



ACTCELERATE
INTERNATIONAL
GROUP LIMITED

ACT TO ACCELERATE

ACTCELERATE INTERNATIONAL GROUP LIMITED (NSX: ACT)

ANNUAL GENERAL MEETING (AGM)

23 May 2024

Forward Looking Statements and Other Important Disclosures

This presentation may contain forward looking statements. These statements include, but are not limited to, discussions related to Actcelerate International Group Limited ("Company") expectations regarding the performance of its business, its liquidity and capital resources and the other non-historical statements. These forward-looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. When used in this presentation, the words "believe," "anticipate," "estimate," "expect," "intend" and similar expressions are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct. These statements are subject to certain risks, uncertainties and assumptions. We believe these factors include but are not limited to those described under the section entitled "Risk Factors" in the Company's Prospectus filed with the National Stock Exchange of Australia ("NSX") on April 4, 2018, as such factors may be updated from time to time in our periodic filings with the NSX, which are accessible on the NSX's website at www.nsx.com.au. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this presentation and in other NSX filings. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise.

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The information contained herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice or investment recommendations.



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Chairman's Address

Rodney James Huey

CHAIRMAN



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CEO's Address

Dato' CK Cheong
CEO

Highlight For 2023 Financial Year



FY Ending 31st December (AUD)	FY 2023	FY 2022	% Change
Expenses	(323,389)	(301,388)	+7.30%
Total Comprehensive Profits/(Losses)	168,518	(212,702)	+179.23%
Cash Position	37,875	225,075	-83.17%
Book Value of Investment	1,211,139	1,042,621	+16.16%

The NTA backing per share has increased by 16.8 % as at 31st March 2024 as compared to 31st December 2022.

As at 31st March 2024, AIG's Pre-Tax NTA was \$0.0167 compared to its pre-tax NTA as at 31st December 2022 of \$0.0143.



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WHO WE ARE

GivePlease is a fintech company specialising in seamless giving technology with a trusted payment platform for frictionless, transparent and engaged giving. GivePlease's core operations are currently in Singapore.

We build technology for good and business for purpose.

OUR MISSION

To enrich global communities by modernising fundraising to foster giving and generosity between donors, charities and religious organisations.



GivePlease platform for Zakat payments utilised by MUIS



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SINGAPORE CERTIFIED **FINTECH**

GLOBAL **PAYMENT** AGGREGATION LICENCE

AWARD WINNING **PATENTED** TECHNOLOGY

SHARIAH COMPLIANT & CERTIFIED PLATFORM

FOCUSED ON SOCIAL IMPACT & RELIGIOUS **GIVING**

EMBEDDED CONTRACTUAL **ANNUITY** REVENUE STREAMS

ACCREDITED BY SINGAPORE GOVERNMENT TECHNOLOGY AGENCY



Recent Media Coverage with Islamic Minister Launch



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[Bertia TV – Channel 5 Video - Click Link](#)

[Prime Time TV Segment Video - Click Link](#)

Religious & Charity Partners



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PERGAS



Majlis Ugama Islam Singapura
(Islamic Religious Council of Singapore)



