# FORM: Half yearly/preliminary final report

Name of issuer		22.20		
Pritchard Equity Limited				
ACN or ARBN Half yearly (tick)	Prelinal (	(tick) ('Curre	<del>year/f</del> inancial ent period') une 2019	year ended
For announcement to the market Extracts from this statement for announcement to the n	narket <i>(see</i>	note 1).		\$A
Operating Revenue (item 1.1)	Up	23%	То	733,524
Operating Profit (loss) before abnormal items and tax	Up	28%	То	429,913
Operating Profit (loss) for the period after tax but before minority equity interests (item 1.9)	Up	28%	То	310,315
Profit (loss) for the period attributable to security holders (item 1.11)	Up	29%	То	305,694
Income Distributions		Current period		corresponding eriod
Short details of any bonus or cash issue or cash is cash i	other iten	n(s) of importance not	previously rel	eased to the

Annual meeting (Preliminary final statement only)
The annual meeting will be held as follows:
Place
Date
Time
Approximate date the annual report will be available
Compliance statement  1. This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act or other standards acceptable to the Exchange (see note 13).  Identify other standards used
<ol> <li>This statement, and the financial statements under the Corporations Act (if separate), use the same accounting policies.</li> </ol>
3. This statement does/does not* (delete one) give a true and fair view of the matters disclosed (see note 2).
4. This statement is based on financial statements to which one of the following applies:
▼ The financial statements have been audited.     ■ The financial statements have been subject to review by a registered auditor (or overseas equivalent).
The financial statements are in the process of being audited or subject to review.  The financial statements have not yet been audited or reviewed.
If the accounts have been or are being audited or subject to review and the audit report is not attached, details of any qualifications are attached/will follow immediately they are available* (delete one). (Half yearly statement only - the audit report must be attached to this statement if the statement is to satisfy the requirements of the Corporations Act.)
6. The issuer has/does not have* (delete one) a formally constituted audit committee.
Sign here: Date: 13th September 2019 (Director/Company secretary)
5. 21 1
Print name:



# EIGHTEENTH ANNUAL REPORT

2019

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#### **OUR VALUES AND OBJECTIVES**

- While our company is a corporation, our philosophy is that of a partnership. We do not view the company itself as the ultimate owner of assets, but instead as a conduit through which shareholders own the assets.
- We do not measure the company's performance by its revenue or its size, but by the growth of the intrinsic value of its shares. Our long-term financial goal is to maximise this growth by investing in businesses that generate cash and earn above average returns on the capital invested in them.
- We maintain a conservative approach to borrowing, and will reject investment opportunities that present themselves rather than overextend our financial position.
- We are sensitive to our fiduciary obligations to our suppliers and creditors, and to our many long term shareholders, some of whom have committed significant portions of their investment funds to our care.
- We will be candid in reporting to shareholders, and will tell them everything about the business that we believe they would like to know.

## **FINANCIAL HIGHLIGHTS**

Year ended 30 June	2019	2018	2017	2016	2015
	\$	\$	\$	\$	\$
Income Statement					
Total income	733,524	591,948	530,413	412,890	179,448
Total expenses	(303,611)	(257,338)	(221,356)	(326,812)	(207,246)
Operating profit / (loss) before income tax	429,913	334,610	309,057	86,078	(27,798)
Income tax benefit/ (expense)	(119,598)	(93,135)	(100,640)	(36,150)	2,533
Operating profit/ (loss) after income tax	310,315	241,475	208,417	49,928	(25,265)
Minority interests	(4,621)	(4,473)	15	(5,962)	12,929
Discontinued operations	-	(254)	-	-	-
Profit / (loss) attributable to shareholders of Pritchard Equity Limited	305,694	236,748	208,432	43,966	(12,336)
Statement of Financial Position					
Total assets	286,656,458	304,398,909	291,560,556	74,466,672	33,978,018
Total liabilities	284,041,705	302,186,196	289,692,838	72,850,534	32,424,556
Total shareholders' equity	2,614,753	2,212,713	1,867,718	1,616,138	1,553,462
Pritchard Equity Limited shareholders' equity	2,603,667	2,206,502	1,866,003	1,614,544	1,557,668
Share Information					
Basic earnings per ordinary share (cents per share)	15.55	12.24	10.95	2.31	(0.65)
Growth in earnings per ordinary share (%)	27	11	374	455	92
Net assets per ordinary share (cents per share)	128	114	98	85	82
Share price at end of period					
<ul><li>A Ordinary shares</li></ul>	0.30	0.30	0.30	0.30	1.125
— B Ordinary shares	0.35	0.30	0.30	0.30	1.10
Issued capital (number of shares)					
<ul><li>A Ordinary shares</li></ul>	1,079,654	1,048,373	1,048,373	1,048,373	1,048,373
<ul><li>B Ordinary shares</li></ul>	960,659	899,378	869,378	854,378	854,378
Key Measures					
Return on average ordinary shareholders' equity (%)	12.66	11.60	11.97	2.77	(0.79)
Return on average assets (%)	0.10	0.08	0.11	0.08	(0.07)
Gearing ratio (%)	4.4	5.1	5.3	9.2	12.2

#### **EXECUTIVE CHAIRMAN'S LETTER**

Dear Fellow Shareholders

We are pleased to announce a record operating profit for the year of \$305,694.

#### Results

The consolidated net operating profit after tax for the year increased by 29.0% to \$305,694 compared to last years profit of \$236,748.

Earnings per share increased to 15.55 cents per share, compared to 12.24 cents per share last year, whilst net assets per ordinary share were \$1.28 per ordinary share at year end compared to \$1.13 per ordinary share last year.

The group's level of gearing continues to remain low at 4.4% (after excluding the limited recourse borrowings in the structured finance business), reflecting your directors' continuing belief that current conditions are not conducive to increasing the level of borrowings to acquire additional assets.

#### Investment activity

Whilst we examined a number of new potential investment opportunities during the year we decided against investing in any of them as they would not have provided us with a sufficiently high risk adjusted return for us to justify proceeding to invest.

#### Listed investments

We continued to carefully manage our portfolio of listed investments and took advantage of new investment opportunities as they arose.

Details of the current holdings of investments are disclosed in Note 25 of the Financial Report.

#### **Structured Finance**

The structured finance business continued to grow and recorded revenue of \$465,258 compared to \$372,481 last year.

#### **Unlisted investments**

### Hamilton Capital Proprietary Limited (www.hamiltonam.com.au)

The group's major unlisted investment is its 45.10% interest in Hamilton Capital Pty Limited, which is the holding company for Hamilton Asset Management Limited.

Hamilton Capital Proprietary Limited's equity accounted contribution to our results for the current year was a profit of \$8,444, compared to the prior year of \$8,395.

During the year, Hamilton Asset Management Limited commenced due diligence on two property investment assets, which it believes would be suitable investments for inclusion in a wholesale property trust.

Hamilton also completed the majority of the work for the relaunching of its managed investment schemes and expect them to be made available for investment prior to the end of the current calendar year.

#### FijiStock Brokers Limited (www.fijistockbrokers.com.fj)

FijiStock Brokers Limited is the oldest stock broking firm in Fiji and is a member of the South Pacific Stock Exchange Limited.

FijiStock Brokers Limited, again recorded an operating profit for the year.

#### South Pacific Stock Exchange Limited (www.spse.com.fj)

The performance of the South Pacific Stock Exchange Limited which is 12.5% owned by the group remained satisfactory.

#### Tyrex Solutions Pty Limited (www.tyrex.com.au)

Tyrex Solutions Pty Limited ("Tyrex"") has been operating for more than 30 years providing sustainable solutions for businesses and householders by using recycled rubber to produce a range of ramps and other safety and commercial products.

Tyrex's turnover and profitability have continued to grow, during the current year.

## Outlook

Our continued strong financial position provides us with the flexibility to take advantage of new investment opportunities as they are identified.

Steven Pritchard Chairman

13 September 2019

#### **DIRECTORS' REPORT**

Your directors present their report on the group consisting of Pritchard Equity Limited and its controlled entities for the financial year ended 30 June 2019. In order to comply with the provisions of the *Corporations Act*, the directors report as follows:

#### **Directors**

The names of directors in office at any time during or since the end of the financial year are:

Steven Shane Pritchard Enzo Pirillo Gordon Bradley Elkington

The directors have been in office from the start of the financial year to the date of this report.

#### **Company Secretary**

Enzo Pirillo held the position of company secretary at the end of the financial year. Details of Mr Pirillo's qualifications are contained in the Information on Directors.

#### **Principal Activities**

During the year, the principal activity of the group was the acquisition of medium and long term investments in both listed and unlisted investments.

The group offered a number of structured finance products that it has made available to qualifying investors.

There were no significant changes in the nature of the company's principal activities during the financial year.

#### **Dividends Paid or Recommended**

No dividends were paid during the year.

#### **Operating Results and Review of Operations**

The consolidated net profit after providing for income tax and eliminating minority equity interests was \$305,694 compared to a profit of \$236,748 last year.

#### **Financial Position**

The net assets of the group as at 30 June 2019 were \$2,614,753 compared to \$2,212,713 as at 30 June 2018, an increase of \$402,040.

The group continues to maintain a strong liquidity position, and currently holds cash and readily realisable assets of \$2,501,830.

### Significant Changes in State of Affairs

Other than stated elsewhere in this report there were no significant changes in the operations of the group, or the environment in which it operates, during the financial year.

