PRELIMINARY FULL YEAR REPORT ANNOUNCEMENT (Subject to Audit)

Solution Dynamics Limited

(Name of Listed Issuer)

For Full Year Ended 30 June 2017

(referred to in this report as the "full year")

Preliminary <u>unaudited</u> full year report on consolidated results (including the results for the previous corresponding full year) in accordance with Listing Rule 10.4.2.

This report has been prepared in a manner which complies with generally accepted accounting practice and gives a true and fair view of the matters to which the report relates and is based on unaudited financial statements.

The Listed Issuer does not have a formally constituted Audit Committee of the Board of Directors.

[PLEASE REFER TO ATTACHED NOTES WHEN COMPLETING THIS FORM]

		*Consolidated Statement		
			Financial Performan	ce
				Previous
1	CONSOLIDATED STATEMENT OF FINANCIAL	Current	*Up/Down	corresponding
	PERFORMANCE	full Year	%	full year
		\$NZ'000		\$NZ'000
1.1	OPERATING REVENUE			
	(a) Revenue	19,788	22.3%	16,185
	(b) Other Revenue	203	48.2%	137
	(c) Total Revenue	19,991	22.5%	16,322
1.2	OPERATING *SURPLUS (DEFICIT) BEFORE TAXATION	1,802	25.2%	1,439
	(a) Less taxation on operating result	(492)		(423)
1.3	OPERATING *SURPLUS (DEFICIT) AFTER TAX	1,310	28.9%	1,016
	(a) Extraordinary Items after Tax [detail in Item 3]		-	
	(b) Unrealised net change in value of investment properties	-	-	-
1.4	NET *SURPLUS (DEFICIT) FOR THE PERIOD	1,310	28.9%	1,016
	(a) Net *Surplus (Deficit) attributable to minority interests	-		-
1.5	NET SURPLUS (DEFICIT) ATTRIBUTABLE TO MEMBERS	1,310	28.9%	1,016
	OF THE LISTED ISSUER			

		*Consolidated Sta Financial Perf	
2	DETAILS OF SPECIFIC RECEIPTS/OUTLAYS, REVENUES/	Current	Previous
	EXPENSES FOR FULL YEAR	full year	corresponding
		\$NZ'000	full year
			\$NZ'000
2.1	INCLUDED IN CONSOLIDATED STATEMENT OF FINANCIAL		
	PERFORMANCE		
	(a) Interest revenue included in Item 1.1(b)	-	-
	(b) # Unusual items for separate disclosure (gain/loss) (detail - Item 3)	-	-
	(c) Equity earnings (gain/loss) (detail - Item 16)	-	-
	(d) Net interest expense included in Item 1.2 (include all forms of interest, etc)	(1)	(10)
	(e) Leasing and renting expenses	692	739
	(f) Depreciation	208	252
	(g) Diminuton in the value of assets (other than depreciation)	-	-
	(h) Amortisation of goodwill		
	(i) Amortisation of other intangible assets	78	14
	(j) Impairment of goodwill	-	-
	(k) Impairment of other intangible assets	-	-

Consolidated Statement of Financial Performance Current corresponding full Year full Year \$NZ'000 \$NZ'000 - - - - - - -

2.2 SUPPLEMENTARY ITEMS

- (a) # Interest costs excluded from Item 2.1(d) and capitalised
- (b) # Outlays (other than those arising from the acquisition of an existing business) capitalised in intangibles
- (c) Unrecognised differences between the carrying value and market value of publicly traded investments

#Items marked in this way need to be shown only where their inclusion as revenue or exclusion from expenses has had a material effect on reported *surplus (deficit)

