

SKYCITY Entertainment Group Limited

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www.skycitygroup.co.nz

7 November 2016

Client Market Services
NZX Limited
Level 1, NZX Centre
11 Cable Street
WELLINGTON

Copy to:

ASX Market Announcements
Australian Stock Exchange
Exchange Centre
Level 6
20 Bridge Street
Sydney NSW 2000
AUSTRALIA

Dear Sir/Madam

**RE: SKYCITY ENTERTAINMENT GROUP LIMITED (SKC)
APPOINTMENT OF NEW CHIEF EXECUTIVE OFFICER**

Please find **attached** the following:

- (a) media release relating to the appointment of Graeme Stephens as Chief Executive Officer of the SKYCITY Entertainment Group; and
- (b) details for a SKYCITY investor and analyst conference call (hosted by Chris Moller, SKYCITY Chairman) to be held at **12pm noon (NZ time) on 7 November 2016** concerning the appointment of Mr Stephens.

A copy of the media release will be available from SKYCITY's website later today.

Yours faithfully



Jo Wong
Company Secretary

MEDIA RELEASE

7 November 2016



SKYCITY Entertainment Group appoints Chief Executive Officer

SKYCITY Entertainment Group has announced the appointment of Graeme Stephens as its new Chief Executive Officer.

Mr Stephens, 53, is the current CEO of Sun International, a casino, resorts and entertainment company listed on the Johannesburg Stock Exchange and with interests in South Africa and Latin America. He has been appointed to the role after an extensive global search following the resignation of Nigel Morrison in April.

Announcing the appointment today, SKYCITY Chairman Chris Moller says he is delighted to have secured a CEO with the gaming, hospitality and strategic leadership credentials of Mr Stephens, to take the company through an exciting new phase of development.

"Graeme has extensive experience in developing and opening world-class casinos, hotels and resorts. He has deep expertise in the gaming, hospitality, and leisure industries. His record managing a diverse and fast-growing listed company, operating in a variety of locations, makes Graeme the best person to lead SKYCITY as we progress the New Zealand International Convention Centre and Hobson Street hotel projects, redevelop our Adelaide Casino and plan the next stage of SKYCITY's strategy," says Mr Moller.

An accountant by profession, Mr Stephens has been CEO of Sun International since 2013. Under his leadership the company has rebalanced its portfolio and diversified into growth areas in both South Africa and Latin America. This includes the redevelopment of flagship resort property Sun City, near Johannesburg, and the construction of a new casino resort, Time Square, near Pretoria. The group operates in six countries and employs over 13,000 people.

Prior to Sun International, Mr Stephens spent seven years as Senior Vice President of New Business Development for Kerzner International, where he was integrally involved in disposing of non-core hotel assets, securing new developments for the *One&Only* luxury hotel brand, and developing the Atlantis Dubai and Mazagan Morocco resorts.

Mr Stephens says he is excited by the opportunities presented in his new role: "It is a real privilege to have an opportunity to join SKYCITY at a time when there are a number of large projects currently underway. It is a hugely exciting company with an impressive record in developing world-class facilities across its properties. I can see huge potential to capitalise on these developments and grow the business into the future."

Mr Stephens is expected to start on 1 May 2017, following a move to New Zealand with his wife and two young children.

Mr Moller confirms that Interim CEO John Mortensen will remain in the role until then, after which he has committed to stay with the company in a senior group position. "I'd like to thank John for his continued leadership and his support during this period."

Mr Stephens' confirmation as CEO is subject to the usual regulatory approvals.

ENDS

A bio for Graeme Stephens is attached. For more information, please contact:

MEDIA

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Biographical note on Graeme Stephens

PERSONAL DETAILS:

Age 53, born in Harare, Zimbabwe October 1963

Married, four children (two from a previous marriage)

EDUCATION:

- Bachelor of Commerce (Accounting) 1982-1984
- Higher Diploma in Accounting 1985 (top of class)
- Final Qualifying Exam for South African Institute of Chartered Accountants 1986 (placed in top ten in South Africa)

WORK EXPERIENCE:

Sun International 2011-present

- New Business Development Director 2011, promoted to CEO November 2012 (effective 1 Feb 2013)
- Developed five-year strategy to revitalise and grow the business. Key initiatives included management restructure, cost-cutting/efficiency initiatives, replacing in-house gaming system with Bally EGS, insourcing of Food & Beverage and opening/upgrading new outlets across group, rebranding initiatives
- Implemented initiatives to better utilise existing asset portfolio, including five-year refurbishment of flagship resort Sun City; development of a new \$R4.8 billion (\$NZ490 million) casino and entertainment complex near Pretoria (Time Square); took 100% control of key Latin American property Monticello, Chile, to form cornerstone of Latin expansion – subsequently merged with Dreams to create and control diverse Latin American-focused casino business; disposed of under-performing African properties outside South Africa; plans for expansion and refurbishment of key South African properties
- Introduced initiatives to grow new products, including bringing International Rebate Business to Sun City, in particular from Macau, acquiring an online sports betting firm and a large South African Limited Payout Machine business
- Implemented initiatives to grow new areas, including Latin America (properties in Chile, Peru, Columbia and Panama). Also evaluated Asian and Australasian opportunities
- Sun International now has 30 properties with 28 casino licences (17,500 EGMs and 655 tables) and 4000 hotel rooms, employs more than 13,000 people and has group EBITDA of \$R3.4 billion (\$NZ430 million).

