

STOCK EXCHANGE ANNOUNCEMENT

13 July 2018

Chorus Q4 FY18 Connections Update

The Q4 period to 30 June 2018 saw broadband demand grow strongly in Chorus UFB areas, with reductions in total fixed line connections consistent with Q3.

- **Total fixed line connections declined by 17k to 1,526,000 in Q4** (Q3: -16k), with most of the reduction in other fibre company zones. For **FY18**: total connections reduced by 76k (FY17: -125k)
- **Total broadband connections grew by 3k to 1,187,000 in Q4** (Q3: +3k). For **FY18**, total broadband connections increased by 1k (FY17: -40k)
- UFB uptake grew to **45%**, with fibre connections now exceeding ADSL connections for the first time.
- 69% of mass market fibre connections now on 100Mbps; 1Gbps connections grew strongly to 30,000
- Peak time data demand continues to surge with **210GB** monthly average household data usage in June 2018, up from 185GB in March. Fibre users average **297GB** monthly, up from 268GB in March.

ENDS

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