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## **STOCK EXCHANGE ANNOUNCEMENT**

13 April 2018

### **Chorus Q3 FY18 Connections Update**

**The Q3 period to 31 March 2018 was characterised by a continued slowdown in line loss, with strong broadband demand in Chorus UFB zones**

- **total fixed line connections declined by 16k to 1,543,000** (-23k in Q2), with most of the reduction in other fibre company zones as expected
- non-broadband copper lines declined by 17k, (-20k in Q2)
- **total broadband connections grew by 3k to 1,184,000** (-3k in Q2)
- broadband connections grew by 11k within Chorus UFB zones

#### **Fibre uptake in UFB areas now 43%**

- strongest ever quarter for fibre demand with 67k orders
- 67% of mass market fibre connections on 100Mbps
- 25% increase in 1Gbps connections to 25,000
- continued increase, albeit off a low base, of off-net "win-backs" where fibre now available

#### **Peak time data demand continues to surge**

- new peak record of 1,599 gigabits per second network throughput on 4 April 2018
- 185GB monthly average household data usage in March 2018, up from 174GB in December

**ENDS**

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