Kerzner International 2003-2010

Senior Vice-President, New Business Development. Key projects included:

- Establishment of the *One&Only* luxury hotel portfolio
- Development of Atlantis, The Palm in Dubai, Mazagan Resort and Casino in Morocco – both seven-year projects
- Bidding for Sentosa Island casino licence in Singapore
- Development and funding of a \$US5b project in Las Vegas, in partnership with MGM (Advanced to implementation point but ultimately shelved due to Global Financial Crisis).

Capital Alliance/WipCapital, South Africa 1997-2002

- Established boutique financial services group
- Corporate finance advisor focusing on tourism and leisure sector
- On consultancy retainer to Sun International, assisting with consolidating the group structure and bidding for new casino licences in South Africa

Standard Bank, South Africa 1993-1996

- Appointed director of investment bank 1995 and Head of Corporate Finance 1996
- General corporate finance (valuations, mergers, acquisitions)
- Tourism and leisure industry work

Swiss Bank Corporation, London 1989-1992

- Developed systems to value and account for currency and interest rate swaps and derivatives
- Travelled widely through Europe, North America, South America, Asia, Australia and New Zealand

Ernst&Young 1986-1989

- Articles required to qualify as a Chartered Accountant

INTERESTS:

- Family: Work/life balance is important
- Travel: A passion. With a number of friends in Australia and New Zealand, Graeme considers himself well acquainted with both countries and their cultures
- Photography: An avid photographer, specialising in travel, wildlife and bird photography
- Sport: Played U21 provincial hockey in South Africa, marathons and ultra-marathons, Ironman triathlon, mountain biking. Advanced scuba diver. Also enjoys hiking, camping and exploring.



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7 November 2016

SKYCITY ENTERTAINMENT GROUP LIMITED

ANNOUNCEMENT OF GRAEME STEPHENS AS NEW CHIEF EXECUTIVE OFFICER

SKYCITY Entertainment Group Limited ("**SKYCITY**") will host a teleconference call for analysts, institutional investors and fund managers at **12pm noon NZ time** (10am Australian Eastern time) today concerning its announcement of Graeme Stephens as SKYCITY's new Chief Executive Officer.

On the call, Chris Moller, SKYCITY's Chairman, will present the key information on the announcement, following which there will be a brief opportunity for Q&A. It is intended that Mr Stephens will also be on the call.

A replay of the teleconference call will be made available on both the SKYCITY corporate website (link: <https://www.skycityentertainmentgroup.com/>) and via Nasdaq, our communications provider, later in the day. A transcript of the call will be available upon request.

Dial-in instructions for both the teleconference call and replay are set out in Appendix 1 to this letter.

Yours sincerely

A handwritten signature in black ink, appearing to read "Ben Kay".

Ben Kay
Investor Relations & Corporate Development Manager
SKYCITY Entertainment Group Limited

Appendix 1

Teleconference Call Instructions

You can participate in the teleconference call by dialling one of the following numbers:

Australia Toll Free:	1 800 558 698
Alternate Australia Toll Free:	1 800 809 971
Australia Local:	02 9007 3187
New Zealand Toll Free:	0800 453 055
NZ Local (Auckland):	09 929 1687
NZ Local (Wellington):	04 974 7738
NZ Local (Christchurch):	03 974 2632
China Wide:	4001 200 659
Belgium:	0800 72 111
Canada:	1855 8811 339
France:	0800 913 848
Germany:	0800 182 7617
Hong Kong:	800 966 806
India:	0008 0010 08443
Indonesia:	001 803 019 3275
Ireland:	1800 948 625
Italy:	800 793 500
Japan:	0053 116 1281
Malaysia:	1800 816 294
Netherlands:	0800 020 0715
Norway:	800 69 950
Philippines:	1800 1110 1462
Singapore:	800 101 2785
South Korea:	00 798 142 063 275
Sweden:	020 791 959
South Africa:	0800 999 976
Switzerland:	0800 820 030
Taiwan:	008 0112 7397
Thailand:	001800 156 206 3275
UAE:	8000 3570 2705
United Kingdom:	0800 051 8245
United States:	(855) 881 1339
US Local (New York):	(914) 202 3258
US Local (Los Angeles):	(909) 235 4020
US Local (Chicago):	(815) 373 2080

After dialling-in you will be greeted by the operator and asked for the **CONFERENCE ID**. Once this has been quoted, you will then be asked for your name, company and the country you are calling from.

CONFERENCE ID: 961211

We would ask that you dial into the conference **5 to 10 minutes** before the call is scheduled to take place. The call will be closed off at 12pm noon and we will not accept late entrants.

At the end of the Chairman's address, there will be a brief opportunity for questions. If you wish to ask a question, please dial *1 to join the question queue (you may do this at any time during the call). If you wish to cancel your question and leave the queue, dial *2.

If you experience any problems during the call, press *0 to receive operator assistance.

Teleconference Call REPLAY Instructions

A replay of the teleconference call will be available approximately 2 hours after the conclusion of the call (i.e. after 2pm NZ time / 12pm Australian Eastern time).

To access the replay, dial a telephone access number (listed below) and enter your replay passcode and replay pin (**5219**) followed by the "#" key.

Press 5 to RESTART the replay
Press 7 to REWIND 30 seconds

Press 8 to PAUSE
Press 9 to FAST FORWARD 30 seconds

You can hang up at any time to conclude the replay.

You can access the replay by dialling one of the following numbers:

Australia:	1800 265 784
Australia Local:	+61 7 3107 6325
New Zealand:	0800 886 078
France:	0800 919 377
Germany:	0800 181 0896
Hong Kong:	800 930 639
Singapore:	800 101 3223
South Africa:	0800 995 604
UK:	0800 031 4295
US/Canada:	1855 883 1031