Jamiyah
Singapore

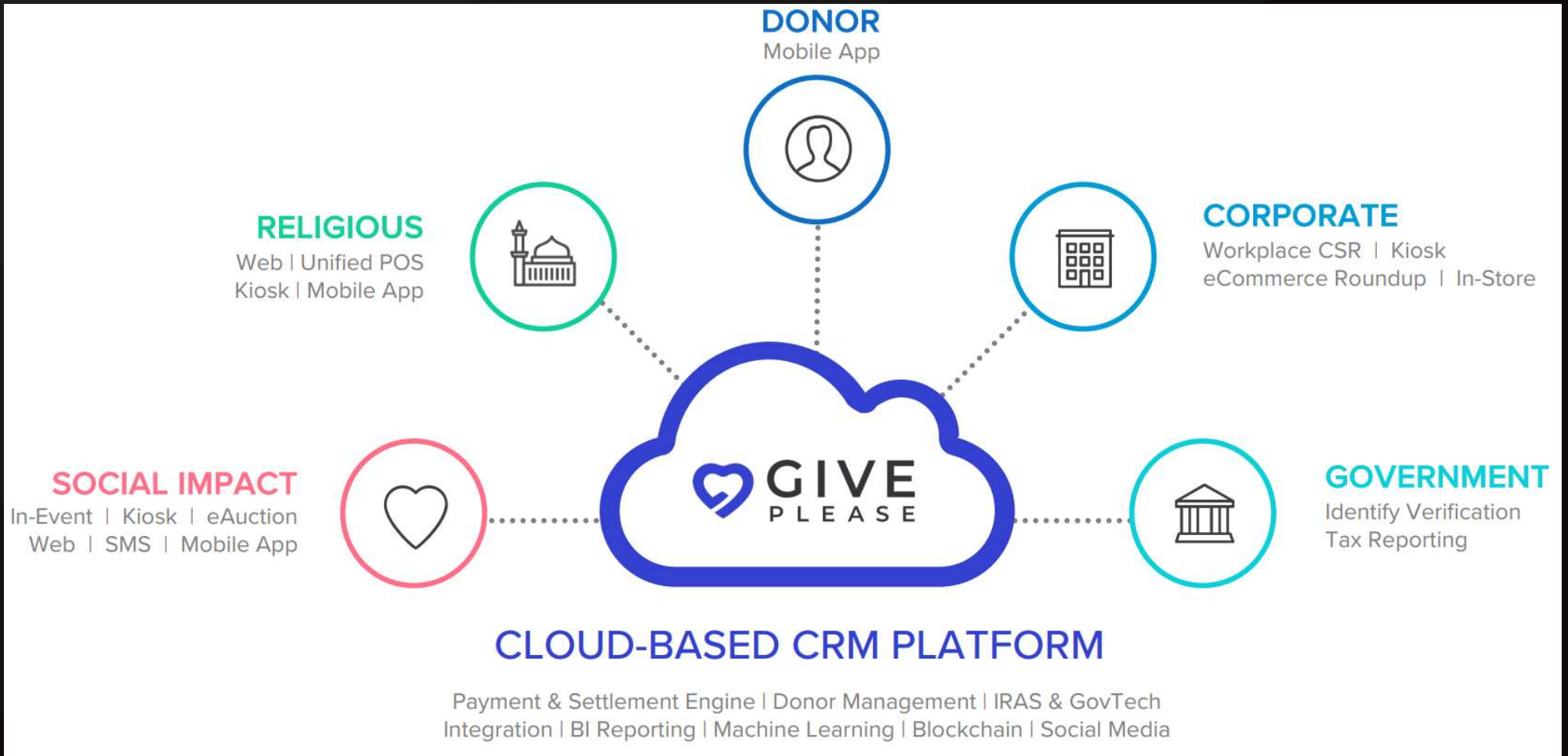
DECK



autism
association
(singapore)



