating to assessment criteria for senior management remuneration are disclosed in the Remuneration Report.

Diversity

The Group is committed to diversity and equality in the workplace, as it adds value to the organisation by actively creating opportunities for all employees to use their knowledge, skills and abilities.

The Board has adopted a Diversity Policy, which is available from the Investor Centre on the Aveo website and reviewed annually.

In line with the 3rd edition principles, the Board has adopted measurable objectives for achieving gender diversity, which are disclosed in the Diversity Policy. Reporting in respect of the Diversity Policy is a periodic item on the Nomination and Remuneration Committee and Board agendas.

The Group believes diversity extends beyond gender, and the Diversity Policy has evolved on this basis. The Board recognises the value in it having a mix of relevant business, executive and professional experience, and the benefits of diversity. With respect to diversity of the Board, 37% of Aveo Directors (including alternates) are from an ethnically diverse background.

The key diversity objective for the Group is to increase the number of females in senior roles, with a target of 35% of females assuming senior management positions by 2018 (subject to identification of candidates with appropriate skills).

The Board has determined that the optimal Board size is seven Directors (current size). The Board continues to recognise the importance of gender diversity and is committed to appointing a female Director to the Board at the next available opportunity.

As at 30 June 2016, the proportion of women employees in the whole Group, women in senior executive positions and women on the Board is as follows:

Position	% Female employees
Board	0
Senior executive ¹	23
Group	60
All staff	73

1. Senior executives in the Group are comprised of the CEO, key management personnel, other executives and senior managers.

As Aveo is a 'relevant employer' under the *Workplace Gender Equality Act 2012* (Cth), the most recent Gender Equality Indicators are available from the Investor Centre on the Aveo website.

Directors' skills and experience

Aveo is committed to ensuring that the Board has an appropriate mix of skills and experience that will assist in the realisation of the Group's strategy to become a pure-play retirement operator and the identified associated financial targets for FY16 to FY18 which underpin this strategy ('Strategy').

The Board Charter details the composition and structure of the Board. The following business experience and skills have been identified as being required to enable the Board to discharge its duties effectively and enable Aveo to deliver on its Strategy. The Board will endeavour to maintain this mix of skills on the Board and build on them over time.

Skills/experience	Detail	Board skills
Accounting and Audit	Experience with accounting and audit functions, including understanding the impact of accounting policies on Aveo	Yes
Corporate Finance and Treasury	Experience in managing finance and treasury functions	Yes
Enterprise Risk Management	Experience in identifying, monitoring and managing key risks to the organisation	Yes
Capital transactions	Experience in managing capital transactions	Yes
Mergers, acquisitions and divestments	Experience in identifying and managing the process for mergers, acquisitions and divestments, including integration	Yes
Aged care and allied health services provision	Understanding of the sector in which Aveo operates	Yes
Corporate and regulatory governance	Understanding the regulatory framework affecting Aveo	Yes
Retirement village operations	Understanding of retirement village operations	Yes
Legal due diligence	Ability to review legal development and impact on Aveo	Yes
Human resources and remuneration	Experience in managing staff and developing remuneration and human resource frameworks	Yes

In addition to skills and experience, the Board also actively seeks to have a diverse Board and reviews diversity on a regular basis. With respect to diversity:

- 37% of the Directors are from an ethnically diverse background;
- 29% of Directors have international business experience;
- there is a good mix of tenure on the Board with 14% of the Directors having less than three years' tenure on the Board, 43% having three to six years' tenure, 14% having six to nine years' tenure and 29% having been a Director of Aveo for more than nine years;
- 28.5% of Aveo Directors are aged 40-49; 43% are aged 50-59 and 28.5% are aged 60-69; and
- the executive and professional experiences of the Aveo Directors are varied, with a mix of financial, accounting, healthcare and legal backgrounds.

At this stage, the Board has not identified any gaps in the collective skills and experience on the Board. However, as the strategy for the Group evolves, the Board will annually review the skills and experience required. The Board has identified that it will be seeking to improve its diversity through the recruitment of a female Director at the next available opportunity.

2. ACTING ETHICALLY AND RESPONSIBLY

Code of conduct

The Group has well-established policies, procedures and codes of conduct which seek to promote ethical standards of behaviour by all employees and a culture of compliance that is risk-aware and embraces good governance practices, underpinned by knowledge of the law and relevant corporate and community expectations.

The Board supports the need for Directors, senior management and all other employees to observe the highest standards of behaviour and business ethics. All Directors and employees are expected to act with integrity, striving at all times to enhance the reputation and performance of the Group. The Board's policies reflect its requirements in relation to the promotion of ethical and responsible decision-making. Appropriate training programs on the Group's internal policies support the policies.

A formal Code of Conduct, which requires employees to act honestly and in good faith, not disclose confidential information, avoid conflicts of interest, observe all relevant laws and maintain a culture of lawful and ethical behaviour, is available from the Investor Centre on the Aveo website. The Code of Conduct is supported by various internal policies, including those dealing with avoiding conflicts of interest and ensuring that privacy is respected. To further support Aveo's business activities, Aveo also has a Fraud, Bribery and Corruption ('FB&C') control framework, strengthened by the Aveo Whistleblower Policy. The FB&C control strategy focuses on addressing the elements of awareness, prevention, detection and investigation with continuous monitoring.

The Board Charter sets out the Board's philosophy for driving the creation of long-term securityholder value through high ethical standards of behaviour, respect for employees' aspirations, and acting as a good corporate citizen in the community in which the Group operates. The Board Charter also articulates the Board's values, which include a commitment to a climate of trust and candour, fostering a culture of open constructive dissent and ensuring individual accountability.

The Board has established written guidelines, detailed in its Securities Trading Policy, that restrict dealings by Directors and employees in the Group's securities and in securities of customers and other entities with which Directors or employees may deal in the course of their duties.

The Securities Trading Policy complies with Listing Rules 12.9 and 12.12. It identifies certain periods when, even in the absence of knowledge of unpublished price-sensitive information, Directors and all employees may not buy or sell securities. These periods are from the earlier of the ex-distribution date in circumstances where the Board has declared a distribution for the half year and/or full year reporting periods, or 1 January and 1 July each year, and expire one day following the release of half year and full year results respectively.

A copy of the Securities Trading Policy is available from the Investor Centre on the Aveo website.

3. INTEGRITY IN CORPORATE REPORTING

The Group has an established Audit and Risk Committee (the 'Audit Committee') which operates under written terms of reference approved by the Board and embodied in the Audit and Risk Committee Charter. The Audit Committee assists the Board to verify and safeguard the integrity of the Group's financial reporting, internal control structures and risk management systems, and oversees the independence of the external auditor.

The Audit Committee is also responsible for making recommendations to the Board in relation to the selection, appointment and rotation of the external audit engagement partners, and overseeing and appraising the quality and effectiveness of audit work performed by the external auditor.

The Audit Committee comprises three Non-Executive Directors, with a majority of Directors being independent. The Audit Committee is chaired by an independent Director who is not the Chairman of the Board. The structure and functions of the Audit Committee comply with the recommendations in the Guidelines, and therefore Listing Rule 12.7.

The primary responsibilities of the Audit Committee are to review and recommend for approval to the Board:

- the integrity of the Group's financial reports, including oversight of the external auditor, approval of the external audit plan and compliance with auditor independence requirements;
- the appropriateness of the Group's accounting policies;
- the effectiveness of the Group's financial reporting controls and procedures;
- the effectiveness of the Group's internal control environment, including oversight of the internal audit function, approval of the annual internal audit plan and reviewing the results of internal audit engagements; and
- compliance with relevant laws and regulations.

The current members of the Audit Committee are Mr L.R. McKinnon (Chairman), Mr J. E. F. Frayne and Mr E. L. Lee, and the qualifications of each member are set out in the Directors' Report. The Chairman, Mr McKinnon, has extensive experience in banking and finance; Mr Frayne is a chartered accountant with extensive experience in audit, accountancy and corporate services and Mr Lee has significant experience in finance and accounting. Together, the Committee has extensive accounting and financial expertise and knowledge of the industry in which Aveo operates to discharge the role of the Audit Committee effectively.

Meetings of the Audit Committee are attended, by invitation, by the Chief Financial Officer, the Company Secretary, the engagement partner from the Group's external auditor, and such other senior staff or professional advisers as may be appropriate from time to time. The number of meetings of the Audit Committee held during the year, and a record of attendance by each member of the Committee at those meetings, is set out in the Directors' Report. Minutes of all Audit Committee meetings are provided to the Board, and the Chairman of the Audit Committee reports to the Board after each Audit Committee meeting.

When considering the Audit Committee's review of financial reports at half year and full year, the Board also receives a written statement in accordance with section 295A of the Corporations Act signed by the Executive Director and Chief Executive Officer, and the Chief Financial Officer, affirming that the Group's Financial Report gives a true and fair view, in all material respects, of the Group's financial position, and complies, in all material respects, with relevant accounting standards.

The Audit and Risk Committee Charter is available from the Investor Centre on the Aveo website.

The Group's external auditor has declared its independence to the Audit Committee during the year. The Audit Committee has examined detailed material provided by the external auditor and by management and has satisfied itself that the standards for auditor independence and associated issues have been complied with.

4. TIMELY AND BALANCED DISCLOSURE

The Group has established a Continuous Disclosure Policy and a Communications Policy and also has External Communications and Continuous Disclosure Protocols which are intended to enhance the Group's compliance with the continuous disclosure requirements of the Corporations Act and the ASX Listing Rules. These documents set out procedures to identify relevant material information, report material information to the Company Secretary for review, and ensure compliance with the continuous disclosure requirements. A copy of the Continuous Disclosure Policy is available from the Investor Centre on the Aveo website.

The Company Secretary has primary responsibility for communications with the ASX, including responsibility for ensuring compliance with the continuous disclosure requirements of the ASX Listing Rules and overseeing information sent to the ASX and securityholders.

The Directors have obligations under a Disclosure of Interests and Transactions in Securities Agreement, entered into by each of them with the Group, to inform the Group of any trading by them in the Group's securities and of any other interests in contracts the Director may have with a Group entity.

All announcements made by the Group to the ASX are available from the Investor Centre on the Aveo website.

5. SECURITYHOLDER ENGAGEMENT

The Group aims to keep securityholders informed of the Group's performance and all major developments in an ongoing manner. The investor relations program for the Group is governed by a formal Communications Policy to facilitate the protocols for the effective two-way exchange of information between the Group and securityholders.

All of the Group's corporate governance materials (including the Communications Policy) are available from the Investor Centre on the Aveo website.

Investor relations with the Group's securityholders are facilitated by communication in the following manner:

- utilising the Investor Centre on the Aveo website to publish:
 - all media releases made by the Group;
 - announcements made to the ASX during the course of the year;
 - the corporate calendar;
 - the Group's Constitutions and Stapling Deed;
 - biographies of the Directors;
 - Annual Reports;
 - Notices of Meetings and details of Annual and General Meetings;
- the Annual Report, which is available for distribution to all securityholders;
- the Half Year Financial Report, which contains summarised financial information and a review of the operations during the period since the Annual Report; and
- other correspondence to securityholders as required.

In addition, management presents at relevant investor conferences and ensures copies of any presentations are released to the ASX for access by all securityholders.

Securityholders are also encouraged to participate in the AGM to ensure a high level of accountability and identification with the Group's strategies and goals. The AGM provides the opportunity for the Group to update securityholders on the Group's performance and provides a valuable opportunity for securityholders to ask questions of the Board and senior management. Securityholders can also submit questions to the Chairman and the Executive Director and Chief Executive Officer by mail to the Group's registered office prior to the AGM, in accordance with the notice period outlined in the Notice of Meetings.

The senior engagement partner of the Group's external auditor attends the Group's AGM and is available to answer questions from securityholders about the conduct of the audit and the preparation and content of the auditor's report. The Chairman advises the securityholders of this at the commencement of each AGM.

In addition, the AGM and the half year and full year results presentations, and a summary of the transcript of the Chairman's address from the AGM, are available from the Investor Centre on the Aveo website.

Computershare, the Group's registry services provider, has assisted the Group to facilitate electronic communication with securityholders. This involves the ability of securityholders to register for email notifications when relevant information, including ASX announcements, are posted to the Investor Centre on the Aveo website. Initiatives that have been implemented by the Group include the offering of an enhanced user experience on the Computershare Investor Centre (including features such as proactive alerts), which has been responsible for an increase in the number of securityholders providing an email address, payment instructions and tax details.

Contact details are included on the Aveo website for securityholders to contact Aveo or Computershare with any queries.

6. RECOGNISING AND MANAGING RISK

Oversight of the risk management function

The Group recognises the importance of managing risk and controlling its business activities in a manner which enables it to maximise profitable opportunities, avoid or reduce risks which may cause injury or loss, ensure compliance with applicable laws and regulations, and enhance resilience to external events.

In pursuing its strategy, the Group has established an Enterprise Risk Management Framework ('Framework') encompassing an entity-wide risk policy and appetite statement, roles and responsibilities for the oversight and management of risk, and formalised risk management and reporting processes.

The Group's Framework centres on a clear mandate and commitment to the effective and efficient management of risk in the achievement of objectives. Critical to the delivery of this commitment is the development of a risk aware culture that encourages the proactive identification and management of risk in day-to-day activities and strategic decision making. The Framework establishes a systematic approach to the identification, assessment and management of risk, in addition to relevant and timely reporting of risk information to those charged with governance.

The Board is ultimately responsible for approving and reviewing the Group's risk management framework, including its risk management strategy and policy. The Audit Committee assists the Board in its oversight function. The proactive identification of risks and the design and implementation of the risk management framework are the responsibilities of management, while business units are responsible for integrating the risk management framework within their business processes and systems.

The Board, in conjunction with senior management, has developed and implemented procedures to ensure that material risks facing the Group are adequately and regularly identified, assessed and managed throughout the organisation. Through the measures referred to below, senior management reports regularly to the Board as to the effectiveness of the Group's management of its material business risks:

- annual budgets, divisional business plans and the Group's strategic plan are prepared for approval by Directors;
- actual trading results for the Group and each division are presented to the Board at each Board meeting and compared against budget and forecasts;
- comprehensive Board papers containing relevant operational, strategic, financial and legal information are prepared by senior management and circulated to Directors before each Board meeting;

- monthly project reviews are attended by senior management to monitor the progress of each individual project and the risk environment applicable. Material developments or changes are reported to the Board at the next Board meeting;
- financial authority limits (which are reviewed annually) have been set by the Board to delegate the Board's approval process for various matters, including site acquisitions and developments. Where the cost is above those delegated authorities, the approval of the full Board is required;
- insurance cover appropriate to the size and nature of the Group's operations is carried out to reduce the financial impact of any significant insurable losses;
- bi-annual reporting on the Group's risk profile and material business risks as identified by management and captured in divisional risk registers is carried out; and
- independent appraisal of the Group's system of risk management and control is undertaken by the internal audit function or other external party.

Within the Framework, and in addition to the daily management of business activities, each business unit is required to formally profile its risk environment. This is achieved through the completion of a detailed risk register that captures risk items, their classification and description, risk ratings, an assessment of mitigating controls and any action plans and responsible owner(s).

Risk registers are reviewed and updated regularly, and form the basis for periodic reporting to the Audit Committee and the Board as to the Group's risk profile and material business risks.

Management and the Audit Committee review the Group's risk management framework annually. In FY16, a comprehensive enterprise risk management ('ERM') assessment was conducted to consider the Group's risk profile and risk maturity; specifically that the risk management framework was meeting the expectations of the Group. The findings of the ERM review were reported to the Audit Committee, and all recommendations were implemented over the course of FY16. Minutes of all Audit Committee meetings are circulated to the full Board, and the Chairman of the Audit Committee reports to the Board after each Audit Committee meeting.

At this time, the Group does not consider that it faces material exposure to economic, environmental or social sustainability risks. The 3rd Edition Principles define 'material exposure' as a 'real possibility that the risk in question could substantively impact the listed entity's ability to create or preserve value for securityholders over the short, medium or long term'. The Group was able to determine that it does not have a material exposure to economic, environmental or social sustainability risks through a thorough Group-wide ERM identification and assessment process. The Group will continue to monitor its exposure through management's regular review of the risk environment and risk registers and, if necessary, develop plans to address any identified or emerging risks. Responses to any identified risks would likely include appropriate reporting and escalation processes, inclusion on the enterprise risk register, development of risk mitigation strategies and monitoring of risk indicators to assess the effectiveness of these mitigation strategies.

The Group's exposure to economic and financial risks that could have an impact on the Group's financial performance and the management of these risks is detailed in the financial statements are in Note 15, and further information with respect to the Group's compliance with environmental regulation can be found in the Directors' Report.

It is the responsibility of the senior management of the Group to ensure that the enterprise risk register is regularly reviewed and updated, and to bring any extreme risks promptly to the attention of the Chief Executive Officer and the Chairman for consideration. If it is considered necessary, the Chairman will convene a meeting of the Board to consider and provide direction on how the risk should be managed.

The Board also receives regular updates from the Chief Executive Officer, the Chief Financial Officer, other senior managers and, where relevant, external parties on material risks faced by the Group and the effectiveness of strategies in place to manage the identified risks.

