



Fonterra Shareholders' Fund Results for Announcement to the Market

| Reporting Period | 12 months to 31 July 2017 |
|---------------------------|---------------------------|
| Previous Reporting Period | 12 months to 31 July 2016 |

| | Amount (m's) | Percentage Change |
|---|-----------------|----------------------|
| Revenue from ordinary activities | NZ\$79 | (46)% |
| Profit (loss) from ordinary activities after tax attributable to security holder ¹ | NZ\$- | -% |
| Net profit (loss) attributable to security holders | NZ\$- | -% |

¹ Fonterra Shareholders' Fund financial statements are prepared in accordance with New Zealand Equivalents to International Financial Reporting Standards. Revenue from ordinary activities comprises net fair value movements of Economic Rights of Fonterra Shares, and dividend income.

| Interim/Final Dividend | Amount per Security | Imputed Amount per Security | |
|------------------------|---|-----------------------------|--|
| Final dividend | NZ\$0.20 | \$0.00 | |
| | | | |
| Record Date | 9 October 2017 | | |
| Dividend Payment Date | 20 October 2017 | | |
| | | | |
| Comments | On 23 September 2017, the Board of FSF Management Company Limited declared a distribution of 20.0 cents per Unit to be paid on 20 October 2017 to Unit holders on the register at 9 October 2017. | | |

To be followed by the balance of the information required in the report pursuant to Appendix 1 – Including the Net Tangible Asset amount per security for the current and previous reporting period.