



Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	8-Mar-17
Date of last disclosure:	21-Dec-16

Director or senior manager giving disclosure

Full name(s):	Rob McDonald
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	
Position held in listed issuer:	CFO

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	Ordinary shares
Nature of the affected relevant interest(s):	Sale of shares and exercise of options
For that relevant interest-	
Number held in class before acquisition or disposal:	851,816 ordinary shares 1,614,088 LTIP options 963,390 performance rights
Number held in class after acquisition or disposal:	1,075,636 ordinary shares 963,390 performance rights
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

Details of transactions giving rise to acquisition or disposal

Total number of transactions to which notice relates:	2
---	---

Details of transactions requiring disclosure

Date of transaction:	1-Mar & 7-Mar-17
Nature of transaction:	Sale of 561,632 shares and exercise of 1,614,088 options to acquire 785,452 shares
Name of any other party or parties to the transaction (if known):	
The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily converted into a cash value, describe the consideration:	Proceeds from sale of shares: \$1,337,021.14 Exercise of options to acquire shares: nil
Number of financial products to which the transaction related:	
<i>If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—</i>	
Whether relevant interests were acquired or disposed of during a closed period:	No
Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period:	
Date of the prior written clearance (if any):	

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of director or officer:	
Date of signature:	for and on behalf of Rob McDonald 8-Mar-17