

Disclosure of beginning to have substantial holding

Section 276, Financial Markets Conduct Act 2013

Note: This form must be completed in accordance with the instructions at the end of the form.

To *New Zealand Stock Exchange & Australian Stock Exchange*
and
To *Insurance Australia Group Ltd.*

Date this disclosure made: *07 February 2018*

Date on which substantial holding began: *6 February 2018*

Substantial product holder(s) giving disclosure

Full name(s): *The Capital Group Companies, Inc.*

Summary of substantial holding

Class of quoted voting products: *Ordinary Shares (IAGFB)*

Summary for *The Capital Group Companies, Inc.*

For this disclosure,—

- (a) total number held in class: *118,766,781*
- (b) total in class: *2,367,524,344*
- (c) total percentage held in class: *5.0164%*

Details of relevant interests

Details for *The Capital Group Companies, Inc.*

Nature of relevant interest(s): *Non-beneficial owner of securities*

For that relevant interest,—

- (a) number held in class: *118,766,781*
- (b) percentage held in class: *5.0164%*
- (c) current registered holder(s): *Please refer to enclosed schedule of holdings.*
- (d) registered holder(s) once transfers are registered: *unknown*

For a derivative relevant interest, also—

- (a) type of derivative: *not applicable*
- (b) details of derivative: *not applicable*

- (c) parties to the derivative: *not applicable*
- (d) if the substantial product holder is not a party to the derivative, the nature of the relevant interest in the derivative: *not applicable*

Details of transactions and events giving rise to substantial holding

Details of the transactions or other events requiring disclosure: On 6 February 2018, a total of 6,605,779 shares were purchased on a regulated market (ASX). See details below.

| Asset Description | Activity | Transaction Type | Currency | Price | Shares |
|-------------------------------|------------|------------------|----------|-------|-----------|
| INSURANCE AUSTRALIA GROUP LTD | 6-Feb-2018 | Buy | AUD | 7.15 | 285,006 |
| INSURANCE AUSTRALIA GROUP LTD | 6-Feb-2018 | Buy | AUD | 7.16 | 3,493,020 |
| INSURANCE AUSTRALIA GROUP LTD | 6-Feb-2018 | Buy | AUD | 7.17 | 1,000,000 |
| INSURANCE AUSTRALIA GROUP LTD | 6-Feb-2018 | Buy | AUD | 7.19 | 1,605,199 |
| INSURANCE AUSTRALIA GROUP LTD | 6-Feb-2018 | Buy | AUD | 7.20 | 222,554 |
| Grand Total | | | | | 6,605,779 |

Additional information

Address(es) of substantial product holder(s): 333 South Hope Street, 55th Floor, Los Angeles, California, 90071, USA

Contact details: *Henry Lin, Telephone #: ++213.615.0469, E-mail: GRGroup@capgroup.com.*

Certification

I, *Henry Lin*, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Schedule of Holdings

Insurance Australia Group Ltd.

As of 6 February 2018

CG Investment Management Company

Capital Research and Management Company

Account Number

Number of Shares

% Held

11000012

38,197,539

1.61%

11000033

66,309,559

2.80%

11000037

14,259,683

0.60%

118,766,781

GRAND TOTAL

118,766,781

5.02%
