



# *BKI Investment Company Limited*

---

## SHARE PURCHASE PLAN

# *Disclaimer*

This material has been prepared by BKI Investment Company Limited.

The information within this document is not intended to provide advice to investors or take into account an individual's financial circumstances or investment objectives. This is general investment advice only and does not constitute advice to any person. The opinions within this document are not intended to represent recommendations to investors, they are the view of BKI Investment Company Limited as of this date and are accordingly subject to change.

Information related to any company or security is for information purposes only and should not be interpreted as a solicitation of offer to buy or sell any security. The information on which this presentation is based has been obtained from sources we believe to be reliable, but we do not guarantee its accuracy or completeness.

Investors should consult their financial adviser in relation to any material within this document.

## *Business Overview*

- BKI is a research driven, active equities manager investing for the long term in profitable, high yielding, well managed companies.
- BKI is a closed end company listed on the ASX (BKI.ASX) and does not charge external portfolio management or performance fees.
- Our aim is to create wealth for BKI shareholders, through an increasing fully franked dividend and capital growth.

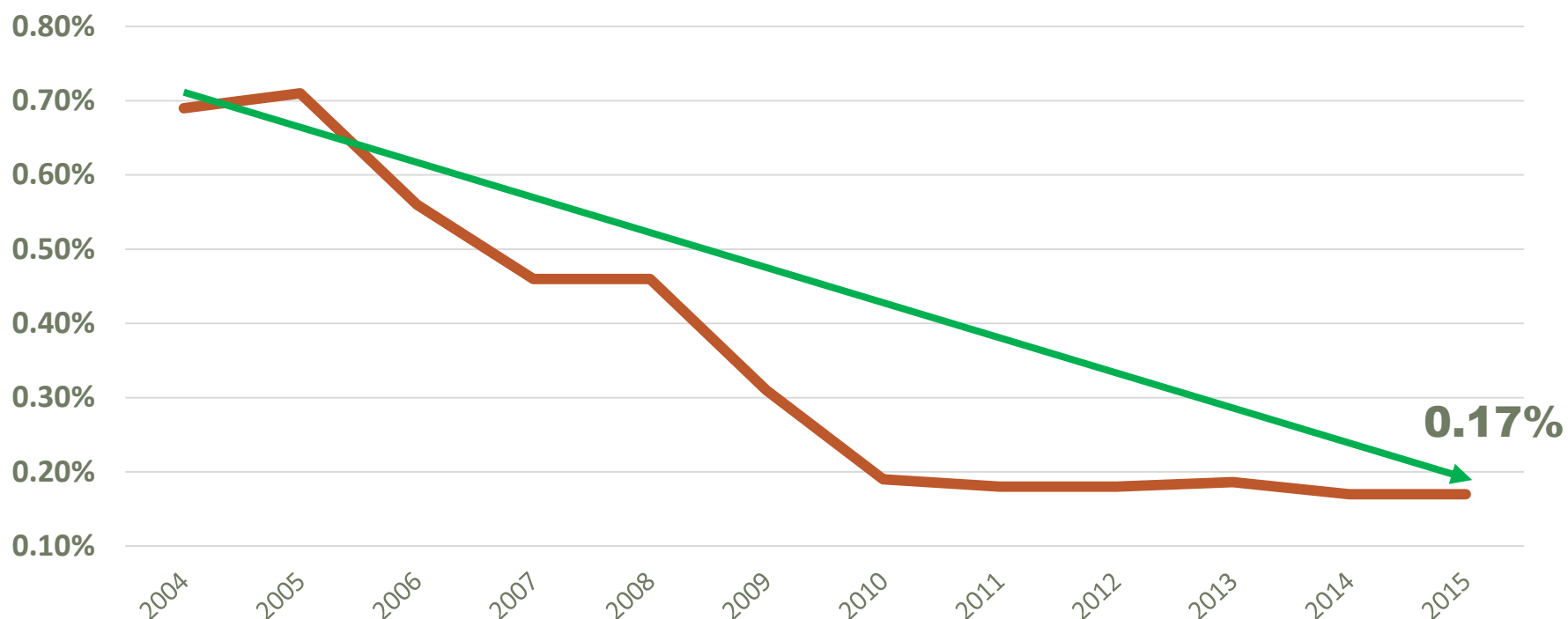
## *SPP Timetable\**

Event	Date
Record Date (7.00pm AEST)	30 March 2016
Announcement of SPP	31 March 2016
Offer Opens	7 April 2016
Offer Closes (7.00pm AEST)	28 April 2016
Issue Date of New Shares	6 May 2016
Announcement of FY2016 Financial Result	20 July 2016

# Low Cost

BKI's Board & Management are shareholders in BKI.

