

6 June 2017

XERO LIMITED (XRO)

NOTIFICATION OF ALLOTMENT OF SECURITIES

For the purpose of Listing Rule 7.12.1 and 7.12.9 of the NZX Listing Rules, Xero Limited advises the following securities have been issued:

Class of Securities	Ordinary Shares
ISIN	NZXROE0001S2
Number of securities issued	2,057 Ordinary Shares
Issue price	2,057 Ordinary Shares were issued upon vesting of 3,271 Restricted Stock Units (RSUs) granted under the Xero Limited (USA) Equity Incentive Scheme (US Scheme) as part of the remuneration package of an employee based in the United States. 1,214 RSUs granted under the US Scheme were cancelled in connection with income tax withholding upon vesting of those RSUs. No cash consideration was required to be paid for these RSUs to vest
Payment in cash	No cash consideration was required to be paid for these RSUs to vest
Any amount paid up (if not in full)	Fully paid
Percentage of total class issued (excluding treasury stock)	0.001% (as a percentage of Ordinary Shares on issue after this issue, to 3 d.p.)
Reasons for the issue	2,057 Ordinary Shares were issued upon vesting of 3,271 RSUs granted under the US Scheme as part of the remuneration package of an employee based in the Unites States
Specific authority for the issue	Resolution of directors upon granting of RSUs

Xero Limited NZ Company Number 1830488; ARBN 160 661 183 3 Market Lane Wellington, New Zealand



Terms or details of the issue 2,057 Ordinary Shares were issued upon vesting of 3,271 RSUs granted under the US Scheme as part of the remuneration package of an employee based in the United States. The RSUs vested subject to the terms of the US Scheme Total number of securities of the class in 137,773,193 Ordinary Shares on issue existence after the issue (excluding 301,278 RSUs (a conditional contractual treasury stock) right to be issued up to 301,278 Ordinary Shares) outstanding, taking into account all forfeited RSUs to date, and the 3,271 RSUs that have vested as set out in this notification of allotment Note that there are also 2,255,501 unlisted options (convertible into Ordinary Shares on a 1:1 basis) outstanding, taking into account all forfeited options to date Date of issue 2 June 2017 Number of Securities Converted 3,271 RSUs granted to an employee based in the United States under the US Scheme Number and Class of Securities into 2,057 Ordinary Shares (1,214 RSUs which they have been Converted granted under the US Scheme were cancelled in connection with income tax withholding upon vesting of RSUs) Details of any interest or dividend None conditions attaching to Securities Converted, and allotted upon Conversion Number of Securities of the same class 301,278 RSUs (taking into account all that remain to be Converted forfeited RSUs to date, and the RSUs that

have vested as set out in this notification

of allotment)

Chaman Sidhu Company Secretary Email: <u>companysecretary@xero.com</u>

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