The Chief Financial Officer reports in writing to the Board and attends all Board meetings. The Chief Financial Officer also attends all meetings of the Audit Committee and provides written reports to the Audit Committee, as required.

In addition, the Audit Committee reviews and reports to the Board in relation to the integrity of the Group's financial reporting, internal control structures and risk management systems with regard to financial risks and the internal and external audit functions.

The Group has established a Risk Management Policy and a Treasury and Financial Risk Management Policy, which are available from the Investor Centre on the Aveo website. These policies and underlying procedures are reviewed annually by the Board to ensure their continued application and relevance.

Internal audit and compliance

The Group has established an in-house internal audit function that operates pursuant to a Board approved charter. The function is internally resourced, and led by the Group Internal Audit and Risk Manager, with supplemental resourcing provided by specialist third parties.

The internal audit function provides the Board with assurance over the adequacy, effectiveness and efficiency of risk management and control and governance processes employed across the Group. Internal audit also assists in the achievement of the Group's strategy by providing insight and recommendations on business process improvement and the management of material business risks.

The internal audit function has no direct authority or responsibility for the activities it reviews. The Group Internal Audit and Risk Manager, reports functionally to the Chair of the Audit Committee and administratively to the Chief Financial Officer. The Group Internal Audit and Risk Manager retains and exercises the right to meet with the Audit Committee and its Chair in the absence of management.

The Audit Committee approves the annual internal audit plan and assurance programme, which is determined using a structured, risk-based approach. The Audit Committee also determines the scope and budget of the function, on recommendation from management and the Group Internal Audit and Risk Manager.

While internal and external audit work closely together, they are separate functions. Aveo's external audit firm does not provide internal audit services to the Group.

The internal audit function conducts its activities in accordance with the Group's policies and other relevant professional standards, including the Institute of Internal Auditors' *International Standards for the Professional Practice of Internal Auditing*.

Further details regarding the structure and role of the internal audit function can be found in the Internal Audit Charter, which is available from the Investor Centre on the Aveo website.

The Group's Compliance Committee was dissolved on 7 December 2012 due to the Board comprising a majority of independent Directors. While the Board continues to be comprised of a majority of independent Directors, it will oversee the operation of the Managed Investment Schemes ('Schemes') associated with the Group. On a quarterly basis, the Board monitors compliance with the Schemes' risk management systems and compliance plans. Aveo Funds Management Limited, the Responsible Entity of the Schemes, also has a Risk Management Policy in place, which sets out the procedures required to be followed to ensure compliance with its risk management obligations under the Corporations Act and its Australian Financial Services Licence.

Certification of risk management controls

The Chief Executive Officer and the Chief Financial Officer state in writing to the Board each half year and end of financial year that the declarations made by them in accordance with section 295A of the Corporations Act in relation to the integrity of the Group's Financial Report are founded on a sound system of risk management and internal control, and that the system is operating effectively in all material respects in relation to financial reporting risks.

The declarations from the Chief Executive Officer and the Chief Financial Officer are based on a formal sign-off framework established throughout the Group and reviewed by the Audit Committee as part of the financial reporting process.

7. REMUNERATING FAIRLY AND RESPONSIBLY

The Nomination and Remuneration Committee assists the Board in fulfilling its corporate governance and oversight responsibilities in relation to the remuneration and incentive framework for the Group's senior executives and Directors. The structure of the Nomination and Remuneration Committee is included on page 39 of this Corporate Governance Statement.

The primary responsibilities of the Nomination and Remuneration Committee with respect to the remuneration and incentive framework are to review and recommend for approval to the Board:

- remuneration policies and practices which are consistent with the Group's strategic goals and which enable the Group to attract and retain executives and Directors who will create value for securityholders;
- the quantum and structure of remuneration for Directors and senior executives, having regard to the performance of the Group, the performance of the executives and the general remuneration environment; and
- policies and procedures to attract, motivate and retain appropriately skilled persons to meet the Group's needs.

The Nomination and Remuneration Committee may invite any executives of the Group and other external advisers to attend any meetings of the Nomination and Remuneration Committee; however, no person is responsible for assessing their own performance or solely responsible for recommending the quantum or structure of their own remuneration for Board approval. The number of meetings of the Nomination and Remuneration Committee held during the year, and a record of attendance by each member of the Committee at those meetings, is set out in the Directors' Report. Minutes of all Nomination and Remuneration Committee meetings are provided to the Board, and the Chairman of the Nomination and Remuneration Committee reports to the Board after each Nomination and Remuneration Committee meeting.

The structure of Non-Executive Directors' remuneration and that of senior management is set out in the Remuneration Report within the Directors' Report. Remuneration packages for senior management involve a balance between fixed and incentive-based remuneration, via participation in the Aveo Group Long-Term and Short-Term Incentive Plans (collectively 'the Plans'), reflecting short and long-term performance objectives appropriate to the Group's circumstances and goals. Information relating to the prohibition on engaging in activities that limit the economic risks associated with the Plans are disclosed in the Remuneration Report and the Securities Trading Policy, which is available from the Investor Centre on the Aveo website.

Non-Executive Directors' remuneration is clearly distinguished from that of senior management, with remuneration solely by way of Directors' fees and statutory superannuation entitlements.

Details of the nature and amount of each element of the remuneration of each Director and the key management personnel for the financial year are also disclosed in the Remuneration Report.

The 2016 Aveo Group Corporate Governance Statement was approved by the Aveo Group Board, and the practices are current as of 17 August 2016.

Consolidated Income Statements

for the year ended 30 June 2016

	Note	Group		Trust Group	
		2016 \$m	2015 \$m	2016 \$m	2015 \$m
Continuing operations					
Sale of goods	1	319.1	191.2	–	–
Revenue from rendering of services	1	108.9	94.0	–	1.0
Other revenue	1	17.3	15.0	20.9	23.6
Revenue		445.3	300.2	20.9	24.6
Cost of sales	2	(273.8)	(174.4)	–	–
Gross profit		171.5	125.8	20.9	24.6
Change in fair value of investment properties	9	78.0	37.4	–	(0.7)
Change in fair value of resident loans	7	(14.9)	(20.6)	–	–
Change in fair value of derivative financial assets and liabilities		–	4.1	–	–
Employee expenses		(39.4)	(31.9)	–	–
Marketing expenses		(14.4)	(10.4)	(0.1)	–
Occupancy expenses		(1.4)	(1.4)	–	–
Property expenses		(2.9)	(2.7)	–	(0.2)
Administration expenses		(12.3)	(10.8)	–	–
Other expenses		(18.5)	(7.7)	(0.9)	(1.1)
Finance costs	2	–	(3.0)	–	(0.5)
Share of net gain/(loss) of associates and joint ventures accounted for using the equity method		11.0	2.7	1.0	0.7
Profit from continuing operations before income tax		156.7	81.5	20.9	22.8
Income tax expense	3	(39.1)	(21.2)	–	–
Profit for the year		117.6	60.3	20.9	22.8
Profit for the year is attributable to:					
Owners of Aveo Group Limited		95.1	35.2	–	–
Non-controlling interests - owners of Aveo Group Trust		20.9	22.8	20.9	22.8
Net profit after tax attributable to stapled securityholders of the Group		116.0	58.0	20.9	22.8
Other non-controlling interests		1.6	2.3	–	–
		117.6	60.3	20.9	22.8
Earnings per Security (cents per Security):					
Basic earnings per stapled security	21	22.1	11.6	4.0	4.6
Diluted earnings per stapled security	21	22.1	11.6	4.0	4.6
Earnings per Security from continuing operations (cents per Security):					
Basic earnings per stapled security	21	22.1	11.6	4.0	4.6
Diluted earnings per stapled security	21	22.1	11.6	4.0	4.6

The above consolidated income statements should be read in conjunction with the accompanying notes.

Consolidated Statements of Comprehensive Income

for the year ended 30 June 2016

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Profit for the year	117.6	60.3	20.9	22.8
Other comprehensive income				
<i>Items that may be reclassified to profit or loss</i>				
Foreign currency translation differences for foreign operations	0.5	2.2	1.3	1.7
Income tax on items of other comprehensive income	-	-	-	-
Other comprehensive income for the year, net of tax	0.5	2.2	1.3	1.7
Total comprehensive income for the year	118.1	62.5	22.2	24.5
Total comprehensive income for the year is attributable to:				
Owners of Aveo Group Limited	94.3	35.7	-	-
Non-controlling interest – owners of Aveo Group Trust	22.2	24.5	22.2	24.5
Total comprehensive income for the year attributable to stapled securityholders of the Group	116.5	60.2	22.2	24.5
Other non-controlling interests	1.6	2.3	-	-
	118.1	62.5	22.2	24.5

The above consolidated statements of comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Balance Sheets

as at 30 June 2016

	Note	Group		Trust Group	
		2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current assets					
Cash and cash equivalents	22	34.9	32.9	–	0.3
Trade and other receivables	4	102.0	47.8	0.8	–
Inventories	8	162.8	259.5	–	–
Derivative financial assets		0.4	0.3	–	–
Prepayments		2.4	3.1	–	–
Other assets	19(d)	–	46.8	–	–
Total current assets		302.5	390.4	0.8	0.3
Non-current assets					
Trade and other receivables	4	2.7	2.7	524.9	525.6
Inventories	8	112.5	171.5	–	–
Investment properties	9	3,330.8	2,614.7	89.0	59.2
Equity-accounted investments	19	301.8	179.1	13.6	11.3
Property, plant and equipment	23	23.7	18.7	0.1	–
Intangible assets		4.9	5.7	–	–
Other assets		10.0	10.0	–	–
Total non-current assets		3,786.4	3,002.4	627.6	596.1
TOTAL ASSETS		4,088.9	3,392.8	628.4	596.4
Current liabilities					
Trade and other payables	5	85.3	44.5	20.4	16.0
Interest bearing loans and borrowings	6	0.1	93.6	–	–
Provisions	24	50.1	31.4	43.7	25.8
Derivative financial liabilities		0.4	1.8	–	–
Deferred revenue		115.4	97.2	–	–
Total current liabilities (excluding resident loans)		251.3	268.5	64.1	41.8
Resident loans	7	1,519.4	1,290.5	–	–
Total current liabilities		1,770.7	1,559.0	64.1	41.8
Non-current liabilities					
Trade and other payables	5	93.2	–	7.0	–
Interest bearing loans and borrowings	6	461.9	265.9	–	–
Deferred tax liabilities	10	100.9	60.7	–	–
Provisions	24	1.8	1.3	–	–
Derivative financial liabilities		–	0.3	–	–
Total non-current liabilities		657.8	328.2	7.0	–
TOTAL LIABILITIES		2,428.5	1,887.2	71.1	41.8
NET ASSETS		1,660.4	1,505.6	557.3	554.6
Equity					
Contributed equity	11	1,178.1	1,122.0	687.0	663.0
Reserves	25	(8.7)	(11.1)	2.9	1.6
Accumulated losses	25	(97.4)	(192.5)	(133.9)	(111.3)
Total equity attributable to securityholders		1,072.0	918.4	556.0	553.3
Non-controlling interests					
Aveo Group Trust		556.0	553.3	–	–
Other non-controlling interests		32.4	33.9	1.3	1.3
Total equity attributable to non-controlling interests		588.4	587.2	1.3	1.3
TOTAL EQUITY		1,660.4	1,505.6	557.3	554.6

The above consolidated balance sheets should be read in conjunction with the accompanying notes.

Consolidated Statements of Changes in Equity

for the year ended 30 June 2016

	Note	Attributable to securityholders of Aveo Group Limited			Total \$m	Non-controlling interest attributable to Aveo Group Trust \$m	Other non-controlling interests \$m	Total equity \$m
		Contributed equity \$m	Reserves \$m	Accumulated losses \$m				
Balance at 1 July 2014		1,093.8	(12.9)	(227.7)	853.2	542.4	33.9	1,429.5
<i>Comprehensive income:</i>								
Profit for the year	25	–	–	35.2	35.2	22.8	2.3	60.3
Other comprehensive income		–	0.5	–	0.5	1.7	–	2.2
Total comprehensive income for the year		–	0.5	35.2	35.7	24.5	2.3	62.5
<i>Transactions with owners in their capacity as owners:</i>								
Dividends and distributions provided for	12	–	–	–	–	(25.8)	–	(25.8)
Transactions with non-controlling interests		–	0.7	–	0.7	–	(2.3)	(1.6)
Equity-settled employee benefits	25	–	0.6	–	0.6	–	–	0.6
Acquisition of treasury securities	11	(2.2)	–	–	(2.2)	(0.9)	–	(3.1)
Securities bought back and cancelled	11	(1.0)	–	–	(1.0)	(0.4)	–	(1.4)
Issue of securities	11	31.4	–	–	31.4	13.5	–	44.9
Total transactions with owners in their capacity as owners		28.2	1.3	–	29.5	(13.6)	(2.3)	13.6
Balance at 30 June 2015		1,122.0	(11.1)	(192.5)	918.4	553.3	33.9	1,505.6
<i>Comprehensive income:</i>								
Profit for the year	25	–	–	95.1	95.1	20.9	1.6	117.6
Other comprehensive income		–	(0.8)	–	(0.8)	1.3	–	0.5
Total comprehensive income for the year		–	(0.8)	95.1	94.3	22.2	1.6	118.1
<i>Transactions with owners in their capacity as owners:</i>								
Dividends and distributions provided for	12	–	–	–	–	(43.5)	–	(43.5)
Transactions with non-controlling interests		–	1.5	–	1.5	–	(3.1)	(1.6)
Equity-settled employee benefits	11,25	0.4	1.7	–	2.1	0.1	–	2.2
Acquisition of treasury securities	11	(2.3)	–	–	(2.3)	(1.0)	–	(3.3)
Securities bought back and cancelled	11	(0.5)	–	–	(0.5)	(0.2)	–	(0.7)
Issue of securities	11	58.5	–	–	58.5	25.1	–	83.6
Total transactions with owners in their capacity as owners		56.1	3.2	–	59.3	(19.5)	(3.1)	36.7
Balance at 30 June 2016		1,178.1	(8.7)	(97.4)	1,072.0	556.0	32.4	1,660.4

The above consolidated statements of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Statements of Changes in Equity

for the year ended 30 June 2016

Attributable to securityholders of Aveo Group Trust							
	Note	Contributed equity \$m	Reserves \$m	Accumulated losses \$m	Total \$m	Non- controlling interests \$m	Total equity \$m
Balance at 1 July 2014		650.8	(0.1)	(108.3)	542.4	1.3	543.7
<i>Comprehensive income:</i>							
Profit for the year	25	-	-	22.8	22.8	-	22.8
Other comprehensive income		-	1.7	-	1.7	-	1.7
Total comprehensive income for the year		-	1.7	22.8	24.5	-	24.5
<i>Transactions with owners in their capacity as owners:</i>							
Dividends and distributions provided for	12	-	-	(25.8)	(25.8)	-	(25.8)
Acquisition of treasury securities	11	(0.9)	-	-	(0.9)	-	(0.9)
Securities bought back and cancelled	11	(0.4)	-	-	(0.4)	-	(0.4)
Issue of securities	11	13.5	-	-	13.5	-	13.5
Total transactions with owners in their capacity as owners		12.2	-	(25.8)	(13.6)	-	(13.6)
Balance at 30 June 2015		663.0	1.6	(111.3)	553.3	1.3	554.6
<i>Comprehensive income:</i>							
Profit for the year	25	-	-	20.9	20.9	-	20.9
Other comprehensive income		-	1.3	-	1.3	-	1.3
Total comprehensive income for the year		-	1.3	20.9	22.2	-	22.2
<i>Transactions with owners in their capacity as owners:</i>							
Dividends and distributions provided for	12	-	-	(43.5)	(43.5)	-	(43.5)
Equity settled employee benefits	11	0.1	-	-	0.1	-	0.1
Acquisition of treasury securities	11	(1.0)	-	-	(1.0)	-	(1.0)
Securities bought back and cancelled	11	(0.2)	-	-	(0.2)	-	(0.2)
Issue of securities	11	25.1	-	-	25.1	-	25.1
Total transactions with owners in their capacity as owners		24.0	-	(43.5)	(19.5)	-	(19.5)
Balance at 30 June 2016		687.0	2.9	(133.9)	556.0	1.3	557.3

The above consolidated statements of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Cash Flows Statements

for the year ended 30 June 2016

	Notes	Group		Trust Group	
		2016 \$m	2015 \$m	2016 \$m	2015 \$m
Cash flows from operating activities					
Receipts from customers		562.0	430.8	–	1.0
Payments to suppliers and employees		(230.3)	(288.6)	(0.6)	(2.4)
Interest received		1.3	1.4	–	–
Finance costs including interest and other costs of finance paid		(11.2)	(24.6)	–	(0.5)
Dividends and distributions received		0.1	–	–	–
GST (paid)/recovered		(28.8)	(6.9)	–	0.1
Net cash flows from/(used in) operating activities	27(a)	293.1	112.1	(0.6)	(1.8)
Cash flows from investing activities					
Payments for property, plant and equipment		(6.7)	(0.9)	–	–
Proceeds from sale of property, plant and equipment		0.4	–	–	–
Payments for intangible assets		(0.9)	(4.2)	–	–
Payments for investment properties, including investment properties classified as held-for-sale		(138.3)	(61.2)	(20.0)	(4.9)
Proceeds from the sale of investment properties		–	19.8	–	19.8
Payments for equity-accounted investments		(111.3)	(35.2)	–	–
Return of equity from equity-accounted investments		–	7.8	–	–
Payments for acquisition of non-controlling interests		(3.3)	(2.9)	–	–
Payments for acquisition of subsidiaries	17(b)	(8.8)	–	–	–
Loans to related parties		–	–	(24.4)	(9.1)
Repayment of loans by related parties		–	–	71.7	27.9
Net cash flows (used in)/from investing activities		(268.9)	(76.8)	27.3	33.7
Cash flows from financing activities					
Payments for security buyback		(4.0)	(4.5)	(1.2)	(1.4)
Dividends and distributions paid		(25.8)	(20.0)	(25.8)	(20.0)
Payments for settlement of derivative		–	(15.7)	–	–
Proceeds from borrowings		466.3	405.2	–	–
Repayment of borrowings		(458.7)	(391.2)	–	(11.3)
Net cash flows used in financing activities		(22.2)	(26.2)	(27.0)	(32.7)
Net increase/(decrease) in cash and cash equivalents		2.0	9.1	(0.3)	(0.8)
Cash and cash equivalents at the beginning of the year		32.9	23.8	0.3	1.1
Cash and cash equivalents at the end of the year	22	34.9	32.9	–	0.3

The above consolidated cash flow statements should be read in conjunction with the accompanying notes.

