

## Disclosure of beginning to have substantial holding

*Section 276, Financial Markets Conduct Act 2013*

**To: NZX Limited**

and

**To: The A2 Milk Company Limited**

Date this disclosure made: **19 April 2017**

Date on which substantial holding began: **13 April 2017**

### **Substantial product holder(s) giving disclosure**

Full name(s): **Westpac Banking Corporation (including the related bodies corporate specified in the Annexure)**

### **Summary of substantial holding**

Class of quoted voting products: **ordinary shares – security code ATM**

Summary for **Westpac Banking Corporation (including the related bodies corporate specified in the Annexure)**

For this disclosure,—

- (a) total number held in class: **43,112,062**
- (b) total in class: **718,238,067**
- (c) total percentage held in class: **6.00%**

### **Details of relevant interests**

Details for **Westpac Banking Corporation (including the related bodies corporate specified in the Annexure)**

Nature of relevant interest(s): **Relevant interest by virtue of the entities specified in the Annexure (being related bodies corporate of Westpac Banking Corporation) acquiring The A2 Milk Company Limited shares on behalf of funds managed by the related bodies corporate, or in respect of which the related bodies corporate act as responsible entity.**

For that relevant interest,—

- (a) number held in class: **43,112,062**
- (b) percentage held in class: **6.00%**
- (c) current registered holder(s): **Refer Annexure**
- (d) registered holder(s) once transfers are registered: **Refer Annexure**

For a derivative relevant interest, also—

- (a) type of derivative: **Not Applicable**

- (b) details of derivative: **Not Applicable**
- (c) parties to the derivative: **Not Applicable**
- (d) if the substantial product holder is not a party to the derivative, the nature of the relevant interest in the derivative: **Not Applicable**

**Details of transactions and events giving rise to substantial holding**

Details of the transactions or other events requiring disclosure: **Refer Annexure**

**Additional information**

Address(es) of substantial product holder(s):

**Westpac Banking Corporation, Level 20, Westpac Place, 275 Kent Street, Sydney, NSW 2000, Australia**

**Advance Asset Management Limited, Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000**

**Asgard Capital Management Limited, Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000**

**BT Funds Management Limited, Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000**

**BT Funds Management No.2 Limited, Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000**

**BT Investment Management (Institutional) Limited, Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000**

**BT Investment Management (Fund Services) Limited, Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000**

**Westpac RE Limited, Level 20, Westpac Place, 275 Kent Street, Sydney NSW 2000**

**JO Hambro Capital Management Limited, Ground Floor, Ryder Court, 14 Ryder Street SW1 Y 6QG London United Kingdom**

**Guardian Nominees No. 2 Limited, Level 14, 191 Queen Street, Auckland 1010, New Zealand**

**BT Funds Management (NZ) Limited, 16 Takutai Square, Auckland 1010, New Zealand**

Contact details:

**Tim Hartin**  
**Group Company Secretary**  
**Phone: (+61 2) 8219 8990**

Nature of connection between substantial product holders: **The entities specified in the Annexure are related bodies corporate of Westpac Banking Corporation.**

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Financial Markets Conduct Act 2013 in relation to the financial products to which this disclosure relates: **Not Applicable**

Disclosure has effect for purposes of directors' and senior managers' disclosure: **Not Applicable**

**Certification**

I, Tim Hartin, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

**ANNEXURE 1**

**BEGINNING DISCLOSURE IN SUBSTANTIAL HOLDING FROM**

**Westpac Banking Corporation and related bodies corporate**

**DATED 19 April 2017**

Name of type of shares	<b>The A2 Milk Company Limited Ordinary Shares</b>
Percentage held	<b>6.00%</b>

Relevant related body corporate:	<b>Westpac Banking Corporation</b>  <b>Various unit trusts managed by BT Funds Management (NZ) Limited</b>
Registered holder 1:	<b>Advance Asset Management Limited</b>
Holding 1:	<b>5,083,753</b>
Registered holder 2:	<b>Asgard Capital management Limited</b>
Holding 2:	<b>18,559</b>
Registered holder 3:	<b>BT Funds Management Limited</b>
Holding 3:	<b>407,687</b>
Registered holder 4:	<b>BT Funds Management No. 2 Limited</b>
Holding 4:	<b>934,805</b>
Registered holder 5:	<b>BT Investment Management (Fund Services) Limited</b>
Holding 5:	<b>6,899,516</b>
Registered holder 6:	<b>BT Investment Management (Institutional) Limited</b>
Holding 6:	<b>3,118,439</b>
Registered holder 7:	<b>Westpac RE Limited</b>
Holding 7:	<b>396,525</b>
Registered holder 8:	<b>JO Hambro Management Limited</b>
Holding 8:	<b>19,372,791</b>
Registered holder 9:	<b>Guardian Nominees No.2 Limited</b>
Holding 9:	<b>6,879,987</b>