

III

Essential Sensory Brands

UNAUDITED FINANCIAL STATEMENTS
FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2016



trilogy

ECOYA

goodness

CS&Co.



CONTENTS

5 **Chairman & CEO Report**

8 **Financial Statements**

- 9 STATEMENTS OF COMPREHENSIVE INCOME
- 10 STATEMENTS OF FINANCIAL POSITION
- 11 STATEMENTS OF MOVEMENTS IN EQUITY
- 12 STATEMENTS OF CASH FLOWS
- 14 NOTES TO THE FINANCIAL STATEMENTS

30 **Directory &
Shareholder Information**

Chairman & CEO Report

Dear Shareholders & Supporters,

Following an exceptional year in FY16, the first half of FY17 was a further period of growth and momentum for our brands and distribution arm. The business is transforming as we execute on our strategic priorities, particularly in Australia, which outperformed New Zealand in both the Home Fragrance & Bodycare and Natural Products segments.

Total group revenue in the first half of the year rose 63 percent to \$47.8 million, up from \$29.3 million in the same period last year. EBITDA increased by 34 percent to \$7.2 million, up from \$5.3 million. Following the growth we saw last year, this is a solid result as we work to deliver another milestone year.

One of our key focus areas is building profile and revenue in the Australian market. In line with this, Trilogy International Limited's (TIL) Foreign Exempt Listing on the Australian Stock Exchange was completed in October. All of our brands are in growth and performing strongly in this market, with distribution partner McPherson's Consumer Products driving 38 percent revenue growth in Natural Products against the same period last year and Home Fragrance & Bodycare seeing 10 percent revenue growth, driven by increased demand from independent and chain stores.

TIL's revenue mix has evolved with the inclusion of our wholly owned distribution subsidiary CS Company (CS&Co), such that for the six months to 30 September 2016, Natural Products accounts for 35 percent of total revenue, Home Fragrance & Bodycare 18 percent and Distribution 47 percent (pre inter-company elimination). In New Zealand, the distribution arrangement for Natural Products transitioned to CS&Co in July as planned.

On the procurement side of the business, long-term supply security of rosehip oil was secured through our joint venture with Sociedad Agricola Y Forestal Casino SpA (Forestal Casino). We acquired a 25 percent stake in Forestal Casino, which also returned its first contribution of \$0.2 million earnings this half year.

Following the successful \$50 million capital raise completed in June, term debt was reduced by 38 percent to \$21.4 million, creating further flexibility for future growth. As at 30 September 2016, net operating cashflow of (\$4.3 million) reflected the seasonal operating outflows that occur in the first half of the financial year as inventory levels are built up and brand development executed to support the Christmas sales period early in the second half.

While China is a significant opportunity for Trilogy, the changing regulatory environment of cross-border e-commerce sales and the nature of local China-bound wholesale accounts in New Zealand and Australia means this market has the potential to be unpredictable. The recently signed agreement with QBID, our China e-commerce partner, will enable us to build this market over time, giving TIL greater transparency and control of sales into the dynamic China CBEC market.

On behalf of the Board and the management team, we wish to thank you, our valued shareholders, for your continued support as we execute on our commitment to creating a high value business of real scale.

63%

REVENUE GROWTH

34%

EBITDA GROWTH

10%

NPAT GROWTH

Angela Buglass
CHIEF EXECUTIVE

14 December 2016

Geoff Ross
CHAIRMAN

14 December 2016



Trilogy Brand Highlights

Globally, the natural skincare category is growing at a faster rate than total skincare and Trilogy's reputation as a sustainable clean beauty brand positions us well to leverage this trend. In New Zealand, the brand holds 30 percent market share of the natural/organic skincare segment¹, while in Australia it continues to gain ground and now accounts for 13 percent of the natural/organic skincare segment².

Internationally, we saw revenue from our Asian markets grow 20 percent (excluding China cross-border e-commerce) compared to the first half of FY16. In the USA, our partnership with Whole Foods Market delivered 21 percent growth. In addition, we appointed a master broker to support our US Sales Manager and have expanded Trilogy's retail presence into Credo Beauty, a small specialist natural beauty chain.

Strong marketing campaigns for four standout new products and the relaunch of the Trilogy Bodycare range in October drove significant media coverage and positive customer feedback in New Zealand and Australia, delivering new sales opportunities and attracting new audiences to the brand. These launches will roll out in other markets in February 2017.

The brand received numerous international accolades, winning awards in the Harper's Bazaar UK Beauty Best of the Best Awards, the Irish Tatler Top 100 Beauty Power List and the beautyheaven.com.au Best in Beauty Awards.

¹IRI MarketEdge NZ Pharmacy, dollars, 6 months to 11/09/16

²IRI MarketEdge AU Pharmacy, dollars, 6 months to 16/10/16



Goodness Brand Highlights

Entering its second year, Goodness maintained its early momentum with 5.2³ percent market share in the New Zealand grocery channel for the natural/organic facial skincare category. The brand continues to grow in the competitive Australian grocery market, albeit being early days.

We invested in creative marketing campaigns and new product development, launching three new on-trend products in October which will increase shelf presence and brand profile with media and consumers. A partnership with Bauer Media Group's new magazine, Miss FQ, included a naming rights sponsorship opportunity at its New Zealand Fashion Week show, delivering high brand visibility and sampling activations with our target audience.

The irreverent tone of its brand voice continues to strike a chord with key consumer segments and Goodness now enjoys a social media audience of over 25,000.