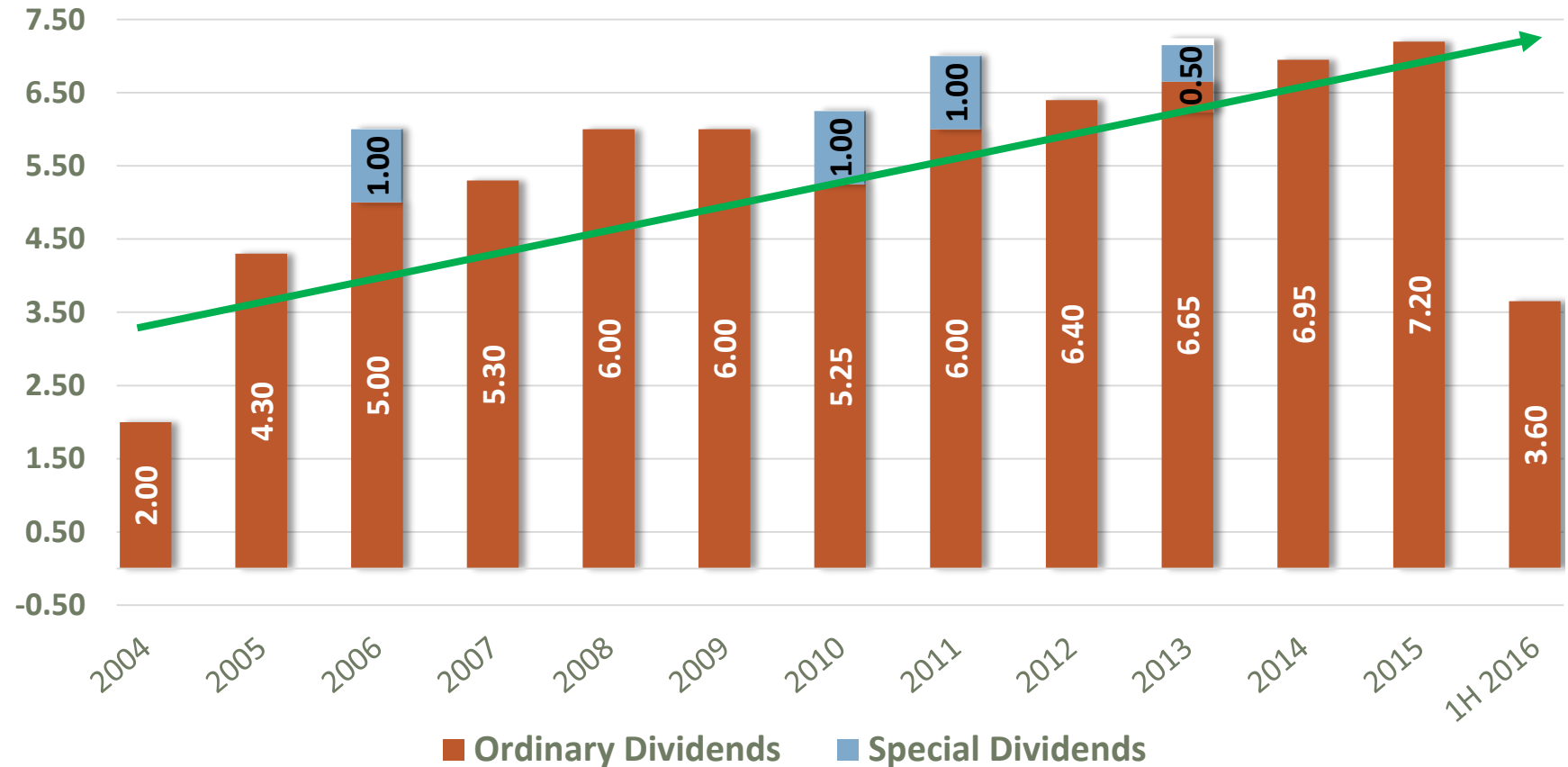
We invest for the long term and do not charge external portfolio management or performance fees.



Low Costs - BKI Management Expense Ratio

# Growing Fully Franked Dividend

We focus on creating wealth for all shareholders by keeping costs low and increasing fully franked dividends and capital growth.