3	DISCONTINUED, UNUSUAL (INCLUDING NON RECURRING), AND	Group -	Current
	EXTRAORDINARY ITEMS OF THE GROUP	Full `	Year
		Operating	Operating
	DETAILS AND COMMENTS	Revenue \$NZ'000	Surplus \$NZ'000
	Discontinued Activities:	ψιν2 000	ΨIV2 000
	Discontinued Activities.	_	-
	(Disclose Operating Revenue and Operating Surplus)		
	(Disclose Operating Nevertue and Operating Surplus)	-	-
	TOTAL DICCONTINUED ACTIVITIES		
	TOTAL DISCONTINUED ACTIVITIES	-	-
	Material Henry (in shading New December 4) Henry (in shaded in 4.0)		
	Material Unusual (including Non Recurring) Items (included in 1.2)	-	-
	Maylet 9 Tesh Cyanta Other Parague	121	7.0
	Market & Tech Grants - Other Revenue	131	76
	Gain on sale of business - Other Revenue		
	TOTAL MATERIAL NON RECURRING ITEMS	131	76
	Extraordinary Items (Ref. Item 1.3(a))	-	-
	Description:		
	Restructuring expense		
	TOTAL EXTRAORDINARY ITEMS		

		Statement of	Movements
		In Ec	•
4	STATEMENT OF MOVEMENTS IN EQUITY	Current full year \$NZ'000	Previous corresponding full year \$NZ'000
4.1	*NET SURPLUS (DEFICIT) ATTRIBUTABLE TO MEMBERS OF LISTED ISSUER	1,310	1,016
	(a) *Net Surplus (Deficit) attributable to minority interest	-	-
4.2	OTHER RECOGNISED REVENUE AND EXPENSES		
	(a) *Increases (decreases) in other reserves	36	38
	(b) Current Translation Differences	1	30
	(c) Minority interest in other recognised revenue and expenses	-	-
4.3	TOTAL RECOGNISED REVENUES AND EXPENSES	1,347	1,084
4.4	OTHER MOVEMENTS		
	(a) Contributions by Owners	-	-
	(b) Distributions to Owners	(808)	(633)
	(c) Other - issue of shares as part consideration for the acquisition of Bremy NZ	-	-
4.5	EQUITY AT BEGINNING OF FULL YEAR	2,980	2,529
4.6	EQUITY AT END OF FULL YEAR	3,519	2,980

	Earnings P	er Security
5 EARNINGS PER SECURITY		Previous
Calculation of basic and fully diluted, EPS in accordance with IAS33: Earnings	Current	corresponding
Per Share	full year \$NZ'000	
(a) Basic EPS	9.3	7.2
(b) Diluted EPS (if materially different from (a))	8.9	6.9

	(b) Diluted EPS (if materially different from (a))		8.9	6.9
6	MA	TERIAL ACQUISITIONS OF SUBSIDIARIES (See Note (VII) attached):		
	(a)	Name of subsidiary or group of subsidiaries	Not applicable	
	(b)	Percentage of ownership acquired		
	(c)	Contribution to consolidated net *Surplus (Deficit) (Item 1.4)	\$	
	(d)	Date from which such contribution has been calculated		
			\$	
7	MA	TERIAL DISPOSALS OF SUBSIDIARIES (See Note (VII) attached)		
	(a)	Name of subsidiary or group of subsidiaries	Not applicable	
	(b)	Contribution to consolidated net *Surplus (Deficit) (Item 1.4)	\$	
	(c)	Date from which such contribution has been calculated		
	(d)	Contribution to consolidated net *Surplus (Deficit) (Item 1.4) for the		
		previous corresponding full year		
	(e)	Contribution to consolidated net *Surplus (Deficit) (Item 1.4) from sale		
		of subsidiary - SEE MATERIAL NON RECURRING ITEMS	0	

8 REPORTS FOR INDUSTRY AND GEOGRAPHICAL SEGMENTS

Information on the industry and geographical segments of the Listed Issuer is to be reported for the full year in accordance with the provisions of IFRS8: Financial Reporting for Segments. Because of the differing nature and extent of segments among Listed Issuers, no complete proforma is provided, and the segment information should be completed separately and attached to this report. However, the following shows a suitable list of items for presentation and indicates which amounts should agree with items included elsewhere in the full year report:

SEGMENTS

The Group operates in one business segment, the supply of customer communication solutions. These include a range of integrated document management products and services separated into four streams; outsource services, technology & development services, intelligent imaging and output services. Specific elements of these streams are as follows: Software & Technology, Solution Dynamics owns the intellectual property in three products;

Déjar, an online digital archival and retrieval system sold stand-alone under licence agreements and also as a hosted service in New Zealand and Internationally.