Platform Summary



ISLAMIC GIVING – Technology To Digitalise



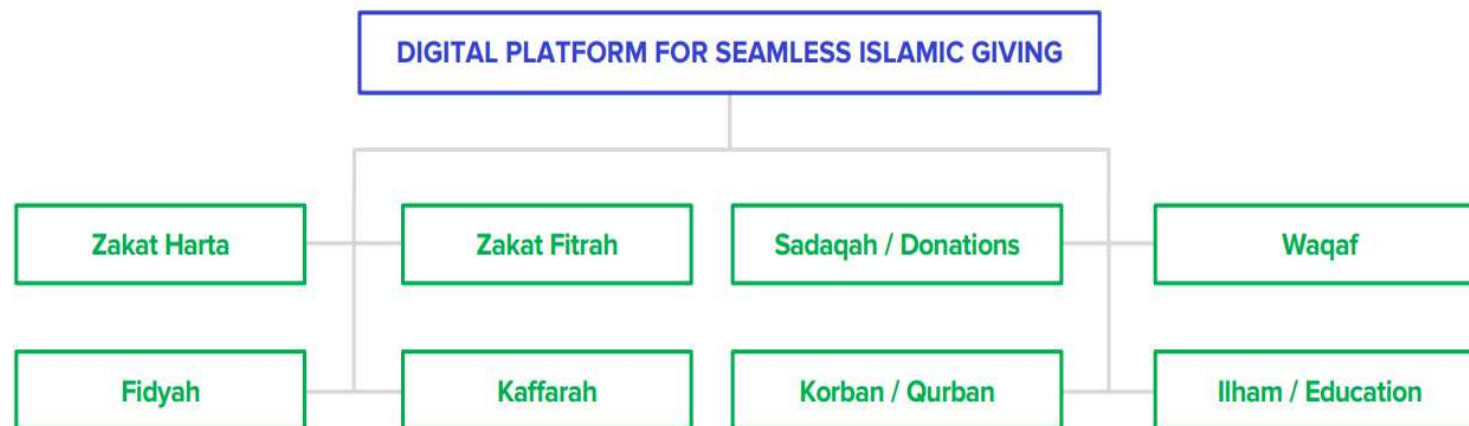
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Patented Islamic Giving Platform with Shariah Law Certification

Unique giving platform providing a trusted platform for frictionless, transparent and engaged giving with modernised infrastructure and **inclusive digital technology channels for religious organisations.**

Exclusive Technology Provider to Majlis Ugama Islam Singapura

MUIS (Singapore Government Islamic Council) is responsible for zakat collection from the Muslim population in Singapore. GivePlease is **utilised by every adult Muslim and every Mosque & Madrasah in Singapore** to facilitate seamless giving both in-person and online.



ISLAMIC GIVING – Web Giving & Smart Management Platforms



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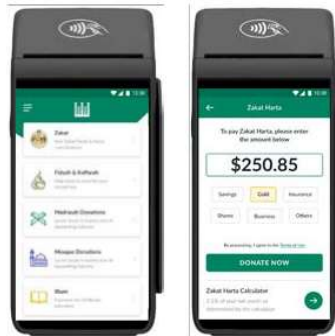
The image displays a collection of web and mobile interface screenshots for Islamic giving management. Key elements include: a 'Zakat Calculator' for Majlis Ugama Islam Singapura with asset categories like Savings, Gold, and Shares, totaling a payable of \$2,746.75; a 'SalamSG Korban' interface with a QR code for mobile payments; a 'GIVE PLEASE' dashboard for 'Hank Giving' showing a table of transactions with columns for Name, Mobile No., Method, Transaction, Date/Time, Amount, Status, and Date; and various payment screens for credit/debit cards and mobile wallets like 'PAY NOW'. The interfaces are modern and user-friendly, designed for easy navigation and secure transactions.

Web Platforms for Zakat & Korban and some of GivePlease Smart IZakat Management Modules

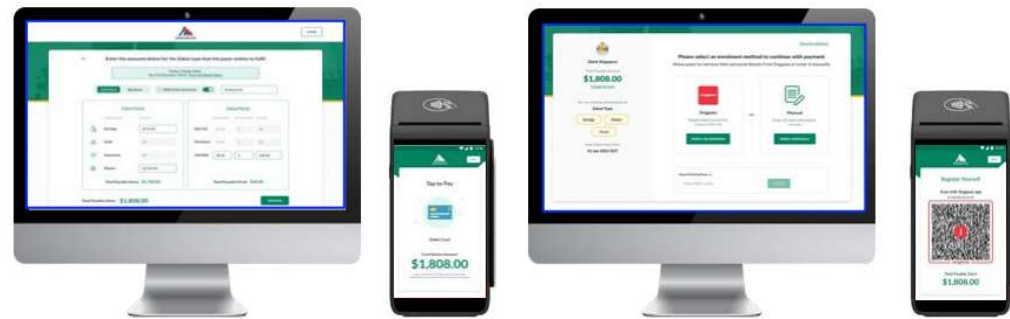
ISLAMIC GIVING – Terminal & In-person Mosque Giving