Notes to the consolidated financial statements

for the year ended 30 June 2016

These are the consolidated financial statements of Aveo Group, which is a stapled entity comprising Aveo Group Limited and its subsidiaries, and Aveo Group Trust and its subsidiaries. The consolidated financial statements of Aveo Group Trust comprise Aveo Group Trust and its subsidiaries. A list of major subsidiaries is given in note 18 in section C. Details of the stapling arrangement are given in note 32(a) in Appendix 2.

The Parent and the Property Trust are domiciled and formed in Australia. Their registered office and principal place of business is Level 5, 99 Macquarie Street, Sydney, New South Wales.

The financial statements are presented in the Australian currency.

The notes to the consolidated financial statements are set out in the following main sections. Each section or note explains the accounting policies relevant to that section or note. Other significant accounting policies are given in note 32 in Appendix 2.

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Immaterial disclosures have been omitted.

SECTION A. HOW THE NUMBERS ARE CALCULATED

This section provides details of those individual items in the financial statements that the Directors consider most relevant in the context of the operations of the Group. It also explains what accounting policies have been applied to determine these items and how their amounts were affected by significant estimates and judgements. The section includes the following notes:

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for the year ended 30 June 2016

Section A1. Profit and Loss Information

1. REVENUE

	Note	Group		Trust Group	
		2016 \$m	2015 \$m	2016 \$m	2015 \$m
From continuing operations					
<i>Sale of goods</i>					
Land	(i)	188.5	147.4	-	-
Built form	(ii)	114.6	42.4	-	-
Commercial	(iii)	16.0	1.4	-	-
		319.1	191.2	-	-
<i>Rendering of services</i>					
Gross deferred management fees and capital gains	(iv)	68.1	57.1	-	-
Rent received for commercial investment property	(v)	14.6	11.7	-	1.0
Village administration fees		5.5	4.3	-	-
Government grants	(vi)	9.3	9.3	-	-
Commissions received		7.2	7.3	-	-
Other		4.2	4.3	-	-
		108.9	94.0	-	1.0
<i>Other revenue</i>					
Management fee received	(vii)	10.7	11.1	-	-
Interest received/receivable	(viii)	1.1	1.4	20.9	23.6
Other		5.5	2.5	-	-
		17.3	15.0	20.9	23.6

a. Revenue recognition

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. No revenue is recognised if there is significant uncertainty regarding recoverability of the consideration due or if the costs incurred or to be incurred cannot be measured reliably. The following specific criteria must also be met before revenue is recognised:

Sale of goods

(i) Land subdivision

Revenues from land subdivision are recognised upon settlement of the contract of sale.

(ii) Residential development properties

Revenues from the sale of residential development properties to retail buyers are recognised when the developments are completed and sales are settled. Revenues from the sale of such property in one line to other developers are recognised on the exchange of unconditional sales contracts provided the Group has no further significant work to perform under the sales contract.

(iii) Commercial development projects

Revenues from commercial development projects are recognised upon completion of the project and on the exchange of unconditional sales contracts. Revenues from the sale of such property in one line to other developers are recognised on the exchange of unconditional sales contracts provided the Group has no further significant work to perform under the sales contract.

Rendering of services

When the outcome of a contract to provide services can be estimated reliably, revenue is recognised by reference to the percentage of the services performed, specifically:

(iv) Gross deferred management fees and capital gain

DMF revenue on retirement village investment property is earned while the resident occupies the independent living unit or serviced apartment and is recognised as income over the resident's expected tenure. The expected tenure is calculated with reference to Australian Bureau of Statistics current data relating to life expectancy and historical trends of rollovers within the Group. DMF revenue is not discounted to present value, as the income is received by reduction of the existing resident loan on its settlement (see note 7).

DMF revenue from each resident is amortised over the expected period of tenure of the resident and is based on:

- for 'entry'-based contracts, the entry market value of the underlying unit; and
- for 'exit'-based contracts, the current market value of the underlying unit.

DMF revenue to which the Group is contractually entitled at reporting date is presented in the balance sheet as a deduction from resident loans. The excess of DMF revenue to which the Group is contractually entitled at reporting date, over DMF revenue earned to date by amortisation over the expected period of tenure, is included in deferred revenue in the balance sheet.

(v) Gross rental income

Rental income from operating leases over commercial investment property is recognised on a straight-line basis over the lease term. Rent not received at balance date is reflected in the balance sheet as a receivable, or if paid in advance, as deferred revenue. Lease incentives granted are recognised over the lease term, on a straight-line basis, as a reduction of rent.

(vi) Government grants

Grants from the government are recognised at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

(vii) Management fee revenue

Management fees are recognised when the relevant entity has performed the associated services to which the management fees relate.

(viii) Interest revenue

Interest revenue is recognised in the income statement as it accrues using the effective interest method.

2. PARTICULAR EXPENSES

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Profit from continuing operations before income tax includes the following significant expenses:				
<i>Depreciation</i>	1.5	1.0	-	-
<i>Amortisation</i>	1.2	1.0	-	-
<i>Finance costs at amortised cost</i>				
Interest and amortisation of borrowing costs from bank loans and overdraft	13.3	27.1	-	0.5
Less: capitalised finance costs	(13.3)	(24.1)	-	-
	-	3.0	-	0.5
Finance costs have been capitalised during the year as part of the carrying amounts of the following assets:				
Inventories—land and development properties held for resale	11.1	24.1	-	-
Investment properties under construction	2.2	-	-	-
	13.3	24.1	-	-
Interest was capitalised at a weighted average rate of 3.7% (2015: 7.5%).				
<i>Utilisation of impairment of assets</i>				
Inventories (included in cost of goods sold)	34.6	19.8	-	-

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A1. Profit and Loss Information (continued)

3. INCOME TAX EXPENSE

a. Income tax expense

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
<i>Current income tax</i>				
Current income tax charge	-	-	-	-
<i>Deferred income tax</i>				
Current year movement	38.4	21.1	-	-
Under/(over) provisions	0.7	0.1	-	-
Income tax expense reported in the income statement	39.1	21.2	-	-

b. Numerical reconciliation between aggregate tax expense recognised in the income statement and tax expense calculated at the statutory income tax rate

Accounting profit before income tax	156.7	81.5	20.9	22.8
Income tax at the Australian tax rate of 30% (2015: 30%)	47.0	24.5	6.3	6.8
<i>Tax effect of amounts which are not deductible/(taxable) in calculating taxable income</i>				
Non-assessable Trust Group income	(6.3)	(6.8)	(6.3)	(6.8)
Equity accounted profits	(3.0)	(0.6)	-	-
Other	0.7	4.0	-	-
	38.4	21.1	-	-
Prior years' under provisions	0.7	0.1	-	-
Income tax expense	39.1	21.2	-	-

c. Accounting for current income tax

Current tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Property Trust taxation

Under current tax legislation, the Property Trust is not liable for income tax, provided its unitholders are presently entitled to its income. Any tax allowances for building and plant and equipment are distributed to unitholders in the form of a tax-deferred component of distributions.

Tax losses and realised capital losses are not distributed to unitholders but are carried forward in the Property Trust to be offset against future taxable income and capital gains of the Property Trust.

Section A2. Financial Assets and Liabilities

Accounting for financial assets

Financial assets within the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are classified as either 'financial assets at fair value through profit or loss', 'held-to-maturity investments', 'loans and receivables' or 'available-for-sale financial assets'. The classification depends on the purpose for which the investments were acquired.

When financial assets are recognised initially, they are measured at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

The Group does not presently have any financial assets classified as 'financial assets at fair value through profit or loss', 'held-to-maturity investments' or 'available-for-sale financial assets'.

4. TRADE AND OTHER RECEIVABLES

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
Trade receivables	80.8	38.5	0.8	–
Other receivables	21.8	24.7	–	–
Allowance for impairment	(3.8)	(17.4)	–	–
	98.8	45.8	0.8	–
Due from other related parties – non-interest bearing	3.2	2.0	–	–
Total current receivables	102.0	47.8	0.8	–
Non-current				
Trade receivables	2.0	2.0	–	–
Other receivables	0.7	0.7	–	–
	2.7	2.7	–	–
Due from Parent – interest bearing ¹	–	–	524.9	525.6
Total non-current receivables	2.7	2.7	524.9	525.6

1. For terms and conditions relating to receivables due from the Parent, refer to note 28(b).

a. Accounting for trade and other receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest rate method, less any allowance for impairment. Gains or losses are recognised in profit or loss when the loans and receivables are derecognised or impaired. These assets are classified as current, except for those with maturities greater than 12 months after balance date, which are classified as non-current.

Individual debts that are known to be uncollectible are written off when identified. An impairment is recognised when there is objective evidence that the Group will not be able to collect the receivable. Indicators of impairment include where there is objective evidence of significant financial difficulties, debtor bankruptcy, financial reorganisation or default in payment. The amount of the impairment loss is the receivable's carrying amount compared to the present value of estimated future cash flows, discounted at the original effective interest rate.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

b. Fair value and credit risk

The maximum exposure to credit risk is the fair value of receivables, except for receivables secured by first registered mortgage. The fair values of trade and other receivables approximate their carrying amount.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A2. Financial Assets and Liabilities (continued)

5. TRADE AND OTHER PAYABLES

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
Trade accounts payable	37.5	24.3	–	–
Other payables	46.0	19.0	4.3	0.4
Payable to Parent	–	–	16.1	15.6
Interest payable	1.8	1.2	–	–
Total current payables	85.3	44.5	20.4	16.0
Non-current				
Deferred payment for Freedom acquisition (note 17)	30.9	–	–	–
Deferred payment for development land acquired	62.3	–	7.0	–
Total non-current trade payables	93.2	–	7.0	–

a. Accounting for trade and other payables

Trade and other payables are carried at amortised cost. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services.

During the financial year, the Group acquired land for retirement development on deferred payment terms. The carrying amount of the deferred payment for the land has been calculated as the present value of anticipated future payments and is classified as non-current as it is not due in the 12 months subsequent to year end.

6. INTEREST BEARING LOANS AND BORROWINGS

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
<i>Secured</i>				
Bank loans (note 6b)	–	93.1	–	–
Other loans	0.1	0.5	–	–
	0.1	93.6	–	–
Non-current				
<i>Secured</i>				
Bank loans (note 6b)	461.5	265.9	–	–
Other loans	0.4	–	–	–
	461.9	265.9	–	–

a. Accounting for interest bearing loans and borrowings

Interest bearing loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period to get ready for its intended use or sale) are capitalised as part of the cost of that asset. For non-specific borrowings, borrowing costs are capitalised using a weighted average capitalisation rate. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

b. Bank loans

The weighted average interest rate including margin and line fees on all bank loans (including both drawn and undrawn amounts) at 30 June 2016 was 3.4% (2015: 4.0%).

c. Financing arrangements

The Group has access to the following lines of credit:

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
<i>Total facilities available</i>				
Bank loans (including bank overdraft)	624.4	468.1	–	–
Bank guarantee and insurance bond facilities	67.6	42.6	–	–
	692.0	510.7	–	–
<i>Facilities utilised at balance date</i>				
Bank loans (including bank overdraft)	461.5	359.0	–	–
Bank guarantee and insurance bond facilities	36.3	28.4	–	–
	497.8	387.4	–	–
<i>Facilities not utilised at balance date</i>				
Bank loans (including bank overdraft)	162.9	109.1	–	–
Bank guarantee and insurance bond facilities	31.3	14.2	–	–
	194.2	123.3	–	–

Borrowings not listed in this table are fully drawn.

d. Restrictions as to use or withdrawal

The facilities are subject to the Group complying with covenants concerning such matters as minimum interest times cover, maximum loan-to-value ratio, current ratios and net tangible assets (see note 16).

e. Assets pledged as security

In accordance with the security arrangements of the bank loans, all current and non-current assets of the Group are secured by floating charge. Those assets that are also secured by mortgage are:

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
Inventories	159.2	258.9	–	–
	159.2	258.9	–	–
Non-current				
Inventories	112.5	171.5	–	–
Investment properties	2,904.6	2,556.2	89.0	–
	3,017.1	2,727.7	89.0	–

f. Defaults and breaches

During the current and prior year, there were no defaults or breaches on any of the loans.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A2. Financial Assets and Liabilities (continued)

7. RESIDENT LOANS

Resident loans are classified as financial liabilities at fair value through profit and loss with resulting fair value adjustments recognised in the income statement. Fair value is the amount payable on demand and is measured at the principal amount plus the residents' share of any increases in market value to reporting date less deferred management fees contractually accruing to reporting date.

Resident loans are non-interest bearing and are payable at the end of the resident contract. They are classified as current liabilities because the Group does not have an unconditional right to defer settlement for at least 12 months after reporting date. In practice, the rate at which the Group's retirement residents vacate their units, and hence the rate at which the resident loans will fall due for repayment, can be estimated based on statistical tables. The Group's best estimate is that, of the total resident loans of \$1,519.4 million (2015: \$1,290.5 million), only \$82.3 million (2015: \$149.0 million) is expected to become payable within the next 12 months.

Resident loans are presented net of deferred management fees contractually accrued to reporting date and other amounts owing by residents, which are offset against the repayment of the loan on settlement following the resident's departure.

The following table presents the changes in resident loans for the financial year.

	Group	
	2016 \$m	2015 \$m
Opening balance	1,290.5	1,258.8
Items recognised in profit or loss:		
Deferred management fees	(68.1)	(57.1)
Change in fair value of resident loans	14.9	20.6
Acquisition of Freedom	169.4	–
Net cash receipts on resident departures and arrivals	112.7	68.2
Closing balance	1,519.4	1,290.5

Resident loans are classified as level 3 in the fair value hierarchy. This means that a key assumption used in their valuation is not directly observable. This key assumption is the aggregate current market value of the occupied retirement units of \$2,212.3 million (2015: \$1,835.2 million). This was determined on the same basis as the market value of both occupied and unoccupied units used as an input to the fair value of retirement villages – see note 9(b). If the value used for this input was 5% higher, the fair value of these loans would be \$51.1 million higher (2015: \$47.5 million higher), and the input was 5% lower, the fair value of these loans would be \$55.6 million lower (2015: \$51.3 million lower). The effect of changing that current market value on the fair value of the related investment properties would be greater.

An explanation of the fair value hierarchy is given in note 15(e).

Section A3. Non-financial Assets and Liabilities

8. INVENTORIES

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
<i>Residential communities</i>				
Cost of land acquisition	47.9	48.5	-	-
Development and other costs	64.9	54.8	-	-
Interest capitalised	75.1	80.4	-	-
Impairment provision	(40.2)	(39.4)	-	-
	147.7	144.3	-	-
<i>Residential apartments</i>				
Cost of land acquisition	0.4	32.1	-	-
Development and other costs	12.1	60.6	-	-
Interest capitalised	3.0	18.5	-	-
Impairment provision	(2.2)	(13.8)	-	-
	13.3	97.4	-	-
<i>Commercial</i>				
Cost of land acquisition	0.8	9.5	-	-
Development and other costs	0.9	8.3	-	-
Interest capitalised	0.3	4.6	-	-
Impairment provision	(0.2)	(4.6)	-	-
	1.8	17.8	-	-
Total current inventories	162.8	259.5	-	-
Non-current				
<i>Residential communities</i>				
Cost of land acquisition	107.8	141.5	-	-
Development and other costs	20.8	46.0	-	-
Interest capitalised	41.4	62.5	-	-
Impairment provision	(96.7)	(116.2)	-	-
	73.3	133.8	-	-
<i>Commercial</i>				
Cost of land acquisition	13.5	13.5	-	-
Development and other costs	33.7	32.2	-	-
Interest capitalised	14.7	14.7	-	-
Impairment provision	(22.7)	(22.7)	-	-
	39.2	37.7	-	-
Total non-current inventories	112.5	171.5	-	-

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A3. Non-financial Assets and Liabilities (continued)

8. INVENTORIES (continued)

a. Accounting for inventories

Inventories are carried at the lower of cost and net realisable value.