#### **After Balance Date Events**

No matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the group, the results of those operations, or the state of affairs of the group in future financial years.

#### **Future Developments, Prospects and Business Strategies**

The group will continue to pursue its investment objectives for the long-term benefit of members. This will require the continued review of the investment strategy that is in place, and may require some changes to that strategy.

Further information on likely developments in the operations of the group and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the group.

#### **Environmental Issues**

The group's operations are not regulated by any significant environmental regulation under Commonwealth or State law.

Information on Directors

Steven Shane Pritchard — Chairman (Executive)

Qualifications — B Com, CPA, F Fin

Previously a member of the Stock Exchange of Newcastle Limited

Experience — Chairman and director since 10 May 2002

Interest in shares — 653,880 A Ordinary shares

618,000 B Ordinary shares

Interest in shares held by immediate family members

25,000 B Ordinary shares

Special responsibilities — Member of the Audit Committee

Director of Henley Underwriting & Investment Company Pty Limited, Hamilton Capital Pty Limited and The South Pacific Stock Exchange Limited (since 15

April 2010).

Directorships held in other

listed entities

Current chairman and director of Illuminator Investment Company Limited (since 22 December 2003), current director of Florin Mining Investment

Company Limited (since 29 September 2004), and Winpar Holdings Limited

(since 4 July 2003),

Enzo Pirillo — Director (Executive) and Company Secretary

Qualifications — B Com, CPA, F Fin

Experience — Director and company secretary since 14 September 2005

Interest in shares — 2,285 A Ordinary shares

21,000 B Ordinary shares

Interest in shares held by

immediate family members

5,665 A Ordinary shares

2,000 B Ordinary shares

Special Responsibilities — Member of the Audit Committee

Director of Henley Underwriting & Investment Company Pty Limited,

Illuminator Investment Company Limited, Florin Mining Investment Company

Limited and Hamilton Capital Proprietary Limited

Gordon Bradley Elkington — Director (Non-Executive)

Qualifications — B Sc, M Sc, Ph D, LLM

Experience — Director since 12 December 2005

Interest in shares — 33,635 A Ordinary shares

35,200 B Ordinary shares

Interest in shares held by

immediate family members

Directorships held in other —

17,505 A Ordinary shares

2,500 B Ordinary shares

Special Responsibilities — Member of the Audit Committee

listed entities

Director of Winpar Holdings Limited (since 30 December 1993)

#### **Meetings of Directors**

During the financial year, thirty four meetings of directors (including committees) were held. Attendances were as follows:

	DIRECTOR	RS MEETINGS	AUDIT COMMITTEE MEETING		
	Number held	Number attended	Number held	Number attended	
Steven Shane Pritchard	34	34	1	1	
Enzo Pirillo	34	34	1	1	
Gordon Elkington	34	34	1	1	

#### Indemnifying Officers or Auditor

The company has not given an indemnity or entered into during or since the end of the financial year an agreement to indemnify, or paid or agreed to pay insurance premiums in relation to, any officer or auditor.

#### Proceedings on Behalf of Company

No person has applied for leave of the court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

#### Non- audit services

Details of the auditor's remuneration for auditing the company's accounts are set out in note 5 to the accounts. No amounts have been paid or payable to the auditors for non-audit services.

#### Auditor's Independence Declaration

The auditor's independence declaration for the year ended 30 June 2019 has been received and is found on page 8 of this report.

Signed in accordance with a resolution of the Directors made pursuant to s 298(2) of the Corporations Act 2001.

Steven Shane Pritchard

Director

13 September 2019

Gordon Elkington

Ciordon Elkington

Director

#### **REMUNERATION REPORT**

This report details the nature and amount of remuneration for each director of Pritchard Equity Limited, and for the executives receiving the highest remuneration.

#### Remuneration policy

All issues in relation to the remuneration of both executive directors and non-executive directors are dealt with by the board of the company.

The constitution of Pritchard Equity Limited requires the approval by shareholders in general meeting of a maximum amount of remuneration per year to be allocated among non-executive directors as they determine. In proposing the maximum amount for consideration in general meeting, and in determining the allocation, the board takes account of the time demands made on directors, together with such factors as the general level of fees paid to directors. The amount of remuneration currently approved by shareholders for non-executive directors is a maximum of \$80,000 per annum.

Non-executive directors hold office until such time as they retire, resign or are removed from office in accordance with the constitution of the company. Non-executive directors do not receive any performance based remuneration.

#### **Details of remuneration**

The company has only two executives, Steven Pritchard and Enzo Pirillo (2018: two executives), both of whom are directors of the company.

Details of the remuneration for each director of the company are as follows.

2019	Salary and Fees	Superannuation contributions	Share based remuneration	Total
	\$	\$	\$	\$
Steven Pritchard	-	-	3,000	3,000
Enzo Pirillo	-	-	3,000	3,000
Gordon Elkington	-	-	3,000	3,000

2018	Salary and Fees	Superannuation Contributions	Share based remuneration	Total
	\$	\$	\$	\$
Steven Pritchard	-	-	3,000	3,000
Enzo Pirillo	-	-	3,000	3,000
Gordon Elkington	-	-	3,000	3,000



# Pritchard Equity Limited

ACN: 100 517 404

# Auditor's Independence Declaration under section 307C of the Corporations Act 2001

In accordance with the requirements of section 307C of the *Corporations Act 2001*, as lead auditor for the audit of Pritchard Equity Limited for the year ended 30 June 2019, I declare that, to the best of my knowledge and belief, there have been:

- (i) No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) No contraventions of any applicable code of professional conduct in relation to the audit.

PKE

PAUL PEARMAN PARTNER

13 SEPTEMBER 2019 NEWCASTLE, NSW

#### **CORPORATE GOVERNANCE STATEMENT**

The Board has the responsibility of ensuring that the company is properly managed so as to protect and enhance the interests of shareholders, consistently with the company's meeting its obligations to all parties with which it interacts. To this end, the Board has adopted what it believes to be appropriate corporate governance policies and practices, having regard to its size and the nature of its activities.

The main corporate governance policies are summarised below.

#### Appointment and retirement of non-executive directors

It is the Board's policy to determine the terms of the appointment and retirement of non-executive directors on a case by case basis, and in conformity with the requirements of the Listing Rules and the *Corporations Act*.

#### **Director qualifications**

In choosing directors, the company seeks to appoint those individuals who have a significant personal or family ownership interest in the company's ordinary shares. These persons must also have high integrity, business skills, shareholder orientation and a genuine interest in the company.

#### **Board size**

The Board presently consists of three members, two of whom are executive directors. Under the company's constitution, the Board must consist of not less than three members and not more than ten. The Board periodically reviews the number of its directors, having regard to the nature and extent of the company's operations.

#### Directors' responsibilities

The basic responsibility of the directors is to exercise their business judgment to act in what they believe to be the best interests of the company and its shareholders, and to conduct themselves in accordance with their fiduciary duties.

#### Directors' access to independent professional advice

It is the Board's policy that any committees established by the Board should:

- be entitled to obtain independent professional or other advice at the company's cost, unless the Board determines otherwise;
- be entitled to obtain such resources and information from the company, its employees and advisers, as they may require; and
- operate in accordance with any terms of reference established by the Board.

#### **Board meetings**

The Chairman of the Board is responsible for establishing the agenda for each Board meeting. Each director is free to suggest items for inclusion on the agenda and to raise at any Board meeting subjects that are not on the agenda. At least once each year the Board reviews the company's long term plans and the principal issues that the company will face in the future.

#### **Audit committee**

The Board has established an audit committee, which meets with the external auditors at least once a year. The Audit Committee addresses the financial and compliance responsibilities of the Board, and monitors in particular:

- the adequacy of the company's internal controls and procedures to ensure compliance with all applicable legal obligations;
- the adequacy of financial risk management processes; and
- any reports prepared by the external auditor.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

	Note	Consolidated		Consolidated			
		Year to	30 June 2	2019	Year to	30 June 2	018
		Revenue	Capital	Total	Revenue	Capital	Total
		\$	\$	\$	\$	\$	\$
Income from investment portfolio	3a	55,863	-	55,863	30,635	-	30,635
Income from trading portfolio	3b	2,726	-	2,726	(3,250)	-	(3,250)
Income from deposits	3c	21,687	-	21,687	21,848	-	21,848
Income from the provision of services	3d	187,990	-	187,990	170,234	-	170,234
Income from structured finance products	3e	465,258	-	465,258	372,481	-	372,481
Total income from ordinary activities		733,524	-	733,524	591,948	-	591,948
Share of net (profit) of associated company		(8,444)	_	(8,444)	(8,395)	-	(8,395)
Auditors remuneration		41,751	_	41,751	40,724	_	40,724
ASIC fees		30,599	_	30,599	4,382	_	4,382
Bank charges		1,830	_	1,830	1,809	_	1,809
Depreciation expense		1,031	-	1,031	1,336	-	1,336
Employee expenses		68,003	-	68,003	62,937	-	62,937
Finance costs		2,116	-	2,116	1,023	-	1,023
Listing fees		11,438	-	11,438	11,672	-	11,672
Net realised foreign exchange loss		-	-	-	176	-	176
Share registry fees		8,430	-	8,430	8,656	-	8,656
Administration expenses		146,857	-	146,857	133,018	-	133,018
Operating profit before income tax		429,913	-	429,913	334,610	-	334,610
Income tax expense	4a	(119,598)	-	(119,598)	(93,135)	-	(93,135)
Operating profit after income tax		310,315	-	310,315	241,475	-	241,475
(Profit) attributable to non-controlling interest		(4,621)	-	(4,621)	(4,473)	-	(4,473)
Loss from discontinued operations		-	-	-	(254)	-	(254)
Operating profit attributable to members of the company		305,694	-	305,694	236,748	-	236,748
Other comprehensive income				_			_
Items that will not be reclassified subsequently to profit or loss							
Net revaluation of non-current assets		_	56,939	56,939	_	79,772	79,772
Net realised gains on sale of long-term investments		_	(5,454)	(5,454)	-	12,031	12,031
Foreign currency translation		_	12,217	12,217	_	2,948	2,948
Total other comprehensive income for the year			63,702	63,702		94,751	94,751
Total comprehensive income for the year		305,694	63,702	369,396	236,748	94,751	331,499
Overall Operations							
Basic earnings per share (cents per share)	7			15.55			12.24
Diluted earnings per share (cents per share)	7			15.55			12.24
The accompanyin		s form part of t	hese financ		S.		14.47