Our key areas of focus for Goodness going forward are to broaden and deepen distribution of the range in both Australia and New Zealand, educate consumers on the benefits of hero product chia seed oil, and accelerate customer acquisition via instore trial and differentiated disruptive marketing to increase brand awareness.

³IRI MarketEdge NZ Grocery natural/organic facial skincare, dollars, 6 months to 6/11/16



ECOYA Brand Highlights

ECOYA maintained its leading market position in New Zealand and made progress in the Australian market, with sales there growing 10 percent, driven by increased demand from independent retailers and chains. The brand focused on its home markets of New Zealand and Australia and delivered 4 percent growth in revenue to \$9 million and 12 percent growth in EBITDA.

Marketing investment into brand creative and imagery has seen ECOYA step ahead of competitors in its visual presentation and establish itself firmly as an aspirational lifestyle brand. Customer feedback supports the work done to cement the brand's place in their homes, helping to drive repeat purchasing and creating enduring brand loyalty.

We launched three limited edition collections in this first half to a great reception from retailers and consumers. The ECOYA summer edition launched in September with three fragrances; Citrus and White Magnolia, Sweet Papaya and Melon and in the Botanicals range, Lime and White Jasmine. With Christmas approaching, sales of the ECOYA 2016 Christmas Collection are strong, particularly in New Zealand.

Internationally, ECOYA secured its first department store listing in Japan with the Mitsukoshi Demarau Department Store Group which has 17 stores across the country. The brand launched in Mitsukoshi's flagship store in Kyoto on 1 October 2016.



CS&Co Highlights

CS&Co delivered a good first half result with revenue increasing 28 percent to \$24 million and EBITDA up 37 percent to \$3.6 million compared to pro forma first half FY16 numbers⁴. This reflects organic sales growth of existing brands and the inclusion of TIL's Natural Products to its distribution portfolio.

Going forward, the priorities for CS&Co have not changed. With continued focus on developing the distribution network in New Zealand and offering a best in class service to existing and new brand principals, while providing them a one fit solution in the New Zealand market place. In addition, CS&Co is focused on driving organic growth of its existing brands through the appropriate level of investment within the New Zealand market and developing new opportunities by sourcing on-trend worldwide brands which fit with the existing brand portfolio.

⁴Pro forma contribution adjusts CS&Co figures to include the 4.5 months of trading in FY16 prior to being acquired by TIL



Financial Statements

9	STATEMENTS OF COMPREHENSIVE INCOME
10	STATEMENTS OF FINANCIAL POSITION
11	STATEMENTS OF MOVEMENTS IN EQUITY
12	STATEMENTS OF CASH FLOWS
14	NOTES TO THE FINANCIAL STATEMENTS

Unaudited Consolidated Interim Statement of Comprehensive Income

FOR THE 6 MONTHS ENDED 30 SEPTEMBER 2016

	Notes	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Revenue	5	47,755	29,324	83,128
Cost of sales		(23,560)	(12,276)	(38,352)
Gross profit		24,195	17,048	44,776
Other gains/(losses) - net		(590)	495	51
Expenses				
Distribution		(1,159)	(1,017)	(2,369)
Sales & marketing		(10,708)	(7,329)	(17,853)
Administration		(5,450)	(3,762)	(9,011)
Acquisition and capital structure costs		(247)	(234)	(262)
Finance income		11	12	18
Finance costs		(918)	(478)	(1,840)
Contingent consideration remeasurement	14(iv)	(253)	(101)	(402)
Share of net profit of associate		183	-	-
Profit before income tax		5,064	4,634	13,108
Income tax expense	11	(1,538)	(1,425)	(3,699)
Profit for the year		3,526	3,209	9,409
Other comprehensive income - items that may be reclassified subsequently to profit and loss				
Foreign currency translation, net of tax		(575)	648	733
Total comprehensive income for the period		2,951	3,857	10,142

	Dollars	Dollars	Dollars
Earnings per share attributable to the ordinary equity holders of the Company during the period:			
Basic earnings per share	0.05	0.05	0.15
Diluted earnings per share	0.05	0.05	0.15

The above Interim Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

Unaudited Consolidated Interim Statement of Financial Position

AS AT 30 SEPTEMBER 2016

	Notes	Unaudited 30 September 2016 \$'000	Unaudited 30 September 2015 \$'000	Audited 31 March 2016 \$'000
ASSETS				
Current assets				
Cash and cash equivalents	8	1,764	2,534	4,352
Trade and other receivables	8	19,840	17,078	14,443
Derivative financial instruments	8	-	627	68
Inventories		24,314	20,696	21,024
Total current assets		45,918	40,935	39,887
Non-current assets				
Plant and equipment	6	3,686	2,025	2,732
Intangible assets	7	50,283	50,186	50,382
Deferred tax asset		574	602	399
Investment in associate	15	13,772	-	-
Total non-current assets		68,315	52,813	53,513
Total assets		114,233	93,748	93,400
Current liabilities				
Trade and other payables	8	13,262	13,193	12,089
Tax payable		162	1,221	1,195
Interest bearing liabilities	8,9	4,500	3,653	4,803
Derivative financial instruments	8	544	-	10
Deferred and contingent consideration	10	1,426	4,556	1,500
Total current liabilities		19,894	22,623	19,597
Non-current liabilities				
Interest bearing liabilities	8,9	16,850	37,500	30,350
Deferred and contingent consideration	10	6,876	4,680	8,038
Total non-current liabilities		23,726	42,180	38,388
Total liabilities		43,620	64,803	57,985
Net assets		70,613	28,945	35,415
EQUITY				
Contributed equity	12	68,280	32,498	32,613
Reserves		(775)	(411)	(257)
Retained earnings/(accumulated losses)		3,108	(3,142)	3,059
Equity attributable to equity holders of Trilogy International Limited		70,613	28,945	35,415

The above Interim Statement of Financial Position should be read in conjunction with the accompanying notes.