Cost includes the costs of acquisition, development and holding costs such as borrowing costs, rates and taxes. Borrowing costs are capitalised where the development is regarded as a qualifying asset. Holding costs incurred after completion of development are expensed.

Net realisable value is determined based on sales for each class of inventory in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

The amount of any write-down of inventories to net realisable value is recognised as an expense in the income statement. The amount of any reversal of write-down of inventory arising from a change in the circumstances that gave rise to the original write-down is recognised as a reduction in the impairment of inventories in the balance sheet and recognised as a reduction of expense in the income statement.

b. Inventory pledged as security

Inventory is pledged as first mortgage or floating charge security for bank loans. Details are given in note 6(e).

9. INVESTMENT PROPERTIES

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
At fair value				
Balance at the beginning of the year	2,614.7	2,491.1	59.2	15.9
Acquisition of Freedom	392.1	–	–	–
Acquisition of investment properties	–	39.5	–	39.5
Acquisition of development land	67.3	–	12.0	–
Capitalised subsequent expenditure	175.7	46.2	17.8	3.8
Capitalised tenant incentives	4.0	0.1	–	–
Amortisation of tenant incentives	(1.5)	(0.8)	–	–
Straight-line lease revenue recognition	0.5	0.5	–	–
Change in fair value of investment properties ^{1,2}	78.0	38.1	–	–
Balance at the end of the year	3,330.8	2,614.7	89.0	59.2
1. Excludes change in fair value of resident loans.				
2. Excludes change in fair value of investment properties classified as held-for-sale at the beginning of the year, being:	–	(0.7)	–	(0.7)
Leasing arrangements				
Minimum lease payments due to the Group under non-cancellable operating leases of investment property not recognised in the financial statements are receivable as follows:				
Within one year	12.1	9.0	–	–
Later than one year but not later than five years	42.4	37.5	–	–
Later than five years	34.5	37.5	–	–
	89.0	84.0	–	–

a. Accounting for investment properties

Investment properties comprise investment interests in land and buildings (including integral plant and equipment) held to produce rental income and capital appreciation.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost incurred in replacing part of an existing investment property if it is probable that the future economic benefits embodied within that part will flow to the Group and the cost can be measured reliably. All other costs are recognised in the income statement as an expense as incurred. Subsequent to initial recognition, investment properties are measured at fair value, being the estimated price that would be received on sale in an orderly transaction between market participants at the reporting date. Gains or losses arising from changes in the fair values of investment properties are recognised in the income statement in the year in which they arise.

b. Retirement villages

Retirement villages are investment properties held to earn revenues and capital appreciation over the long-term, comprising independent living units, serviced apartments, common facilities and integral plant and equipment.

Fair value has been determined by Directors' valuation using the discounted cash flow valuation methodology. These valuations are based on projected cash flows using resident contracts and the current market value of individual retirement units. In determining these market values, a rolling program of external valuations is undertaken so that each unit is independently valued every three years. During the intervening period, management separately assesses the value of individual units on a six-monthly basis to incorporate current pricing and market conditions.

Estimates of fair value are prepared by management and presented to the Audit Committee, which recommends their adoption to the Directors. The Audit Committee has the benefit of an independent review of management's estimate.

Retirement villages are classified as level 3 in the fair value hierarchy. This means that key assumptions used in their valuation are not directly observable. These key assumptions are:

- the discount rate of 12.5% to 14.5% (2015: 12.5%);
- the aggregate current market value of the individual retirement units of \$2,438.7 million (2015: \$1,886.5 million) (the increase mostly reflects the inclusion of the Freedom portfolio);
- property price growth rates of 3.5% to 4.0% in the medium term and 3.5% to 4.25% in the long term (2015: 3.5% to 4.0% in the medium term and 3.5% to 4.25% in the long term); and
- average subsequent tenure period of ten years for independent living units ("ILU") and four years for serviced apartments ("SA") (2015: ILU: ten years, SA: four years).

Increasing the assumptions made about the aggregate market value of the individual retirement units and long-term property price growth rates would increase the fair value of the retirement villages (and vice-versa). Increasing the assumptions made about the discount rate and average tenure periods would reduce the fair value of the retirement villages (and vice-versa).

An explanation of the fair value hierarchy is given in note 15(e).

Previously, the Group had a contingent commitment to acquire land for retirement village development. The Group has now acquired that land. The minimum amount payable at 30 June 2015, if the contingency had been removed at that date, was \$53.1 million.

c. Commercial and retail properties

The carrying amount of investment property is the fair value of the property as determined by Directors' valuations. The Directors' valuations were based on current market offers and external valuations performed during the financial year by an independent appraiser with a recognised professional qualification and recent experience in the location and category of property being valued. In addition, the valuations were updated for market conditions as at 30 June 2016. Fair values of the Group's investment properties were determined with regard to recent market transactions of similar properties in similar locations to the Group's investment properties, capitalised rental returns and discounted cash flows.

Commercial and retail properties are also classified as level 3 in the fair value hierarchy. The key assumption used in their valuation is the capitalisation rate used in the Directors' valuation, which was a range of 6.0% to 9.0% (2015: 7.0% to 8.5%). Increasing the capitalisation rate would reduce the fair value of these properties (and vice-versa).

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A3. Non-financial Assets and Liabilities (continued)

9. INVESTMENT PROPERTIES (continued)

d. Valuation reconciliation

Valuations are reconciled to the investment properties carrying amount as follows:

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Carrying amount of investment properties	3,330.8	2,614.7	89.0	59.2
Less:				
Resident loans	(1,519.4)	(1,290.5)	–	–
Deferred revenue	(115.4)	(97.2)	–	–
Deferred payment for development land	(62.3)	–	(7.0)	–
Valuation	1,633.7	1,227.0	82.0	59.2
<i>Comprising:</i>				
Retirement:				
Net present value of annuity streams – units sold or leased	1,157.6	916.5	–	–
New and buyback units available for occupancy	143.8	46.0	–	–
Under construction	180.8	140.7	82.0	59.2
	1,482.2	1,103.2	82.0	59.2
Commercial and retail properties	151.5	123.8	–	–
	1,633.7	1,227.0	82.0	59.2

10. DEFERRED TAX ASSETS AND LIABILITIES

a. Deferred tax assets

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
The balance comprises temporary differences attributable to:				
<i>Amounts recognised in the income statement</i>				
Difference between tax base and carrying amount of inventories	52.4	51.1	-	-
Tax losses ¹	366.8	346.2	-	-
Deferred revenue	34.7	29.2	-	-
Other	10.4	10.1	-	-
Deferred tax assets	464.3	436.6	-	-
Less: amounts set off against deferred tax liabilities	(464.3)	(436.6)	-	-
Net deferred tax assets	-	-	-	-
Movements				
Balance at the beginning of the year	436.6	426.1	-	-
Changes in inventories recognised for accounting but not yet deductible for tax	1.3	(16.0)	-	-
Tax losses ¹	20.6	27.9	-	-
Deferred revenue	5.5	0.2	-	-
Other	0.3	(1.6)	-	-
Balance at the end of the year	464.3	436.6	-	-
Less: amounts set off against deferred tax liabilities	(464.3)	(436.6)	-	-
Net deferred tax assets	-	-	-	-

1. Following a review of the timing of the deductibility for income tax purposes of the Group's resident loans, comparative data for the deferred tax asset for income tax losses and the deferred tax liability for resident loans has been restated by equal and offsetting amounts. There was no impact on net deferred tax liabilities or on income tax expense.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A3. Non-financial Assets and Liabilities (continued)

10. DEFERRED TAX ASSETS AND LIABILITIES (continued)

b. Deferred tax liabilities

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
The balance comprises temporary differences attributable to:				
<i>Amounts recognised in the income statement</i>				
Accrued income	12.6	1.2	–	–
Fair value of investment properties	647.4	606.0	–	–
Fair value of resident loans ¹	(85.5)	(97.7)	–	–
Equity-accounted profits	(7.8)	(8.2)	–	–
Other	(1.2)	(1.8)	–	–
<i>Amounts recognised directly in equity</i>	(0.3)	(2.2)	–	–
Deferred tax liabilities	565.2	497.3	–	–
Less: amounts set off against deferred tax assets	(464.3)	(436.6)	–	–
Net deferred tax liabilities	100.9	60.7	–	–
Movements				
Balance at the beginning of the year	497.3	465.8	–	–
Accrued income	11.4	(17.1)	–	–
Fair value of investment properties	41.4	13.1	–	–
Fair value of resident loans ¹	12.2	26.9	–	–
Equity-accounted profits	0.4	3.6	–	–
Other	2.5	5.0	–	–
Balance at the end of the year	565.2	497.3	–	–
Less: amounts set off from deferred tax assets	(464.3)	(436.6)	–	–
Net deferred tax liabilities	100.9	60.7	–	–

1. Following a review of the timing of the deductibility for income tax purposes of the Group's resident loans, comparative data for the deferred tax asset for income tax losses and the deferred tax liability for resident loans has been restated by equal and offsetting amounts. There was no impact on net deferred tax liabilities or on income tax expense.

c. Tax losses

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Unused losses for which no deferred tax asset has been recognised	156.3	156.3	–	–
Potential tax benefit at Australian tax rate of 30% (2015: 30%)	46.9	46.9	–	–

These mainly comprise Australian capital losses.

d. Accounting for deferred tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences. However, such liabilities are not recognised when the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward or unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised. However, such liabilities are not recognised when the deductible temporary difference is associated with investments in subsidiaries, associates or joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

Deferred income tax assets and deferred income tax liabilities are measured at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

Section A4. Equity

11. CONTRIBUTED EQUITY

	Aveo Group Limited		Aveo Group Trust	
	2016	2015	2016	2015
	Number of stapled securities		Number of stapled securities	
Issued capital				
Ordinary securities fully paid	543,224,107	515,430,885	543,224,107	515,430,885
Treasury securities	(2,130,380)	(1,211,891)	(2,130,380)	(1,211,891)
	541,093,727	514,218,994	541,093,727	514,218,994
Movements in securities on issue				
Ordinary securities fully paid				
Balance at the beginning of the year	515,430,885	500,111,460	515,430,885	500,111,460
Securities issued ^{1,2}	28,038,108	15,946,571	28,038,108	15,946,571
Securities bought back and cancelled	(244,886)	(627,146)	(244,886)	(627,146)
Ordinary securities fully paid	543,224,107	515,430,885	543,224,107	515,430,885
Treasury securities				
Balance at the beginning of the year	(1,211,891)	–	(1,211,891)	–
Acquisition of treasury securities	(1,159,370)	(1,211,891)	(1,159,370)	(1,211,891)
Vesting of employee incentive securities	240,881	–	240,881	–
Balance at the end of the year	(2,130,380)	(1,211,891)	(2,130,380)	(1,211,891)

	Attributable to the shareholders of Aveo Group Limited		Attributable to the securityholders of Aveo Group Trust	
	2016	2015	2016	2015
	\$m	\$m	\$m	\$m
Movements in contributed equity				
Balance at the beginning of the year	1,122.0	1,093.8	663.0	650.8
Securities issued ^{1,2}	58.5	31.4	25.1	13.5
Acquisition of treasury securities	(2.3)	(2.2)	(1.0)	(0.9)
Securities bought back and cancelled	(0.5)	(1.0)	(0.2)	(0.4)
Vesting of employee incentive securities	0.4	–	0.1	–
Balance at the end of the year	1,178.1	1,122.0	687.0	663.0

1. On 17 February 2016, the Group issued 28,038,108 fully paid ordinary stapled securities as part consideration for the acquisition of Freedom Aged Care Pty Ltd – see note 17.

2. On 29 May 2015, the Group issued 15,946,571 fully paid ordinary stapled securities as consideration for the acquisition of stapled securities in Retirement Villages Group.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A4. Equity (continued)

11. CONTRIBUTED EQUITY (continued)

a. Accounting for contributed equity

Incremental costs directly attributable to the issue of ordinary securities and security options are shown in equity as a deduction, net of tax, from the proceeds.

b. Terms and conditions

Holders of ordinary securities are entitled to receive dividends and distributions as declared from time to time and are entitled to one vote per security at securityholders' meetings. In the event of winding-up of the Parent, ordinary securityholders rank equally with all other securityholders and unsecured creditors and are fully entitled to any proceeds of liquidation.

12. DIVIDENDS AND DISTRIBUTIONS

Details of dividends and distributions proposed or paid by the Group are:

	Cents per security	Total amount \$m	Date of payment	Franked tax rate %	Percentage franked %
2016					
Dividends and distributions recognised in the current year:					
Final 2016 distribution	8.0	43.5	30 September 2016	–	–
	8.0	43.5		–	–
Comprising:					
Aveo Group Limited	–	–		–	–
Aveo Group Trust	8.0	43.5		–	–
	8.0	43.5			
2015					
Dividends and distributions recognised in the current year:					
Final 2015 distribution	5.0	25.8	30 September 2015	–	–
	5.0	25.8			
Comprising:					
Aveo Group Limited	–	–		–	–
Aveo Group Trust	5.0	25.8		–	–
	5.0	25.8			

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Dividend franking account				
Balance of the 30% franking credits at year end	7.9	7.9	–	–

The above available amounts are based on the balance of the dividend franking account at reporting date adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax;
- franking debits that will arise from the payment of dividends recognised as a liability at the year-end;
- franking credits that will arise from the receipt of dividends recognised at the year-end; and
- franking credits that the Parent may be prevented from distributing in subsequent years.

Section A5. Segment Information

13. SEGMENT INFORMATION

An operating segment is a component of the Group that:

- engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the Group);
- whose operating results are regularly reviewed by the Group's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance; and
- for which discrete financial information is available.

The Group also considers other factors in determining operating segments such as the existence of a line manager and the level of segment information presented to the Board.

Operating segments are identified based on internal reports that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segment and assess its performance.

a. Reportable segments

The Group is organised into two segments:

- Retirement, which develops and operates retirement villages and aged care facilities to produce rental and other income; and
- Non-retirement, which develops residential, commercial and retail property. Developed residential property is sold, whilst developed commercial and retail property may be sold or held to produce rental income and capital appreciation.

Segment EBITDA, measured on the same basis as UPT, is the primary measure used to assess segment performance.

b. Segment revenues and results

The following is an analysis of the Group's revenue and results by reportable operating segment for the periods under review:

	Retirement \$m	Non-retirement \$m	Total reportable operating segments \$m	Non-allocated items ¹ \$m	Group \$m
2016					
Segment revenue					
Revenue from outside the Group ²	106.4	338.7	445.1	0.2	445.3
Total segment revenue	106.4	338.7	445.1	0.2	445.3
Segment result					
<i>Segment EBITDA</i>	79.9	55.1	135.0	(15.2)	119.8
Change in fair value of retirement investment properties	17.4	–	17.4	–	17.4
Share of non-operating loss of equity-accounted investments	(0.4)	–	(0.4)	–	(0.4)
Freedom acquisition costs	(11.3)	–	(11.3)	–	(11.3)
Change in fair value of Non-Retirement investment properties	–	22.8	22.8	–	22.8
Gain from sale of Non-Retirement asset	–	7.1	7.1	–	7.1
Other	–	4.0	4.0	–	4.0
Statutory EBITA	85.6	89.0	174.6	(15.2)	159.4
Depreciation and amortisation	(1.7)	(0.1)	(1.8)	(0.9)	(2.7)
Net interest expense	–	–	–	–	–
Net profit from continuing operations before income tax	83.9	88.9	172.8	(16.1)	156.7
Income tax expense					(39.1)
Net profit after income tax					117.6

1. Includes unallocated Corporate Services.

2. Segment revenue represents an aggregation of revenue from sales of goods, the rendering of services and other revenue. Each of these is a separate line item in the income statement.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section A5. Segment Information (continued)

13. SEGMENT INFORMATION (continued)

b. Segment revenues and results (continued)

	Retirement \$m	Non-retirement \$m	Total reportable operating segments \$m	Non-allocated items ¹ \$m	Group \$m
2015					
Segment revenue					
Revenue from outside the Group ²	94.6	205.0	299.6	0.6	300.2
Total segment revenue	94.6	205.0	299.6	0.6	300.2
Segment result					
<i>Segment EBITDA</i>	53.0	33.1	86.1	(13.1)	73.0
Change in fair value of retirement investment properties	6.2	-	6.2	-	6.2
Change in fair value of Non-Retirement investment properties	-	5.3	5.3	-	5.3
Change in fair value of derivatives	-	-	-	4.1	4.1
Share of non-operating loss of equity-accounted investments	(1.1)	-	(1.1)	-	(1.1)
Other	-	(1.0)	(1.0)	-	(1.0)
Statutory EBITDA	58.1	37.4	95.5	(9.0)	86.5
Depreciation and amortisation	(1.2)	(0.1)	(1.3)	(0.7)	(2.0)
Net interest expense	-	-	-	(3.0)	(3.0)
Net profit from continuing operations before income tax	56.9	37.3	94.2	(12.7)	81.5
Income tax expense					(21.2)
Net profit after income tax					60.3

1. Includes unallocated Corporate Services.

2. Segment revenue represents an aggregation of revenue from sales of goods, the rendering of services and other revenue. Each of these is a separate line item in the income statement.