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2019

	Note	Consol	idated
		2019	2018
		\$	\$
ASSETS			
CURRENT ASSETS	0	4.740.004	4 000 000
Cash and cash equivalents	8	1,718,201	1,228,296
Trade and other receivables	9	2,970,299	5,038,120
Trading portfolio	10	46,426	41,451
Income tax receivable	4.4	285	-
Financial assets	11	226,275,183	
TOTAL CURRENT ASSETS		231,010,394	201,743,806
NON-CURRENT ASSETS			
Investment portfolio	12	1,017,779	1,061,990
Investment in associate accounted for using the equity method	13(a)	501,104	473,892
Trade and other receivables	9	415,126	1,892,220
Financial assets	11	53,442,898	98,942,898
Plant and equipment	14	3,041	2,440
Deferred tax assets	15	266,116	281,663
TOTAL NON-CURRENT ASSETS		55,646,064	102,655,103
TOTAL ASSETS		286,656,458	304,398,909
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	16	3,745,657	5,592,664
Borrowings	17	226,389,944	195,548,848
TOTAL CURRENT LIABILITIES		230,135,601	201,141,512
NON-CURRENT LIABILITIES			
Trade and other payables	16	463,124	2,101,750
Borrowings	17	53,442,898	98,942,898
Deferred tax liabilities	15	82	36
TOTAL NON-CURRENT LIABILITIES		53,906,104	101,044,684
TOTAL LIABILITIES		284,041,705	302,186,196
NET ASSETS		2,614,753	2,212,713
EQUITY			
Issued capital	18	1,254,966	1,227,197
Reserves	19	195,247	111,851
Retained earnings		1,153,454	867,454
Equity attributable to equity holders of the parent		2,603,667	2,206,502
Minority equity interest		11,086	6,211
TOTAL EQUITY		2,614,753	2,212,713
		_,,.	_, <b>_</b> ,•

## STATEMENT OF CHANGES IN EQUITY

## FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

	Issued Capital	Foreign Currency Reserve	Asset Revaluation Reserve	Capital Profits Reserve	Retained Earnings	Total
	\$	\$	\$	\$	\$	\$
Consolidated						
Balance at 1 July 2017 as reported	1,218,197	41,448	(67,790)	55,473	618,675	1,866,003
Shares issued during the year	9,000		-	-	-	9,000
Profit for the year	-		-	-	236,748	236,748
Other comprehensive income						
Revaluation of non current assets (net						
of tax)	-		79,772	-	-	79,772
Net capital gains for the year	-			-	12,031	12,031
Foreign currency exchange reserve	-	2,948	-	-	-	2,948
Total other comprehensive income	-	2,948	79,772	-	12,031	94,751
Total comprehensive income for the year	-	2,948	3 79,772	-	248,779	331,499
Balance at 30 June 2018	1,227,197	44,396	11,982	55,473	867,454	2,206,502
Balance at 1 July 2018 as reported	1,227,197	44,396	11,982	55,473	867,454	2,206,502
Shares issued during the year	27,769		-	-	-	27,769
Profit for the year	-		-	-	305,694	305,694
Other comprehensive income						
Revaluation of non current assets (net						
of tax)	-		56,939	-	-	56,939
Net capital losses for the year	-		-	-	(5,454)	(5,454)
Foreign currency exchange reserve	-	12,217	-	-	_	12,217
Total other comprehensive income	-	12,217	56,939	-	(5,454)	63,702
Total comprehensive income for the year	_	12,217	56,939	_	300,240	369,396
Transfers to reserves	-	-		14,240	(14,240)	
Balance at 30 June 2019	1,254,966	56,613	68,921	69,713	1,153,454	2,603,667

# STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

	Note	Consoli	dated
		2019	2018
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		301,763	-
Sales from trading portfolio		6,936	-
Purchases for trading portfolio		(9,246)	(26,103)
Brokerage received		127,275	84,506
Interest received		5,442,123	5,195,489
Dividends received		20,457	9,572
Distributions received		9,820	13,847
Other fees received		66,137	100,320
Withholding tax received		19,125	12,000
Other receipts		4,812	29,499
		5,989,202	5,419,130
Administration expenses		(310,747)	(227,105)
Payments to customers		-	(13,918)
Bank charges		(1,831)	(1,807)
Finance costs		(5,133,977)	(4,909,582)
Withholding tax paid		(155,384)	(200,338)
Income tax paid		(30,630)	(1,962)
Net cash provided by operating activities	21a	356,633	64,418
CASH FLOWS FROM INVESTING ACTIVITIES			
Sales from investment portfolio		169,260	102,459
Purchases for investment portfolio		(41,125)	(142,975)
Purchases of other assets		(1,631)	(2,081)
Loans and advances		(43,322,803)	(39,494,295)
Repayment of loans and advances		53,033,561	16,644,286
Net cash provided by/ (used in) investing activities		9,837,262	(22,892,606)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings		43,348,958	39,508,470
Repayment of borrowings		(53,057,522)	(16,654,922)
Net cash (used in)/ provided by financing activities		(9,708,564)	22,853,548
Net increase in cash held		485,331	25,360
Cash at beginning of financial year		1,228,296	1,200,052
Effects of exchange rate changes on the balance of cash held in foreign currencies		4,574	2,884
Cash at end of financial year	8	1,718,201	1,228,296

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards and Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. This financial report has been authorised for issue on the date of the Directors Declaration.

The financial report covers the separate financial statements of the company and the consolidated financial statements of the Group.

Pritchard Equity Limited is a listed public company, incorporated and domiciled in Australia.

Australia Accounting Standards include Australian equivalents to International Financial Reporting Standards ("AIFRS"). Compliance with AIFRS ensures that the financial statements and notes of the Company comply with International Financial Reporting Standards ("IFRS").

The Group has not applied any Australian Accounting Standards or AASB interpretations that have been issued at balance date but are not yet operative for the year ended 30 June 2019 ("the inoperative standards"). The impact of the inoperative standards has been assessed and the impact has been identified as not being material. The Group only intends to adopt inoperative standards at the date at which their adoption becomes mandatory.

The adoption of the various Australian Accounting Standards and Interpretations in issue but not yet effective will not impact the Group's accounting policies. However, the pronouncements will result in changes to information currently disclosed in the financial statements. The Group does not intend to adopt any of these pronouncements before their effective dates.

#### New and amended standards adopted by the company

Certain new accounting standards and interpretations have been published for the 30 June 2019 reporting period by the Company. The director's assessment of the impact of these new standards (to the extent relevant to the company) and interpretations is set out below:

(i) AASB 9: Financial Instruments (AASB 9) (effective 1 July 2018)

There was no impact on the Company upon the adoption of AASB 9 on 1 July 2018 as the Company currently classifies financial assets and financial liabilities at fair value through other comprehensive income.

(ii) AASB 15 Revenue from Contracts with Customers, (applicable from 1 July 2018)

AASB 15 supersedes AASB 18 Revenue and AASB 111 Construction Contracts. Although AASB 15 is principles-based, it is a significant change from the current revenue requirements and will involve more judgements and estimates as revenue is recognised when control of a good or service transfers to a customer, or on satisfaction of performance obligations under contracts, which replaces the existing notion of risk and rewards.

There was no impact on the Company upon the adoption of AASB 15 on 1 July 2018 as the Company's revenue recognition of interest, dividend, investment gains/ (losses) and foreign exchange gains/(losses) were unaffected as these items are excluded from the scope of AASB 15.

#### **Basis of Preparation**

#### Reporting Basis and Conventions

The financial statements are prepared using the valuation methods described below for holdings of securities. All other items have been treated in accordance with the historical cost convention.

All amounts are presented in Australian dollars, unless otherwise noted.

The financial statements were authorised for issue by the directors on 13 September 2019.

#### a. Principles of Consolidation

A controlled entity is any entity of which Pritchard Equity Limited has the power to control the financial and operating policies so as to obtain benefits from its activities.

A list of controlled entities is contained in Note 2 to the financial statements.

All controlled entities have a 30 June financial year-end.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

All inter-company balances and transactions between entities in the Group, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the application of those policies by the company.

Minority equity interests in the equity and results of the entities that are controlled are shown as a separate item in the consolidated financial report.