Unaudited Consolidated Interim Statement of Movements in Equity

FOR THE 6 MONTHS ENDED 30 SEPTEMBER 2016

Attributable to equity holders of Trilogy International Limited

	Notes	Share Capital \$'000	Accumulated Losses \$'000	Foreign Currency Translation Reserve \$'000	Share Based Payment Reserve \$'000	Total Equity \$'000
Balance at 1 April 2015						
Net profit for the half year ended 30 September 2015		-	3,209	-	-	3,209
Foreign currency translation movement		-	-	648	-	648
Total comprehensive income		-	3,209	648	-	3,857
Transactions with owners						
<i>Issue of ordinary shares:</i>						
Shares in lieu of Directors' fees	12(b)	51	-	-	-	51
Share issue costs		(1)	-	-	-	(1)
Share based payments	12	-	-	-	124	124
Dividends paid		-	(2,324)	-	-	(2,324)
Balance as at 30 September 2015		32,498	(3,142)	(591)	180	28,945
Net profit for the half year ended 31 March 2016						
Net profit for the half year ended 31 March 2016		-	6,201	-	-	6,201
Foreign currency translation		-	-	85	-	85
Total comprehensive income		-	6,201	85	-	6,286
Transactions with owners						
<i>Issue of ordinary shares:</i>						
Shares in lieu of Directors' fees	12(b)	41	-	-	-	41
Share issue costs		(1)	-	-	-	(1)
Employee share options exercised		75	-	-	-	75
Share based payments	12	-	-	-	69	69
Balance at 31 March 2016		32,613	3,059	(506)	249	35,415
Net profit for the half year ended 30 September 2016						
Net profit for the half year ended 30 September 2016		-	3,526	-	-	3,526
Foreign currency translation		-	-	(575)	-	(575)
Total comprehensive income		-	3,526	(575)	-	2,951
Issue of ordinary shares:						
Additional capital raise		25,193	-	-	-	25,193
Share issue costs	12	(630)	-	-	-	(630)
Investment in associate		10,775	-	-	-	10,775
Shares in lieu of directors' fees	12(b)	42	-	-	-	42
Exercise of share options		287	-	-	-	287
Share based payments		-	-	-	57	57
Dividends paid		-	(3,477)	-	-	(3,477)
Balance at 30 September 2016		68,280	3,108	(1,081)	306	70,613

The above Interim Statement of Movements in Equity should be read in conjunction with the accompanying notes.

Unaudited Consolidated Interim Statements of Cash Flows

FOR THE 6 MONTHS ENDED 30 SEPTEMBER 2016

Notes	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Cash flows from operating activities			
Receipts from customers (inclusive of GST)	49,032	27,477	89,577
Payments to suppliers and employees (inclusive of GST)	(49,740)	(29,335)	(79,173)
Interest received	11	12	18
Interest paid	(857)	(413)	(1,819)
Taxation paid	(2,743)	(1,122)	(2,935)
Net Cash Inflow / (Outflow) From Operating Activities	18	(3,381)	5,668
Cash flows from investing activities			
Payments for plant and equipment	(1,327)	(239)	(1,238)
Sales of plant and equipment	-	-	13
Payments for intangible assets	(11)	(16)	(294)
Investment in associate	15	-	-
Acquisition of subsidiary, net of cash acquired	14	(33,946)	(33,946)
Net cash outflow from investing activities	(5,654)	(34,201)	(35,465)
Cash flows from financing activities			
Repayments on bank borrowings	9	(13,000)	(8,160)
Proceeds from bank borrowings	9	-	38,900
Net proceeds from issue of shares	12	24,850	58
Dividends paid	13	(3,477)	(2,323)
Net Cash Inflow / (Outflow) From Financing Activities	8,373	35,575	30,485
Net increase/(decrease) in cash and cash equivalents	(1,578)	(2,007)	688
Cash and cash equivalents at the beginning of the period	3,549	2,674	2,674
Exchange gains/(losses) on cash and cash equivalents	(207)	214	187
Cash and Cash Equivalents at End of Period	1,764	881	3,549
Composition of cash and cash equivalents:			
Cash and cash equivalents	1,764	2,534	4,352
Bank overdraft	9	(1,653)	(803)
	1,764	881	3,549

The above Interim Statement of Cash Flows should be read in conjunction with the accompanying notes.



Notes to the Financial Statements

FOR THE 6 MONTHS ENDED 30 SEPTEMBER 2016

1. General Information

Trilogy International Limited (the “Company”) together with its subsidiaries (the “Group”) is a manufacturer and wholesaler of products in the home fragrance, bodycare and natural products categories and distributor of personal fragrance and beauty products.

The Company is a limited liability company domiciled in New Zealand.

These consolidated interim financial statements were approved by the Board of Directors on 28 November 2016.

2. Basis of Preparation of Half Year Report

This condensed consolidated interim financial information for the six months ended 30 September 2016 has been prepared in accordance with NZ GAAP. These interim financial statements comply with NZ IAS 34 ‘Interim Financial Statements’ and with International Accounting Standard 34 (IAS 34).

The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 March 2016, which have been prepared in accordance with NZ IFRS and IFRS.

3. Summary of Significant Accounting Policies

The accounting policies used in the preparation of these interim financial statements are consistent with those used in the previously published interim financial statements as at and for the six months ended 30 September 2015 and the audited financial statements as at and for the year ended 31 March 2016 except for accounting for investment in associates which is detailed below.