Bremy, Digital asset management, workflow and multichannel publishing software sold as a licenced product and also as a hosted service in New Zealand, Australia and the UK.

Composer, "On-Demand" content creation software.

In addition to owning the intellectual property for the above products, Solution Dynamics provides programming, consulting and design services that help clients to distribute marketing and essential communications by mail and electronically. The provision of these services is covered under this category.

<u>Digital Printing & Document Handling Services</u>, the printing of client's information digitally using high speed laser printers followed by the lodgement and distribution of those documents using a variety of machine and other processes.

<u>Outsourced Services</u>, not all components of Solution Dynamics' solutions are produced internally. External elements such as post, freight, paper and envelopes are sourced from external suppliers and included in this service stream. Solution Dynamics has long term arrangements with a number of key suppliers such as NZ Post for the provision of these services.

An overhead structure including sales, marketing and administration departments provides services for all of the above revenue streams.

Segment Information	2017		2016	
	\$NZ'000	%	\$NZ'000	%
 Operating revenue: 				
Software & technology	5,066	25.3%	4,448	27.3%
Digital printing & document handling	6,712	33.6%	6,120	37.5%
Outsourced services	8,213	41.1%	5,754	35.3%
 Total revenue [consolidated total equal to Item 1.1 	19,991	100.0%	16,322	100.0%
 Gross margin 	7,717	38.6%	7,083	43.4%
 Unallocated expenses 	6,407	32.0%	6,067	37.2%
 Operating surplus (Deficit) after tax (Item 1.3) 	1,310	6.6%	1,016	6.2%
Geographical Information				
New Zealand	16,658	83.3%	14,427	72.2%

Australia Europe Asia

16,658	83.3%	14,427	72.2%
380	1.9%	467	2.3%
2,953	14.8%	1,428	7.1%
2,933		1,420	
	0.0%		0.0%
19,991	100.0%	16,322	81.6%