### b. Associate Accounting Policy

Associates are entities over which the Company has significant influence but not control, generally accompanied by a shareholding of between 20 per cent and 50 per cent of the voting rights. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost in the Company's financial statements.

#### c. Fair Value of Financial Assets and Liabilities

The fair value of cash and cash equivalents, borrowings and non-interest monetary financial assets and liabilities of the Group approximate their carrying value.

The fair value for assets that are actively traded on a market is determined by reference to market prices prevailing at balance date, where the securities are traded on an organised market. Where a security is not so traded, its fair value is determined by the Directors.

#### d. Income from the Provision of Services

Revenue arising from brokerage commissions and fee income are recognised by the Group on an accruals basis as and when services have been provided.

#### e. Income from deposits

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

#### f. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments.

#### g. Trade and other receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'trade and other receivables'.

Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

#### h. Plant and Equipment

Plant and equipment is included at cost less accumulated depreciation and any impairment in value. All plant and equipment is depreciated over its estimated useful life, commencing from the time assets are held ready for use

The depreciation rates for each class of asset are as follows:

Furniture and fittings 12 - 33%

Office equipment 20 – 40%.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### i. Foreign Currency Transactions and Balances

Foreign currency transactions during the year are converted to Australian currency using the exchange rates applicable at the dates of the transactions. Amounts receivable and payable in foreign currencies at balance date are converted at the rates of foreign exchange ruling at that date.

#### j. Holdings of Securities

The designation of securities within the investment portfolio as "financial assets measured at fair value through other comprehensive income" is consistent with the Director's view of these assets as being held for the long term for both capital growth and for the provision to the Group of dividends and distribution of income rather than to make a profit from their sale, which is the purpose of securities held in the trading portfolio.

#### (i) Valuation of investment portfolio

Securities, including listed and unlisted shares and notes and options, are initially brought to account at cost, which is the cost of acquisition including transaction costs, and are revalued to market values continuously.

Increments and decrements on equity instruments are recognised as other comprehensive income and taken to the Asset Revaluation Reserve.

Where disposal of an investment occurs, any revaluation increment or decrement relating to it is transferred from the Asset Revaluation Reserve to Retained Earnings through Other Comprehensive Income.

#### (ii) Valuation of trading portfolio

Securities, including listed and unlisted shares and notes, are initially brought to account at cost, which is the cost of acquisition including transaction costs, and are revalued to market values continuously.

Increments and decrements on the value of securities in the trading portfolio are taken directly through the Income Statement.

#### (iii) Income from holdings of securities

Distributions relating to listed securities are recognised as income when those securities are quoted exdistribution, and distributions relating to unlisted securities are recognised as income when received. If the distributions are capital returns on ordinary securities the amount of the distribution is treated as an adjustment to the carrying value of the securities.

#### k. Borrowings

Other financial liabilities, including borrowings and trade and other payables, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### I. Provisions

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and when that outflow can be reliably measured.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### m. Taxation

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that are in place or are substantially in place at the balance date

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled.

Deferred tax is credited in the Income Statement except where it relates to items that may be credited directly to equity, where the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised and on the basis that no adverse change will occur in income taxation legislation and in the anticipation that the Group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

#### n. Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### o. Critical accounting judgements and key sources of estimation uncertainty

The Group makes estimates and assumptions concerning the future. These estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis.

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. In accordance with AASB 112 Income Taxes, deferred tax liabilities have been recognised for Capital Gains Tax (CGT) on the unrealised gain in the Investment Portfolio at current tax rates.

As the directors do not intend to dispose of the portfolio, this tax asset may not be crystallised. In addition, the tax liability that arises on disposal of these securities may be impacted by changes in tax legislation relating to treatment of capital gains and the rate of taxation applicable to such gains at the time of disposal.

The Group has recognised deferred tax assets in relation to carried forward revenue and capital losses and deductible temporary differences as disclosed in Note 15. The Group recognises these assets only if the Group considers it is probable that future taxable amounts will be available to utilise these temporary differences and losses. The Group intends to not dispose of portfolio assets until there are gains on the investments which the Directors believe will be sufficient to recoup the deferred tax assets.

#### p. Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting used by the chief operating decision-maker. The Board has been identified as the chief operating decision-maker, as it is responsible for allocating resources and assessing performance of the operating segments.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 2: CONTROLLED ENTITIES**

### a. Composition of Consolidated Group

The consolidated financial statements include the following controlled entities. The financial years of all controlled entities are the same as that of the parent entity.

	Country of incorporation	Percentage	e owned (%)*
Parent		2019	2018
Pritchard Equity Limited	Australia	100	100
Henley Underwriting & Investment Company Pty Limited	Australia	100	100
The NSX Investment Trust	Australia	100	100
PEQ Investment Holdings Pty Limited	Australia	100	100
First Newcastle Pty Limited	Australia	100	100
The Newcastle Exchange Pty Limited	Australia	100	100
The South Pacific Investment Company Limited	Australia	100	100
Fiji Stock Brokers Limited	Fiji	80	80
Structured Finance Securities Pty Limited	Australia	100	-

<sup>\*</sup> Percentage of voting power is in proportion to ownership

#### b. Acquisition of Controlled Entities

On 18 April 2019 Pritchard Equity Limited incorporated Structured Finance Securities Pty Limited as a 100% owned subsidiary. At the date of incorporation Structured Finance Securities Pty Limited had no assets or liabilities.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## **NOTE 3: REVENUE**

	Consolidated	
	2019	2018
	\$	\$
a. Income from investment portfolio		
<ul> <li>dividends received</li> </ul>	26,525	16,193
<ul> <li>trust distributions received</li> </ul>	29,338	14,442
Total Income from investment portfolio	55,863	30,635
b. Income from trading portfolio		
<ul> <li>sales revenue</li> </ul>	6,960	-
— cost of sales	(4,234)	(3,250)
<ul> <li>net profit/ (loss) from trading portfolio</li> </ul>	2,726	(3,250)
Total Income from trading portfolio	2,726	(3,250)
c. Income from deposits		
<ul> <li>interest received</li> </ul>	21,687	21,848
Total Income from deposits	21,687	21,848
d. Income from the provision of services		
<ul> <li>brokerage received</li> </ul>	122,425	104,349
<ul> <li>other income received</li> </ul>	65,565	65,885
Total Income from the provision of services	187,990	170,234
e. Income from structured finance products		
<ul><li>fees received</li></ul>	66,106	18,293
<ul> <li>interest received</li> </ul>	12,163,116	13,896,014
<ul> <li>interest paid</li> </ul>		(8,862,934)
<ul> <li>acquisition fees</li> </ul>	(4,038,192)	(4,678,892)
Total Income from structured finance products	465,258	372,481

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

### **NOTE 4: INCOME TAX EXPENSE**

			Note	Consolic	lated
				2019	2018
				\$	\$
a.		components of tax expense comprise:			
		year adjustment		(936)	3,275
		ent tax payable		(117,118)	(16,826)
		rred tax liability	16	(1,580)	139
	Defe	rred tax asset	16 _	36	(79,723)
			=	(119,598)	(93,135)
b.	The follow	prima facie tax on loss from ordinary activities before income benef	it is reco	nciled to the ind	come tax as
		a facie tax payable on profit from ordinary activities before income t 30% (2018: 30%)			
	_	Consolidated	_	128,974	100,383
	Less	:			
	Tax	effect of:			
	_	tax offset for franked dividends		5,811	3,261
	_	under provision for tax previous year		(3,090)	3,275
	_	foreign exchange		-	-
	_	share of net profit of associated company netted directly		2,533	2,625
	_	recoupment of unused prior year tax losses now recognised		-	63
	_	Difference in tax/accounting distribution		(56)	(136)
	_	Difference in tax rate		(4,151)	3,407
	_	Realised losses on investment portfolio		1,636	(3,388)
	_	tax losses not brought to account		55	(1,117)
	_	other permanent differences	_	6,638	(742)
	Inco	ne tax expense attributable to entity	_	119,598	93,135
	Amo	unts recognised directly through other comprehensive income	_		
c.		Increase in deferred tax assets relating to capital gains tax on the			
		movement in unrealised gains/ losses in the investment portfolio	=	13,046	1,247
NO	TE 5:	AUDITORS' REMUNERATION			
		uneration of the auditor of the company for			
	_	auditing the financial report	_	41,751	40,724

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## **NOTE 6: DIVIDENDS**

140	TE O. DIVIDENDO		
		Consolidated	
		2019	2018
		\$	\$
a.	Dividend Paid		
	No dividends paid (2018: no dividends paid)	-	-
b.	Dividends declared		
	No dividends declared (2018: no dividends declared).	_	-
	-		
c.	Franking account	572,609	565,759
	Impact on franking account balance of dividends not recognised	-	_
	-		
NC	TE 7: EARNINGS PER SHARE		
		Consoli	dated
		2019	2018
		Number	Number
	Weighted average number of ordinary shares outstanding during the year used in		
	the calculation of basic earnings per share	1,966,010	1,932,792
	Weighted average number of options outstanding	-	-
	Weighted average number of ordinary shares outstanding during the year used in	4 000 040	4 000 700
	the calculation of dilutive earnings per share	1,966,010	1,932,792
a.	Basic and diluted earnings per share	\$	\$
	Profit attributable to members of the Group	305,694	236,748
	r	Cents	Cents
	Basic earnings per share	15.55	12.24
	Dasic carriings per snare	10.00	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 8: CASH AND CASH EQUIVALENTS**

	Consolid	Consolidated	
	2019 \$	2018 \$	
Cash at bank	1,237,771	244,477	
Deposits at call	214,677	967,776	
Term deposit	265,753	16,043	
	1,718,201	1,228,296	

The effective interest rate on deposits at call was 1.25% (2018: 1.65%).