Accounting for investment in associates

Associates are all entities over which the group has significant influence but not control or joint control. This is generally the case where the group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting after initially being recognised at cost.

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the group’s share of the post-acquisition profits or losses of the investee in profit or loss, and the group’s share of movements in other comprehensive income of the investee in

or receivable from associates are recognised as a reduction in the carrying amount of the investment. When the group’s share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the group and its associates are eliminated to the extent of the group’s interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the group.

4. Seasonality of Operations

Due to the seasonal nature of the Home Fragrance & Bodycare and Distribution segments, higher revenues and operating profits in these segments are usually expected in the second half of the year than the first six months.

Natural Products revenues and operating profits are more evenly spread between the two half years.



5. Segment Information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker and the Board. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer, Chief Financial Officer and the Board of Directors. In the current period the Group's management structure has been updated and the chief operating decision maker is now defined as the Board. The Group's operating segments are 'Home Fragrance & Bodycare', (the Ecoya brand), 'Natural Products' (the Trilogy and Goodness brands) and 'Distribution' (CS Company).

Management also consider the business from a geographical perspective within these three segments and have provided geographical information below.

The chief operating decision maker assesses the performance of the operating segments based on a measure of EBITDA. This measurement basis excludes fair value gains and losses on derivative financial instruments and the effects of non-recurring expenditure from operating segments. Interest income and costs are not allocated to segments as this type of activity is driven by the Group's head office function which manages the cash position of the Group. Head office costs are allocated to segments in line with their sales.

The segment information provided to the chief operating decision maker for the reportable segments, as supplemented with information by geography, is as follows:

Unaudited 6 months ended 30 September 2016

	New Zealand \$'000	Australia \$'000	US \$'000	UK & Ireland \$'000	Rest of World \$'000	Other \$'000	Total \$'000
Home Fragrance, Bodycare							
Sales to external customers	2,021	6,075	(3)	168	531	189	8,981
Inter-segment sales	-	-	-	-	-	-	-
Total segment revenue	2,021	6,075	(3)	168	531	189	8,981
EBITDA	169	280	(6)	(4)	(11)	(89)	339
Natural Products							
Sales to external customers	2,355	7,407	1,047	1,475	2,287	208	14,779
Inter-segment sales	3,043	-	-	-	-	-	3,043
Total segment revenue	5,398	7,407	1,047	1,475	2,287	208	17,822
EBITDA	1,790	1,856	22	96	790	(46)	4,508
Distribution							
Sales to external customers	23,995	-	-	-	-	-	23,995
Inter-segment sales	-	-	-	-	-	-	-
Total segment revenue	23,995	-	-	-	-	-	23,995
EBITDA	3,585	-	-	-	-	-	3,585
Intercompany Elimination							
Sales to external customers	-	-	-	-	-	-	-
Inter-segment sales	(3,043)	-	-	-	-	-	(3,043)
Total segment revenue	(3,043)	-	-	-	-	-	(3,043)
EBITDA	-	-	-	-	-	-	-
Total Segment Revenue	28,371	13,482	1,044	1,643	2,818	397	47,755
Total Segment EBITDA	5,544	2,136	16	92	779	(135)	8,432

Unaudited 6 months ended 30 September 2015

	New Zealand \$'000	Australia \$'000	US \$'000	UK & Ireland \$'000	Rest of World \$'000	Other \$'000	Total \$'000
Home Fragrance, Bodycare							
Sales to external customers	1,877	5,529	8	296	640	258	8,608
Total segment revenue	1,877	5,529	8	296	640	258	8,608
EBITDA	237	(17)	1	40	85	(43)	303
Natural Products							
Sales to external customers	5,508	5,381	864	1,419	1,902	479	15,553
Total segment revenue	5,398	5,381	864	1,419	1,902	479	15,553
EBITDA	2,632	1,873	(100)	288	689	114	5,496
Distribution							
Sales to external customers	5,163	-	-	-	-	-	5,163
Total segment revenue	5,163	-	-	-	-	-	5,163
EBITDA	658	-	-	-	-	-	658
Total Segment Revenue	12,548	10,910	872	1,715	2,542	737	29,324
Total Segment EBITDA	3,527	1,856	(99)	328	774	71	6,457

Audited year ended 31 March 2016

	New Zealand \$'000	Australia \$'000	US \$'000	UK & Ireland \$'000	Rest of World \$'000	Other \$'000	Total \$'000
Home Fragrance, Bodycare							
Sales to external customers	5,034	12,678	112	601	1,074	616	20,115
Total segment revenue	5,034	12,678	112	601	1,074	616	20,115
EBITDA	1,089	1,172	(19)	78	139	47	2,506
Natural Products							
Sales to external customers	13,307	10,530	2,451	3,140	4,039	983	34,450
Total segment revenue	13,307	10,530	2,451	3,140	4,039	983	34,450
EBITDA	6,385	2,714	311	523	1,495	106	11,534
Distribution							
Sales to external customers	28,563	-	-	-	-	-	28,563
Total segment revenue	28,563	-	-	-	-	-	28,563
EBITDA	4,763	-	-	-	-	-	4,763
Total Segment Revenue	46,904	23,208	2,563	3,741	5,113	1,599	83,128
Total Segment EBITDA	12,237	3,886	292	601	1,634	153	18,803

The "Other" segment displayed above refers to retail and online revenue and expenses that relate to transactions within these markets.