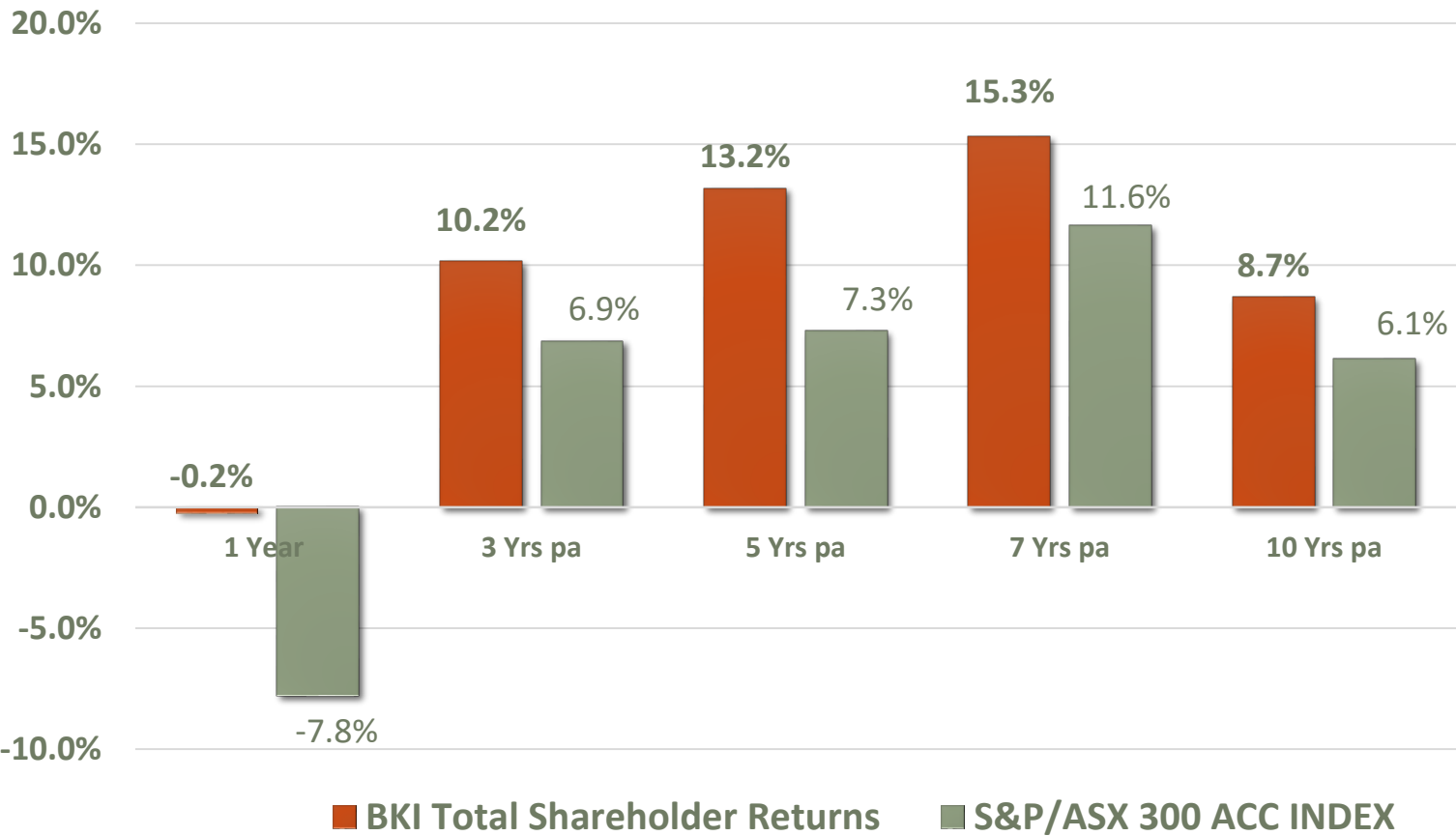
*Total Shareholder Returns including the benefit of franking credits passed on from BKL to shareholders.*

*BKL has ample franking credits to ensure dividends are fully franked into the future.*