Self Service Kiosks



Mosque POS with Integrated Payments



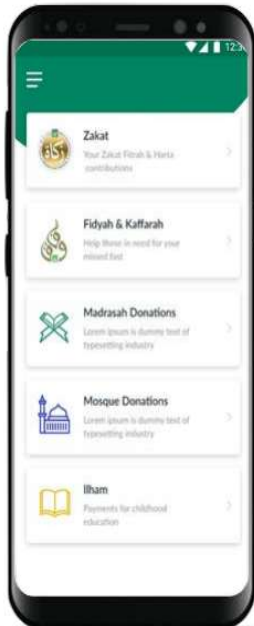
Amil Islamic Officer training sessions at MUIS

ISLAMIC GIVING – Tap To Phone (In Development)



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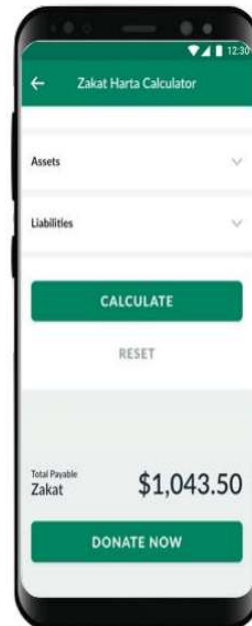
Enter Islamic
Payment Type



Fitrah Calculator based on
Number of People, &
Standard/Premium Rate



In-built Zakat Calculator
based on Net Assets &
Nisab Value



Auto-decline for
Credit Cards /
Credit Accounts




Instant Email & SMS
receipt sent to Contributor



Business Growth Verticals



Tech Platforms	Payment Services		Financial Services	Data Analytics
Charity & Arts Singapore, Australia, Malaysia, UK, Canada, US	Islam Singapore, Malaysia, Brunei, Indonesia, UAE, Saudi, India	Christianity Singapore, Australia, Korea, HK, UK, Canada, US	Buddhism Singapore, Taiwan, HK, Thailand, Vietnam, China	Hinduism Singapore, India, Malaysia, UK, Canada, US, Australia
Non-Profits, Charitable & Community Organisations	Muslim Charitable Organisations, Mosques, Madrasahs & Government Councils	Christian Charitable Organisations & Churches	Buddhist Charitable Organisations & Temples	Hindu Charitable Organisations & Temples

WOBB

HIREDLY



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WOBB

HIREDLY Co.

HIREDLY

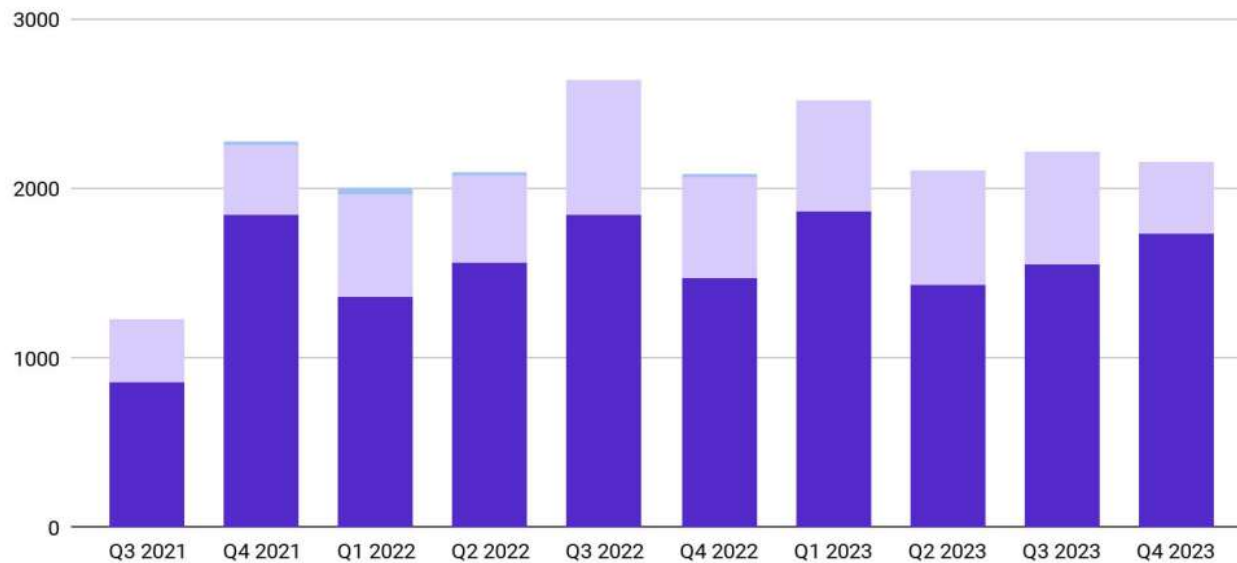
- Founded in 2014, WOBB is fast on its way to becoming Malaysia's leading career platform. Today, WOBB is on an unwavering mission to be Asia's most loved job search platform that helps people discover any job with any employer in the market.
- WOBB fast on its way to becoming Malaysia's leading career platform, has rebranded as **HIREDLY Co.** in July 2021

