

SUGAR TERMINALS LIMITED ABN 17 084 059 601

NSX Half-year information – 31 December 2020

Lodged with the NSX under Listing Rule 6.10.
This information should be read in conjunction with the 30 June 2020 Annual Report.

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Half-year ended 31 December 2020
(Previous corresponding period:
Half-year ended 31 December 2019)

Results for announcement to the market

				\$'000
Revenue from ordinary activities <i>(Appendix 3 item 2.1)</i>	down	2.6%	to	47,776
Profit/(loss) from ordinary activities after tax attributable to members <i>(Appendix 3 item 2.2)</i>	up	1.9%	to	13,576
Net profit/(loss) for the period attributable to members <i>(Appendix 3 item 2.3)</i>	up	1.9%	to	13,576

Dividends/distributions <i>(Appendix 3 items 2.4 & 2.5)</i>	Record date	Amount per security	Franked amount per security
Final dividend <i>(prior year)</i>	11 September 2020	3.6¢	3.6¢
Interim dividend	12 March 2021	3.6¢	3.6¢

Explanation of Revenue and Net Profit *(Appendix 3 item 2.6)*

STL provides sustainable and globally competitive storage and handling solutions for bulk sugar and other commodities.

The profit attributable to STL shareholders has grown by 1.9% to \$13.6 million compared with the previous corresponding period (2019 \$13.3 million). This result is in line with STL's ongoing ambition to achieve stable, reliable and sustainable returns to our investors, whilst maintaining responsible cost control for customers.

STL revenue for the half-year ended 31 December 2020 was \$47.8 million, 2.6% below last year (2019: \$49.0 million). The revenue from bulk sugar handling was \$47.1 million (2019: \$48.3 million), represented by revenue for availability charges of \$25.9 million (2019: \$25.3 million) and revenue from operating and testing charges of \$21.2 million (2019: \$23.0 million), which represent a direct recovery from customers of costs incurred without margin or mark up.

STL continues to deliver value by balancing returns to shareholders with reducing costs to customers and a strategic focus on the future. Highlights for the half-year are as follows:

- STL terminals received 3.6 million tonnes of raw sugar in the six months to 31 December 2020, with a peak storage of 2.2 million tonnes
- full year operating costs for the terminals are on track to be lower than last year, reflecting an ongoing commitment to reduce costs whilst maintaining service levels
- STL continues to work with Queensland Sugar Limited (QSL) to implement commercial and operational best practice at its terminal operation, realising productivity and efficiency improvements to drive down costs, and expand other income opportunities
- STL signed an agreement with Gladstone Ports Corporation (GPC) to commence detailed design on a Common User Infrastructure (CUI) facility at the Port of Bundaberg, which if the project proceeds, will enable STL to grow its service offering to customers with other commodities
- completed the roof replacement works at the Mackay terminal safely, on time and on budget. A two-year \$22M roof replacement investment at the Townsville terminal will commence on

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- site in March 2021. This project represents the final component of a \$100 million reroofing program that has seen STL rejuvenate its storage and export operations.
- new CEO David Quinn commenced with STL on the 22nd October 2020, bringing to STL significant experience in supply chain logistics, asset management and business expansion.

STL has in place various contractual arrangements which underpin its future operations. STL has storage and handling agreements in place with Queensland's six raw sugar marketers, directly providing storage and handling services. These agreements expire in June 2022, with an option to extend for a further twelve months. STL also has in place an operating agreement with QSL as its key operations contractor, with a term to 30 June 2024. The term of this agreement extends by twelve months from 1 July each year, with STL able to terminate the agreement at the end of the term with three years notice.

Supplementary Appendix 3 Information

NTA Backing *(Appendix 3 item 3)*

	2020	2019
Net tangible asset backing per ordinary share	93.0¢	92.7¢

Controlled entities acquired or disposed of *(Appendix 3 item 4)*

No entities were acquired or disposed of during the period.

Additional dividend/distributions information *(Appendix 3 item 5)*

Details of dividends/distributions declared or paid during or subsequent to the half-year ended 31 December 2020 are as follows:

Record date	Payment date	Type	Amount per security	Total dividend	Franked amount per security	Foreign sourced dividend amount per security
11 September 2020	30 September 2020	Final	3.6¢	\$12,960,000	3.6¢	-
12 March 2021	31 March 2021	Interim	3.6¢	\$12,960,000	3.6¢	-

Dividend reinvestment plans *(Appendix 3 item 6)*

The company does not have any dividend reinvestment plans in operation.

Associates and Joint Venture entities *(Appendix 3 item 7)*

The company does not have any associates or joint venture entities.

Foreign Accounting standards *(Appendix 3 item 8)*

The company does not have any interest in any foreign entities.

Audit Alert *(Appendix 3 item 9)*

The accounts are not subject to an audit dispute or qualification.

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Supplementary Appendix 3 Form Information

Ratios *(Appendix 3 form, item 8)*

		2020	2019
8.1	Profit before abnormals and tax / sales Operating profit (loss) before abnormal items and tax as a percentage of sales revenue	41.0%	39.2%
8.2	Profit after tax / equity interests Operating profit (loss) after tax attributable to members as a percentage of equity at the end of the period	4.1%	4.0%

Issued and Listed Securities *(Appendix 3 form, item 18)*

		Number Issued	Number Listed
18.3	Ordinary Securities	360,000,000	229,348,203