# Total Shareholder Returns

Including Franking Credits

As at 31 March 2016



The S&P/ASX300 Accumulation Index has been franked at 80%

# BKI Portfolio – Top 25 Shareholdings as at 31 March 2016



<i>Stock</i>		<i>% of Total Portfolio</i>	<i>Stock</i>		<i>% of Total Portfolio</i>
1	Commonwealth Bank	9.4%	14	IAG Limited	2.0%
2	National Australia Bank	8.0%	15	Invocare Limited	1.9%
3	Westpac Bank	7.8%	16	Ramsay HealthCare	1.8%
4	TPG Telecom	5.7%	17	ASX Limited	1.8%
5	Telstra Corporation	5.6%	18	Suncorp Group	1.6%
6	Wesfarmers Limited	4.7%	19	ARB Corporation	1.6%
7	ANZ Banking Group	4.2%	20	Sydney Airport	1.6%
8	APA Group	3.7%	21	Brambles Limited	1.4%
9	Transurban Group	2.9%	22	Woodside Petroleum	1.3%
10	BHP Billiton	2.9%	23	Qube Holdings	1.3%
11	Woolworths Limited	2.6%	24	Coca-Cola Amatil	1.2%
12	AGL Energy Limited	2.6%	25	AMP Limited	1.2%
13	New Hope Corporation	2.2%		Cash & Cash Equivalents	4.2%
Total					85.2%

