

Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and	
Name of listed issuer:	Xero Limited (XRO)
Date this disclosure made:	<u>8</u> June 2017
Date of last disclosure:	5 April 2017
Director or senior manager giving disclosure	
Full name(s):	Duncan Ritchie
Name of listed issuer:	Xero Limited (XRO)
Name of related body corporate (if applicable):	Not applicable
Position held in listed issuer:	Ceased role as Chief Product and Platform Officer on 28 Ma 2017
Summary of acquisition or disposal of relevant interest (excluding specified derivatives)	
Class of affected quoted financial products:	Ordinary shares in Xero Limited (Ordinary Shares)
Nature of the affected relevant interest(s):	Legal ownership of Ordinary Shares
For that relevant interest-	
Number held in class before acquisition or disposal:	79,176
Number held in class after acquisition or disposal:	63,176
Current registered holder(s):	Duncan Ritchie
Registered holder(s) once transfers are registered:	Not-known (on-market disposal)
Summary of acquisition or disposal of specified derivatives relevant interest (if applicable)	
Type of affected derivative:	Not applicable
Class of underlying financial products:	Not applicable
Details of affected derivative-	
The notional value of the derivative (if any) or the notional amount of underlying financial products (if any):	Not applicable
A statement as to whether the derivative is cash settled or physically settled:	Not applicable
Maturity date of the derivative (if any):	Not applicable
Expiry date of the derivative(if any):	Not applicable
The price specified in the terms of the derivative (if any):	Not applicable
Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial products:	Not applicable
For that derivative,-	
	Not applicable
Parties to the derivative: If the director or senior manager is not a party to the derivative, the nature of the relevant interest	military and proper to the second of the second of the second

Numerous on-market

transactions

Details of transactions requiring disclosure-

Total number of transactions to which notice relates:

Transactions took place on: (i) 1 June 2017 with settlement occurring on 6 June 2017; (ii) 2 Date of transaction: June 2017 with settlement occurring on 7 June 2017 On-market disposal of 16,000 Nature of transaction: Ordinary Shares Non-known (on-market Name of any other party or parties to the transaction (if known): disposal) (i)15,606 Ordinary Shares were disposed of at an average price of NZ\$25.1118 The consideration, expressed in New Zealand dollars, paid or received for the acquisition or per share (ranging from disposal. If the consideration was not in cash and cannot be readily by converted into a cash NZ\$25.05 to NZ\$25.16); (ii) value, describe the consideration: 394 Ordinary Shares were disposed of at NZ\$25.1500 per share Number of financial products to which the transaction related: If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details-Not applicable Whether relevant interests were acquired or disposed of during a closed period: Whether prior written clearance was provided to allow the acquisition or disposal to proceed Not applicable during the closed period: Date of the prior written clearance (if any): Not applicable Summary of other relevant interests after acquisition or disposal: (a) Ordinary Shares; (b) Options to acquire Ordinary Class of quoted financial products: Shares (Options) (a) Beneficial ownership of Ordinary Shares through the Xero Limited Employee Restricted Share Plan; (b) Holder of Options, each Option Nature of relevant interest: entitling the holder to subscribe for one Ordinary Share subject to the terms of the Xero Limited Restricted Stock Unit and Option Plan (NZ) For that relevant interest,-Number held in class: (a) 6,035; (b) 135,000 (a) Xero Trustee Limited; (b) Current registered holder(s): Duncan Ritchie For a derivative relevant interest,-Type of derivative: Not applicable Details of derivative,-The notional value of the derivative (if any) or the notional amount of underlying financial products Not applicable (if any): A statement as to whether the derivative is cash settled or physically settled: Not applicable Maturity date of the derivative (if any): Not applicable Expiry date of the derivative (if any): Not applicable The price's specified terms (if any): Not applicable Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial Not applicable products: Not applicable For that derivative relevant interest -Not applicable Parties to the derivative: If the director or senior manager is not a party to the derivative, the nature of the relevant interest Not applicable in the derivative

Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.	
Signature of director or officer:	Docusigned by: Duncan Kitchie CFF3865064DA413
Date of signature:	06 June 2017 22:32:44 PDT