



AUSTRALIA'S LEADING GLASS PRODUCER

Investor Presentation

NOVEMBER 2021

NSX:AG1





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1. Corporate Profile

Capital Structure

Shares on issue	m	86.3
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Closing share price on 29 November 2021 (NSX:AG1)	\$	0.37
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Market capitalisation (29 November 2021)	\$m	31.9
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Net working capital (30 June 2021)*	\$m	2.52
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Net assets (30 June 2021)*	\$m	6.64
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* Figure extracted from AG1's audited financial statements for the financial year ended 30 June 2021.

Substantial Shareholders

Number of Shares

Shengqiang (Sunny) Chi	15,201,532
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Seok San (Susan) Tan	12,000,000
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BauMart Holdings Limited	11,666,667
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Liwei Chi	11,200,000
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Xianjin Yan	8,400,000
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Tuan Minh Le <Le Khuc Family A/C>	8,000,000
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Share Price History

	High	Low	Last traded price
\$	0.38	0.33	0.37
Date	19-Nov-20	31-Jul-20	7-Dec-20





2. Directors & Advisors

Directors

Mr. Joshua Letcher

Non-Executive Chairman

- Senior management roles in both public and private sectors
- Engineering career with the Royal Australian Navy
- Experience in senior technical and operational roles in the mining and resources industry
- Non Executive Chairman – Aldoro Resources Limited (ASX:ARN)
- Non-Executive Director – Si6 Metals Limited (ASX:Si6)
- Non-Executive Chairman – Aurum Resources Limited (ASX: AUE)

Mr. Shengqiang (Sunny) Chi

Managing Director

- Bachelor of Electrical Engineering Technology and Automation
- Over 25 years' experience in the glass products industry
- Former Regional Manager for Fuyao Glass Group (listed on HKSE), one of the world's largest glass manufacturing businesses

Mr. Sok Kiang Teoh

Executive Director, Chief Financial Officer

- Bachelor of Commerce
- Member of CPA Australia
- Over 20 years of senior finance and management experience
- Previously CFO and director of finance for various listed companies in Malaysia, the U.S.A., and Australia

Ms. Seok San (Susan) Tan

Non-Executive Director

- Over 15 years' experience in roles in the insurance, risk management, financial planning, and real estate industries
- Senior experience in regulatory reporting and corporate governance
- Fluent in English, Mandarin, Malay languages, Cantonese, and a number of Chinese dialects

Mr. Kunal Malhotra

Non-Executive Director

- Bachelor of Commerce & Law
- Over 13 years' experience in corporate and commercial law, and litigation
- Solicitor with senior legal advisory experience working with ASX listed and private companies, on M&A, corporate and regulatory compliance, governance, and commercial transactions
- Experienced company director and secretary
- Fellow of the Governance Institute of Australia
- Certificate in Governance and Risk Management





2. Directors & Advisors

Senior Executive

Dr. Roland Neo

Chief Innovation Officer

- Master of Architectural Science
- PhD in Civil Engineering
- Over 35 years' experience in the construction industry worldwide, in engineering project management, Design-Build delivery systems, promoting engineering research and innovative solutions in that industry
- Former Associate Professor with the School of Building and Estate Management, National University of Singapore
- Hon Life member and former vice-president of the Singapore Contractors Association

Advisors

Blackwall Legal LLP

Nominated Adviser/Solicitors

Perth, Western Australia

Townshend Capital Pty Ltd

Corporate Advisor

North Fremantle, Western Australia





3. Business Overview

- Successfully completed a \$2.1m initial public offer and was admitted to the Official List of the National Stock Exchange of Australia in July 2020
- Acquired one of the largest independent glass product suppliers in New South Wales, Sydney Sunny Glass Pty Ltd, which was founded by AG1's Managing Director, Mr Sunny Chi, in 2014
- Acquired a fully-automated glass processing plant to increase core competencies in delivery and supply of premium glass products to the commercial and residential markets
- Secured landmark \$12.25m glass supply contract for a commercial development in Box Hill, Victoria (nearing completion)
- Continuing investment in R&D and product development through the appointment of Dr Roland Neo as Chief Innovation Officer