Note - Assets are not segmented between service streams

		Consolidated Statement of Financial Position		
(Note (VII	I) attached has particular relevance for the preparation	At end of	As shown in	If half yearly
		current	last	as shown in last
	9 CURRENT ASSETS:	full Year	Annual Report	half yearly report
	(a) Cook and book balances	\$NZ'000	\$NZ'000	\$NZ'000
	(a) Cash and bank balances	2,080	1,422	
	(b) Trade receivables & other current assets	2,366	2,071	
	(c) Inventories	152	109	
	(d) Prepayments	96	76	
	TOTAL CURRENT ASSETS	4,694	3,678	
9.1	NON-CURRENT ASSETS			
	(a) Trade receivables	-	-	
	(b) Investments	-	-	
	(c) Inventories	-	-	
	(d) Property, plant and equipment	668	764	
	(e) Goodwill	938	938	
	(f) Deferred Taxation Assets	108	85	
	(g) Other Intangible Assets	294	278	
	(h) Other assets, non current	-	-	
9.2	TOTAL NON-CURRENT ASSETS	2,008	2,065	
9.3	TOTAL ASSETS	6,702	5,743	
9.4	CURRENT LIABILITIES			
	(a) Finance facility			
	(b) Trade Creditors	1,428	1,081	
	(c) Income in advance, current	188	333	
	(d) Borrowings		10	
	(e) Other non financial liabilities	405	357	
	(f) Employee benefit liabilities	447	384	
	(g) Other liabilities, current	715	598	
	TOTAL CURRENT LIABILITIES	3,183	2,763	
9.5	NON-CURRENT LIABILITIES	3,100	2,: 00	
0.0	(a) Accounts payable, non-current			
	(b) Secured loans	_	_	
		-	-	
	• •	-	-	
	(d) Provisions, non-current	-	-	
	(e) Deferred Taxation Liability, non-current	-	-	
0.0	(f) Other liabilities, non-current	-	-	
9.6	TOTAL NON-CURRENT LIABILITIES			
9.7	TOTAL LIABILITIES	3,183	2,763	
9.8	NET ASSETS	3,519	2,980	
9.9	SHAREHOLDERS' EQUITY			
	(a) Share capital (optional)	5,169	5,169	
	(b) Reserves (optional) (i) Revaluation reserve			
	(ii) Other reserves	114	77	
	(c) Retained Surplus (accumulated Deficit) (optional)	(1,764)	(2,266)	
9.10	SHAREHOLDERS' EQUITY ATTRIBUTABLE TO MEMBERS	3,519	2,980	
	OF THE LISTED ISSUER			
	(a) Minority equity interests in subsidiaries	-	-	
9.11	TOTAL SHAREHOLDERS' EQUITY	3,519	2,980	
	(a) Returns on Assets (%) (EBIT divided by Total Assets)	26.87%	24.88%	
	(b) Return on Equity (%) (Net Income divided by Shareholders'			
	Equity)	40.31%	46.49%	
	(c) Debt to Equity Ratio (%) (Total Liabilities divided by	90.45%	92.72%	
	Shareholders' Equity)			
	41. 97			
n/a	TOTAL TANGIBLE ASSETS	5,470	4,527	
-,	(a) Net Tangible Assets Amount per Security	\$ 0.389 \$		

		Consolidated	
	(See Note (IV) attached)	of cashflows	
10	(See Note (IX) attached) CASH FLOWS RELATING TO OPERATING ACTIVITIES	Current full year	Corresponding
10	CASH FLOWS RELATING TO OPERATING ACTIVITIES	-	full year
	(a) Descints for an existence of	\$NZ'000	\$NZ'000
	(a) Receipts from customers	22,470	18,359
	(b) Interest received	-	-
	(c) Dividends received	-	-
	(d) Payments to suppliers and employees	(20,259)	(16,713)
	(e) Interest paid		
	(f) Income taxes paid	(530)	(284)
	(g) Other cash flows relating to operating activities	-	-
	NET OPERATING FLOWS	1,681	1,362
	(See Note (IX) attached)		
11	CASH FLOWS RELATING TO INVESTING ACTIVITIES		
		-	-
	(b) Cash proceeds from sale of equity investments	-	
	(c) Loans repaid by other entities	-	-
	(d) Cash paid for purchases of property, plant and equipment	(206)	(670)
	(e) Interest paid - capitalised	-	-
	(f) Cash paid for purchases of equity investments	-	-
	(g) Loans to other entities	-	-
	(h) Other cash flows relating to operating activities	-	-
	NET INVESTING CASH FLOWS	(206)	(670)
	(See Note (IX) attached)		
12	CASH FLOWS RELATED TO FINANCING ACTIVITIES		
	(a) Cash proceeds from issue of shares, options, etc.	-	-
	(b) Borrowings	-	-
	(c) Repayment of borrowings	(10)	(20)
	(d) Dividends paid	(808)	(633)
	(e) Other cash flows relating to financing activities - interest on financing	1	10
	NET FINANCING CASH FLOWS	(817)	(643)
		` '	· · · · · · · · · · · · · · · · · · ·
	(See Note (IX) attached)		
13	NET INCREASE (DECREASE IN CASH HELD)		
	(a) Cash at beginning of full year	1,422	1,373
	(b) Exchange rate adjustments to Item 12.3(a) above	-	-
	(c) CASH AT END OF FULL YEAR	2,080	1,422
14	NON-CASH FINANCING AND INVESTING ACTIVITIES		
	Provide details of financing and investing transactions which have had a material effect on	group assets and	
	and liabilities but did not involve cash flows:		
	N/a		
15	RECONCILIATION OF CASH		Dravious
15		Current	Previous
	For the purposes of the above Statement of cash flows, cash includes:	Current	Corresponding
	Bank, Petty Cash and NZAX Deposit	full Year	full Year
		NZ\$'000	NZ\$'000
	Cash at the end of the full year as shown in the statement of cash flows is		
	reconciled to the related items in the financial statements as follows:		
	Cash on hand and at bank	2,080	1,422
	Deposits at call	-	-
	Bank overdraft	-	-
	Other - NZAX Deposit	-	-
	Total = Cash at End of Full Year (Item 13(c) above)	2,080	1,422
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16 EQUITY ACCOUNTED INVESTMENTS IN ASSOCIATES