REVENUE GROWTH

NET REVENUE BY QUARTER

December closed at **RM 827k**, meeting our forecasted quarter closing of RM 2.1m but missing our target of RM 3.2m. This led us to end the year at RM 8.9m, marking a **1.2% increase from the previous year**. Despite notable changes in strategy and restructuring, we maintained steady growth, albeit modest.

Revenue ('mn)



Q4'23 Net Revenue

RM 2.1m

Q4'23 Net Revenue Target

RM 3.2m

Quarter

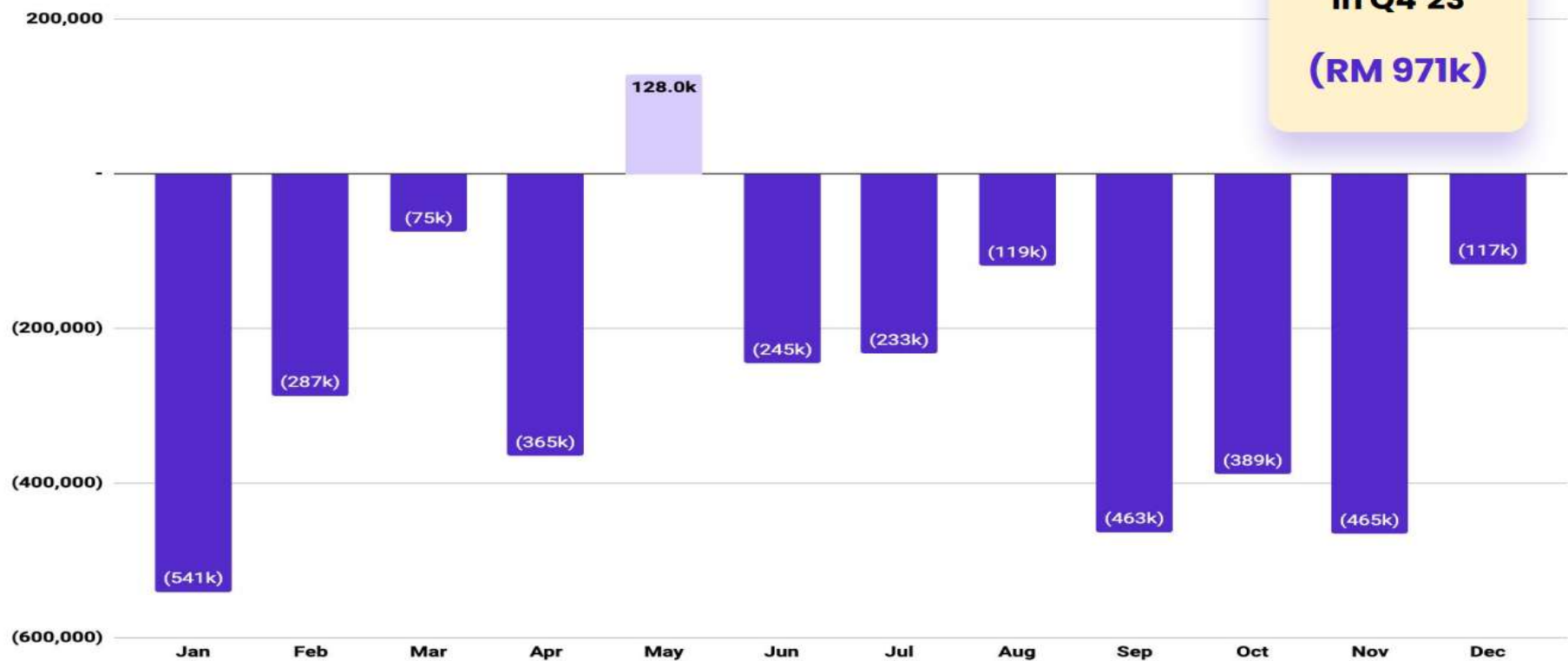
Business Highlights



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PROFITABILITY ANALYSIS

2023 EBITDA



Business Highlights



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EBITA – 2023 vs 2022

EBITDA – 2023 vs 2022

HIREDLY

EBITDA in 2023 was lower by **RM 1.2m** for the reason stated below:

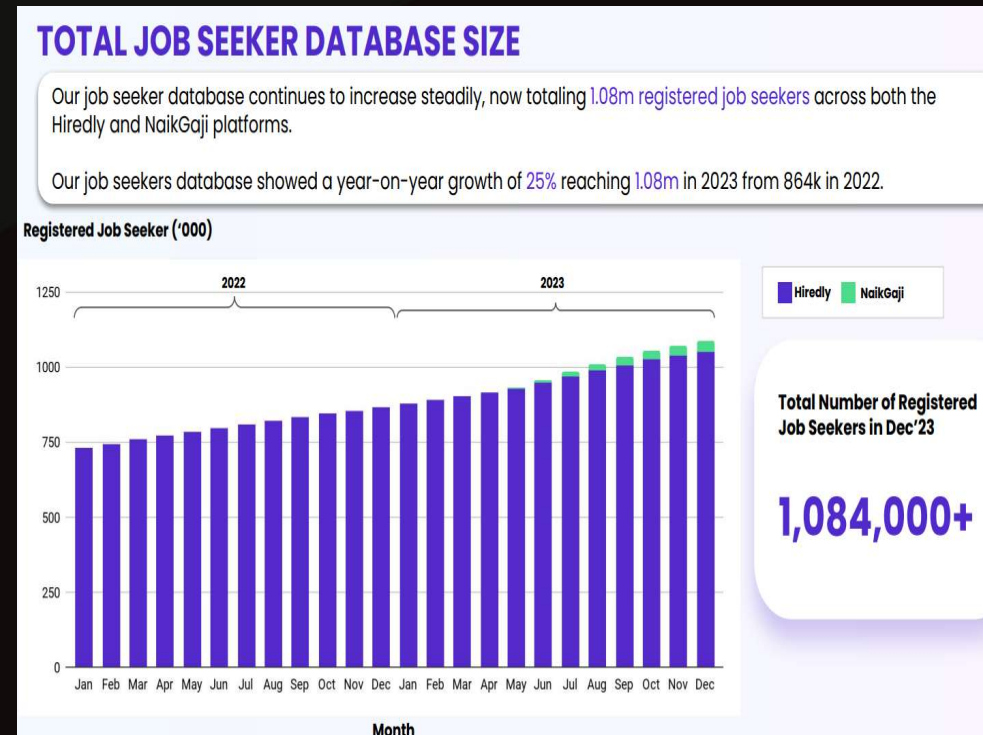
RM'000	2022	2023	Movement	Remarks
Net Revenue	8,813.7	8,919.0	+105.4	Higher revenue mainly from Job Portal by RM384k. Mitigated by lower revenue from Headhunting by RM116k, coupled with lower partnership revenue of RM171k, due to discontinuation of LinkedIn Partnership in 2023.
Net Operating Cost	(10,779.9)	(12,089.6)	(1,309.7)	Our overall staff cost grew by RM1.1mil as we averaged 111 people across the year (2022: 99 headcount), which included new senior staff. We also invested more in our technology with an increase of RM400k. These increase in costs were netted off by our efficiency drive with more effective marketing, as marketing costs decreased by RM180k.
EBITDA	(1,966.2)	(3,170.6)	(1,204.4)	

