

Market Announcement

7 December 2017

FONTERRA APPOINTS DIRECTOR TO MILK PRICE PANEL

Fonterra Co-operative Group Limited has today announced that it has appointed one of its directors, Bruce Hassall, to the Milk Price Panel.

Mr Hassall replaces David Jackson, who retired from the Fonterra Co-operative Group Limited Board in November 2017.

Mr Hassall was appointed to the Fonterra Co-operative Group Limited Board on 2 November 2017.

The Fonterra Board has determined that Mr Hassall will be an independent member of the Panel, as defined in the Fonterra Shareholders' Market Rules. The Panel must comprise a majority of independent members, and will continue to do so following Mr Hassall's appointment taking effect.

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For further information contact:

Dan Wrigley Fonterra Communications Phone: +64 21 820 679

24-hour media line Phone: +64 21 507 072

About Fonterra

<u>Fonterra</u> is a global leader in dairy nutrition – the preferred supplier of <u>dairy ingredients</u> to many of the world's leading food companies. It is also a market leader with its own <u>consumer dairy brands</u> in New Zealand and Australia, Asia, Africa, the Middle East and Latin America. Fonterra is a <u>farmer-owned</u> co-operative and the largest processor of milk in the world. It is one of the world's largest investors in dairy research and innovation drawing on <u>generations of dairy expertise</u> to produce more than two million tonnes of dairy ingredients, value added dairy ingredients, specialty ingredients and consumer products for 140 markets.