SECTION B. RISK MANAGEMENT

This section discusses the Group's exposure to various financial risks, explains how these affect the Group's financial position and performance and what the Group does to manage these risks. It includes the following notes:

Note 14 Critical estimates and judgements 71

Note 15 Financial risk management 71

Note 16 Capital management 74

14. CRITICAL ESTIMATES AND JUDGEMENTS

The preparation of these financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

a. Estimates and assumptions

The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year include:

(i) *Estimates of net realisable value of inventories*

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise and the estimate of costs to complete. Refer to note 8 for further details.

(ii) *Investment properties*

Investment properties are measured at fair value, being the estimated price that would be received on sale in an orderly transaction between market participants at the reporting date. Details of the investment properties and the key assumptions made in estimating fair value are given in note 9.

(iii) *Resident loans*

Resident loans are also measured at fair value, being the amount payable on demand, measured at the principal amount plus the residents' share of any increases in market value to reporting date less deferred management fees contractually accruing to reporting date. Details of the resident loans and the key assumptions made in estimating fair value are given in note 7.

b. Critical accounting judgements in applying the Group's accounting policies

In the process of applying the Group's accounting policies, the Group makes various judgements, apart from those involving estimations, that can significantly affect the amounts recognised in the consolidated financial statements. These include whether all the significant risks and rewards of ownership of development properties have been substantially transferred to the purchaser.

15. FINANCIAL RISK MANAGEMENT

The Group's principal financial instruments comprise receivables, payables, bank loans, resident loans, financial assets/liabilities at fair value through profit or loss, finance leases, cash and short-term deposits, syndicate put options and derivatives.

The Group has in place a Treasury and Risk Management Policy, which focuses on the following main financial risks: interest rate risk, foreign currency risk, liquidity risk and credit risk. The Board has ultimate responsibility for the financial risk management process for the Group. The Board reviews and approves the Policy, the approach to the management of financial risks and, where appropriate, variations from these policies. The Board also reviews compliance with the Policy at its monthly meetings as appropriate.

Day-to-day responsibility for the monitoring of financial risk exposure, market movements and the development of an appropriate response rests with the CFO.

The Group's overall financial risk management focuses on the unpredictability of financial markets and seeks to minimise potentially adverse effects on the Group's financial performance. The Group uses different methods to measure and mitigate the different types of risks to which it is exposed. These include monitoring levels of exposure to interest rate and foreign exchange risk and assessing market forecasts for interest rate and foreign exchange prices. Ageing analysis and monitoring of specific credit exposures are undertaken to manage credit risk.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section B. Risk Management (continued)

15. FINANCIAL RISK MANAGEMENT (continued)

a. Interest rate risk

Interest rate risk is the risk that the fair value of financial instruments or cash flows associated with instruments will fluctuate due to changes in market interest rates, resulting in an adverse impact on financial performance. The Group's exposure to market interest rates relates primarily to the Group's borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. The Group manages this risk exposure by using a range of financial instruments to hedge against changes in interest rates and maintain a mix of fixed and variable debt. The level of debt is disclosed in note 6.

The Group primarily manages this risk exposure through entering into derivative instruments (primarily interest rate swaps), in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable rate interest amounts calculated by reference to an agreed-upon notional principal amount. The level of derivative instruments required to manage interest rate risk is dependent on Group gearing. During the 2015 financial year, the Group terminated all of its interest rate hedges. Consequently, at 30 June 2016, none (2015: none) of the Group's drawn debt was at a fixed rate of interest.

The amount taken to profit or loss for the year for the Group in relation to interest rate swaps was nil (2015 gain: \$4.1 million) and for the Trust Group was nil (2015: nil).

The impact of an increase or decrease in average interest rates of 0.75% (75 basis points) at reporting date, with all other variables held constant, is shown in the table below. This level of sensitivity was considered reasonable given the current level of both short-term and long-term Australian interest rates. The analysis is based on the interest rate risk exposures in existence at reporting date. As the Group has no derivatives that meet the documentation requirements to qualify for hedge accounting, there would be no impact on equity apart from the effect on profit.

	Change in net interest expense higher/(lower)		Change in fair value of derivatives higher/(lower)	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Consolidated Group				
+0.75% (75 basis points)	2.6	2.4	-	-
-0.75% (75 basis points)	(2.6)	(2.4)	-	-
Consolidated Property Trust				
+0.75% (75 basis points)	(3.9)	(3.9)	-	-
-0.75% (75 basis points)	3.9	3.9	-	-

b. Foreign currency risk

Foreign currency risk arises as a result of having assets denominated in a currency that is not the Group's functional currency (balance sheet risk) or from transactions or cash flows denominated in a foreign currency (cash flow risk).

Balance sheet risk can affect net tangible assets whereas cash flow risk is more likely to affect potential equity distributions or other cash requirements such as the repayment of debt.

The Group has no significant concentrations of foreign exchange risk.

c. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet contractual obligations, with the maximum exposure being equal to the carrying amount of these instruments. Credit risk arises from the financial assets of the Group, which may include cash and cash equivalents, trade and other receivables, available-for-sale financial assets, financial assets at fair value through profit or loss and derivative financial instruments.

It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures, including an assessment of their independent credit rating, financial position, past experience and industry reputation. Risk limits are set for each individual customer in accordance with parameters set by the Board. These risk limits are regularly monitored. For third parties with extended term debt, credit checks are obtained and, in some instances, the receivable is secured by registered mortgage.

In addition, receivable balances are monitored regularly with the intention that the Group's exposure to bad debts is minimised.

The Group's cash management policy is to maintain cash in a highly liquid and low risk portfolio with investments made in high quality, short-term money market instruments to ensure the preservation of capital at all times.

The granting of financial guarantees also exposes the Group to credit risk, being the maximum amount that would have to be paid if the guarantee is called on. As the amounts payable under the guarantees are not significantly greater than the original liabilities, this risk is not material.

The Group manages concentrations of credit risk by limiting the maximum exposure to any one financial institution, which varies according to its credit rating.

d. Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

The Group's objective is to achieve continuity of funding and flexibility, due to the dynamic nature of the underlying business, using bank overdrafts, bank loans, finance leases and committed available credit lines, in addition to other sources of funds.

The Group regularly reviews existing funding lines and assesses future requirements based upon known and forecast information provided by each of the business units. This assists flexibility by matching profiles of short-term investments with cash flow requirements and assists in timing the negotiation of credit facilities. Cash forecasts are prepared for review by the CFO and for presentation to the Board as appropriate. In order to ensure that the Group is able to meet short-term commitments (i.e. less than 12 months) and has sufficient time to plan and fund longer term commitments, forward commitment tests must be satisfied unless exemptions are approved by the Board.

Management monitors the maturity and amortisation profile of all debt facilities on a regular basis and reports these to the Board. The CFO presents a draft refinancing plan for the approval of the Board well in advance of material debt facilities maturity.

The current weighted average debt maturity is 1.7 years (2015: 2.2 years).

The table below reflects the contractual maturity of the Group's fixed and floating rate financial liabilities. It shows the undiscounted cash flows, including interest and fees, required to discharge the liabilities. Cash flows for financial liabilities without fixed amount or timing are based on conditions existing at 30 June 2016.

	≤ 1 year \$m	1-2 years \$m	2-5 years \$m	> 5 years \$m	Total \$m
2016					
Group					
Payables	96.2	24.2	44.8	45.8	211.0
Resident loans ¹	1,519.4	–	–	–	1,519.4
Bank loans	15.9	388.2	85.3	–	489.4
Other loans	0.6	0.1	0.3	–	1.0
Syndicate put options	0.4	–	–	–	0.4
	1,632.5	412.5	130.4	45.8	2,221.2
Trust Group					
Payables	20.4	7.0	–	–	27.4
	27.4	–	–	–	27.4
2015					
Group					
Payables	44.5	–	–	–	44.5
Resident loans ¹	1,290.5	–	–	–	1,290.5
Bank loans	104.0	74.8	204.8	–	383.6
Other loans	0.2	0.3	–	–	0.5
Syndicate put options	1.8	0.3	–	–	2.1
	1,441.0	75.4	204.8	–	1,721.2
Trust Group					
Payables	16.0	–	–	–	16.0
	16.0	–	–	–	16.0

1. Resident loans are classified as a current liability because the Group does not have an unconditional right to defer settlement of resident loans for at least 12 months after the reporting period. In practice, the rate at which the Group's retirement residents vacate their units, and hence the rate at which the resident loans will fall due for repayment, can be estimated based on statistical tables. The Group's best estimate is that, of the total resident loans of \$1,519.4 million (2015: \$1,290.5 million), only \$82.3 million (2015: \$149.0 million) is expected to become payable within the next 12 months.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section B. Risk Management (continued)

15. FINANCIAL RISK MANAGEMENT (continued)

e. Fair value

All financial instruments carried at fair value may be grouped into three categories, defined as follows:

- Level 1 The fair value is calculated using quoted prices in active markets.
- Level 2 The fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).
- Level 3 The fair value is estimated using inputs for the asset or liability that are not based on observable market data.

As at reporting date, the Group held the following financial instruments measured at fair value:

	Level 1 \$m	Level 2 \$m	Level 3 \$m	Total \$m
2016				
Group				
<i>Financial assets</i>				
Rights to acquire syndicate shares	–	0.4	–	0.4
<i>Financial liabilities</i>				
Put option liability to acquire syndicate shares	–	0.4	–	0.4
Resident loan obligations at fair value through profit or loss	–	–	1,519.4	1,519.4
	–	0.4	1,519.4	1,519.8
2015				
Group				
<i>Financial assets</i>				
Rights to acquire syndicate shares	–	0.3	–	0.3
<i>Financial liabilities</i>				
Put option liability to acquire syndicate shares	–	2.1	–	2.1
Resident loan obligations at fair value through profit or loss	–	–	1,290.5	1,290.5
	–	2.1	1,290.5	1,292.6

The Trust Group does not have any financial instruments measured at fair value.

The fair value of all other financial instruments approximates their carrying amount.

Further information on the resident loan obligations is given in note 7.

16. CAPITAL MANAGEMENT

When managing capital, management's objective is to ensure that the Group uses a mix of funding options, while remaining focused on the objective of optimising returns to securityholders. Management aims to maintain a capital structure that ensures the lowest weighted average cost of capital available. The Group aims to maintain reported gearing, measured as net debt divided by cash adjusted assets (net of resident obligations), in the range of 10% to 20%. At 30 June 2016, reported gearing was 17.4% (2015: 13.8%).

Management may adjust the Group's capital structure to take advantage of favourable changes in the cost of capital. This could include changing the amount of dividends to be paid to securityholders, returning capital to securityholders or adjusting debt levels.

Under the terms of the Group's major borrowing facility, it is required to comply with certain main financial covenants. The main covenants, their required and actual values were:

	Required	Group 2016
Group Facility		
Gearing	≤ 30%	17.4%
Interest cover – Group (times)	≥ 1.5	9.0
Interest cover – Core (times)	≥ 2.0	3.0

SECTION C. GROUP STRUCTURE

This section explains significant aspects of the Group's structure and the effect of changes in it on the financial position and performance of the Group. It includes the following notes:

Note 17 Business combination 75

Note 18 Interests in other entities 76

Note 19 Equity-accounted investments 77

17. BUSINESS COMBINATION

a. Summary of acquisition

On 18 February 2016, Aveo Group Limited acquired all of the issued share capital of Freedom. Freedom owns and operates more than 1,000 units in 15 retirement communities across Australia in Queensland, NSW, Victoria and Tasmania, as well as a development pipeline of 533 units.

Details of the purchase consideration are:

	\$m
Purchase consideration (at fair value)	
Cash paid	10.0
Ordinary shares issued	83.6
Receivable for working capital adjustment at acquisition date	(10.0)
Contingent consideration	33.0
	116.6

The assets and liabilities recognised as a result of the acquisition are as follows:

	\$m
Cash and cash equivalents	1.2
Trade and other receivables	10.8
Investment properties	392.1
Trade and other payables	(30.0)
Interest bearing loans and borrowings	(80.0)
Employee benefits	(1.2)
Other provisions	(4.8)
Deferred tax liabilities	(2.1)
Resident loans	(169.4)
Net assets acquired	116.6

In the event that certain sales levels are achieved by Freedom over four years following the acquisition, additional consideration of up to \$33.0 million in present value terms may be payable in cash progressively over the four year period. The Group estimates that the amount payable (before discounting) will be in the range of \$35.0 to \$40.0 million.

The initial accounting for this acquisition is incomplete, as the receivable for the working capital adjustment at the acquisition date of \$10.0 million is an initial estimate, being subject to completion of audit and confirmation of payment arrangements with the vendor. In addition, the assessment of deferred tax liabilities following the acquisition is complex and subject to further revision.

Freedom contributed revenues of \$6.4 million and net profit of \$8.6 million (including gain on change in fair value of investment properties) to the Group for the period from 18 February 2016 to 30 June 2016.

It is impractical to provide consolidated pro-forma revenue and profit for the year ended 30 June 2016 if the acquisition had occurred on 1 July 2015, because Freedom acquired some of its retirement villages after 1 July 2015 but before its acquisition by the Group, and data for the performance of those villages for the period from 1 July 2015 to the date of their acquisition by Freedom is not available.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section C. Group Structure (continued)

17. BUSINESS COMBINATION (continued)

b. Purchase consideration – cash outflow

	\$m
Outflow of cash to acquire subsidiary, net of cash acquired	
Cash consideration	10.0
Less: Balances acquired	
Cash	1.2
Net outflow of cash – investing activities	8.8

Acquisition-related costs of \$11.4 million (principally landholder duty) are included in other expenses in profit or loss and in operating cash flows in the statement of cash flows.

18. INTERESTS IN OTHER ENTITIES

The consolidated financial statements of the Group include the following material entities:

Entity	Activity	Group		Trust Group	
		2016 %	2015 %	2016 %	2015 %
<i>Material subsidiaries</i>					
FKP Commercial Developments Pty Ltd	Property developer	100.0	100.0	–	–
Aveo Retirement Homes Limited	Retirement village owner and operator	100.0	100.0	–	–
Aveo Retirement Homes (No.2) Pty Ltd	Retirement village owner and operator	100.0	100.0	–	–
Aveo Healthcare Limited	Retirement village owner and operator	86.4	85.6	–	–
Aveo Group Trust	Property owner	100.0	100.0	–	–
FKP Lifestyle Pty Ltd	Property developer	100.0	100.0	–	–
Aveo North Shore Retirement Villages Pty Ltd	Retirement village owner and operator	100.0	100.0	–	–
Aveo Cleveland Gardens Pty Limited	Retirement village owner and operator	100.0	100.0	–	–
Aveo Leisure Services Pty Ltd	Retirement village owner and operator	100.0	100.0	–	–
FKP Residential Developments Pty Ltd	Property developer	100.0	100.0	–	–
Freedom Aged Care Pty Ltd	Retirement village owner and operator	100.0	–	–	–
Aveo Sanctuary Cove Trust	Retirement village owner	–	–	100.0	100.0
Aveo Southern Gateway Trust	Retirement village owner	–	–	100.0	100.0
Aveo Springfield Trust	Retirement village owner	–	–	100.0	100.0
Aveo B/P Land Trust	Retirement village owner	–	–	100.0	100.0
<i>Material equity-accounted investments</i>					
RVG	Retirement village owner and operator	72.9	38.8	–	–

All these entities are formed or incorporated in Australia.

RVG is not consolidated because, notwithstanding its 72.9% interest, the Group does not have the right to appoint a majority of the board of directors of this entity, and thus does not control it.

19. EQUITY-ACCOUNTED INVESTMENTS

a. Carrying amounts

Details of the carrying amounts of equity-accounted investments are as follows:

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
<i>Associates</i>				
RVG	267.0	147.9	–	–
Other associates	16.1	14.9	2.3	2.3
Joint ventures	18.7	16.3	11.3	9.0
	301.8	179.1	13.6	11.3

b. Accounting for equity-accounted investments

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's investments in its associates and joint ventures are accounted for using the equity method. Under the equity method, investments in these entities are carried in the consolidated balance sheet at cost plus post-acquisition changes in the Group's or Trust Group's share of net assets of these entities.