Business Highlights



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JOBSEEKERS GROWTH & REGISTERED EMPLOYERS



Business Highlights



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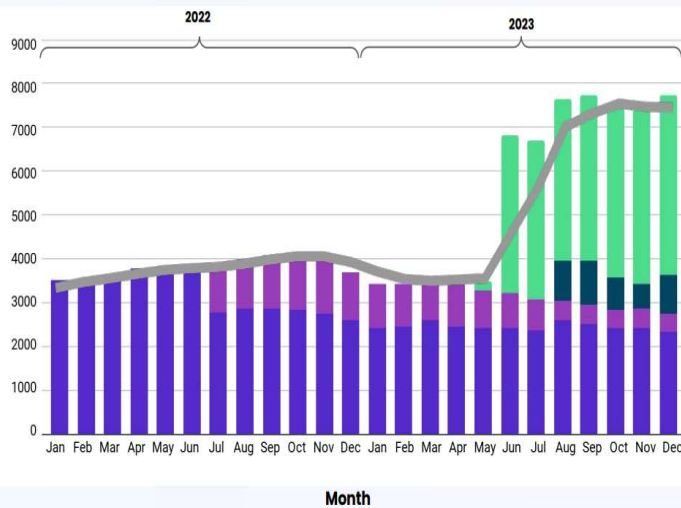
ACTIVE JOBS & APPLICATIONS

AVERAGE NUMBER OF ACTIVE JOBS

In December, there was a 4.5% increase in average number of active jobs vs. November.

In 2023, the average number of active jobs surged by 51%, reaching a 12 month average of 5.7k compared to the previous year's figure of 3.8k.

Active Jobs



- Hiredly (Paid)
- Hiredly (Free)
- Hiredly (Aggregated)
- NaikGaji (Paid & Free)
- 3 Month Average

Total Number of Active Jobs
in Dec'23

7,729

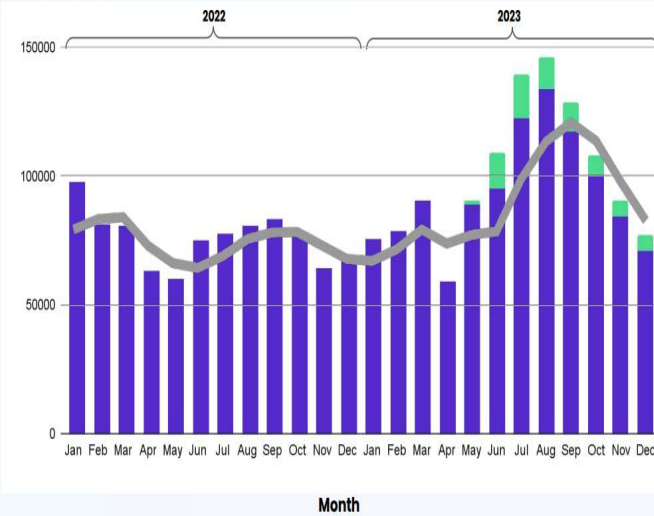
Hiredly: 3,626
NaikGaji: 4,103

JOB APPLICATIONS

In December, we observed a 15% dip in job applications compared to November.

However, we wrapped up year 2023 with 1.15m job applications, marking a 31% increase from the 883k applications recorded in 2022.