A reconciliation of EBITDA to the Group's profit before tax for the period is provided as follows:

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
EBITDA for reportable segments	8,432	6,457	18,803
Listed company costs	(1,188)	(879)	(2,193)
Share of net profit of associates	183	-	-
Acquisition and capital structure costs	(247)	(234)	(262)
Group EBITDA	7,180	5,344	16,348
Gains/(losses) on derivative financial instruments	(600)	12	(577)
Depreciation and amortisation	(356)	(155)	(439)
Net finance cost	(907)	(466)	(1,822)
Contingent consideration remeasurement	(253)	(101)	(402)
Profit before tax	5,064	4,634	13,108

Revenues from external customers are derived from sale of goods in the home fragrance, bodycare, natural products and distribution categories.

Revenues of approximately \$7,407,000 and \$6,897,000 are derived from two single external customers (31 March 2016: \$12,346,000, \$10,792,000 and \$9,697,000 from three single external customers, 30 September 2015: \$5,381,000 and \$4,755,000).

These revenues are attributable to the natural products segment in Australia and New Zealand.

Segment assets and liabilities are not included within the reporting to the chief operating decision maker and hence have not been included within the segment information tables above.

6. Plant and Equipment

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Opening net book amount	2,732	990	990
Additions	1,327	239	1,238
Additions through acquisitions (note 14)	-	949	949
Disposals	(16)	(100)	(143)
Depreciation	(315)	(117)	(361)
Exchange differences	(42)	64	59
Closing net book amount	3,686	2,025	2,732

7. Intangibles

	Goodwill \$'000	Brand \$'000	Trademarks \$'000	Software & website development \$'000	Total \$'000
<i>Six Months Ended 30 September 2016</i>					
Opening net book amount	47,103	2,830	132	317	50,382
Exchange differences	(43)	-	-	-	(43)
Additions	-	-	6	5	11
Disposals	-	-	-	(26)	(26)
Amortisation charge	-	-	(11)	(30)	(41)
Closing net book amount at 30 September 2016	47,060	2,830	127	266	50,283
Cost	47,060	2,830	207	340	50,437
Accumulated amortisation	-	-	(80)	(74)	(154)
Net book amount	47,060	2,830	127	266	50,283

	Goodwill \$'000	Brand \$'000	Trademarks \$'000	Software & website development \$'000	Total \$'000
<i>Six Months Ended 30 September 2015</i>					
Opening net book amount	14,465	2,830	124	109	17,528
Exchange differences	67	-	-	-	67
Additions	-	-	9	7	16
Additions through acquisitions	32,613	-	-	-	32,613
Amortisation charge	-	-	(10)	(28)	(38)
Closing net book amount	47,145	2,830	123	88	50,186
Cost	47,145	2,830	180	235	50,390
Accumulated amortisation	-	-	(57)	(147)	(204)
Net book amount	47,145	2,830	123	88	50,186

	Goodwill \$'000	Brand \$'000	Trademarks \$'000	Software & website development \$'000	Total \$'000
<i>Year Ended 31 March 2016</i>					
Opening net book amount	14,465	2,830	124	110	17,529
Exchange differences	73	-	-	-	73
Disposals	-	-	-	(1)	(1)
Additions	-	-	29	265	294
Additions through acquisitions	32,565	-	-	-	32,565
Amortisation charge	-	-	(21)	(57)	(78)
Closing net book amount	47,103	2,830	132	317	50,382
Cost	47,103	2,830	201	493	50,627
Accumulated amortisation	-	-	(69)	(176)	(245)
Net book amount	47,103	2,830	132	317	50,382

The cash generating unit-level summary of the indefinite lived intangibles' (goodwill and brand) allocation is presented below:

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Home fragrance and bodycare	871	912	882
Natural products	16,454	16,450	16,486
Distribution	32,565	32,613	32,565
	49,890	49,975	49,933

8. Financial Instruments

All financial assets other than derivatives are classified as loans and receivables. All financial liabilities other than derivatives are classified as measured at amortised cost. The fair value of financial assets and liabilities approximates their carrying value.

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Trade and other receivables (net)	17,668	15,113	12,741
Cash and cash equivalents	1,764	2,534	4,352
Total loans and receivables	19,432	17,647	17,093

Prepayments and GST receivable do not meet the definition of a financial asset and have been excluded from the tables above.

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Trade payables and accrued expenses	12,373	12,241	11,010
Interest bearing liabilities	21,350	41,153	35,153
Deferred and contingent consideration	8,302	9,236	9,538
Total financial liabilities at amortised cost	42,025	62,630	55,701

Employee entitlements, deferred lease incentive and GST payable do not meet the definition of a financial liability and have been excluded from the table above.

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Derivative financial instruments - assets	-	627	68
Derivative financial instruments - liabilities	(544)	-	(10)
Total derivative financial instruments	(544)	627	58

The table above represents the Group's assets and liabilities that are measured at fair value.

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. These instruments are included in level 1. The Group did not have any level 1 financial instruments at 30 September 2016 (31 March 2016 and 30 September 2015: none).

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. The Group's forward foreign exchange contracts are level 2 financial instruments at 30 September 2016, 31 March 2016 and 30 September 2015.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. At 30 September 2016, the contingent consideration is classified as level 3. The Group did not have any level 3 financial instruments at 31 March 2016 or 30 September 2015.

Specific valuation techniques used to fair value instruments include:

The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.

Details of the techniques used to fair value contingent consideration are given in note 14(iv).

