

Disclosure of beginning to have substantial holding

Section 276, Financial Markets Conduct Act 2013

To NZX Limited
and
To Scales Corporation Limited

Date this disclosure made: 15 February 2018

Date on which substantial holding began: 13 February 2018

Substantial product holder(s) giving disclosure

Full name(s): Salt Funds Management Limited

Summary of substantial holding

Class of quoted voting products: Scales Corporation Limited Ordinary Shares (SCL)

Summary for Salt Funds Management Limited

For this disclosure,—

- (a) total number held in class: 7,037,993
- (b) total in class: 140,510,292
- (c) total percentage held in class: 5.009%

Details of relevant interests

Details for Salt Funds Management Limited

Nature of relevant interest(s): Investment Manager

For that relevant interest,—

- (a) number held in class: 7,037,993
- (b) percentage held in class: 5.009%
- (c) current registered holder(s):
- (d) registered holder(s) once transfers are registered: See Annexure 1

Details of transactions and events giving rise to substantial holding

Details of the transactions or other events requiring disclosure:

Salt Funds Management filed a ceasing to be a substantial shareholder on 9th January 2018. Since that date, Salt Funds Management sold 628,701 shares on-market for consideration of \$3,027,190.01 and purchased 657,480 shares on-market for consideration of \$2,945,906.13 over the period 8th January 2018 to 13th February 2018.

Refer to the table below for the full four months of transactions undertaken as part of normal on-market trading activities by Salt Funds Management:

Transaction Type	Period	Shares/Units	Consideration
On-market purchases	18/10/17 – 13/02/18	752,018	\$3,303,051.92
On-market sale	10/10/17 – 19/01/18	2,120,032	\$9,301,779.04
		-1,368,014	

Additional information

Address(es) of substantial product holder(s): Level 3, The Imperial Buildings, 44 Queen Street, Auckland 1050

Contact details:

Randall Clement, Telephone: 09 869 7278, Email: randall.clement@saltfunds.co.nz

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Financial Markets Conduct Act 2013 in relation to the financial products to which this disclosure relates: Not applicable.

Certification

I, Randall Clement, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

ANNEXURE 1

SUBSTANTIAL SECURITY HOLDER NOTICE FROM SALT FUNDS MANAGEMENT LTD

DATED 15 February 2018

Name of type of shares	Scales Corporation Limited Ordinary Shares (SCL)
Percentage held	5.009%

Registered holder:	Guardian Nominees No.2 Ltd (as custodian for BT Funds Management (NZ) Ltd)
Holding:	3,360,832 (2.392%)
Registered holder:	National Nominees Ltd (as custodian for Salt Investment Funds Ltd)
Holding:	1,105,876 (0.787%)
Registered holder:	Trustees Executors Limited (as custodian for TGH Equities Ltd)
Holding:	165,528 (0.118%)
Registered holder:	BNP Paribas Nominees (NZ) Ltd (as custodian for AMP Capital Investors (New Zealand) Ltd)
Holding:	2,405,757 (1.712%)