The credit risk exposure of the Group in relation to cash and deposits is the carrying amount and any accrued unpaid interest.

#### Reconciliation of cash

Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:

Cash and cash equivalents	1,718,201	1,228,296
	1,718,201	1,228,296
NOTE 9: TRADE AND OTHER RECEIVABLES		
CURRENT		
Dividends and trust distributions receivable	36,288	20,669
Goods and services tax refund	32,315	32,137
Other debtors	97,497	47,568
Accrued income	810,664	1,254,834
Loan acquisition fees prepaid	1,993,535	3,682,912
	2,970,299	5,038,120
NON CURRENT		
Loan acquisition fees prepaid	415,126	1,892,220
	415,126	1,892,220

Receivables are non-interest bearing and unsecured.

The credit risk exposure of the Group in relation to receivables is the carrying amount.

### **NOTE 10: TRADING PORTFOLIO**

**CURRENT** 

Listed investments, at market value

- Shares 46,426 41,451

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

### **NOTE 11: FINANCIAL ASSETS**

		Consoli	idated
		2019 \$	2018 \$
CU	RRENT		
-	Unsecured notes	226,275,183	195,435,939
		226,275,183	195,435,939
а	The interest payable on the unsecured notes is fixed for the term of the notes pledged as security to the holders of the limited recourse secured notes. Refer Notes		s have been
NC	N CURRENT		
Se	cured		
-	Loans and advances	53,442,898	98,942,898
		53,442,898	98,942,898
b.	The interest payable on the loans and advances is fixed for the term of the loans and advances are secured over by the holders interests in various managed involved loans and advances have been pledged as security to the holders of the limited reconstruction.	estments sche	mes. These
NO	TE 12: INVESTMENT PORTFOLIO		
NC	N-CURRENT		
Lis	ted Investments, at fair value		
-	Shares and trust units	737,203	585,004
		737,203	585,004
Un	listed Investments, at fair value		
-	Shares and trust units	280,576	476,986

1,017,779

1,061,990

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

### NOTE 13: INVESTMENT ACCOUNTED FOR USING THE EQUITY METHOD

	erest held Name	in the follo Principal activities	wing associated  Country of  incorporation	company: Class of shares	Ownership	o interest	Carrying a	
	listed: milton				<b>2019</b> %	<b>2018</b> %	2019 \$	2018 \$
	pital Pty nited	Investing	Australia	Ordinary	45.10	39.36	501,104	473,892
		voog	, additalia	orallary	10.10	-	501,104	473,892
						:		
						Note	Consoli	dated
							2019 \$	2018 \$
a.	Moveme	ents during	the year in equity	accounted in	vestment in as	ssociated con	npany	
	Balance	at beginning	of the financial ye	ar			473,892	465,497
	Add: N	ew investme	nts during the yea	r			18,768	-
	S	hare of asso	ciated company's	profit/ (loss) aft	ter income tax	13b	8,444	6,282
	Balance	at end of th	ne financial year			-	501,104	473,892
b.	Equity a	ccounted p	rofit of associate	s are broken (	down as follow	/s:		
		-	profit before incom				8,125	9,901
			income tax benefit				319	(1,506)
			s profit/ (loss) aft			- -	8,444	8,395
С	Summa	ricad proces	ntation of aggrega	ato assots lia	hilities and no	rformanco of	associato	
C	Current	<del>-</del>	itation of aggrega	ale assets, lia	bilities alla pei	iloillialice of	1,016,473	1,557,144
		rent assets					1,104,319	1,001,641
	Total as					-	2,120,792	2,558,785
		liabilities				-	601,044	1,242,104
		rent liabilities	•				84,811	20,772
	Total lial		•			-	685,855	1,262,876
	Net asse					-	1,434,937	1,295,908
	Revenue					;	269,444	319,113
			x of associate			-	18,722	21,331

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## **NOTE 14: PLANT AND EQUIPMENT**

	Consolidated	
	2019 \$	2018 \$
Plant and equipment		
At cost	33,292	31,659
Accumulated depreciation	(30,251)	(29,219)
	3,041	2,440
Reconciliation		
Plant and equipment		
Carrying amount at the beginning of the year	2,440	1,633
Additions	1,632	2,081
Depreciation	(1,031)	(1,336)
Foreign exchange difference	-	62
Carrying amount at the end of the year	3,041	2,440
NOTE 15: TAX		
a. Liabilities		
NON-CURRENT		
Deferred tax liability comprises:		
Other temporary differences	82	36
Total	82	36
b. Assets		
Deferred tax assets comprise:		
Deferred tax assets attributable to realised capital losses	175,758	178,550
Deferred tax assets attributable to tax losses	55,250	53,695
Revaluation adjustments taken directly to other comprehensive income	29,117	42,163
Other temporary differences	5,991	7,255
	266,116	281,663

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

### **NOTE 15 TAX (CONTINUED)**

NC	TE 15	5 TAX (CONTINUED)		
			Consolid	lated
			2019	2018
			\$	\$
c.	Reco	onciliations		
	i.	Deferred Tax Liability		
		The movement in deferred tax liability for each temporary difference during	the year is as follo	ows:
		Other temporary differences		
		Opening balance	36	175
		Credited to the income statement	46	(139)
		Closing balance	82	36
	ii.	Deferred Tax Assets		
	The r	novement in deferred tax assets for each temporary difference during the ye	ar is as follows:	
	Defe	rred tax assets attributable to realised capital losses		
		Opening balance	178,550	181,840
		Credited to the income statement	(2,792)	(3,290)
		Closing balance	175,758	178,550
	Defe	rred tax assets attributable to tax losses		
		Opening balance	53,695	115,600
		Credited to the income statement	1,555	(61,905)
		Closing balance	55,250	53,695
	Impa	irment of non current assets		
		Opening balance	-	-
		Credited to the income statement	-	-
		Closing balance	-	-
	Unre	alised loss on investments		
		Opening balance	42,163	40,917
		Credited to the reserve	(13,046)	1,246
		Closing balance	29,117	42,163
	Othe	r temporary differences		
		Opening balance	7,255	12,531
		Credited to the income statement	(1,264)	(5,276)
		Closing balance	5,991	7,255
			266,116	281,663

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 16: TRADE AND OTHER PAYABLES**

	Note	Consoli	idated
		2019	2018
		\$	\$
CURRENT			
Trade payables		437,102	148,638
Accrued charges		838,263	1,247,957
Prepaid interest		2,170,253	3,905,670
Income tax payable		103,084	16,826
Withholding tax		196,955	273,573
		3,745,657	5,592,664
NON CURRENT			
Prepaid interest		463,124	2,041,629
Withholding tax		_	60,121
		463,124	2,101,750
NOTE 17: BORROWINGS			
CURRENT			
Unsecured			
- Loans payable to:			
- other corporations		74,774	89,283
		74,774	89,283
Secured			
- Short-term borrowings	18a	39,987	23,626
- Limited Recourse Secured Notes	18b	226,275,183	195,435,939
		226,315,170	195,459,565
		226,389,944	195,548,848

**a.** Short-term borrowings are secured by listed securities held in the company's investment and trading portfolios and are repayable on demand. The carrying amounts of assets pledged as security is:

**b.** The limited recourse secured notes are secured over unsecured notes. The liability to pay interest and the repayment of the principal on these notes is limited to the receipt of interest and principal, if any, from the issuer of the unsecured notes. Refer Note 11a.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## **NOTE 17: BORROWINGS (Continued)**

	Note	Consoli	lated
		2019 \$	2018 \$
NON CURRENT			
Secured			
- Limited Recourse Secured Notes	17c	53,442,898	98,942,898
c. The limited recourse secured notes are secured over loans and advancinterest and the repayment of the principal on these notes is limited to any, from the borrowers. Refer Note 11b.		•	
NOTE 18: ISSUED CAPITAL			
1,079,654 (2018: 1,048,373) A ordinary shares fully paid	18a	806,869	797,485
960,659 (2018: 899,378) B ordinary shares fully paid	18b	448,097	429,712
	=	1,254,966	1,227,197
a. A ordinary shares			
At the beginning of reporting period		797,485	797,485
Shares issued during the year		9,384	-
At reporting date	- -	806,869	797,485
b. B ordinary shares			
At the beginning of reporting period		429,712	420,712
Shares issued during the year		18,385	9,000
At reporting date		448,097	429,712

All ordinary shares rank equally inter se for the purposes of participation in profits or capital of the Company.

A ordinary shares confer on their holder the right to receive notices, reports and accounts and to attend and speak, but not to vote at general meetings of the Company.

B ordinary shares confer on their holder the right to receive notices, reports and accounts and to attend and speak and vote at general meetings of the Company.