4. Our Strategy

- Combining over 25 years' industry experience in glass production with sophisticated production and supply chain processes to expand operations in New South Wales and Victoria
- Secure and deliver on larger projects
- Establish complementary business divisions
- Develop superior and innovative glass products with improved quality and energy efficiency

Robust Tender Pipeline

New Façade Division

Larger Projects and New Products

Strategic Alliances and Investments

Emerging Innovation with Premium Products

Strong Client Relationships





5. Our Capabilities

Sydney Sunny Glass

- Supplier of premium glass products to commercial and residential projects
- Specialising in double-glazed, toughened and laminated glass products with Australian-based production line
- Expertise in international and local glass supply production with over 25 years' industry experience

Melbourne Sunny Glass Façade

- Expansion into glass façade design, fabrication and installation services to complement glass supply division
- Strong presence in Victoria after establishment of a 9,000 sqm warehousing and distribution centre

Project Tenders

- Established strategic partnerships with builders, property developers and supply chain distributor
- Entering into new product and project segments

Research and Development

- Improvement of cyclonic glass underway
- Chief Innovation Officer engaged to focus on new industry trends and development of additional collaborative projects, incorporating new laminating methodologies, materials and bonding techniques





Manufacturing Facility

- SSG's Smithfield facility is one of the most comprehensive glass processing facilities in New South Wales
- 20,000 sqm facility provides fully integrated business support from administration, sales, manufacturing, logistics, storage to distribution
- The facility has separate and distinct production lines which are fully automated and operated using specialized LiSEC production systems



