ONGOING DISCLOSURE NOTICE

Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2) Financial Markets Conduct Act 2013

To NZX Limited; and

| Name of listed issuer: | Fonterra Co-operative Group Limited |
|----------------------------|-------------------------------------|
| Date this disclosure made: | 09.10.18 |
| Date of last disclosure: | 20.11.17 |

A Director or senior manager giving disclosure

| 1 | Full name(s): | John Speer Wilson | - |
|---|---|-------------------------------------|---|
| *************************************** | Name of listed issuer: | Fonterra Co-operative Group Limited | |
| | Name of related body corporate (if applicable): | : : | |
| • | Position held in listed issuer: | Board Member | - |

B Summary of acquisition or disposal of relevant interest (excluding specified derivatives

| Class of affected quoted financial products: | Purchase of 19,064 Shares in Fonterra Co-operative Group Limited | | | |
|--|--|--|--|--|
| Nature of the affected relevant interest(s): | Shareholder of Rangitata Dairles Limited Partnership | | | |
| For that relevant interest: | | | | |
| Number held in class before acquisition or disposal: | 3,388,638 | | | |
| Number held in class after acquisition or disposal: | 3,407,702 | | | |
| Current registered holder(s): | Rangitata Dairies Limited Partnership | | | |
| Registered holder(s) once transfers are registered: | Rangitata Dairies Limited Partnership | | | |

Summary of acquisition or disposal of specified derivatives relevant interest (if applicable)

| Type of affected derivative: | |
|---|--|
| Class of underlying financial products: | |
| Details of affected derivative- | |
| The notional value of the derivative (if any) or the notional amount of underlying financial products (if any): | |
| A statement as to whether the derivative is cash settled or physically settled: | |
| Maturity date of the derivative (if any): | |
| Expiry date of the derivative(if any): | |
| The price specified in the terms of the derivative (if any): | |
| Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by | |

| the value of the underlying financial products: | |
|--|---|
| For that derivative,- | |
| Parties to the derivative: | |
| If the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative: | ` |

D Details of transactions giving rise to acquisition or disposal

| Total number of transactions to which notice relates: | 1 |
|---|----------------------------|
| Details of transactions requiring disclosure- | |
| Date of transaction: | 01 October 2018 |
| Nature of transaction: | FS\$ for Shares redemption |
| Name of any other party or parties to the transaction (if known): | |
| The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration: | FS\$94,595.57 |
| Number of financial products to which the transaction related: | 1 |
| If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details— | |
| Whether relevant interests were acquired or disposed of during a closed period: | No |
| Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period: | |
| Date of the prior written clearance (if any): | 24.09.18 |

E Summary of other relevant interests after acquisition or disposal:

| Class of quoted financial products: | Shares in Fonterra Co-operative Group Limited | | |
|---|--|--|--|
| Nature of relevant interest: | Shareholder | | |
| For that relevant interest,- | | | |
| Number held in class: | 1,188,905 | | |
| Current registered holder(s): | Mangahana Farm Limited Partnership and Mowata Limited Partnership | | |
| For a derivative relevant interest,- | | | |
| Type of derivative: | | | |
| Details of derivative,- | | | |
| The notional value of the derivative (if any) or the notional amount of underlying financial products (if any): | | | |
| A statement as to whether the derivative is cash settled | | | |

| or physically settled: | | | · | | ···· |
|---|---|--|--|--|--|
| Maturity date of the derivative (if any): | | ······································ | | ************ | *************************************** |
| Expiry date of the derivative (if any): | *************************************** | *************************************** | *************************************** | | |
| The price's specified terms (if any): | | *************************************** | | | |
| Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial products: | | eenneenneenne van de de veergeenneen van de veergeen van de veergeen van de veergeen van de veergeen van de ve Lee | - | *************************************** | |
| For that derivative relevant interest,- | | New York Control of the Control of t | | | ······································ |
| Parties to the derivative: | | ************************************** | *************************************** | | *************************************** |
| If the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative: | | | And Company of Annual Company on the State of the State o | | der van de |
| F Certification | - | | | *************************************** | |
| I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made. | | | ************************************** | The same and the s | |
| Signature of director or officer: | | | | ************************************** | |
| Date of signature: | | manufaldadan pagaway in man | | *************************************** | |
| or | 4 | Andrew Standard of the Standard Standar | | ************************************** | ······································ |
| Signature of person authorised to sign on behalf of director or officer: | level - | | And the second s | | |
| Date of signature: | 09.10.18 | *************************************** | | | |
| Name and title of authorised person: | William Earwaker, Partnership | Director. | Rangitata | Dairies | Limited |

Notes

Use this form to disclose all the acquisitions and disposals by a director or senior manager of a listed issuer, or of a related body corporate, or in specified derivatives. The disclosure must be made within—

- (a) 20 working days after the first acquisition or disposal disclosed in this notice if the acquisitions or disposals are of a kind referred to in section 297(2)(a) of the Financial Markets Conduct Act 2013; or
- (b) in any other case, 5 trading days after the first acquisition or disposal disclosed in this notice.