Job Applications



- Hiredly
- NaikGaji
- 3 Month Avg

Total Number of Job
Applications in Dec'23

74,744

Hiredly: 69,041
NaikGaji: 5,703

Avg. job application
per advert on Hiredly

24.2*

* Only Jobs posted directly on Hiredly

Summary of 2023-2024Q1 Updates



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1) Rebuilt Management Team:

- We've rebuilt a stronger management team who can design and deliver on our company strategy by adding a few new key hires.

2) Refined Strategy in Hiredly X:

Our shift in strategy for hiring recruitment consultants - focusing on quality over quantity - is expected to yield long-term benefits. This approach aligns with our commitment to delivering **7 star service** and client satisfaction. We are currently evaluating collaborative opportunities with some of our strategic investors, and will not be making any significant changes to Hiredly X until this is completed.

3) Improved Job Applications:

- We've seen a significant uptick in job applications per posting, a trend that continues to climb. This improvement is not just a metric but a testament to our enhanced market position and brand strength. We anticipate this will also positively impact client retention. However, we are also making important changes to the sales team to create a high performance culture.

4) Regional Growth:

- **Hiredly Singapore** is on track to launch on 26th April, and we already have 27,000+ jobseekers on our waitlist to be a Hiredly Singapore user once the platform launches.
- We have also secured interest from 52 companies eager to recruit through our services, with 15 already approved.



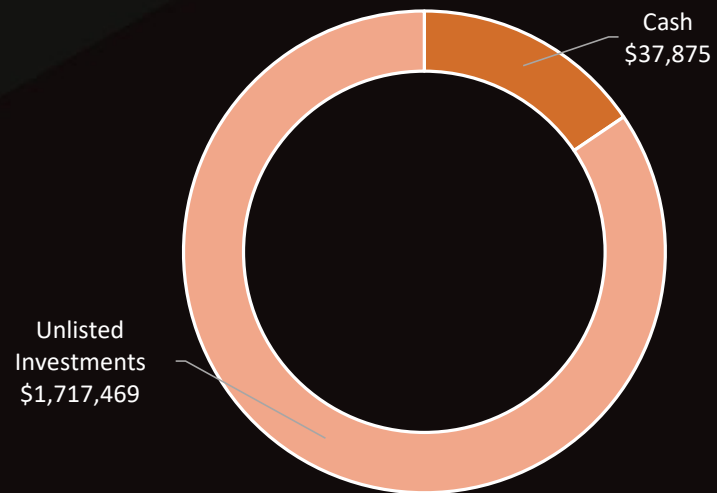
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AIG Current Investment Portfolio

- AIG's investment into 2 unlisted opportunities.
- Sector Diversification :
 - ✓ Human Resource (**HIREDLY**)
 - ✓ Fintech (**GivePlease Technology Ltd**)



Portfolio Composition



Goals of Actcelerate International Group



Scale up businesses for
SMEs and startups



Connect investment funds
to boost the expansion plan
Of SMEs and startups



Offer investment vehicle for
small-scale investors who
wish to invest in Australia
and Southeast Asia

AIG Investment Strategy

- The Fund focuses on micro-cap companies in the Southeast Asian (SEA) market, with upwards potential for continued growth throughout Asia or abroad.
- The Fund's focus are on companies that have a valuation range between A\$1 million to A\$10 million.
- The Fund shall invest in, but not limited to, companies in the following sectors:
 - i. Information and communications technology (ICT)
 - ii. Financial services
 - iii. New age retail business
 - iv. Green technology

AIG Investment Strategy

- AIG will focus on nurturing investee companies – which is consistent with the Company’s stated business objectives and the need to preserve capital for growth initiatives.
- AIG will devote its resources in carrying out its business and working with the management of each investee company to grow the business of the investee companies, which will in turn increase the Company’s shareholders value.
- AIG is continuously evaluating the best exit approach and to monetise our investments.
- AIG has become one of the preferred investment partners for companies in Asia Pacific region.
- The AIG Board is continuously considering a range of options for AIG to access a larger pool of potential investors for increased liquidity of its shares.



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THANK YOU



www.actcelerategroup.com