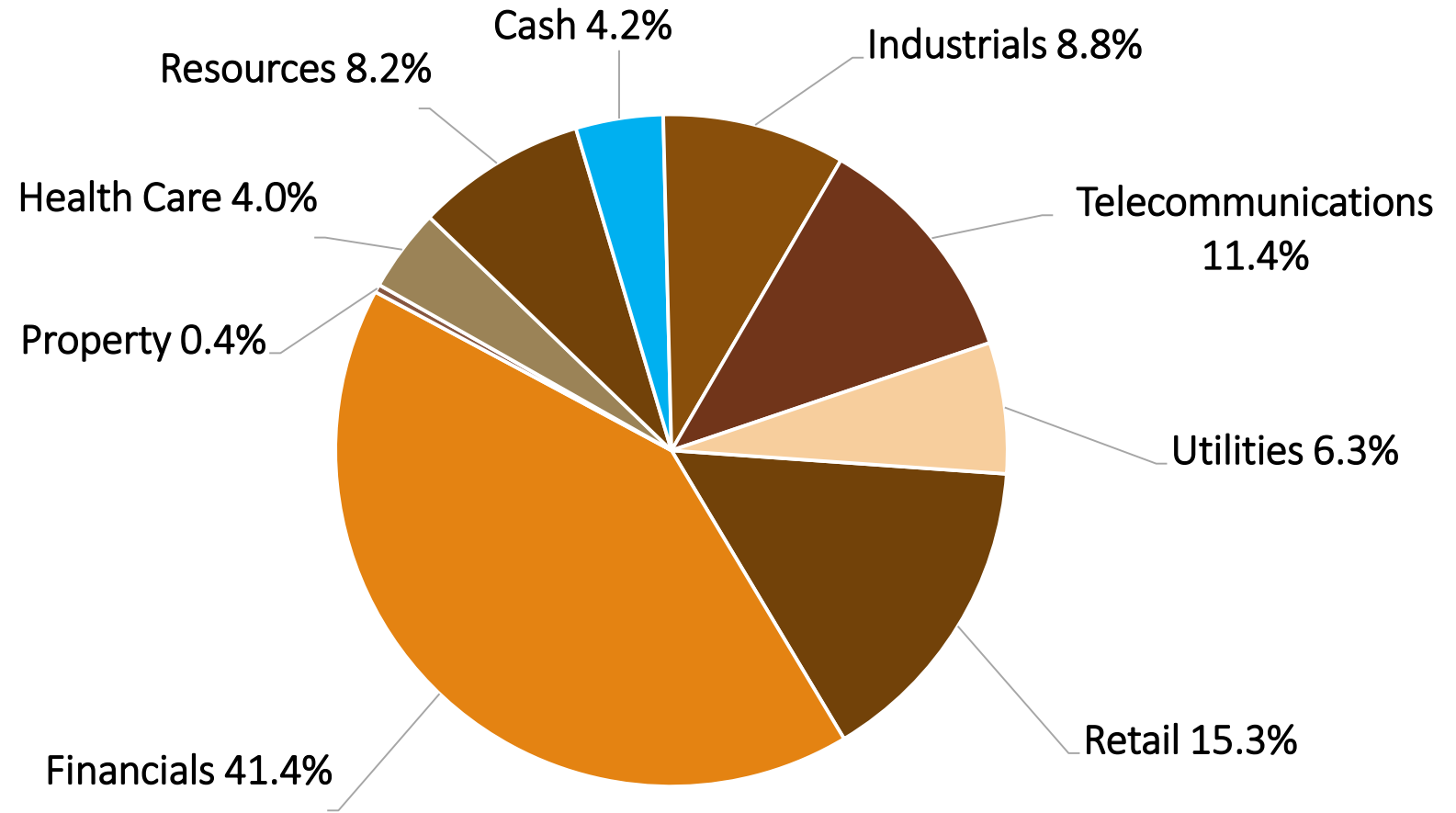


## *BKI Portfolio — Exposure by Sector*

*High Conviction*

*Benchmark Unaware*

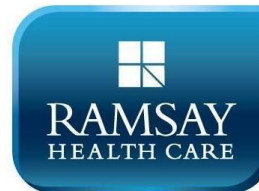
*BKI's long term strategy of investing in dividend paying stocks means the portfolio is not aligned with an index.*



## Financials



## Healthcare



# Energy



# Infrastructure





## *BKI Investment Company Limited*

---

### APPENDIX

## Experience

The Board and Management of BKI has over 180 years of collective industry experience (average of 27 years).

## *Non Executive Directors*

Robert Millner	Chairman of the Board
David Hall AM	Chairman of the Audit Committee
Alex Payne	Member of the Investment Committee
Ian Huntley	Member of the Investment Committee

## *Management*

Tom Millner	Chief Executive Officer
Will Culbert	Portfolio Manager
Jaime Pinto	Company Secretary

## *Auditors*

MGI Sydney Assurance Services

# *Key Differentiators*

- High Value / Low Cost - Active, high conviction, closed end portfolio, with no Debt. MER of 0.17%. No external portfolio management or performance fees.
- Performance - Delivering sound returns plus dividend growth.
- Alignment - Directors and Management are shareholders in BKI. We focus on dividend payments - not generating management or performance fees.
- Experience - The Board and Management of BKI has over 180 years of collective industry experience (average of 27 years); Average tenure at BKI being 7.6 years.

# Key Differentiators

- Diversification – Exposure to well managed, dividend paying companies.
- Listed on the ASX
  - ASX Listing Rules - Continuous Disclosure requirements, High levels of Transparency and Compliance.
  - Size & strength - Market Capitalisation of \$940m\*.
  - Simplicity – An investment in BKI.ASX provides administration simplicity.
  - Liquidity – Shares trade on the ASX. 14,200 shareholders. Settlement T+2.
- Tax Effective - Dividends are fully franked; tax credits passed on to shareholders.
- Capital Management - 5 Fully Franked Special Dividends distributed since listing.

# BKI Fact Sheet

<b>ASX Code</b>	BKI.ASX
<b>Listing Date</b>	December 2003
<b>Mandate</b>	Aust Listed Equities
<b>Investment Sectors</b>	Diversified
<b>Benchmark</b>	S&P/ASX 300 Acc Index
<b>Market Cap</b>	\$940m
<b>Debt</b>	Nil
<b>Management Expense Ratio</b>	0.17%
<b>Performance Fee</b>	Nil
<b>Rolling 12 Month Dividend*</b>	7.25cps
<b>Historical Dividend Yield**</b>	4.5%
<b>Percentage Franked</b>	100%
<b>Grossed Up Yield#</b>	6.4%
<b>Dividend Distribution Frequency</b>	Half Yearly
<b>Dividend Payout Policy</b>	90%-95%
<b>Dividend Reinvestment Plan</b>	Active

<b>Research Coverage</b>	Morningstar
	Morgan Stanley
	Bell Potter
	Evans and Partners
	BaillieuHolst
<b>Approved Product List</b>	Dixon Advisory
	BaillieuHolst
<b>Model Portfolio</b>	Dixon Advisory
	BaillieuHolst
	AIOFP
<b>Contact</b>	Website <a href="http://www.bkilimited.com.au">www.bkilimited.com.au</a>
	E-Mail <a href="mailto:info@bkilimited.com.au">info@bkilimited.com.au</a>
	Tom Millner 0408 754 180
	Will Culbert 0410 627 378
	Jaime Pinto 02 9210 7000



*Our aim is to  
create wealth  
for BKI  
shareholders,  
through an  
increasing fully  
franked  
dividend and  
capital growth.*



[www.bkilimited.com.au](http://www.bkilimited.com.au)



## BKI Online

Sign up online to receive news and information about your company via email.

Subscribe to:

- NTA+Monthly Reports
- Quarterly Reports
- Presentations to Shareholders
- Annual Report
- Results Announcements
- Dividend Announcements

Visit [www.bkilimited.com.au](http://www.bkilimited.com.au)  
and click on the  
“Subscribe Here” button