#### **NOTE 19: RESERVES**

Asset revaluation reserve	19a	68,921	11,982
Capital profits	19b	69,712	55,473
Foreign exchange reserve	19c	56,614	44,396
	_	195,247	111,851

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 19: RESERVES (CONTINUED)**

		Consolidated	
		2019	2018
		\$	\$
a.	Asset revaluation reserve		
	Movements during the year		
	Opening balance	11,982	(67,790)
	Revaluation of non current assets	69,986	78,525
	Provision for tax on unrealised (gains)/ losses	(13,045)	1,247
	Closing balance	68,921	11,982
	The asset revaluation reserve records revaluations of non-current assets. dividends can be declared from this reserve	Under certain cir	cumstances
b.	Capital profits reserve		
	Movements during the year		
	Opening balance	55,473	55,473
	Transfer from retained profits	14,239	-
	Closing balance	69,712	55,473

The capital profits reserve records realised capital gains upon sale of non-current assets. As the balance of this reserve relates to net realised gains it may be distributed as cash dividends at the discretion of the Directors.

#### c. Foreign exchange reserve

	<b>Movements</b>	durina	the v	vear
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Closing balance	56,614	44,396
Transfer to retained profits	12,218	2,948
Opening balance	44,396	41,448

#### **NOTE 20: FINANCIAL INSTRUMENTS**

#### (a) Financial Risk Management

Accounting Standards identify three types of risk associated with financial instruments (i.e. the Group's investments, receivables, payables and borrowings).

#### **Credit Risk**

This as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

Credit risk is managed as noted in the Notes to the financial statements with respect to cash and trade and other receivables. None of these assets are over due or considered to be impaired.

The Group manages credit risk by regularly monitoring loans and receivable balances. At 30 June 2019, the Group had credit exposure with loans totalling \$279,718,081. The loans and advances are secured over by the holders interests in various managed investments schemes. These loans and advances have been pledged as security to the holders of the limited recourse secured notes.

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)

#### **Liquidity Risk**

This as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Group monitors its cash-flow requirements and ensures that it has either cash or access to short term borrowing facilities available sufficient to meet any payments.

The timing of the repayments of principal and interest on the limited recourse notes is equivalent to the timing of the repayment of the principal and interest on the loans and advances and the unsecured notes.

The Group's other major cash outflow is the purchase of securities, the level of which is manageable by the Board. Furthermore, a substantial proportion of the Group's assets are in the form of readily tradeable securities which can be sold if necessary. The current financial liabilities are shown in Notes 16 and 17.

#### **Market Risk**

This as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market price.

The Group is subject to market risk as it invests its capital in securities which are not risk free, i.e. the market price of these securities can fluctuate.

Loans and advances/ unsecured notes are not subject to market risk. The Group's Investment & Trading Portfolios are subject to market risk. A general fall in market prices of 5% or 10%, if spread equally over all assets in the investment and trading portfolios would lead to a reduction in the Group's equity of \$53,211 or \$106,423 respectively.

The Group seeks to minimise market risk by ensuring that it is not, in the opinion of the Board, overly exposed to one company or one particular sector of the market. The relative weightings of the individual securities and relevant market sectors are reviewed regularly, and risk can be managed by reducing exposure where appropriate. The Group does not have set parameters as to a minimum or maximum amount of the portfolio that can be invested in a single company or sector.

	2019	2018
The Group's investment & trading portfolio by sector is as follows:	%	%
Materials	4.04	1.96
Banks	0.19	0.02
Capital goods	6.17	4.96
Commercial	1.12	0.62
Consumer Services	0.04	0.01
Energy	0.30	0.35
Healthcare Equipment & Services	0.29	0.06
Media	0.45	0.29
Food and beverage	2.75	1.43
Food & Staples Retailing	0.07	0.01
Diversified financials	57.40	69.53
Pharmaceuticals, Biotech & Life Sciences	0.20	0.06
Real estate	21.68	18.68
Retailing	1.15	0.7
Telecommunication Services	1.54	1.05
Transportation	0.06	0.01
Software, hardware & services	2.54	0.26
	100.00	100.00

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

Securities representing over 5 per cent of the combined investment and trading portfolio at 30 June 2019 were:

	Portfolio	
	%	
VB Holdings Limited	19.51	
Newcastle Securities and General Trust	18.63	
Illuminator Investment Company Limited	15.82	
Florin Mining Investment Company Limited	8.17	

No other security represents over 5 per cent of the Group's investment and trading portfolios.

#### Interest Rate Risk

The Group is exposed to interest rate risk, which is the risk that the value of a financial instrument will fluctuate as a result of changes in market interest rates. The risk is managed by the Group maintaining an appropriate mix between fixed and floating rate borrowings. The effective average of interest rates on:

- (a) short term borrowings was 7.29% (2018: 7.12%)
- (b) long term borrowings was 7.29% (2018: 7.12%).

As at the 30 June 2019 the Group's interest bearing short term borrowings excluding the limited recourse secured notes totalled \$114,761.

The interest rates on the limited recourse secured notes are fixed for the term of the notes.

The interest rates on the unsecured notes and loans and advances are fixed for the term of the notes and loans and advances.

Accordingly, the Group is not exposed to any interest rate risk in relation to the above.

### **Currency Risk**

A proportion of the Group's assets are exposed to movements in the value of foreign currencies relative to the Australian dollar. Considering the quantum of the assets in absolute terms as well as relative terms compared to the Groups total assets it is not cost-effective to hedge against foreign currency fluctuations.

#### (b) Fair Value Measurement

The consolidated entity measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

- Trading portfolio; and
- Investment portfolio.

The Company does not subsequently measure any liabilities at fair value on a recurring basis, or any assets or liabilities at fair value on a non-recurring basis.

### Fair value hierarchy

AASB 13 Fair Value Measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

(i) Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1);

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

- (ii) Measurements based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (iii) Measurements based on inputs for the asset or liabilities that are not based on observable market data (unobservable inputs) (level 3).

The following table provides the fair values of the Company's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

	Level 1	Level 2	Level 3	Total
30 June 2019	\$	\$	\$	\$
Financial assets at fair value through other comprehensive income				
Investment portfolio	737,203	280,576	-	1,017,779
Financial assets at fair value through profit or loss				
Trading portfolio	46,426	-	-	46,426
Other financial assets at fair value	-	-	279,718,081	279,718,081
Total	783,629	280,576	279,718,081	280,782,286
	Level 1	Level 2	Level 3	Total
30 June 2018	\$	\$	\$	\$
Financial assets at fair value through other comprehensive income				
Investment portfolio	585,004	476,986	-	1,061,900
Financial assets at fair value through profit or loss				
Trading portfolio	41,451	-	-	41,451
Other financial assets at fair value	-	-	294,378,837	294,378,837
Total	626,455	476,986	294,378,837	295,482,278

Further information on the determination of the fair value is set out below:

#### (i) Trading portfolio – Level 1

The Company's trading portfolio consists of securities listed on the Australia Stock Exchange and National Stock Exchange. The valuation of listed investments has been obtained on the basis of quoted prices (unadjusted) in an active market for an identical security at 30 June 2019.

#### (ii) Investment Portfolio – Level 1

The Company's Level 1 investments consist of securities listed on the Australian Stock Exchange, National Stock Exchange and other public stock exchanges. The valuation of listed investments has been obtained on the basis of quoted prices (unadjusted) in an active market for an identical security at 30 June 2019.

#### (iii) Investment Portfolio - Level 2

The Company's Level 2 Investment portfolio investments consist of unlisted securities and trusts. For trusts & unlisted securities, the valuations of these investments have been determined on the basis of the Company's share of the investment's net assets as at 30 June 2019

#### (iv) Unsecured notes and loans and advances - Level 3

The Company's Level 3 financial assets consist of unsecured notes and loans and advances. The financial asset and liabilities are carried at amortised cost.

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

Reconciliation of Level 3 fair value measurements:

	Consolidated	
	2019 \$	2018 \$
Opening balance	294,378,837	276,968,328
Issues	43,322,805	57,264,144
Redemptions	(57,983,561)	(39,853,635)
Closing balance	279,718,081	294,378,837
NOTE 21: CASH FLOW INFORMATION		
a. Reconciliation of cash flow from operations with profit after income		

#### Reconciliation of cash flow from operations with profit after income tax

Write-downs to recoverable amount 1,031 1,3  Share of associated companies net (profit)/ loss after income tax	475
Write-downs to recoverable amount 1,031 1,3  Share of associated companies net (profit)/ loss after income tax	
Share of associated companies net (profit)/ loss after income tax	406
	372
(0,000	95)
Decrease/ (increase) in trade and other receivables 3,276,653 4,690,6	361
Directors fees – shares issued 9,000	-
Increase in the trading portfolio (4,975) (22,85	54)
(Decrease)/ increase in trade payables and accruals (3,306,398) (4,930,26	60)
Increase in income taxes payable 86,196 20,6	381
Increase in deferred taxes 2,848 70,3	332
Cash flow from operations 356,633 64,4	<b>418</b>

#### **NOTE 22: SEGMENT REPORTING**

Pritchard Equity Limited, its controlled and associated entities carry on the business of an investment company and financial services company, within Australia and Fiji.