9. Interest Bearing Liabilities

On 17 August 2015, the Group entered into a multi-option facility with the Bank of New Zealand. This facility was put into place to fund the CS Company acquisition and originally had an overall limit of \$58,000,000 which has since reduced to \$53,000,000. As at 30 September 2016, the facility comprised a customised average rate loan facility ('CARL') of \$23,500,000, a revolving cash advance facility ('CCAF') of \$18,000,000, a standby letter of credit \$10,000,000, and an overdraft limit of \$1,500,000.

The CARL facility expires on 19 August 2020. Scheduled repayments totalling \$19,000,000 are due prior to the facility expiry date. At 30 September 2016 \$21,350,000 was drawn against this facility (31 March 2016: \$25,500,000; 30 September 2015: \$27,500,000) at an interest rate of 5.33% (31 March 2016: 5.14%; 30 September 2015: 6.19%).

The CCAF facility is interest only and expires on 19 August 2020. At 30 September 2016 the balance drawn down on this facility was \$nil (31 March 2016: \$8,850,000; 30 September 2015: \$12,000,000) under a rolling multi option facility at an interest rate of 5.14% at 31 March 2016 and 6.19% at 30 September 2015.

The standby letter of credit facility has not been used to date, and expires on 30th November 2018.

At 30 September 2016 the overdraft facility balance was \$nil (31 March 2016: \$803,000; 30 September 2015: \$1,100,000) with interest payable on overdrawn balances of 5.72% (31 March 2016: 5.93%; 30 September 2015: 6.91%).

The facility is secured by a first registered and unrestricted general security agreement over the assets and undertakings of Trilogy International Limited, and its subsidiaries.

The financial covenants entered into require the TIL Group to meet specified liquidity ratios, and EBITDA metrics, on a quarterly basis, as specified in the bank facility agreement date 17 August 2015.

(a) Fair Value

The fair value of borrowings approximates their carrying amount as the impact of discounting is not significant.

10. Deferred and Contingent Consideration Payable

	Unaudited 30 September 2016 \$'000	Unaudited 30 September 2015 \$'000	Audited 31 March 2016 \$'000
Opening balance	9,538	-	-
CS Company deferred consideration (note 14)	(1,500)	3,000	3,000
CS Company contingent consideration (note 14)	-	7,050	7,050
Fair value discount	-	(915)	(914)
Contingent consideration remeasurement	253	101	402
Interest payable on contingent consideration	11	-	-
Closing Balance	8,302	9,236	9,538

	Unaudited 30 September 2016 \$'000	Unaudited 30 September 2015 \$'000	Audited 31 March 2016 \$'000
Current liabilities	1,426	4,556	1,500
Non-current liabilities	6,876	4,680	8,038
	8,302	9,236	9,538

The liability to the previous owners of CS Company relates to the deferred payment and earn out component under the acquisition described in note 14.

11. Income Taxes

Income tax expenses or credits are recognised based on management's estimate of the income tax liability expected for the full financial year.

12. Equity

	Number of ordinary shares	Number of unlisted non- voting shares	\$'000
As at 1 April 2015	61,673,762	720,653	32,448
Shares in lieu of directors' fees	63,458	-	51
Share issue costs	-	-	(1)
At 30 September 2015	61,737,220	720,653	32,498
Shares in lieu of directors' fees	37,288	-	41
Employee share options exercised	100,000	-	75
Share issue costs	-	-	(1)
At 31 March 2016	61,874,508	720,653	32,613
Additional capital raise (June 2016)	6,809,192	-	25,193
Share issue costs	-	-	(630)
Investment in associate	2,615,181	-	10,775
Shares in lieu of directors' fees	14,354	-	42
Exercise of share options	327,500	-	287
Reclassification of non-voting shares	720,653	(720,653)	-
At 30 September 2016	72,361,388	-	68,280

(a) Share Based Payments

The company operates equity-settled share-based compensation plans, under which directors and employees render services in exchange for non-transferable share options or shares. The value of these services rendered for the grant of non-transferable share options and shares is recognised over the vesting period and the amount is determined by reference to the fair value of the options and shares granted.

i) Employee share purchase plan

The Trilogy International Ltd Employee Share Purchase Plan ("ESPP") was established to assist employees to become equity holders in the company. The ESPP is open to all full time and part time employees at an offer date. Consideration payable for the shares is determined by the Board.

The company issued 157,000 shares on 31 March 2015 to a group company as trustee for the ESPP at a price of 85c, being the average market selling price over the 20 trading days ending 31 March 2015.

The shares allocated under the ESPP are held in trust for the employees during the restrictive period. The restrictive period of the plan is three years but can be less should certain events occur (as detailed specifically within the plan).

On 8 May 2015 138,100 shares were awarded to employees, of which 27,500 subsequently vested and a further 33,000 lapsed due to staff resignations. On 8 May 2016 a further 7,800 shares were awarded to employees thereafter a total of 85,400 allocated shares are unvested at 30 September 2016.

ii) Share options scheme

Share options are granted to selected employees and directors. The exercise price of the granted options is determined by the Board with reference to the market price of shares at the time of the grant.

For employees, the options are conditional on the completion of the necessary years' service (the vesting period) as appropriate to that tranche. The option tranches vest in equal numbers annually over one to four years from the grant date. No options can be exercised later than the second anniversary of each vesting date.

For directors, the options vest immediately on the grant date and expire on the third anniversary of the original grant date. Each ordinary share option will be converted to one ordinary share on exercise.

On 10 March 2015 the Company issued 400,000 options, with an exercise price of \$0.60 per share to Angela Buglass (then Managing Director of Trilogy Natural Products Limited). These options vest in equal tranches over 4 years on each anniversary of the issue date and each tranche expires two years after the vesting date. As at 30 September 2016, 100,000 of these options had been exercised.