The Group and Trust Group's share of these entities' profits or losses is recognised in the income statement, and its share of movements in reserves is recognised in reserves. The cumulative movements are adjusted against the carrying amount of the investment. Dividends receivable are recognised as a reduction in the equity-accounted investment.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on its equity-accounted investments. If there is any objective evidence that the investment in the associate is impaired, the Group calculates the amount of impairment as the difference between the recoverable amount of the investment and its carrying value and recognises it in the income statement.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Section C. Group Structure(continued)

19. EQUITY-ACCOUNTED INVESTMENTS (continued)

c. Material associates and joint ventures

The Group has an interest in RVG, which owns and operates retirement villages. Summarised financial information for RVG is:

	Group	
	Retirement Villages Group	
	2016 \$m	2015 \$m
Current assets	49.8	49.6
Non-current assets	1,583.7	1,501.4
Current liabilities	(1,211.8)	(1,148.0)
Equity	421.7	403.0
Proportion of the Group's ownership	72.9%	38.8%
Share of equity	307.4	156.4
Less: ownership acquired at discount to net assets	(40.4)	(8.5)
Carrying amount of the investment	267.0	147.9
Revenue	49.5	40.2
Profit/(loss) before tax	17.5	8.1
Income tax expense	-	-
Profit/(loss) from continuing operations	17.5	8.1
Profit from discontinued operation	-	-
Profit/(loss) for the year	17.5	8.1
Other comprehensive income	-	-
Total comprehensive income	17.5	8.1
Proportion of the Group's ownership	72.9%	38.8%
Group's share of profit/(loss) for the year	8.6	2.5
Dividend paid to the Parent	-	-

d. Joint operations

In the 2014 financial year, the Group sold a 50% interest in its Milton development to a former associate, Tian An. The Group has concluded that the relevant contract results in the formation of a joint operation, because the contract transfers the risks and rewards of ownership to Tian An in respect of its 50% interest. The Group recognises its 50% share of the joint revenue, expenses, assets (including inventory) and liabilities. As the related project finance is in the Group's name, it does not meet the derecognition criteria set out in AASB 139 *Financial Instruments: Measurement*. Consequently, the Group recognises all of this borrowing in its financial statements and a related asset representing its right to apply a portion of Tian An's share of the joint revenue to repayment of this borrowing.

SECTION D. UNRECOGNISED ITEMS

This section of the notes provides information about items that are not recognised in the financial statements as they do not (yet) satisfy the recognition criteria. In addition to the items and transactions disclosed below, there are also unrecognised tax amounts – see note 10.

20. SUBSEQUENT EVENTS

a. RVG transaction

The Group has today entered into an unconditional transaction to acquire the remaining 27% minority holding in RVG, with completion scheduled for 24 August 2016. The total acquisition cost of this minority holding of about \$100 million (including transaction costs) reflects a purchase price of 25 cents per security, which represents a 13% discount to the RVG current security value.

This completes the progressive acquisition of RVG securityholder interests that began in May 2015 when the Group had only a 23% interest in RVG. The combination of all acquisitions since this date have been achieved at an overall discount of 17% to the relevant current security value.

The removal of all outside interests and consolidation of RVG significantly simplifies the Group's portfolio structure. It allows the Group to take full control over the strategic and operational direction of the RVG villages and accelerate value-adding development and care initiatives across the portfolio.

b. Equity raising

The acquisition will be funded via a fully underwritten institutional placement of up to 37.1 million Securities (New Securities) to raise approximately \$125 million. The institutional placement price will be determined via a variable price bookbuild with an underwritten floor price of \$3.37 per New Security, representing a 2.6% discount to the closing price of \$3.46 on 16 August 2016.

Funds raised in excess of the purchase price will be used to reduce debt drawn to fund the acquisition of previous stakes in RVG. Following the acquisition and the equity raising, Aveo's pro-forma gearing as at 30 June 2016 will be reduced to 15%.

APPENDICES

The appendices set out information that is required under the Standards, the Act or the Regulations, but that, in the Directors' view, is not critical to understanding the financial statements.

APPENDIX 1. HOW THE NUMBERS ARE CALCULATED – OTHER ITEMS

This section provides information about the basis of calculation of line items in the financial statements that the Directors do not consider significant in the context of the Group's operations. It includes the following notes:

Note 21 Earnings per security	80
Note 22 Cash and cash equivalents	80
Note 23 Property, plant and equipment	81
Note 24 Provisions	82
Note 25 Reserves and retained profits/(losses)	82
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Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 1. How the Numbers are Calculated – Other Items (continued)

21. EARNINGS PER SECURITY

a. Earnings used in calculating earnings per security

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Profit from continuing operations after income tax	117.6	60.3	20.9	22.8
Less: non-controlling interest – external	(1.6)	(2.3)	–	–
Net profit after income tax attributable to equity holders adjusted for the effect of dilution	116.0	58.0	20.9	22.8

b. Weighted average number of securities used as the denominator

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Weighted average number of ordinary securities used in calculating basic and diluted earnings per security	523,836,328	500,762,883	523,836,328	500,762,883

c. Anti-dilutive instruments

The following securities could potentially dilute basic earnings per security in the future but were not included in the calculation of diluted earnings per security because they are anti-dilutive:

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Performance rights	2,617,962	2,560,896	2,617,962	2,560,896
STID	244,610	240,881	244,610	240,881

d. Calculating earnings per security

Basic earnings per security is calculated as net profit attributable to members of the Parent divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted earnings per security is calculated as net profit attributable to members of the Parent, adjusted for non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares, divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

22. CASH AND CASH EQUIVALENTS

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Cash at bank	32.8	30.8	–	0.3
Capital replacement funds ¹	2.1	2.1	–	–
	34.9	32.9	–	0.3

1. A statutory charge, imposed under the *Retirement Villages Act 1999* (Qld), exists over all amounts held in capital replacement funds, which restricts the use for which these funds can be applied.

23. PROPERTY, PLANT AND EQUIPMENT

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
<i>Freehold land</i>				
At cost	7.2	7.2	–	–
Accumulated impairment	(4.6)	(4.6)	–	–
	2.6	2.6	–	–
<i>Residential aged care facilities</i>				
At cost	20.0	15.4	0.1	–
Accumulated depreciation	(2.7)	(3.2)	–	–
	17.3	12.2	0.1	–
<i>Freehold buildings</i>				
At cost	5.7	5.7	–	–
Accumulated depreciation	(1.1)	(1.0)	–	–
Accumulated impairment	(1.7)	(1.7)	–	–
	2.9	3.0	–	–
<i>Leasehold improvements</i>				
At cost	5.9	5.7	–	–
Accumulated amortisation	(5.4)	(5.3)	–	–
	0.5	0.4	–	–
<i>Plant and equipment</i>				
At cost	7.5	8.3	–	–
Accumulated depreciation	(7.1)	(7.8)	–	–
	0.4	0.5	–	–
Total property, plant and equipment	23.7	18.7	0.1	–

a. Accounting for property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment losses. All other repairs and maintenance are recognised in the income statement as incurred.

All items of property, plant and equipment, other than freehold and leasehold land, are depreciated using the straight-line method.

Depreciation rates used are as follows:

	Depreciation rate
Residential aged care facilities	2.5%
Freehold buildings	2.5%
Leasehold improvements	2.5% – 20.0%
Plant and equipment	6.0% – 40.0%

These rates are consistent with the prior year.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 1. How the Numbers are Calculated – Other Items (continued)

24. PROVISIONS

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current				
Employee benefits	4.4	3.3	–	–
Warranty maintenance	2.2	2.3	0.2	–
Distributions payable	43.5	25.8	43.5	25.8
Total current provisions	50.1	31.4	43.7	25.8
Non-current				
Employee benefits	1.8	1.3	–	–
Total non-current provisions	1.8	1.3	–	–

a. Accounting for provisions

A provision is recognised where there is a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the obligation.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision resulting from the passage of time is recognised in finance costs.

25. RESERVES AND RETAINED PROFITS/(LOSSES)

	Group ¹		Trust Group ²	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Reserves				
Equity-settled employee benefits reserve	16.6	14.9	–	–
Foreign currency translation reserve	(5.3)	(4.5)	2.9	1.6
Syndicate options reserve	–	(1.5)	–	–
Fair value reserve	(20.0)	(20.0)	–	–
Total reserves	(8.7)	(11.1)	2.9	1.6
Movement in reserves				
<i>Equity-settled employee benefits reserve</i>				
Balance at the beginning of the year	14.9	14.3	–	–
Share-based payment	1.7	0.6	–	–
Balance at the end of the year	16.6	14.9	–	–
<i>Foreign currency translation reserve</i>				
Balance at the beginning of the year	(4.5)	(5.0)	1.6	(0.1)
Translation of foreign operations	(0.8)	0.5	1.3	1.7
Balance at the end of the year	(5.3)	(4.5)	2.9	1.6
<i>Syndicate options reserve</i>				
Balance at the beginning of the year	(1.5)	(2.7)	–	–
Fair value gain/(loss) on unexercised syndicate put options	1.5	1.2	–	–

	Group ¹		Trust Group ²	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Balance at the end of the year	-	(1.5)	-	-
<i>Fair value reserve</i>				
Balance at the beginning of the year	(20.0)	(19.5)	-	-
Fair value loss on transactions with owners	-	(0.5)	-	-
Balance at the end of the year	(20.0)	(20.0)	-	-
Accumulated losses				
Accumulated losses at the beginning of the year	(192.5)	(227.7)	(111.3)	(108.3)
Net profit from ordinary activities after income tax	95.1	35.2	20.9	22.8
Dividends and distributions recognised during the year	-	-	(43.5)	(25.8)
Accumulated losses at the end of the year	(97.4)	(192.5)	(133.9)	(111.3)

1. Attributable to the shareholders of Aveo Group Limited.

2. Attributable to the securityholders of Aveo Group Trust.

Nature and purpose of reserves

(i) Equity-settled employee benefits reserve

The equity-settled employee benefits reserve is used to recognise the fair value of options issued to employees, with a corresponding increase in employee expense in the income statement.

(ii) Foreign currency translation reserve

Exchange differences arising on translation of the foreign jointly controlled entities are recognised in other comprehensive income as described in note 35(e) and accumulated in a separate reserve within equity. The cumulative amount is reclassified to the income statement when the net investment is disposed of.

(iii) Syndicate options reserve

The syndicate option reserve represents the fair value of options held by non-controlling interests to require the Group to purchase their units in the Clayfield syndicate.

(iv) Fair value reserve

Transactions with non-controlling interests that do not result in a loss of control result in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised within the fair value reserve.

26. MATERIAL PARTLY-OWNED SUBSIDIARIES

Financial information of subsidiaries that have material non-controlling interests is:

Proportion of equity interest held by non-controlling interests:

Name	Country of incorporation and operation	Group	
		2016	2015
Aveo Healthcare Limited	Australia	13.6%	14.4%

	Group	
	2016 \$m	2015 \$m
Carrying amount of material non-controlling interest:		
Aveo Healthcare Limited	30.9	32.3
Profit/(loss) allocated to material non-controlling interest:		
Aveo Healthcare Limited	1.6	2.3

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 1. How the Numbers are Calculated – Other Items (continued)

26. MATERIAL PARTLY-OWNED SUBSIDIARIES (continued)

	Aveo Healthcare Limited	
	2016 \$m	2015 \$m
Summarised statement of comprehensive income:		
Revenue	20.3	19.4
Profit/(loss) after tax	13.9	13.8
Total comprehensive income	13.9	13.8
Attributable to non-controlling interest	2.7	2.3
Dividends paid to non-controlling interest	–	–

The Trust Group has no material partly-owned subsidiaries.

	Aveo Healthcare Limited	
	2016 \$m	2015 \$m
Summarised statement of financial position as at 30 June:		
Current assets	13.7	11.3
Non-current assets	744.1	659.4
Current liabilities	(331.4)	(308.5)
Non-current liabilities	(195.6)	(146.8)
Total equity	230.8	215.4
Attributable to:		
Equity holders of Aveo Healthcare Limited	199.9	183.1
Non-controlling interest	30.9	32.3
Summarised cash flow information:		
Operating cash flows	22.3	8.3
Investing cash flows	(65.0)	(40.4)
Financing cash flows	43.1	32.8
Net increase in cash and cash equivalents	0.4	0.7

The Trust Group does not have any non-controlling interest.

27. NOTES TO THE CASH FLOW STATEMENTS

a. Reconciliation of net cash flow from operating activities to profit after income tax

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Operating profit after income tax	117.6	60.3	20.9	22.8
<i>Adjustments for non-cash items</i>				
Depreciation and amortisation	2.7	2.0	–	–
Share of gain of equity-accounted investments	(11.0)	(2.7)	(1.0)	(0.7)
Distributions from equity-accounted investments	0.1	–	–	–
Interest receivable	–	–	(20.9)	(23.6)
Change in fair value of investment properties	(78.0)	(37.4)	–	0.7
Change in fair value of resident loans	14.9	20.6	–	–
Change in fair value of financial assets and liabilities	–	(4.1)	–	–
Other	(40.2)	(22.6)	–	–
<i>Change in operating assets and liabilities net of effects of purchases and disposals of subsidiaries during the year</i>				
Decrease in receivables	13.3	26.7	–	–
Decrease in inventories	155.7	12.4	–	–
Decrease/(increase) in other assets	–	(1.3)	–	0.5
Increase/(decrease) in payables	15.1	(5.3)	0.2	(1.5)
Increase in deferred revenue and resident loans	64.5	40.4	–	–
Increase in deferred tax liabilities	38.1	21.0	–	–
Increase in provisions	0.3	2.1	0.2	–
Net cash flows from/(used in) operating activities	293.1	112.1	(0.6)	(1.8)

b. Non-cash financing and investing activities

In 2016, the Group issued \$83.6 million securities to acquire Freedom, refer to note 17(a). In 2015, the Group acquired an additional 15.3% share in RVG for consideration of \$10.9 million in cash and \$44.9 million in Securities.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

APPENDIX 2. OTHER INFORMATION

This appendix covers other information that is not directly related to specific line items in the financial statements, including information about related party transactions, share-based payments and other statutory information. It includes the following notes:

Note 28 Related party transactions 86

Note 29 Auditor's remuneration 88

Note 30 Parent entities 88

Note 31 Deed of cross guarantee 90

Note 32 Other accounting policies 93

28. RELATED PARTY TRANSACTIONS

a. Aggregate remuneration of key management personnel

	Group		Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Short-term employee benefits	2,326,791	2,144,733	-	-
Post-employment benefits	90,345	89,745	-	-
Equity compensation	995,890	809,603	-	-
Other compensation ¹	54,023	50,394	-	-
Key management personnel compensation	3,467,049	3,094,475	-	-

1. Other compensation comprises accrued long service leave.

Detailed remuneration disclosures are provided in the Remuneration Report.

b. Loans from the Property Trust to Group entities

Aveo Funds Management Limited, as the Responsible Entity for the Property Trust, has entered into a loan agreement with the Parent to make available a \$600.0 million loan facility. Interest is payable quarterly at the rate of the prevailing 90-day bank bill swap reference rate plus a margin of 3.0% from 1 July 2013 and 2.2% from 1 January 2014. Details of movements in the loan are as follows:

	Group		Trust Group	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Balance at the beginning of the year	-	-	525,576	487,019
Loans advanced	-	-	30,377	80,082
Loan repayments made	-	-	(51,960)	(65,155)
Interest charged	-	-	20,907	23,630
Balance at the end of the year	-	-	524,900	525,576

c. Other transactions with related parties

Amounts recognised in respect of other transactions with related parties were:

	Group		Trust Group	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Revenue from rendering of services – associates (note i)	7,359	7,225	–	–
Management fees received – associates (note ii)	7,636	7,473	–	–
Administration expenses				
Management fees paid – Responsible Entity (note iii)	–	–	682	831
Rent paid – MIB (note iv)	423	689	–	–
Asset management fees paid – MIB (note v)	158	–	–	–
Net cost sharing – MIB (note vi)	(109)	549	–	–
Cost recharges – associate (note vii)	140	310	–	–
Other receivables – associates (note vii)	3,204	2,223	–	–

(i) Revenue from rendering of services – associates

The Group receives sales commissions, administration and marketing fees from its associate, RVG. Fees are charged at commercial rates.

(ii) Management fees received – associates

The Group derived revenue from providing management services to its associate, RVG. Fees are charged at commercial rates.

(iii) Management fees paid – responsible entity

The Property Trust pays management fees as provided for under its constitution to its responsible entity, a wholly owned subsidiary of the Group.

(iv) Rent paid – MIB

The Group leases office premises at commercial rates from a wholly owned subsidiary of MIB.

(v) Asset management fees paid – MIB

With effect from 1 May 2016, the Group appointed a wholly owned subsidiary of MIB to provide asset management services in relation to the Group's investment property situated at Skyring Terrace, Newstead (Gasometer 1 and associated facilities). The services are provided at market rates.

(vi) Net cost sharing – MIB

The Group has agreed with a wholly owned subsidiary of MIB to share certain administrative functions including internal audit, human resources and information technology. Broadly, each party is responsible for nominated functions and provides services for those functions to both itself and the other party. Personnel costs for those functions, including an allowance for on-costs, are shared between the parties in agreed proportions.

(vii) Cost recharges – associate

The Group provided personnel, administrative and other services to Mulpha FKP Pty Limited ("MFKP"). MFKP was sold in FY14.