Automatic Glass Edging



Production Machinery



Glass Lamination System



Glass Insulation Machinery



Manufacturing Facility



Glass Toughening Furnace



Glass CNC Cutting Line



Laminated Glass Processing Line



Automatic Crane Stacking System

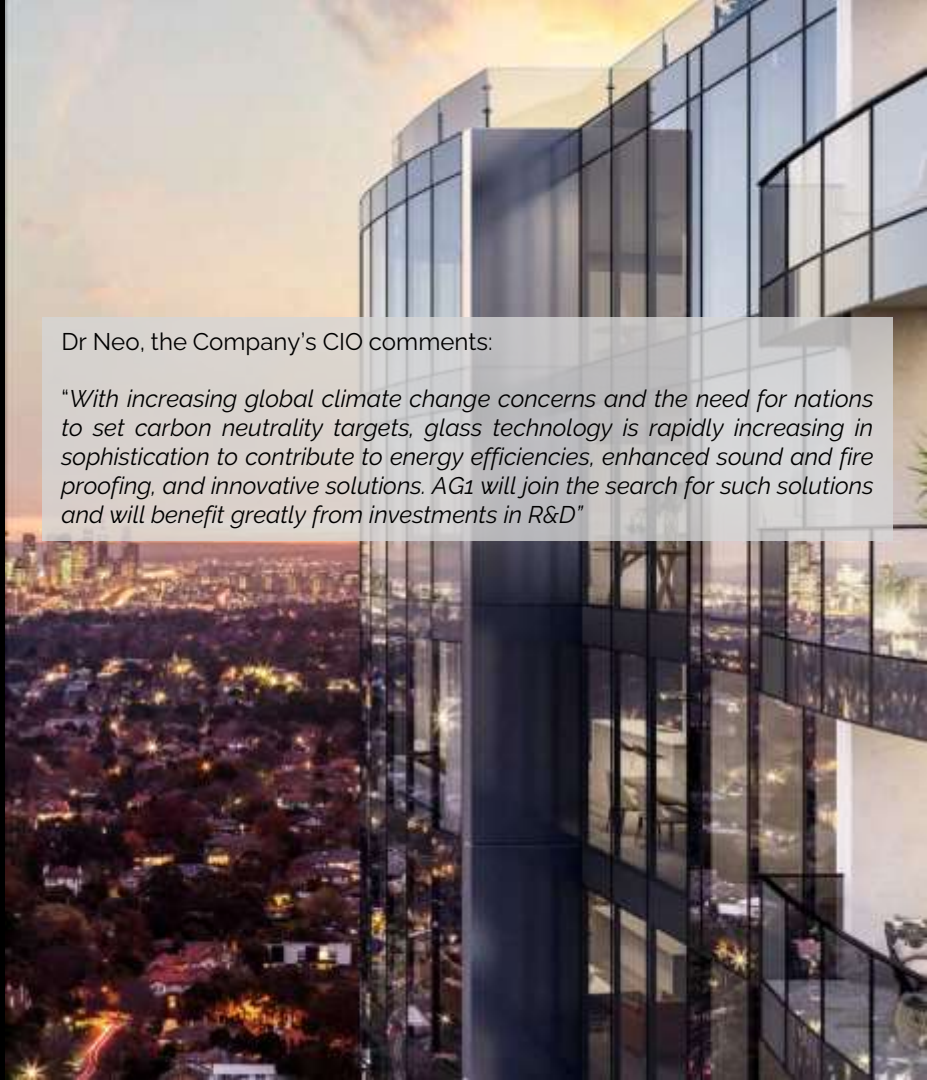
6. FY21 Results, Milestones

- Strategic acquisition of Sydney Sunny Glass and glass-processing equipment, along with establishment of the new façade division, allowing the Company to deliver its pipeline of work and proceed with expansion and growth plan
- Successfully completed \$2.1 million IPO and NSX listing
- Reported FY21 revenue of \$10.47 million* and EBITDA of \$782,340
- Reported FY21 gross profit was \$4.1 million*, with loss after income tax of \$0.9 million which included \$0.36 million non-recurring cost relating to the Company's NSX listing
- Box Hill Project generated \$7.5 million* in FY21 revenue at the 80% completion mark

* Figures extracted from AG1's audited financial statements for the year ended 30 June 2021.

7. Research & Development

- Dr Roland Neo appointed as Chief Innovation Officer to oversee this division
- Active and continuing R&D focus on the development of cyclonic glass using new laminating methodologies, materials and bonding techniques. This cyclonic glass is intended to have sufficient ballistic resistance to withstand impact from debris travelling at cyclonic wind speeds and yet thin enough for use as door and window panes.
- Development of additional projects which may involve collaborations with other research efforts such as:
 - High energy efficiency glass with versatile applications across domestic and commercial environments;
 - Ultra thin large format glass with frameless designs; clear/frosted glass with smart dimming attributes; and
 - Architectural display glass, electronic switchable film enabling touch sensitive attributes

A photograph of a modern glass skyscraper at night, reflecting city lights and the sky. The building has a curved facade and multiple balconies with glass railings. The background shows a cityscape with lights from other buildings and streets.

Dr Neo, the Company's CIO comments:

"With increasing global climate change concerns and the need for nations to set carbon neutrality targets, glass technology is rapidly increasing in sophistication to contribute to energy efficiencies, enhanced sound and fire proofing, and innovative solutions. AG1 will join the search for such solutions and will benefit greatly from investments in R&D"



8. Strategic Outlook

- The value of various projects and installation works currently being undertaken and which will continue into FY22 is \$3.2 million*
- The pipeline of work opportunities include new and upcoming commercial and residential projects across Victoria and New South Wales, expected to be in the range of \$50 million to \$130 million*
- The façade division will support the above projects and tender opportunities by providing complementary services, including project-based design and installation work
- Increasing focus on R&D on innovative premium glass products with a focus on sustainability and energy efficiency

* Figures based on current orders book and tender pipeline as at 29 November 2021



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