#### **Description of segments**

The Board makes the strategic resource allocations for the Group. The Group has therefore determined the operating segments based on the reports reviewed by the Board, which are used to make strategic decisions. The Board is responsible for the Group's entire portfolio of investments and considers the business to have a single operating segment. The Board's asset allocation decisions are based on a single, integrated investment strategy, and the Group's performance is evaluated on an overall basis. The Group invests in equity securities and other instruments to provide shareholders with attractive investment returns through access to a steady stream of fully franked dividends and enhancement of capital invested.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## NOTE 22: SEGMENT REPORTING (CONTINUED)

2019	Investments	Financial Services	Structured Finance Products	Total
	\$	\$	\$	\$
Revenue	80,276	187,990	465,258	733,524
Results	(178,247)	18,683	465,258	305,694
Assets	3,989,988	-	282,937,406	286,927,394

2018	Investments	Financial Services	Structured Finance Products	Total
	\$	\$	\$	\$
Revenue	50,539	168,928	372,481	591,948
Results	(153,819)	18,086	372,481	236,748
Assets	3,190,227	-	301,208,682	304,398,909

#### **NOTE 23: KEY MANAGEMENT PERSONNEL**

The key management personnel of the company and their remuneration is reflected in the Remuneration Report on page 7 of the annual report.

#### **NOTE 24: RELATED PARTY TRANSACTIONS**

Conso	lidated
2019 \$	2018 \$
<b>Y</b>	Ψ

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

### Related party

Interest receivable from RAM Investment Partners No.1 Pty Limited	104,137	674,815
Purchase/ (redemption) of unsecured note from RAM Investment Partners No.1 PtyLtd	(15,769,849)	(7,530,151)
Interest receivable from RAM Investment Partners No.2 Pty Limited	702,808	579,898
Purchase/ (redemption) of unsecured note from RAM Investment Partners No.2 PtyLtd	4,081,092	33,841,660
Accounting fees paid/payable to Rees Pritchard Pty Limited	51,868	52,737
Share registry fees paid to Newcastle Capital Markets Registries Pty Limited	8,430	8,656
Distribution receivable from Tyrex Solutions Pty Limited	34,673	16,182
Units held in Tyrex Solutions Unit Trust	50,000	50,000
Other income receivable from Hamilton Asset Management Limited	-	4,375
Trustee fees payable to Hamilton Asset Management Limited	4,583	31,900
Loan payable to Hamilton Capital Proprietary Limited	74,774	89,283
Loan payable to Steven Shane Pritchard	14,466	12,809

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

## NOTE 24: RELATED PARTY TRANSACTIONS (CONTINUED)

	Parent	
	2019	2018
	\$	\$
Loans and advances to subsidiaries		
Balance at beginning of year	290,508	279,605
Advances	973,538	11,257
Repayments	(116,044)	-
Impairment adjustment		(354)
Closing balance	1,148,002	290,508
Loans and advances from subsidiaries		
Balance at beginning of year	-	-
Advances	1,000	-
Repayments	841	
Closing balance	159	-

#### NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2019

Listed below are those securities held in the investment portfolio that are revalued at fair value through other comprehensive income. They do not include securities held in the trading portfolio. Individual holdings in the portfolio may change during the course of the year.

	Consolidated	
	2019	2018
Australian Equities	\$	\$
Accent Group Limited	282	69
Alexium International Group Limited	7,750	-
Beacon Lighting Group Limited	366	103
Bega Cheese Limited	9,956	-
Bendigo and Adelaide Bank Limited	1,308	249
Betashares Geared Australian Equity Fund	13,355	-
BHP Billiton Limited	1,152	203
Bounty Oil & Gas NL	1,800	-
Capral Limited	806	1,210
Challenger Limited	6,640	-
Cochlear Limited	2,068	400
Costa Group Holdings Limited	444	173
CSL Limited	2,150	385
Danger Close Rights Holdings Pty Ltd	20,000	20,000
Dawney & Co Ltd	3,625	750
Domain Holdings Australia Limited	515	-

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

# NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2019 (CONTINUED)

	Consolidated	
	2019	2018
	\$	\$
Australian Equities		
East 72 Holdings Limited	8	-
Elanor Investors Group	456	103
Event Hospitality and Entertainment Limited	412	94
Florin Mining Investment Company Limited	86,942	86,942
Graincorp Limited	908	177
Huon Aquaculture Group Limited	504	94
Illuminator Investment Company Limited	168,395	146,987
Iluka Resources Limited	1,217	257
Imperial Pacific Limited (previously Belmont Holdings Limited)	699	725
Jupiter Mines Limited	5,175	-
Kalina Power Limited	-	-
Kemp & Denning Limited	17,317	9,929
Ku-ring-gai Financial Services Limited	5,500	5,000
Link Administration Holdings Limited	10,355	-
Longevity Group Australia Limited	19,620	19,620
Myer Holdings Limited	10,900	7,400
National Australia Bank	534	-
Newcastle Securities & General Trust	198,257	154,193
Newcrest Mining Limited	798	109
NSX Limited	1	1
Octanex Limited	360	-
OFX Group Limited	315	82
Onemarket Limited	11,527	3
Platinum Asset Management Limited	548	132
Qube Holdings Limited	650	104
Ramsay Health Care Limited	1,011	162
Reece Limited	11,194	430
RuralCo Holdings Limited	707	104
Shopping Centres Australasia Property Group	900	189
Sundance Resources Limited	6,508	-
Tyrex Solutions Unit Trust	50,000	50,000
Vaneck Vectors Australian Equal Weight ETF	17,925	343
Vanguard All World Ex-US	7,243	7,003
Vanguard Australian shares Index ETF Fund	42,300	39,880
Vanguard US Total Market Shares Index	10,640	9,525

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

# NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2019 (CONTINUED)

	Consolic	dated
	2019	2018
	\$	\$
Australian Equities		
Vocus Group Limited	16,350	11,550
Weebit Nano Limited	1,760	-
Westpac Banking Corporation	255	-
Woodside Petroleum Limited	1,091	177
Woolworths Limited	731	122
Xref Limited	3,360	-
	785,590	817,435
International Equities		
Amalgamated Telecom Holdings Limited	4,274	3,658
Atlantic & Pacific Packaging Company Limited	2,137	1,566
Blue Lagoon Cruises Limited	4,503	4,327
Communications Fiji Limited	3,874	3,093
Kinetic Growth Fund	765	545
Paradise Beverages (Fiji) Limited	17,298	15,315
RB Patel Group Limited	2,688	1,556
South Pacific Stock Exchange Limited	27,816	26,726
Toyota Tsusho (South Sea) Limited	7,681	3,145
VB Holdings Limited	207,579	184,624
	278,615	244,555
Total Equities	1,064,205	1,061,990

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2019

#### **NOTE 26: PARENT ENTITY FINANCIAL INFORMATION**

#### **Summary Financial Information**

The individual financial statements for the parent entity show the following aggregate amounts:

#### Statement of financial position

Current assets	230,590,548	201,723,745
Total assets	285,274,952	303,354,349
Current liabilities	229,688,655	200,931,098
Total liabilities	283,594,677	301,975,746
Net assets	1,680,275	1,378,603
Equity		
Issued capital	1,254,966	1,227,197
Reserves		
Asset revaluation reserve	(57,474)	(78,329)
Capital profits reserve	55,597	55,597
Retained earnings	427,186	174,138
Total equity	1,680,275	1,378,603
Profit/ (loss) for the year	267,443	211,036
Total comprehensive income	253,048	191,452

#### NOTE 27: SUBSEQUENT EVENTS TO REPORTING DATE

No matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

#### **NOTE 28: COMPANY DETAILS**

The registered office and principal place of business of Pritchard Equity Limited is:

10 Murray Street

Hamilton

New South Wales 2303

#### **DIRECTORS' DECLARATION**

- 1. In the opinion of the Directors of Pritchard Equity Limited:
  - a. The financial statements and notes as set out on pages 10 to 38 are in accordance with the Corporations Act 2001, including:
    - (i) Giving a true and fair view of its financial position as at 30 June 2019 and of its performance for the financial year ended on that date; and
    - (ii) Complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
  - b. There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 2. The financial statements comply with International Financial Reporting Standards.

Signed in accordance with a resolution of the Directors.

Steven Shane Pritchard

Director

13 September 2019

Gordon Elkington

Lordon Elkington

Director



#### INDEPENDENT AUDITOR'S REPORT

# TO THE MEMBERS OF PRITCHARD EQUITY LIMTIED

### Report on the Financial Report

#### Opinion

We have audited the accompanying financial report of Pritchard Equity Limited (the company), which comprises the consolidated statement of financial position as at 30 June 2019, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the company and the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### In our opinion:

- a) The financial report of Pritchard Equity Limited is in accordance with the Corporations Act 2001, including:
  - i) Giving a true and fair view of the consolidated entity's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
  - ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those standards are further described in the Auditor's Responsibility section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matters below, our description of how our audit addressed each matter is provided in that context.

PKF(NS) Audit & Assurance Limited Partnership Sydney

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755 Hunter Street Newcastle West NSW 2302 Australia PO Box 2368 Dangar NSW 2309

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#### 1. Recognition and classification of Structured Products

#### Why significant

As at 30 June 2019, a significant proportion of the consolidated entity's assets (98%) and liabilities (99%) are in structured finance products related to significant investor visa's ("SIVs"). The fair value of these financial assets is \$279,718,081 (2018: \$294,378,837) and the fair value of liabilities is \$279,832,842 (2018: \$294,491,746) as disclosed in Notes 11 and 17 of the financial report.

The assets are classified as 'level 3' financial instruments in accordance with the classification under Australian Accounting Standards where measurements are based on unobservable inputs. Accordingly, the financial assets and liabilities are carried at amortised cost. Refer to Note 20 (b) for the fair value hierarchy.

Based on the above, we have considered the valuation, completeness and existence of the related assets and liabilities to be a Key Audit Matter.