(viii) Other receivables – associates

These reflect receivables for the services and charges noted above.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 2. Other Information (continued)

29. AUDITOR'S REMUNERATION

	Group		Trust Group	
	2016 \$	2015 \$	2016 \$	2015 \$
Ernst & Young				
Audit and assurance services				
Audit and review of the financial reports of the Group	427,837	438,033	–	47,720
Other assurance services:				
Group	48,681	47,263	–	–
Non-Group ¹	335,319	225,205	–	–
Non-assurance services	75,000	–	–	–
Total auditor's remuneration	886,837	710,501	–	47,720

1. Non-group other assurance services represent fees payable by equity-accounted investments and other entities that are not controlled entities. It includes fees for audits of retirement villages, which are payable by the respective retirement villages.

30. PARENT ENTITIES

a. Parent financial information

The financial information for the parent entities Aveo Group Limited and Aveo Group Trust has been prepared on the same basis as the Group's financial statements except as set out below.

Controlled entities and equity-accounted investments

Investments in these entities are carried in the Parent's balance sheet at the lower of cost and recoverable amount. Dividends and distributions are brought to account in the income statement when they are declared.

Tax consolidation

Aveo Group Limited and its wholly owned Australian controlled entities have formed a tax-consolidated group. The entities in the tax group have entered into a tax sharing agreement to limit the joint and several liability of the wholly owned entities in the case of a default by the head entity, Aveo Group Limited. A tax funding agreement where the wholly owned entities fully compensate the head entity for any current tax receivable and deferred tax assets related to unused tax losses or unused tax credits that are transferred to the head entity under the tax consolidation legislation has also been entered into. The transfer of such amounts to the head entity is recognised as inter-company receivables or payables.

Each entity in the tax-consolidated group continues to account for its own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax-consolidated group continues to be a stand-alone taxpayer in its own right.

In addition to its own current and deferred tax amounts, the Parent also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax-consolidated group.

b. Summary financial information

	Aveo Group Limited		Aveo Group Trust Group	
	2016 \$m	2015 \$m	2016 \$m	2015 \$m
Current assets	30.7	21.2	–	0.3
Total assets	2,411.3	1,967.6	691.4	669.1
Current liabilities	704.1	477.5	61.3	39.6
Total liabilities	1,638.6	1,160.1	61.3	39.6
Issued capital	1,178.1	1,122.1	687.0	663.0
Reserves:				
Foreign currency translation	(4.9)	0.9	–	–
Investment revaluation	(0.3)	(5.2)	–	–
Employee benefits	16.6	14.0	–	–
Retained losses	(416.8)	(324.3)	(56.9)	(33.5)
Total shareholders' equity	772.7	807.5	630.1	629.5
(Loss)/profit of the parent entity	(92.5)	(35.8)	20.0	22.5
Total comprehensive income of the parent entity	(92.5)	(35.8)	20.0	22.5

c. Guarantees

Aveo Group Limited has provided the following financial guarantees:

- guarantees in respect of bank loans of subsidiaries amounting to nil (2015: \$65.0 million, secured by registered mortgages over the freehold properties of the subsidiaries); and
- cross guarantees under the Deed of Cross Guarantee to the subsidiaries listed in note 31.

No deficiencies of assets exist in any of these companies. No liability was recognised by the Parent in relation to these guarantees, as the fair value is immaterial.

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 2. Other Information (continued)

31. DEED OF CROSS GUARANTEE

Aveo Group Limited and the wholly-owned subsidiaries identified below entered into a Deed of Cross Guarantee on 25 June 2008. The effect of the deed is that Aveo Group Limited has guaranteed to pay any deficiency in the event of the winding-up of any of the Group entities that are party to the Deed or if they do not meet their obligation under the terms of the liabilities subject to the guarantee. The Group entities that are party to the Deed have also given a similar guarantee in the event that Aveo Group Limited is wound up or if it does not meet its obligations under the terms of the liabilities subject to the guarantee.

Albion Flour Mill Pty Ltd	FKP Communities Pty Ltd ¹	FKP Residential Developments Pty Ltd ¹
Aveo Leisure Services Pty Ltd	FKP Constructions Pty Ltd ¹	FKP SJYC Pty Ltd
Aveo Retirement Homes (No. 2) Pty Ltd	FKP Core Plus Two Pty Ltd	Flower Roof Pty Ltd
Aveo Retirement Homes (Sales and Marketing) Pty Ltd	FKP Developments Pty Ltd	FP Investments Pty Ltd ¹
Aveo Retirement Homes Limited ¹	FKP Golden Key Pty Ltd	Home Finance Pty Ltd
Aust-Wide Mini Storage Pty Ltd	FKP Holdings Pty Ltd ¹	Aveo Lindsay Gardens Management Pty Ltd
B/P Asset Pty Ltd	FKP Lifestyle (Australia) Pty Ltd ¹	Aveo North Shore Retirement Villages Pty Ltd
B/P Land Pty Ltd	FKP Lifestyle (Development) Pty Ltd	Ntonio Pty Ltd
B/P Sub Land Pty Ltd	FKP Lifestyle (Real Estate) Pty Ltd	Peregian Springs Shopping Centre Pty Ltd
Carmist Pty Ltd	FKP Lifestyle Pty Ltd ¹	Ridgewood Estates Pty Ltd
Aveo Cleveland Gardens Pty Ltd	FKP Mackay Turf Farm No. 2 Pty Ltd	River Kat Pty Ltd
Data Plan Pty Ltd	FKP Maitland Developments Pty Ltd	Skeyer Developments Pty Ltd
Evo-Con Pty Ltd	FKP Maitland Properties Pty Ltd	SPV Sydney Pty Ltd
Aveo Extra Care Services Pty Ltd	FKP Overseas Holdings Pty Ltd	Starwisp Pty Ltd
FKP American Holdings Pty Ltd	FKP PIP Pty Ltd	Aveo Tasmanian Retirement Living Management Pty Ltd
FKP Ann Street Pty Ltd	FKP Queen Street Pty Ltd	Aveo The Domain Retirement Country Club Pty Ltd
FKP Commercial Developments Pty Ltd	Aveo Real Estate Pty Ltd	Freedom Aged Care Pty Ltd
Freedom Aged Care Banora Point (Operations) Pty Ltd	Freedom Aged Care Banora Point (Properties) Pty Ltd	Freedom Aged Care Bendigo (Operations) Pty Ltd
Freedom Aged Care Bendigo (Properties) Pty Ltd	Freedom Aged Care Coffs Harbour (Operations) Pty Ltd	Freedom Aged Care Coffs Harbour (Properties) Pty Ltd
Freedom Aged Care Dromana (Operations) Pty Ltd	Freedom Aged Care Dromana (Properties) Pty Ltd	Freedom Aged Care Fairways (Operations) Pty Ltd
Freedom Aged Care Fairways (Properties) Pty Ltd	Freedom Aged Care Geelong (Operations) Pty Ltd	Freedom Aged Care Geelong (Properties) Pty Ltd
Freedom Aged Care Intellectual Property Pty Ltd	Freedom Aged Care Kawana (Properties) Pty Ltd	Freedom Aged Care Launceston (Operations) Pty Ltd
Freedom Aged Care Launceston (Properties) Pty Ltd	Freedom Aged Care Morayfield (Operations) Pty Ltd	Freedom Aged Care Morayfield (Properties) Pty Ltd
Freedom Aged Care Redland Bay (Operations) Pty Ltd	Freedom Aged Care Redland Bay (Properties) Pty Ltd	Freedom Aged Care Rochedale (Operations) Pty Ltd
Freedom Aged Care Rochedale (Properties) Pty Ltd	Freedom Aged Care Tamworth (Operations) Pty Ltd	Freedom Aged Care Tamworth (Properties) Pty Ltd
Freedom Aged Care Tanah Merah (Operations) Pty Ltd	Freedom Aged Care Tanah Merah (Properties) Pty Ltd	Freedom Aged Care Toowoomba (Operations) Pty Ltd
Freedom Aged Care Toowoomba (Properties) Pty Ltd	Freedom Aged Care Clayfield (Operations) Pty Ltd	Freedom Aged Care Clayfield (Properties) Pty Ltd
Freedom Home Care Services Pty Ltd	Residence Custodian Pty Ltd	Residence Management Pty Ltd

1. Pursuant to ASIC Class Order 98/1418, relief has been granted from the Act's requirements for preparation, audit and lodgement of financial reports.

The consolidated income statement and balance sheet of the entities that are parties to the Deed of Cross Guarantee are as follows:

	Closed Group	
	2016	2015
Consolidated income statement	\$m	\$m
Continuing operations		
Sale of goods and construction contract revenue	317.3	191.5
Revenue from rendering of services	92.0	73.8
Other revenue	27.3	11.2
Revenue	436.6	276.5
Cost of sales	(268.8)	(169.6)
Gross profit	167.8	106.9
Change in fair value of investment properties	68.3	(3.8)
Change in fair value of resident loans	(19.1)	7.0
Change in fair value of financial assets/derivative financial liabilities	–	4.1
Employee expenses	(39.3)	(31.8)
Marketing expenses	(12.7)	(10.2)
Occupancy expenses	(1.4)	(1.3)
Administration expenses	(11.7)	(10.4)
Other expense	(17.2)	(16.5)
Finance costs	(18.6)	(24.1)
Reversal of impairment of equity-accounted investments	35.9	–
Profit from continuing operations before income tax	152.0	19.9
Income tax loss	(44.9)	(3.6)
Profit from continuing operations after income tax	107.1	16.3

Notes to the consolidated financial statements continued

for the year ended 30 June 2016

Appendix 2. Other Information (continued)

31. DEED OF CROSS GUARANTEE (continued)

	Closed Group	
	2016 \$m	2015 \$m
Consolidated balance sheet		
Current assets		
Cash and cash equivalents	29.3	25.9
Trade and other receivables	89.4	31.3
Inventories	158.7	253.7
Other financial assets	0.4	–
Other assets	2.3	49.9
Total current assets	280.1	360.8
Non-current assets		
Trade and other receivables	283.4	112.9
Inventories	112.5	171.5
Investment properties	2,525.1	1,913.2
Equity-accounted investments	15.2	73.5
Property, plant and equipment	14.6	14.6
Intangible assets	3.2	4.2
Other financial assets	413.6	198.7
Deferred tax assets	–	64.9
Other assets	10.0	10.0
Total non-current assets	3,377.6	2,563.5
TOTAL ASSETS	3,657.7	2,924.3
Current liabilities		
Trade and other payables	153.8	113.4
Interest bearing loans and borrowings	0.1	93.6
Provisions	6.3	5.5
Other financial liabilities	0.4	–
Deferred revenue	89.9	72.3
Total current liabilities (excluding resident loans)	250.5	284.8
Resident loans	1,232.5	1,015.5
Total current liabilities	1,483.0	1,300.3
Non-current liabilities		
Trade and other payables	86.2	–
Interest bearing loans and borrowings	903.7	747.4
Deferred tax liabilities	27.0	–
Provisions	1.8	1.3
Total non-current liabilities	1,018.7	748.7
TOTAL LIABILITIES	2,501.7	2,049.0
NET ASSETS	1,156.0	875.3
Equity		
Contributed equity	1,178.1	1,122.1
Reserves	122.3	120.6
Retained profits/(accumulated losses)	(144.4)	(367.4)
TOTAL EQUITY	1,156.0	875.3

32. OTHER ACCOUNTING POLICIES

Significant accounting policies relating to particular items are set out in the financial report next to the item to which they relate. Other significant accounting policies adopted in the preparation of the financial report are set out below. All these policies have been consistently applied to all years presented, unless otherwise stated.

a. Basis of preparation

This general purpose financial report has been prepared in accordance with the requirements of the Act, the Standards and other authoritative pronouncements of the AASB. The financial report has been prepared on a historical cost basis except for financial assets and liabilities at fair value through profit or loss, investment property and non-current assets held for sale, which have been measured at fair value.

The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The financial report has been drawn up in accordance with ASIC Corporations (Stapled Group Reports) Instrument 2015/838 relating to combining accounts under stapling.

Stapling

On 12 November 2004, Aveo Group Trust units were stapled to Aveo Group Limited shares. The Group is a stapled entity that comprises Aveo Group Limited and its subsidiaries and Aveo Group Trust and its subsidiaries. The stapled securities cannot be traded or dealt with separately.

The constitutions of the Parent and the Property Trust ensure that, for as long as the two entities remain jointly quoted on the Australian Securities Exchange, the number of units in the Property Trust and the number of shares in the Parent shall be equal and that unitholders and shareholders will be identical.

Aveo Group Limited has been identified as the acquirer and the Parent for the purposes of preparing the Group's financial statements. The Property Trust has been consolidated under the stapling arrangement and is identified as the acquiree.

The net assets of the acquiree have been identified as non-controlling interests and presented in the balance sheet within equity, separately from the Parent's equity. The profit of the acquiree has also been separately disclosed in the income statement.

Although the interests of the equity holders of the acquiree are treated as non-controlling interests, the equity holders of the acquiree are also the equity holders in the acquirer by virtue of the stapling arrangement.

b. New accounting standards and interpretations

The Group has adopted as of 1 July 2015 all of the new and revised Standards and Interpretations issued by the AASB with mandatory effective dates impacting the current period. The adoption of the new and revised Standards and Interpretations had no material impact on the financial position or performance of the Group.

c. Pending accounting standards

The following new Standards, amendments to Standards and Interpretations have been identified as those that may affect the Group on initial application. They have not been applied in preparing these financial statements.

AASB 9 Financial Instruments: Classification and Measurement

AASB 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities. It also sets out new rules for hedge accounting. The Standard is applicable for annual reporting periods beginning on or after 1 January 2018. The Group does not believe that this standard will have any material impact on its financial statements.

AASB 15 Revenue from Contracts with Customers

AASB 15 establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The core principle of AASB 15 is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity recognises revenue in accordance with that core principle by applying the following steps:

Step 1: Identify the contract(s) with a customer.

Step 2: Identify the performance obligations in the contract.

Step 3: Determine the transaction price.

Step 4: Allocate the transaction price to the performance obligations in the contract.

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

Notes to the consolidated financial statements *continued*

for the year ended 30 June 2016

Appendix 2. Other Information (continued)

32. OTHER ACCOUNTING POLICIES (continued)

The Standard is expected to be applicable for annual reporting periods beginning on or after 1 July 2018.

The Group has performed a preliminary assessment of the expected impact of the Standard, and does not believe it will have a material effect on the Group's revenue recognition.

AASB 16 Leases

AASB 16 imposes revised requirement for recognising, measuring and disclosing the financial effects of leases.

Lessee accounting

Lessees will be required to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

- A lessee measures right-of-use assets similarly to other non-financial assets and lease liabilities similarly to other financial liabilities.
- Assets and liabilities arising from a lease are initially measured on a present value basis. The measurement includes non-cancellable lease payments (including inflation-linked payments), and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease.

Lessor accounting

AASB 16 substantially carries forward the lessor accounting requirements in AASB 117. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The Standard is expected to be applicable for annual reporting periods beginning on or after 1 July 2019.

The Group has performed a preliminary assessment of the expected impact of the Standard. Because of the Group's limited lease portfolio as lessee, AASB 16 is not expected to have a significant effect on the Group's accounting treatment and disclosure of leases.

d. Basis of consolidation

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent, using consistent accounting policies. In preparing the consolidated financial statements, all intercompany balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. The acquisition method of accounting involves recognising at acquisition date, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The identifiable assets acquired and the liabilities assumed are measured at their acquisition date fair values.

Non-controlling interests in the net assets of consolidated entities are allocated their share of net profit after tax in the income statement and statement of comprehensive income, and are presented within equity in the balance sheet, separately from the equity of the owners of the Parent. Losses are attributed to the non-controlling interest even if that results in a deficit balance. A change in ownership interest of a subsidiary that does not result in loss of control is accounted for as an equity transaction.

e. Foreign currency translation

Functional and presentation currency

The Group's financial statements are presented in Australian dollars, which is Aveo Group Limited's functional and presentation currency.

