



Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Xero Limited (XRO)
15 January 2018
4 October 2017

Director or senior manager giving disclosure

Full name(s):
Name of listed issuer:
Name of related body corporate (if applicable):
Position held in listed issuer:

Sankar Narayan
Xero Limited (XRO)
Not applicable
Chief Operating and Financial Officer

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
For that relevant interest-
Number held in class before acquisition or disposal:
Number held in class after acquisition or disposal:
Current registered holder(s):
Registered holder(s) once transfers are registered:

Ordinary shares in Xero Limited (Ordinary Shares)
Legal ownership of Ordinary Shares
72,874
42,874
Sankar Narayan
Unknown (on-market disposal)

Summary of acquisition or disposal of specified derivatives relevant interest (if applicable)

Type of affected derivative:
Class of underlying financial products:
Details of affected derivative-
The notional value of the derivative (if any) or the notional amount of underlying financial products (if any):
A statement as to whether the derivative is cash settled or physically settled:
Maturity date of the derivative (if any):
Expiry date of the derivative (if any):
The price specified in the terms of the derivative (if any):
Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial products:
<i>For that derivative,-</i>
Parties to the derivative:
If the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative:

Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable
Not applicable

Details of transactions giving rise to acquisition or disposal

Total number of transactions to which notice relates:

Numerous on-market transactions

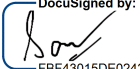
Details of transactions requiring disclosure-

Date of transaction:
Nature of transaction:
Name of any other party or parties to the transaction (if known):
The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily converted into a cash value, describe the consideration:
Number of financial products to which the transaction related:
<i>If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—</i>
Whether relevant interests were acquired or disposed of during a closed period:
Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period:
Date of the prior written clearance (if any):

Transactions took place on 9 January 2018 with settlement occurring on 11 January 2018
On-market disposal of 30,000 Ordinary Shares
Not known (on-market disposal)
30,000 Ordinary Shares were disposed of at an average price of AU\$29.4494 per share (ranging from AU\$29.3700 to \$AU29.6200 per share)
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No
Not applicable
Not applicable

Summary of other relevant interests after acquisition or disposal:

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<p>Class of quoted financial products:</p>	<p>(a) Unlisted conditional contractual right to be issued Ordinary Shares in Xero Limited (Restricted Stock Units or RSUs); (b) Options to acquire Ordinary Shares (Options)</p>
<p>Nature of relevant interest:</p>	<p>(a) Holder of RSUs, subject to the terms of the Xero Limited Restricted Stock Unit and Option Plan (AU) (AU Plan); (b) Holder of Options, each Option entitling the holder to subscribe for one Ordinary Share subject to the terms of the AU Plan</p>
<p><i>For that relevant interest,-</i></p>	
<p>Number held in class:</p>	<p>(a) 46,902; (b) 291,000</p>
<p>Current registered holder(s):</p>	<p>(a) Sankar Narayan; (b) Sankar Narayan</p>
<p><i>For a derivative relevant interest,-</i></p>	
<p>Type of derivative:</p>	<p>Not applicable</p>
<p>Details of derivative,-</p>	
<p>The notional value of the derivative (if any) or the notional amount of underlying financial products (if any):</p>	<p>Not applicable</p>
<p>A statement as to whether the derivative is cash settled or physically settled:</p>	<p>Not applicable</p>
<p>Maturity date of the derivative (if any):</p>	<p>Not applicable</p>
<p>Expiry date of the derivative (if any):</p>	<p>Not applicable</p>
<p>The price's specified terms (if any):</p>	<p>Not applicable</p>
<p>Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial products:</p>	<p>Not applicable</p>
<p><i>For that derivative relevant interest,-</i></p>	
<p>Parties to the derivative:</p>	<p>Not applicable</p>
<p>If the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative:</p>	<p>Not applicable</p>
<p>Certification</p>	
<p>I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.</p>	
<p>Signature of director or officer:</p>	<p>DocuSigned by:  FBF43015DFE0243A</p>
<p>Date of signature:</p>	<p>14 January 2018 17:28:35 AEDT</p>