



**PRESENTATION TO
INVESTORS & ANALYSTS**

FY17 Results Supplementary
Information -
Sales & NPAT Trends

29 August 2017

METHVEN

Group Sales 2011-2017

(in constant currency)



- 14-17 CAGR +2.8%

Group NPAT 2011-2018

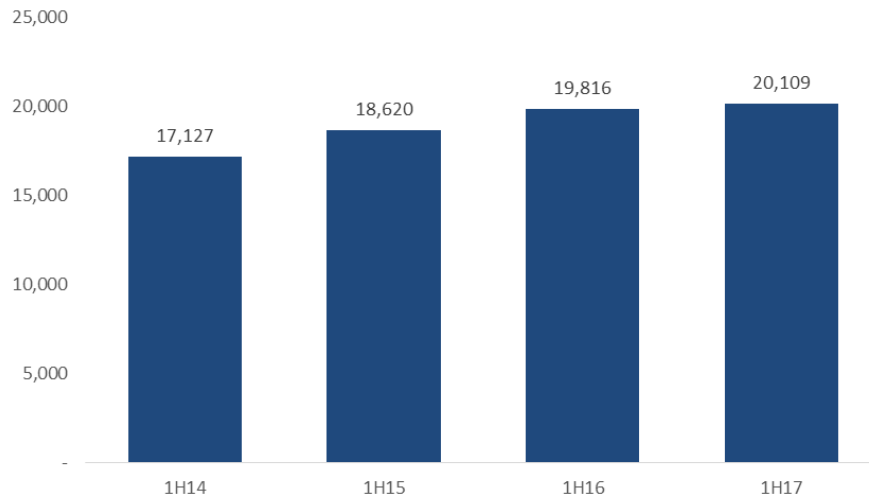
(in constant currency)



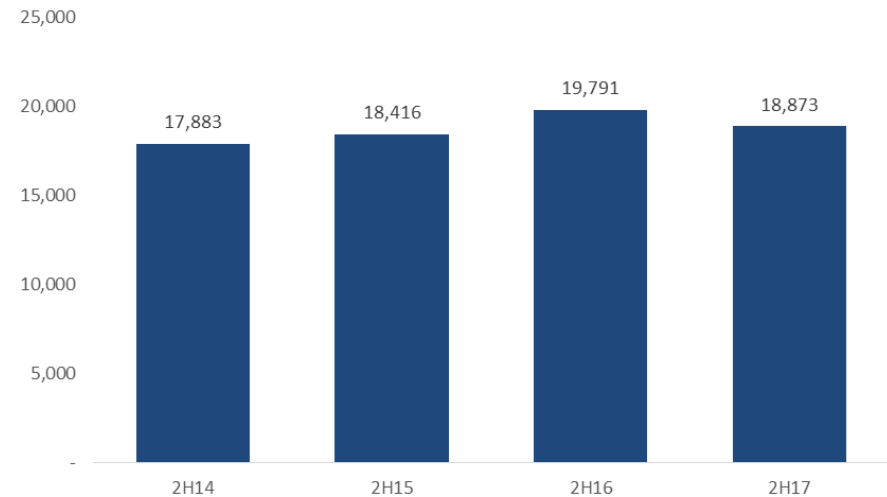
- 14-18 CAGR +8.9%

Australia H1 & H2 sales - 2014-2017

AU sales 1H



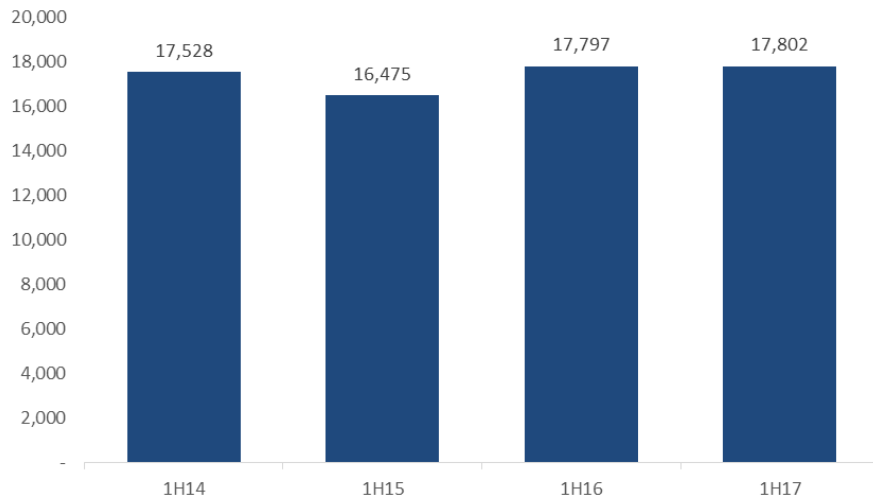
AU sales 2H



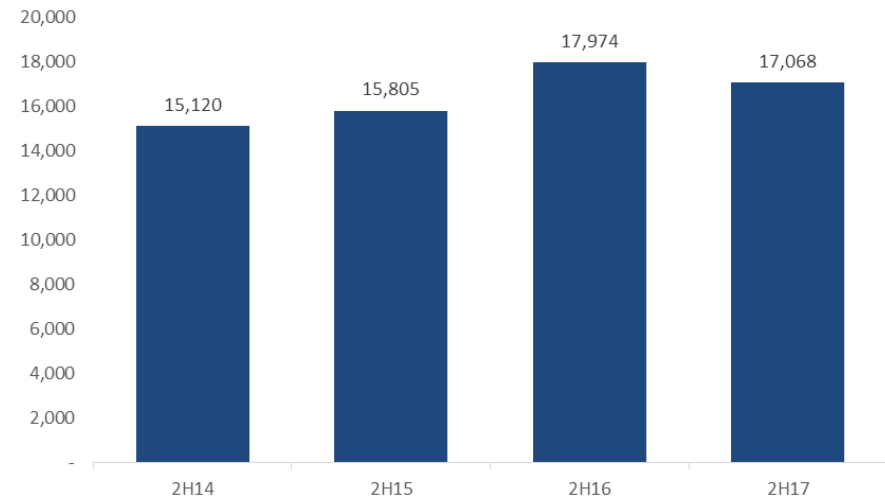
- 1H17 sales v 1H15 CAGR 3.9%
- 1H17 sales v 1H14 CAGR 5.5%
- 2H17 sales v 2H15 CAGR 1.2%
- 2H17 sales v 2H14 CAGR 1.8%

NZ H1 & H2 sales - 2014-2017

NZ sales 1H



NZ sales 2H



- 1H17 sales v 1H15 CAGR 3.9%
- 1H17 sales v 1H14 CAGR 0.5%
- 2H17 sales v 2H15 CAGR 3.9%
- 2H17 sales v 2H14 CAGR 4.1%