

20 December 2017

**XERO LIMITED (XRO)**

**NOTIFICATION OF ALLOTMENT OF SECURITIES**

For the purpose of Listing Rule 7.12.1 and 7.12.9 of the NZSX Listing Rules, Xero Limited advises the following securities have been issued:

Class of Securities	Ordinary shares in Xero Limited ( <b>Ordinary Shares</b> )
ISIN	NZXROE0001S2
Number of securities issued	30,000 Ordinary Shares
Issue price	Ordinary Shares were issued upon exercise of options; the exercise price for the options was as follows:  25,000 options at NZ\$17.89 per option 5,000 options at NZ\$17.51 per option
Payment in cash	Yes (payment of exercise price, as set out above)
Any amount paid up (if not in full)	Fully paid
Percentage of total class issued (excluding treasury stock)	0.022% (as a percentage of Ordinary Shares on issue after this issue, to 3 d.p.)
Reasons for the issue	Issue of Ordinary Shares upon exercise of vested options granted under the Xero Limited (USA) Equity Incentive Scheme ( <b>US Scheme</b> ) and the Xero Limited Restricted Stock Unit and Option Plan (NZ) ( <b>NZ Plan</b> )
Specific authority for the issue	Resolution of directors upon granting of options
Terms or details of the issue	Issue of Ordinary Shares upon exercise of vested options granted under the US Scheme and the NZ Plan

Total number of securities of the class in existence after the issue (excluding treasury stock)	138,447,220 Ordinary Shares on issue  2,149,167 unlisted options (convertible into Ordinary Shares on a 1:1 basis, subject to the terms of the relevant option plan) outstanding, taking into account the exercise of 30,000 options as set out in this notification of allotment  Note that there are also 431,049 “Restricted Stock Units” or RSUs (being conditional contractual rights to be issued up to 431,049 Ordinary Shares) outstanding
Date of issue	19 December 2017
Number of Securities Converted	30,000 options
Number and Class of Securities into which they have been Converted	30,000 Ordinary Shares
Details of any interest or dividend conditions attaching to Securities Converted, and allotted upon Conversion	None
Number of Securities of the same class that remain to be Converted	2,149,167 unlisted options (taking into account the exercise of options as set out in this notification of allotment)

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