



**SAPEX** 

# SAPEX GROUP LTD

## Investor Update

NSX:SAA

ACN - 619195283

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**SAPEX Group Limited (SAA)** is a diversified composite mat operator, providing a solution to transport and operational challenges in inaccessible areas.

The company intends to take advantage of existing growth opportunities by expanding into alternate industries, as well as shifting from a third-party management model to a full-service owner and operator.



## CAPITAL STRUCTURE & DETAILS

Trading Code	SAA
Total Securities	22,240,951
Share Price (07/03/19)	\$1.16
Market Cap (@ \$1.16)	\$25.8M
ACN	619195283

## BOARD OF DIRECTORS & MANAGEMENT

<b>Peter Chambers</b>	Chairman	<b>Peter Van Ratingen</b>	Non-Executive Director
<b>Kyle Larson</b>	CEO & Executive Director	<b>Simon Ford</b>	Country Manager Indonesia
<b>Dan Powell</b>	Non-Executive Director	<b>David Anderson</b>	CFO
<b>James Midgley</b>	Non-Executive Director		



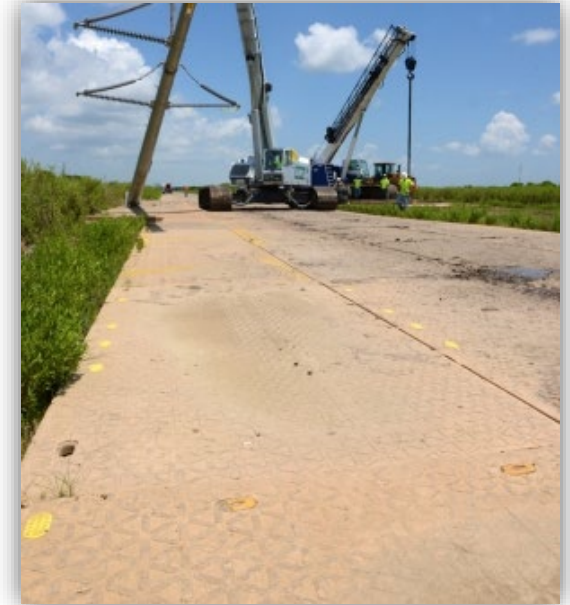
# Company Corporate Summary



SAPEX currently holds approximately 90% of the composite matting market in Indonesia and hope to expand on this unique market position.

The company remains committed to their vision of ensuring clients *"Get In, Get Out and Leave Nothing Behind"*.

Focusing on execution and ensuring long-term relationships that further supports the business model and projections.



# Dura-Base Matting System



Developed for the U.S. Army under high security.

Competitors are not durable enough for heavy equipment.

Up to 20 year product life

Robust enough to drive thousands of tonnes of vehicles and machinery across.

Designed to withstand the most arid and challenging conditions.





# The SAPEX opportunity



The 'easy to access' areas have already been mined.

Mining companies need to go to more remote locations.

Traditional road infrastructure is expensive and difficult to build, and environmentally damaging.



*"We can now control our own destiny."*

SAPEX has reported they have completed the acquisition of the PT SAS Dura-Base® Mat Rental Services business in Indonesia.

Additional capital of \$10.98m was successfully raised to improve structure and positioning prior to planned ASX listing.

# SAS





# Significant Contract - SAKA



SAPEX was awarded a contract from **SAKA Indonesia**, announced in November 2018, valued at **\$3.66m USD**.

The first of several contracts SAPEX are aiming to secure over 2019.





**Newpark Resources** license the Dura-Base mat system to SAPEX.

Currently operating on a 1 year rollover contract.

Planning to change license deal to a 3 years period.



Continue momentum from a successful 2018.

Planning to acquire 600 more mats shortly for immediate distribution/revenue.

Q1 projections show Group revenues for H1 2019 will exceed Full Year 2018.





# 2019 Goals – Further Contracts

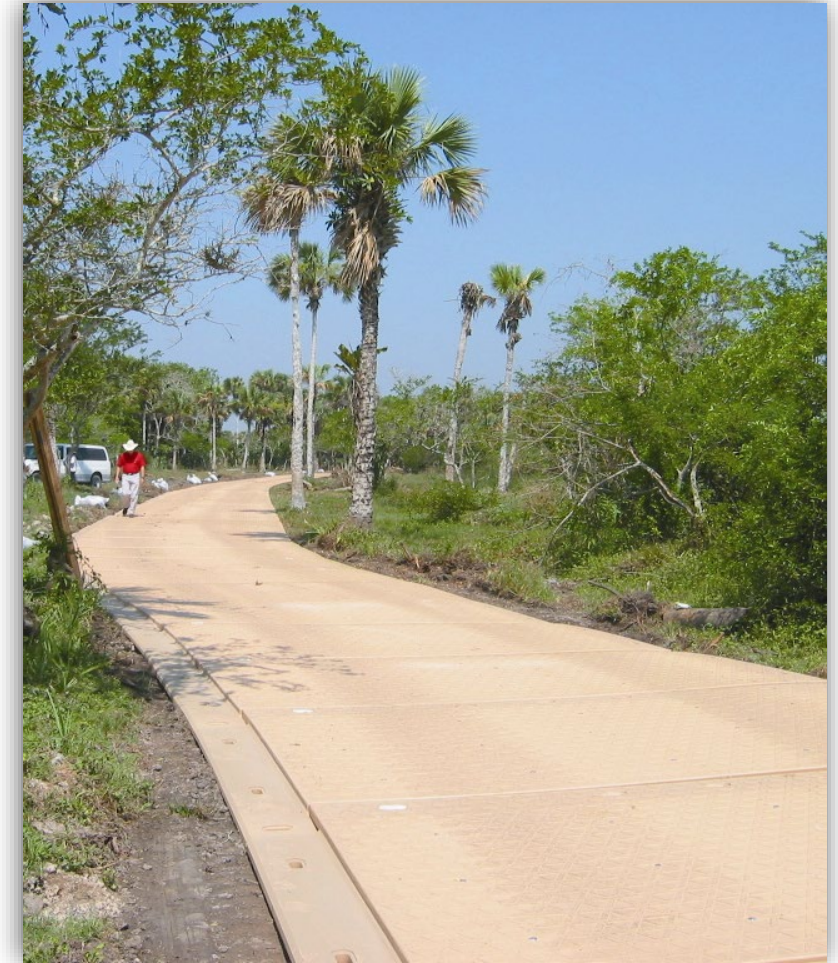


Two significant contracts are being targeted currently, with discussions underway.

This will form the three targeted foundation contracts in addition to delivering SAKA.

Further planning to:

1. Lock in 2019 revenues by June.
2. Diversify revenue streams to other sectors, beyond Oil and Gas.
3. Improve and expand mat inventory in 2019.



**ExxonMobil**

**HALLIBURTON**

**ConocoPhillips**

**TALISMAN**  
ENERGY

**NEWCREST**  
MINING LIMITED

**KPC**  
COAL FROM INDONESIA  
**PT KALTIM PRIMA COAL**

**PERTAMINA**

**pgn** **SAKA**  
power to discover

**REPSOL**

**Chevron**

**LEIGHTON**

**SAPEX Clients**

Intention to finalise ASX listing by **June 2019**.

Activities between now and then will continue to focus on increasing shareholder value

Further demonstrate the model in Indonesia, roll out to other countries in 2020.