Information attributable to the reporting group's share of investments in associates and other material interests is to be disclosed by way of separate note below (refer FRS-38 Accounting for Investments in Associates).

16.1 GROUP SHARE OF RESULTS OF ASSOCIATES

		ruli year	İ
		\$NZ'000	<u> </u>
(a)	OPERATING *SURPLUS (DEFICIT) BEFORE TAX	Not applicable	Not a
(h)	Logo toy		

- (5) 2555 (6).
- (b) Less tax
- (c) OPERATING *SURPLUS (DEFICIT) AFTER TAX
 - (i) Extraordinary items
- (d) NET *SURPLUS (DEFICIT) AND EXTRAORDINARY ITEMS AFTER TAX

Equity Earnings					
	Previous				
Current	corresponding				
full year	full year				
\$NZ'000	\$NZ'000				
Not applicable	Not applicable				

16.2 MATERIAL INTERESTS IN CORPORATIONS NOT BEING SUBSIDIARIES

(a) The group has a material (from group's viewpoint) interest in the following corporations:

	Percentage of ordinary		Contribution to net		
Name	shares held at end of Full Year		*surplus (deficit) (Item 1.5)		
Equity Accounted		Previous	Previ		
Associates	Current	Corresponding	Current	Corresponding	
	Full Year	Full Year	Full Year	Full Year	
			NZ\$'000	NZ\$'000	
			Equity Accounted in current year		
	Not applicable	Not applicable	Not applicable	Not applicable	
Other Material Interests			Not Equity Accounted in current year		
	Not applicable	Not applicable	Not applicable	Not applicable	

/le\	Investments in Associates		Duardana
(b)	Investments in Associates		Previous
		Current	Corresponding
		Full Year	Full Year
		\$NZ'000	\$NZ'000
	Carrying value of investments in associates beginning of full year	Not applicable	Not applicable
	Share of changes in associates' post acquisition surpluses/and reserves:		
	- Retained surplus		
	- Reserves		
	Net goodwill amortisation and impairment adjustments in the period		
	Less Dividends received in the period		
	Equity carrying value of investments at the end of full year		
	Amount of goodwill included in carrying value at end of that full year		
		,	

17

	Number	Number		Number	Paid-Up Value
Category of Securities Issued	<u>Q</u>	Quoted		Cents (I	
PREFERENCE SHARES:					
# (Description)	Not applicable		Not applic	cable	-
Issued during current full year					- -
ORDINARY SHARES:					
	14,059,810	5,169,000	Not	applicable	-
					-
Issued during current full year					<u>.</u>
					-
CONVERTIBLE NOTES					
# (Description)	Not applicable		Not	applicable	-
					-
Issued during current full year					
OPTIONS:	Issued	Quoted	Exerci	ise Price	Expiry Date
Mar-14	500,000		\$	0.38	Sep-18
Nov-14	80,000		\$	0.70	May-19
Issued during current full year	-		\$		
	-		\$		
DEBENTURES - Totals only:	\$		Not	applicable	
UNSECURED NOTES - Totals only:	\$		Not	applicable	-
OTHER SECURITIES	\$		Not	applicable	_

[#] Description includes rate of dividend or interest and any redemption or conversion rights together with the prices and dates thereof.