On 31 March 2015 the Company approved the issue of 1,170,000 unlisted share options exercisable at 85 cents per option. On 8 May 2015 the Company allocated and issued all of those options to selected employees. Since then due to resignation or redundancy of employees, 337,500 of those options have lapsed and 127,500 have been exercised.

The total number of unlisted share options issued to employees and outstanding under the Trilogy International Limited Share Option at 30 September 2016 was 1,005,000 (31 March 2016: 1,170,000; 30 September 2015: 1,320,000) with a further 200,000 (31 March 2016: 400,000; 30 September 2015: 400,000) outstanding unlisted share options issued to directors. The weighted average exercise price of the total allocated and outstanding unlisted share options at 30 September 2016 was 78 cents (31 March 2016: 70 cents; 30 September 2015: 78 cents).

(b) Directors' Remuneration

Under the terms of the Company's constitution, directors can elect to take director fees in shares instead of cash. Mandy Sigaloff and Jack Matthews have elected to take director fees in shares.

On 11 April 2015, 31,729 shares were issued to Mandy Sigaloff and 31,729 shares were issued to Jack Matthews in satisfaction of director fees for the quarters ended 31 December 2014 and 31 March 2015 net of applicable withholding taxes.

On 19 November 2015, 22,328 shares were issued to Mandy Sigaloff and 14,960 shares were issued to Jack Matthews in satisfaction of director fees for the quarters ended 30 June 2015 and 30 September 2015 net of applicable withholding taxes.

On 10 June 2016, 8,595 shares were issued to Mandy Sigaloff and 5,759 shares were issued to Jack Matthews in satisfaction of director fees for the quarters ended 31 December 2015 and 31 March 2016 net of applicable withholding taxes.

13. Dividends

A dividend of 5.5c per share, totaling \$3,477,337 (31 March 2016: \$nil; 30 September 2015: \$2,324,000) that relates to the period to 31 March 2016 was paid in June 2016.

14. Business Combinations**Prior period**

On 17 August 2015 the Group acquired 100% of the issued share capital of CS Company Limited ("CS Company"). The fair value of the net assets and liabilities in CS Company amounted to \$10,396,000 with goodwill arising from the acquisition of \$32,565,000. None of the goodwill is expected to be deductible for tax purposes.

At the date of acquisition, the acquired entity is involved in the importation and distribution of products in the personal fragrance and beauty categories. The CS Company business fits well with the existing Trilogy International business. Over time synergies will be realised through distribution, sales and marketing.

The goodwill is attributable to CS Company's strong position, well-established distribution network and workforce and profitable trading in the personal fragrance and beauty categories in New Zealand. Synergies are expected to arise predominantly after the earn out period is complete.

(i) Purchase consideration

Details of the fair value of the assets and liabilities acquired and goodwill arising are as follows:

	2016 \$'000
Purchase consideration	
Cash paid	34,000
Deferred and contingent consideration	9,136
Working capital adjustment	(175)
Total purchase consideration	42,961
Share of fair value of net identifiable assets acquired (note 14(ii))	(10,396)
Goodwill	32,565

(ii) Assets and liabilities acquired

The identifiable assets and liabilities recognised as a result of the acquisition, provisionally determined, are as follows:

	Fair Value \$'000
Cash	54
Trade and other receivables	4,962
Inventories	9,429
Plant and equipment	949
Derivative financial instruments	446
Deferred tax asset	73
Trade and other payables	(4,958)
Tax payable	(559)
Net assets	10,396

(iii) Acquisition-related costs

The acquisition costs incurred by the Group were \$262,000 in completing the transaction. These costs have been expensed to the Statement of Comprehensive Income in the prior financial year.

(iv) Contingent consideration

The purchase consideration includes elements of deferred consideration and contingent consideration, in addition to the initial cash payment of \$34m at the time of the acquisition.

Deferred consideration

The Group committed to pay the former owners of CS Company two further amounts of \$1.5m (before discounting) on each of the first two anniversaries of the acquisition. The first payment was made during this period. The second payment is due in August 2017. A discount rate of 6.5% has been applied to give a fair value of \$1.4m.

Contingent consideration

The contingent consideration arrangement requires the Group to pay the former owners of CS Company in cash on the third anniversary of the acquisition, a multiple of CS Company’s EBITDA in excess of a threshold for the years ending 31 March 2016 and 31 March 2017 of \$6.4m and \$7.0m respectively under an earn-out arrangement. The potential amount of undiscounted payments is not capped.

The undiscounted estimated fair value of the contingent consideration arrangement of \$7.05m was based on both historical earnings and forecast earnings of CS Company, being an income approach to a level 3 fair value measurement. The fair value of \$6.9m was based on a discount rate of 6.5% and assumed EBITDA of CS Company, being the key unobservable input, in the range of \$7.35m - \$8.75m for the year ending 31 March 2017. Assuming all other variables are held constant and the EBITDA threshold is met, an increase or decrease in EBITDA by \$100,000 would increase or decrease the undiscounted amount of the earn-out by \$300,000.

(v) Acquired receivables

The fair value of trade and other receivables is \$4,962,000 and includes trade receivables with gross contractual cash flows and a fair value of \$4,639,000, none of which is expected to be uncollectable.

(vi) Revenue and profit contribution

The acquired business contributed revenues of \$23,995,000 and EBITDA of \$3,585,000 to the Group during the period. In the prior year it contributed revenue of \$5,163,000 and EBITDA of \$658,000 to the Group from 17 August 2015 to 30 September 2015. If the acquisition had occurred on 1 April 2015, consolidated revenue and consolidated earnings before interest and tax for the half-year ended 30 September 2015 would have been \$13,594,000 and \$1,964,000 higher respectively.

