



Exchange announcement

18 July 2017

BNZ launches fixed rate notes offer

Bank of New Zealand (**BNZ**) announced today that it is making an offer of up to NZ\$100 million for the issue of a new series of unsecured unsubordinated fixed rate notes (**Notes**), with the ability to accept unlimited oversubscriptions at BNZ's discretion, to New Zealand retail investors and to certain institutional investors.

The offer opens today, Tuesday, 18 July 2017, and is expected to close on Friday, 21 July 2017. The Notes have a maturity date of Wednesday, 27 July 2022 and an indicative margin of 1.06%–1.12% per annum. The margin (which may be above or below the indicative margin) and interest rate will be set following a bookbuild process on Friday, 21 July 2017 and will be announced by BNZ via NZX shortly thereafter. The Notes are expected to be issued on Thursday, 27 July 2017.

The offer will be made pursuant to the Financial Markets Conduct Act 2013 as an offer of debt securities of the same class as existing quoted debt securities.

A Terms Sheet has been prepared for this offer, which contains more information. The Terms Sheet is attached to this announcement. Investors must receive a copy of the Terms Sheet before they acquire any Notes. There are restrictions on offering, issuing or selling the Notes outside New Zealand, as set out in the Terms Sheet.

The Notes are expected to be quoted on the NZX Debt Market and are expected to be rated AA- by Standard and Poor's and A1 by Moody's prior to the issue date. The Notes will not be guaranteed by any person, and National Australia Bank Limited does not guarantee BNZ.

There is no public pool for the Notes. Interested investors should contact BNZ, their financial intermediary or a Primary Market Participant to apply for the Notes. The minimum application amount in respect of the Notes is NZ\$5,000 and multiples of \$1,000 thereafter.

Ends

For further information, please contact:

Neil Bradley, Treasurer, BNZ
T. 09-976-5020, E. neil_bradley@bnz.co.nz