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If no report in any section, state NIL. If insufficient space below, provide details in the form of notes to be attached to this report.

The Company intends to declare a final fully imputed dividend of 3.25 cents per share for the 2017 year.

- (a) Material factors affecting the revenues and expenses of the group for the current full year
 Refer to the management discussion & analysis contained in SDL's Annual Report 2017.
 (b) Significant trends or events since end of current full year
- (c) Changes in accounting policies since last Annual Report and/or last Half Yearly to be disclosed
- (d) Critical Accounting Policies Management believes the following to be critical accounting policies. That is they are both important to the portrayal of the Issuer's financial condition and results, as they require management to make judgments and estimates about matters that they are inherently uncertain

- Estimated Impairment of Goodwill and Intangible Assets

No material change in accounting policies.

Determining whether goodwill is impaired requires an estimation of the value in use of the Dejar & Bremy cash-generating units to which goodwill has been allocated. The value in use calculation requires the directors to estimate the future cash flows expected to arise from Déjar and Bremy and a suitable discount rate in order to calculate present value.

The carrying value of goodwill related to the software business at the balance sheet date was \$938,000 (2016: \$938,000,).

The recoverable amount of SDL Software (Déjar& Bremy) has been determined based on the budget, approved by directors covering the 2018 year, and forecast sales based on assessments of the current market opportunities through existing distribution channels net of forecast costs, through to the end of 2021, at a post tax discount rate of 5.6%. Cash flows beyond 2021 have not been taken into account.

Revenue assumptions used for the forecast period are based on management expectations supported by existing prospects for the budget period and allow for growth of 2.5% per annum over the balance of the forecast period. The assumptions are subject to fundamental uncertainties, particularly those surrounding future license sales which comprise a substantial portion of projected revenues. Gross margin is forecast to be consistent through the budget and forecast period. Assumptions on future exchange rates and the impact of inflation has not been included in the calculation. In determining whether there was any impairment of goodwill associated with the Dejar and Bremy purchases, forecasts were prepared based on estimates for the software business as a whole, rather than as separate brands. This treatment varies from last year but is consistent with the merging of the development and marketing activities between the two products.

- Useful lives of Property, Plant & Equipment

As described at 2.10 above, the Company reviews the estimated useful lives of property, plant and equipment at the end of each annual reporting period. In assessing the useful lives of property, plant & equipment the Company makes reference to tax rates and these are used where they approximate estimates of useful lives. The carrying amount as at 30 June 2017 was \$595,000.

	(C)	Approximate date of availability of Annual Report is full year report was approved by resolution of the Board of Directors, please in		23-Aug-17	
	` '			5-11	
	(C)	Approximate date of availability of Affilial Report	25-Au	5-±1	
		Approximate date of availability of Appual Deport	23-Au	⊀ 1 7	
	(b)	Date - 26 October 2017.	Time	n/a	
	(a)	To be held at 18 Canaveral Drive, Albany, Auckland			
20		NUAL MEETING (if full year report)			
		2.435%			
	(b)	Tax Adjusted Dividend Yield as at balance date (%) (Annual net dividen	id per share divided b	price per share at the end of the reporting	g period):
	<i>(</i> 1.)	2.435%			
	(a)	Dividend Yield as at balance date (%) (Annual dividend per sha	re divided by price	per share at the end of the reporting p	period):
19	DIV	/IDEND			
	(f)	Other comments			
	(£)	Others			
		Refer to the management discussion & analysis contained in	SDL's Annual Repo	t 2017.	
		should contain forward looking statements that should outline	where these involv	e risk and uncertainty	
		5	coant array or opera	tions (optional) - this section	