15. Investment in Associate

On 30 June 2016 the Group acquired a 25% interest in Sociedad Agrícola Y Forestal Casino SpA (“Forestal Casino”), the largest Chilean based rosehip producer.

The acquisition delivers future supply certainty of certified organic rosehip oil for the Group while enabling Forestal Casino to expand at a faster rate to meet growing demand.

	Unaudited 30 September 2016 \$'000
Initial acquisition	13,589
Share of profit	183
Closing balance	13,772

Consideration was \$8 million USD with US\$2 million payable in cash and US\$6 million funded through the issue of 2,615,181 new ordinary shares. The number of ordinary shares issued was determined by the share price and foreign exchange rates applicable on the date the Memorandum of Understanding was signed (\$3.37 and \$0.6808 respectively). For IFRS purposes the value of the initial investment above is determined on the share price and foreign exchange rate applicable on the completion date (\$4.12 and \$0.7105 respectively).

The provisional amount shown above for the initial acquisition of the 25% interest in Forestal Casino reflects only the accounting for the agreed purchase price of this investment. The exercise to review the fair value of the net assets and identifiable assets acquired and the goodwill arising, including the assessment of the carrying value of goodwill, on the transaction has not been completed at this time. The goodwill forms part of the total cost of the investment in the associate. The carrying value of the investment, including the goodwill, will be assessed for impairment as part of this fair value exercise and at subsequent reporting dates.

16. Contingencies

There are no contingent liabilities at 30 September 2016.

17. Related Party Transactions

(a) Directors

The directors during the period were:

Stephen Sinclair
Grant Baker
Geoff Ross
Mandy Sigaloff
Jack Matthews

(b) Key Management and Personnel Compensation

Independent director fees for the period were payable to Mandy Sigaloff and Jack Matthews. Refer to note 12 for details of shares issued in lieu of fees. Under the management services agreement between Trilogy

International Limited and The Business Bakery dated 25 March 2010, Grant Baker, Stephen Sinclair and Geoff Ross provided services to the Company during the period.

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Directors’ fees	169	128	256
Share based payments	8	-	28
Management services	165	228	455
Salaries and wages	384	75	621
	726	431	1,360

(c) Other Transactions

(i) with other related parties

During the period, The Business Bakery LP provided rental and operational services to the Group totaling \$45,600 (31 March 2016: \$281,000; 30 September 2015:\$118,000).

company, ClubQT Australia Pty Limited (31 March 2016: \$1,000; 30 September 2015: \$1,000).

Jack Matthews made purchases on behalf of the Group during the period of \$1,000 (31 March 2016: \$1,000).

Mandy Sigaloff made purchases on behalf of the Group during the period of \$1,000 through her associated

	Unaudited 30 September 2016 \$'000	Unaudited 30 September 2015 \$'000	Audited 31 March 2016 \$'000
Payables to related parties			
The Business Bakery LP	53	184	124
Independent Directors	67	61	50
Non-Executive Directors	-	1	-
	120	246	174

18. Reconciliation of Profit After Income Tax to Net Cash Inflow From Operating Activities

	Unaudited 6 months ended 30 September 2016 \$'000	Unaudited 6 months ended 30 September 2015 \$'000	Audited year ended 31 March 2016 \$'000
Profit for the period	3,526	3,209	9,409
Depreciation and amortisation	356	155	439
Loss on disposal of assets	42	100	130
(Gains)/losses on derivative financial instruments	602	(12)	577
Foreign exchange losses/(gains)	120	(262)	239
Shares in lieu of directors' fees	42	51	92
Deferred tax	(175)	396	603
Fair value of share based payments	57	124	208
Contingent consideration remeasurement	253	101	402
Share of net profit of associate	(183)	-	-
Movements in working capital:			
(Increase)/decrease in inventories	(3,523)	(5,012)	(5,318)
(Increase)/decrease in trade and other receivables	(5,674)	(5,368)	(3,402)
Increase/(decrease) in tax provisions	(1,032)	(92)	161
Increase/(decrease) in trade and other payables	1,292	3,229	2,128
Net Cash Inflow/(Outflow) From Operating Activities	(4,297)	(3,381)	5,668

19. Events Occurring After the Balance Date

ASX Dual Listing

On 12 October 2016 the Group confirmed that its ASX Foreign Exemption Listing application had been accepted and quotation on the ASX began on 21 October 2016. The initial listing fee was A\$218,000 which has been expensed in October to the acquisition and capital structure costs line of the statement of comprehensive income.



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Auditors PricewaterhouseCoopers	Banker Bank of New Zealand	Solicitors Chapman Tripp

Company Publications

The Company informs investors of the Company’s business and operations by issuing an Annual Report and an Interim Report.

Financial Calendar

- End of financial year 31 March
- Annual results announced May
- Annual report June
- Half year results announced November
- Half year report December

Company Secretary

Lindsay Render

Stock Exchange Listings

The company’s shares are listed on the New Zealand (NZX) and Australian (ASX) stock exchanges under the ticker code TIL. The Company listed on ASX as an ASX Foreign Exempt Listing on 21 October 2016. Under the ASX Foreign Exempt Listing Rules, TIL will continue to comply with the Listing Rules of the Company’s home exchange, NZX, and will be exempt from complying with most of the ASX Listing Rules.

Shareholder Enquiries

Changes of address, payment instructions and investment portfolios can be viewed and updated at Computershare online: investorcentre.co.nz or by contacting Computershare using the details below.

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III TRILOGY
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