#### How our audit addressed the key audit matter

We have audited the following documentation in relation to the structured finance products:

- Legal agreements including contracts, note deeds and investment agreements to identify and confirm the valuation, existence and treatment of rights and obligations therein:
- Reconciliations completed by management to ensure interest calculations and current and non-current classifications of the related assets and liabilities are correct.

We also assessed the appropriateness of the related disclosures in Notes 11 and 17.

#### 2. Valuation & Existence of Trading & Investment Portfolios

#### Why significant

As at 30 June 2019, the consolidated entity's assets included trading and investment securities. The fair value of these assets is \$1,064,205 (2018: \$1,103,441) as disclosed in Notes 10 and 12 of the financial report.

Of these assets, \$783,629 were listed securities classified as 'level 1' financial instruments in accordance with the classification under Australian Accounting Standards where quoted prices in active markets are available for identical assets. The remaining \$280,576 were unlisted securities classified as 'level 2' financial instruments where inputs other than quoted prices included in level 1 that are observable for the asset are used.

Refer to Note 1 (j) for details of these assets and Note 20 (b) for the fair value hierarchy.

Based on the above, we have considered the valuation and existence of financial assets to be a Key Audit Matter.

#### How our audit addressed the key audit matter

We performed substantive testing on a sample of financial assets. This included:

- agreeing the quantity of securities held and recognised in the financial report to external independent trading registers;
- confirming the market value as at 30 June 2019 using reputable and active trading websites such as the Australian Securities Exchange ("ASX"), New York Stock Exchange ("NYSE") and London Stock Exchange ("LSE");
- confirming international shares are converted to Australian dollars using appropriate foreign exchange rates and the value of shares are accounted for appropriately at 30 June 2019;
- reviewing the financial statements of unlisted investments to ensure that the investment is not impaired; and
- reviewing reconciliations prepared by management and supporting documentation to confirm market movements.
   This included agreeing the gain/loss incurred throughout the period to transaction reports.

We also assessed the appropriateness of the related disclosures in Notes 1 (j), 10 and 12.



#### 3. Recognition and Valuation of Deferred Tax Asset

#### Why significant

As disclosed in Note 15 of the financial report, at 30 June 2019 the consolidated entity's has recorded a deferred tax asset of \$266,116 relating to capital losses, deductible temporary differences and tax losses incurred.

As noted in Note 1(m) of the financial report, deferred tax assets are only recognised if the consolidated entity considers it probable that future taxable income will be generated to utilise these temporary differences and losses.

Significant judgement is required in forecasting future taxable income.

Based on the above, we have considered the recognition and valuation of deferred tax assets to be a Key Audit Matter.

#### How our audit addressed the key audit matter

We have assessed and challenged management's judgements relating to the consolidated entity's ability to generate future taxable income, and also the recognition criteria under AASB 112.

Our procedures included but were not limited to:

- assessing the reasonableness of key assumptions with respect to future income and expenditure;
- reviewing the nature of the deferred tax asset (i.e. temporary differences or revenue / capital losses) and its probability of being realised.

We have also assessed the appropriateness of the disclosures included in Note 15 in respect of the deferred tax balances.

#### Other Information

The Directors are responsible for the other information. The other information comprises the information included in the company's Annual Report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Directors' Responsibilities for the Financial Report

The Directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In Note 1, the Directors also state, in accordance with Australian Accounting Standard AASB 101 Presentation of Financial Statements, that the financial report complies with International Financial Reporting Standards.

In preparing the financial report, the Directors are responsible for assessing the consolidated entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using a going concern basis of accounting unless the Directors either intend to liquidate the consolidated entity or to cease operations, or have no realistic alternative but to do so.



#### Auditor's Responsibilities for the Audit of the Financial Report

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue and auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individual or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report.

The procedures selected depend on the auditor's judgement, including assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the consolidated entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the consolidated entity's internal control.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the consolidated entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the consolidated entity to cease to continue as a going concern.

We evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the consolidated entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements. We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on the Remuneration Report

#### Opinion

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2019.

In our opinion, the Remuneration Report of Pritchard Equity Limited for the year ended 30 June 2019, complies with section 300A of the Corporations Act 2001.

#### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

PKF

**CHARTERED ACCOUNTANTS** 

PAUL PEARMAN PARTNER

13 SEPTEMBER 2019 NEWCASTLE, NSW

## STOCK EXCHANGE INFORMATION

Top 20 A Ordinary Shareholders as at 5 September 2019

Shareholder	Shares	% of Issued
Steven Pritchard Investments Pty Limited	505,645	46.83
Illuminator Investment Company Limited	44,040	4.08
Hamilton Capital Pty Ltd	42,328	3.92
Dr Gordon Bradley Elkington	33,635	3.12
WCL Nominees Pty Ltd	31,281	2.90
Fuggle Nominees Pty Limited	29,750	2.76
Newcastle Capital Markets Registries Pty Limited	28,610	2.65
Longbow Croft Capital Pty Limited	28,565	2.65
Mrs Aija Valija Mackenzie	27,795	2.57
Wilcorp No. 41 Pty Limited	22,778	2.11
Abelia Grove Pty Ltd	20,460	1.90
Bell IXL Investments Limited	17,500	1.62
Mrs Milly Elkington	14,530	1.35
Mr Steven Shane Pritchard	10,958	1.01
Mr Douglas Robert Graham Neild	8,940	0.83
Mark Jon Tovey	7,960	0.74
Margaret Diane Murphy	7,960	0.74
Dianne Muriel Stewart	7,960	0.74
Diane Gardner	7,960	0.74
Anthony Illingworth	7,960	0.74
Dean Frances Coupland + Keitha Kim Coupland	7,960	0.74
Richard Benjamin Cook + Kim Elizabeth Cook	7,960	0.74
Tammy Mitchum & Ray Mitchum	7,960	0.74
LA Milt Pty Ltd	7,960	0.74
WBD Enterprises Pty Ltd	7,960	0.74
Diamantina Superannuation Pty Ltd	7,960	0.74
	954,375	88.44

Number of A ordinary shares held	Number of Shareholders
1 – 1,000	18
1,001 – 5,000	34
5,001 – 10,000	19
10,001 – 100,000	13
100,001 and over	1

## STOCK EXCHANGE INFORMATION

Top 20 B Ordinary Shareholders as at 5 September 2019

Shareholder	Shares	% of Issued
Steven Pritchard Investments Pty Limited	512,500	56.98
Mr Steven Shane Pritchard	50,000	5.21
Dr Gordon Bradley Elkington	45,200	4.71
WCL Nominees Pty Ltd	31,281	3.26
Mr Enzo Pirillo	30,000	3.12
Hamilton Capital Pty Ltd	28,000	2.91
Dr T Hansen & Ms Z Greenwood	26,100	2.72
Fuggle Nominees Pty Limited	25,000	2.60
Mrs Margaret Jane Pritchard	25,000	2.60
Mrs Aija Valija Mackenzie	23,330	2.43
Wilcorp No 41 Pty Limited	19,168	2.00
Abelia Grove Pty Limited	17,230	1.79
Illuminator Investment Company Limited	17,000	1.77
Newcastle Capital Markets Registries Pty Limited	16,000	1.66
Longbow Croft Capital Pty Limited	13,500	1.41
Mr John Barry Roberts and Mrs Judith Elizabeth Roberts	5,000	0.52
Mr John Richard Gilbert and Mrs Jane Patricia Gilbert	5,000	0.52
Jarfem Pty Ltd	5,000	0.52
Winpar Holdings Limited	5,000	0.52
BCK Pty Ltd	2,500	0.26
Bond Street Custodians Limited	2,500	0.26
Seven Bob Investments Pty Ltd	2,500	0.26
Hall Nominee Company Pty Ltd	2,500	0.26
Mr John Richard Gilbert	2,500	0.26
Mrs Milly Elkington	2,500	0.26
Great Northern Laundry Pty Ltd	2,500	0.26
Community & Regional Investment Company Pty Ltd	2,500	0.26
	919,309	99.33
Number of B ordinary shares held	Number of Shareholders	
1 – 1,000	33	
1,001 – 5,000	21	
5,001 – 10,000	1	
10,001 – 100,000	14	
100,001 and over	1	
Substantial Shareholders		
As at 5 September 2019 the names and holdings of substantial share	eholders as disclosed in not	ices received by

As at 5 September 2019 the names and holdings of substantial shareholders as disclosed in notices received by the Company are as follows:

Substantial Shareholder	B Ordinary shares	% of total
Steven Shane Pritchard	607.500	63.24

#### **CORPORATE DIRECTORY**

**Directors** 

Steven Shane Pritchard - Executive Chairman

Enzo Pirillo

Gordon Bradley Elkington

Secretary

Enzo Pirillo

**Principal Place of Business and Registered** 

Office

10 Murray Street Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Accountants** 

Rees Pritchard Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Auditors** 

PKF Newcastle

755 Hunter Street

Newcastle West NSW 2302

Telephone (02) 4962 2688

Facsimile (02) 4962 3245

**Solicitors** 

Baker & McKenzie

Level 27, AMP Centre

50 Bridge Street

Sydney NSW 1223

Telephone (02) 9225 0200

Facsimile (02) 9225 1595

**Share Registry** 

Newcastle Capital Markets Registries Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Stockbroker and Nominated Advisers** 

Pritchard & Partners Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878