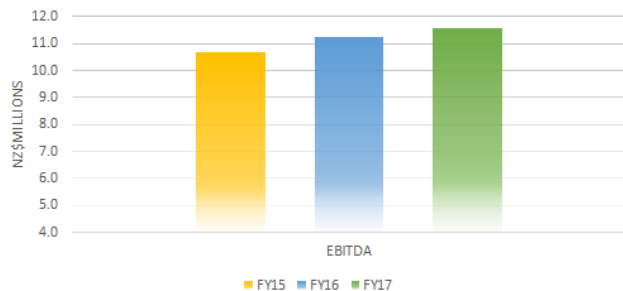

(NZX: TTK)
TeamTalk Limited

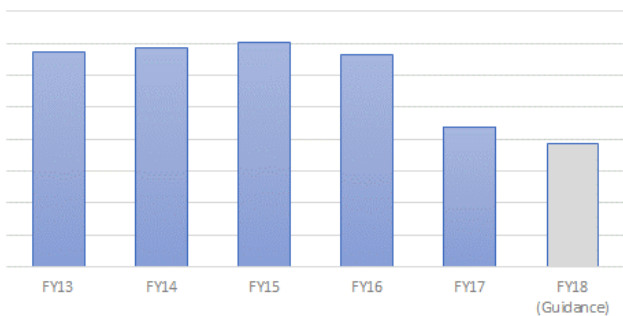
Jason Bull
Chief Financial Officer

Business performance

EBITDA



Net Debt



2 Year Share Price & Volume



Grant Samuel Independent Advisor' Report – March 2017

“Citylink is an attractive business with established fibre networks in Wellington and Auckland that would be costly to replicate. Citylink has strong and predictable cash flows”.

“TeamTalk’s mobile radio business has a nationwide network infrastructure that represents a competitive advantage for providing mobile radio solutions to customers that require nationwide communications”

And from the bank...

BNZ Development Partner – June 2018

“The confidence to establish the partnership was a result of the shared belief in TeamTalk’s carefully crafted strategy. This includes the establishment of a NZ wide Digital IP based resilient communications network. The Bank also understands the value in the defensible, attractive and inherently valuable fibre infrastructure positions.”

Nationwide Coverage

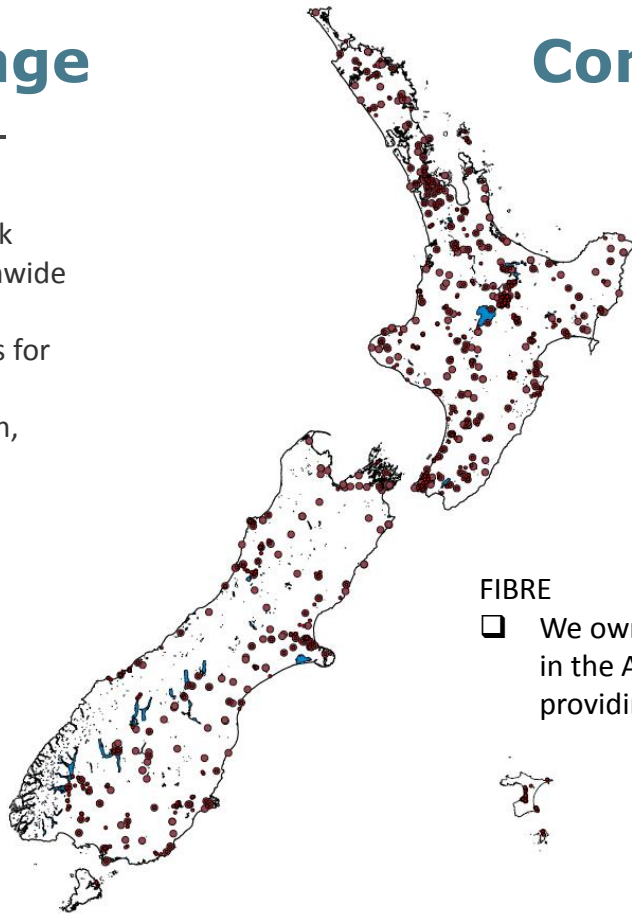
RADIO

- ☐ We are the leader in the mobile radio network market, providing the only commercial nationwide mobile radio infrastructure across NZ.
- ☐ We also own and operate dedicated networks for emergency services.
- ☐ Our customers include transport, construction, councils & government.
- ☐ Strong recurring revenue.

Connectivity

FIBRE

- ☐ We own fibre telecommunication networks in the Auckland and Wellington CBD providing high speed services to businesses.



Market input factors

Industry Trends

- ☐ Health & Safety
- ☐ Security
- ☐ Operational efficiency

Barriers for competitive entry

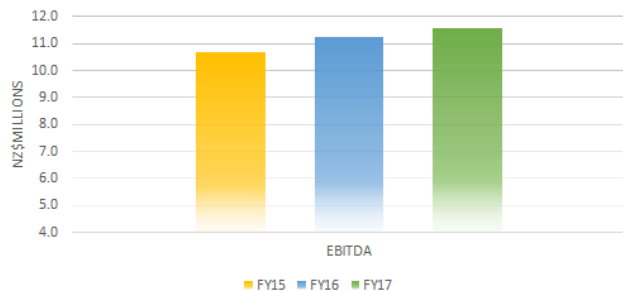
- ☐ Access to suitable elevated sites is difficult to gain
- ☐ Spectrum
- ☐ NZ terrain

TeamTalks Business fundamentals

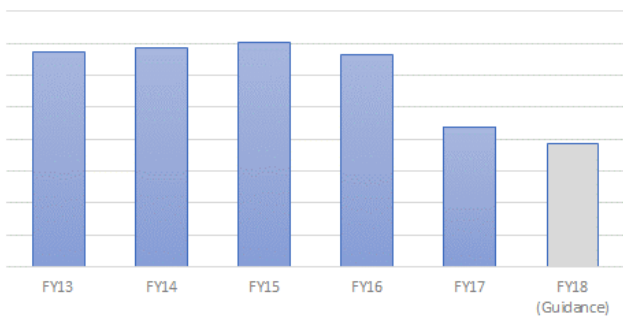
- ✓ We are a Network company
- ✓ We generate cash from operations
- ✓ Strong recurring revenue streams

Business performance

EBITDA



Net Debt



Thank you