Dictionary

for the year ended 30 June 2016

In the Financial and Directors' Reports, the following terms have the meaning shown:

Term	Meaning
AASB	Australian Accounting Standards Board
ACF	Aged care facility
Act	Corporations Act 2001
AICD	Australian Institute of Company Directors
ASIC	Australian Securities and Investments Commission
Bad Leaver	A KMP whose employment is terminated or cancelled because of voluntary resignation, for cause or because of unsatisfactory performance or is otherwise determined by the Board to be a Bad Leaver
Board	The board of directors of Aveo Group Limited
CEO	Chief Executive Officer
CFO	Chief Financial Officer
Change of Control Event	A Change of Control Event occurs if a change in control of the Group occurs or is recommended by the Board, or a resolution is passed or order made for the winding up of the Parent or the vesting of the Property Trust
Committee	Nomination and Remuneration Committee of the Board
Directors	Directors of Aveo Group Limited
DMF	Deferred management fees
DMF/CG	Deferred management fees and capital gains
DPS	Dividend/distribution per Security
DSP	Directors' Security Plan
EBIT	Earnings before interest and income tax
EBITDA	Earnings before interest, income tax, depreciation and amortisation
EOP	Employee Option Plan subject to performance conditions
EPS	Earnings per Security
Finsia	Financial Services Institute of Australasia
Freedom	Freedom Aged Care Pty Limited
FY	Financial year
FY14	Financial year ended 30 June 2014
FY15	Financial year ended 30 June 2015
FY16	Financial year ended 30 June 2016
FY17	Financial year ended 30 June 2017
FY18	Financial year ended 30 June 2018
FY21	Financial year ended 30 June 2021
Good Leaver	A KMP whose employment is terminated or cancelled and is not a Bad Leaver
Group	Aveo Group, which is a stapled entity comprising Aveo Group Limited and its subsidiaries, and Aveo Group Trust and its subsidiaries
KMP	Key Management Personnel: Those persons who, during the course of the year ended 30 June 2016, had the authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including any director (whether executive or otherwise)
LTI	Long-Term Incentive: LTI is equity-based compensation which provides KMP with securities, options or rights, which may vest into Securities dependent upon performance against defined conditions typically over a three to four-year performance period
LTIP	The Group's Long-Term Incentive Plan encompassing the EOP and the Rights Plan
MIB	Mulpha International Berhad; the Group is an associate of MIB
NED	Non-Executive Director
NTA	Net tangible assets
Parent	Aveo Group Limited

Term	Meaning
Plan	The Aveo Group Performance Rights Plan that was approved at the Group's 2012 Annual General Meeting
Property Trust	Aveo Group Trust
PRP	Performance Rights Plan
Regulations	Corporations Regulations 2001
Rights	Performance Rights and Retention Rights: Rights to acquire Securities in the future for nil consideration, subject to achieving performance conditions, granted under the PRP
ROA	Return on Retirement Assets: Retirement earnings before interest and tax, divided by average Retirement assets employed. Capitalised interest in Retirement development cost of goods sold is added back. Retirement assets employed at any date will be the sum of the carrying amounts of Retirement investment properties (including those under development), equity-accounted investments and aged care assets, all at 30 June 2013, together with cash expenditure (including development expenditure) on those assets to the date of calculation, less any cash recoveries of or from those assets (excluding any profit element) to the date of calculation
ROE	Return on Equity: The sum of the movement in securityholders' equity (excluding new issues of Securities and any change in fair value of Retirement assets occurring after 30 June 2016, net of income tax) and dividends and distributions declared divided by the opening balance of securityholders' equity. Average RoE for FY16–FY18 will be calculated as the arithmetic average of RoE for those years.
RTSR	Relative TSR measures the TSR for Aveo Group relative to the TSR of a comparator group of Aveo's peers over the RTSR testing period
RVG	Retirement Villages Group
Securities	Stapled securities of the Group
Securities Price	The price at which the last sale of Securities was traded on the ASX on the referenced day
Special Circumstances	The termination of a KMP's employment as a result of total and permanent disablement, death or such other circumstances as the Board may determine
Standards	Australian Accounting Standards
STIP	The Group's Short-Term Incentive Plan: A 12-month incentive plan that provides cash and Securities awards for performance against key financial and non-financial targets during any one financial year
STI	Short-Term Incentive (cash): Cash awards under the STIP
STID	Deferred STI: Awards of Securities under the STIP
Tian An	Tian An Australia Limited, formerly PBD Developments Limited
TFR	Total Fixed Remuneration: The fixed component of remuneration, which includes base pay and superannuation and excludes movements in accrued annual and long service leave
Trust Group	Aveo Group Trust and its controlled entities
TSR	Total Securityholder Return: Security price growth plus dividends notionally reinvested in securities, over the assessment period
UPT	Underlying Profit after Tax: Reflects statutory profit after tax, as adjusted to reflect the Directors' assessment of the result for the ongoing business activities of the Group, in accordance with AICD/Finsia principles of recording underlying profit
Vesting Date	The date that STID vest, being 1 September of the year following the award

Directors' Declaration

In the opinion of the Directors of Aveo Group Limited and Aveo Funds Management Limited as Responsible Entity for Aveo Group Trust (collectively referred to as 'the Directors'):

- a. the Financial Statements and Notes set out on pages 47 to 94 and the Remuneration Report in the Directors' Report set out on pages 25 to 37, are in accordance with the Act, including:
 - i. giving a true and fair view of the Group's and the Trust Group's financial position as at 30 June 2016 and of their performance, for the financial year ended on that date; and
 - ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Regulations;
- b. the Financial Report also complies with International Financial Reporting Standards issued by the International Accounting Standards Board, as disclosed in note 32(a); and
- c. there are reasonable grounds to believe that the Group and the Trust Group will be able to pay their debts as and when they become due and payable.

At the date of this declaration there are reasonable grounds to believe that Aveo Group Limited and the Group entities named in note 31 will be able to meet any obligations or liabilities to which they are or may have become subject to by virtue of the Deed of Cross Guarantee between Aveo Group Limited and those Group entities pursuant to ASIC Class Order 98/1418 (as described in note 31).

The Directors have been given the declarations by the Chief Executive Officer and the Chief Financial Officer for the financial year ended 30 June 2016 required by section 295A of the Act.

Signed in accordance with a resolution of the Board of Directors:



S. H. Lee
Chairman



G. E. Grady
Executive Director and Chief Executive Officer

Dated at Sydney this 17th day of August 2016.

Independent Auditor's Report



Ernst & Young
200 George Street
Sydney NSW 2000 Australia
GPO Box 2646 Sydney NSW 2001

Tel: +61 2 9248 5555
Fax: +61 2 9248 5959
ey.com/au

Independent auditor's report to the security holders of Aveo Group

Aveo Group comprises Aveo Group Limited and the entities it controlled at the year's end or from time to time during the financial year ("Aveo Group" or "the Group") and Aveo Group Trust and the entities it controlled at the year's end or from time to time during the financial year ("Trust Group").

Report on the financial report

We have audited the accompanying financial report of the Group, which comprises the consolidated balance sheets as at 30 June 2016, the consolidated income statements, the consolidated statements of comprehensive income, the consolidated statements of changes in equity and the consolidated cash flow statements for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the Group.

Directors' responsibility for the financial report

The directors of Aveo Group Limited and the directors of Aveo Funds Management Limited as Responsible Entity for Aveo Group Trust (collectively referred to as "the Directors") are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 31(a), the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the group a written Auditor's Independence Declaration, a copy of which is included in the directors' report.

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Opinion

In our opinion:

- a. the financial report of Aveo Group is in accordance with the *Corporations Act 2001*, including:
 - i giving a true and fair view of the Group and Aveo Group Trust's financial position as at 30 June 2016 and their performance for the year ended on that date; and
 - ii complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 31(a).

Report on the remuneration report

We have audited the Remuneration Report included in pages 16 to 30 of the directors' report for the year ended 30 June 2016. The directors of Aveo Group Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

In our opinion, the Remuneration Report of Aveo Group for the year ended 30 June 2016, complies with section 300A of the *Corporations Act 2001*.

Ernst & Young

Douglas Bain
Partner
Sydney
17 August 2016

Securityholder Information

The information set out below was prepared as at 9 September 2016 and applies equally to the Aveo Group Trust and Aveo Group Limited, as members are required to hold equal numbers of units in the Group Trust and shares in the Parent Entity under the terms of the joint quotation on the Australian Securities Exchange.

Largest Twenty Securityholders	Number of Securities	Percentage of Issued Securities
J P Morgan Nominees Australia Limited	115,220,259	19.85%
Citicorp Nominees Pty Limited	105,065,688	18.10%
HSBC Custody Nominees (Australia) Limited	75,656,715	13.04%
National Nominees Limited	42,497,428	7.32%
Rostec Investments Limited <ROSETEC Investments Ltd A/C>	26,853,993	4.63%
BNP Paribas Nominees Pty Ltd <DRP>	24,325,617	4.19%
Ilwella Pty Ltd	23,251,222	4.01%
Citicorp Nominees Pty Limited <Citibank ESW RIL & CITIC A/C>	20,790,847	3.58%
RBC Investor Services Australia Pty Limited <PI POOLED A/C>	16,697,954	2.88%
UBS Nominees Pty Limited	13,780,809	2.37%
Citicorp Nominees Pty Limited <CB ESW Mulpha Inv & Citic A/C>	13,683,928	2.36%
UBS Nominees Pty Limited	3,623,384	0.62%
National Nominees Limited <N A/C>	3,368,256	0.58%
Mt Byron Pastoral Company Pty Ltd	3,000,000	0.52%
RBC Investor Services Australia Pty Limited <BKCUST A/C>	2,911,466	0.50%
BNP Paribas Nominees Pty Ltd <Agency Lending DRP A/C>	2,832,101	0.49%
HSBC Custody Nominees (Australia) Ltd <NT - Commonwealth Super Corp A/C>	2,704,873	0.47%
HSBC Custody Nominees (Australia) Limited A/C 2	2,425,627	0.42%
Netwealth Investments Limited <WRAP Services A/C>	2,105,722	0.36%
Mt Byron Pastoral Company Pty Ltd <Super Fund A/C>	1,881,101	0.32%
	502,676,990	86.62%

The total number of securities on issue as at 8 September 2016 is 580,316,095.

Substantial Securityholders	Number of Securities
Mulpha International Bhd and its related bodies corporate	131,174,775
Perpetual Limited and subsidiaries	59,752,070
Vinva Investment Management	29,385,084

Distribution of Securityholders	Number of Securities	Number of Securityholders
Category		
1 - 1,000	1,579,964	4,853
1,001 - 5,000	8,724,499	3,153
5,001 - 10,000	11,084,621	1,482
10,001 - 100,000	28,379,304	1,204
100,001 and over	530,547,707	89
	580,316,095	10,781

There were 1,789 securityholders holding less than a marketable parcel at \$3.43 per security.

VOTING RIGHTS

On a show of hands every securityholder, present in person or by proxy or by attorney or by duly authorised representative, shall have one vote and on a poll, every securityholder so present shall have one vote for every security held by such securityholder.

SECURITIES EXCHANGE

Aveo Group Limited and Aveo Group Trust are jointly quoted on the Australian Securities Exchange (ASX Code: AOG) with a home exchange in Sydney.

ON-MARKET BUY-BACK

There was an on-market buy-back within the 10/12 limit which commenced on 4 September 2015 and ended on 3 September 2016.

SECURITYHOLDERS' ENQUIRIES

Securityholders with enquiries about their holding should contact the Aveo Group Securityholder Registrar as follows:

Computershare Investor Services Pty Limited
Level 4
60 Carrington Street
Sydney NSW 2000

Telephone (within Australia): 1300 850 505
Telephone (outside Australia): +61 (0)2 8234 5000
Facsimile: +61 (0)2 8234 5050
Internet: www.computershare.com.au

Enquiries of a general nature should be directed to the Company Secretary on +61 2 9270 6100.

DISTRIBUTION/DIVIDEND

A distribution for the twelve month period ending 30 June 2016 of 8.0 cents per stapled security was paid to securityholders on 30 September 2016. The record date for determining entitlement to the distribution was 30 June 2016.

REINVESTMENT PLAN

Aveo Group has a Distribution Reinvestment Plan ("DRP") which allows securityholders to have their payments used to buy more stapled securities in the Group at a discount of up to 10% as determined by the Board with no costs. On 24 September 2012, Aveo Group announced that its DRP would be suspended and would remain suspended until the Directors of Aveo Group decide to reapply it to future distributions. On 14 June 2016, Aveo Group confirmed that the DRP remains suspended and therefore would not operate for the distribution for the twelve month period ended 30 June 2016.

ELECTRONIC COMMUNICATIONS

As an Aveo Group securityholder, every year you are sent a number of securityholder communications via post. Register your email address with the Aveo Group Securityholder Registrar to receive your securityholder communications electronically.

ANNUAL REPORT

Securityholders have a choice as to whether or not they receive the annual report. If you do not wish to receive the annual report, please advise the Securityholder Registrar in writing. These securityholders will continue to receive all other securityholder information.

The annual report, together with all significant announcements made by the Group to the ASX, are available from the Investor Centre on the Aveo website (www.aveo.com.au)

Securityholder Information continued

TO CONSOLIDATE SECURITYHOLDINGS

Securityholders who want to consolidate their separate securityholdings into one account should write to the Securityholder Registrar or their sponsoring broker, whichever is applicable.

TAX FILE NUMBERS (TFN)

Whilst not compulsory, most Australian resident securityholders prefer to quote their TFN to avoid having withholding tax deducted from dividends which are unfranked or from distributions paid by property trusts. Securityholders should advise in writing their TFN details to the Securityholder Registrar or sponsoring broker, whichever is applicable.

COMPLAINTS

Any securityholder wishing to register a complaint should direct it to the Company Secretary in the first instance, at the Aveo Group's address listed in this report.

Aveo Funds Management Limited is a member of an independent dispute resolution scheme, the Financial Ombudsman Services (FOS). If a securityholder feels that a complaint remains unresolved or wishes it to be investigated further, FOS can be contacted as detailed below:

By telephone: 1300 780 808

In writing: Financial Ombudsman Services Limited
GPO Box 3, Melbourne VIC 3001
Website: www.fos.org.au

ANNUAL GENERAL MEETING

The Annual General Meeting will be held on 16 November 2016.

Five Year Financial Summary

		2016	2015	2014	2013	2012
Net profit/(loss) attributable to securityholders	\$m	116.0	58.0	26.1	(166.5)	(350.3)
Underlying net profit after tax ^{1,2}	\$m	89.0	54.7	42.1	39.2	41.3
Total assets	\$m	4,088.9	3,392.8	3,269.8	3,357.9	3,741.3
Total debt	\$m	462.0	359.5	344.6	685.0	971.7
Contributed equity	\$m	1,865.1	1,785.0	1,744.6	1,516.1	1,313.5
Total equity	\$m	1,660.4	1,505.6	1,429.5	1,174.0	1,171.2
Reported gearing ³	%	17.4	13.8	15.8	31.5	39.0
Market capitalisation	\$m	1,722.0	1,326.7	1,030.2	408.4	460.6
Security price at year end ⁴	\$	3.17	2.58	2.06	1.27	2.66
Reported earnings per security ⁴	cents	22.1	11.6	5.9	(52.4)	(204.7)
Underlying earnings per security ⁴	cents	17.0	10.9	9.5	13.6	24.1
Dividends & distributions paid	\$m	43.5	25.8	20.0	3.2	33.7
Dividends & distributions per security ⁴	cents	8.0	5.0	4.0	1.0	19.6
Net tangible assets per security ⁴	\$	3.00	2.85	2.78	3.53	6.33

1. Underlying profit reflects statutory profit as adjusted to reflect the Directors' assessment of the result for the ongoing business activities of the Group, in accordance with AICD/Finsia principles of recording underlying profit.

2. A reconciliation of UPT for the Group to statutory profit after tax for the 2016 and 2015 financial years is given in the Directors' Report.

3. Measured as net debt divided by total assets net of cash and resident loans.

4. This data has been adjusted to reflect the seven for one stapled security consolidation made on 13 December 2012.

Corporate Directory

CORPORATION/RESPONSIBLE ENTITY

Aveo Group Limited
ABN 28 010 729 950

Aveo Funds Management Limited
ABN 17 089 800 082
AFSL 222273

Level 5, 99 Macquarie Street
Sydney NSW 2000

Website: www.aveo.com.au

BOARD OF DIRECTORS

Seng Huang Lee (Chairman)

Leonard McKinnon

Jim Frayne

Walter McDonald

Eric Lee

Geoffrey Grady

Winson Chow (Alternate to Seng Huang Lee)

Winson Chow (Alternate to Eric Lee)

COMPANY SECRETARY

Anna Wyke

Nicole Moodie

CHIEF FINANCIAL OFFICER

David Hunt

AUDIT COMMITTEE

Leonard McKinnon (Chairman)

Jim Frayne

Eric Lee

NOMINATION AND REMUNERATION COMMITTEE

Walter McDonald (Chairman)

Jim Frayne

Seng Huang Lee

AUDITOR

Ernst & Young

COMPLAINT RESOLUTION SERVICE (FINANCIAL SERVICES)

Financial Ombudsman Service Limited
GPO Box 3
Melbourne Vic 3001

Telephone: 1300 780 808

CONTACT

Level 5, 99 Macquarie Street
Sydney NSW 2000

Telephone: +61 2 9270 6100

DISCLAIMER OF LIABILITY

This Report contains forward-looking statements (**Forward Statements**). Forward Statements can generally be identified by the use of forward looking words such as "guidance", "anticipate", "estimates", "will", "should", "could", "may", "expects", "plans", "forecast", "target" or similar expressions. Forward Statements, including indications, guidance or outlook on future revenues, distributions or financial position and performance or return or growth in underlying investments are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. No independent third party has reviewed the reasonableness of any such statements or assumptions. No member of the Group represents or warrants that such Forward Statements will be achieved or will prove to be correct or gives any warranty, express or implied, as to the accuracy, completeness, likelihood of achievement or reasonableness of any Forward Statement contained in this Report. Except as required by law or regulation, the Group assumes no obligation to release updates or revisions to Forward Statements to reflect any changes.





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