

Ongoing Disclosure Notice

Disclosure of Directors and Senior Managers Relevant Interests

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Name and title of authorised person:

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013	
To NZX Limited; and	
Name of listed issuer:	Air New Zealand
Date this disclosure made:	16-Nov-18
Date of last disclosure:	15-Oct-18
Director or senior manager giving disclosure	
Full name(s):	John Whittaker
Name of listed issuer:	Air New Zealand
Name of related body corporate (if applicable):	
Position held in listed issuer:	Chief Air Operations & People Safety Officer
Summary of acquisition or disposal of relevant interest (excluding specified derivative	ves)
Class of affected quoted financial products:	Ordinary Shares (NZX:AIR)
	Registered holder:
Nature of the affected relevant interest(s):	beneficial owner
For that relevant interest-	
Number held in class before acquisition or disposal:	309,428
Number held in class after acquisition or disposal:	232,428
Current registered holder(s):	John Whittaker
Registered holder(s) once transfers are registered:	John Whittaker
Details of transactions giving rise to acquisition or disposal	
Total number of transactions to which notice relates:	3
Details of transactions requiring disclosure	12-Oct, 14-Oct
Date of transaction:	& 15-Oct-18
	On-market trade
Nature of transaction:	(sale of shares)
Name of any other party or parties to the transaction (if known):	
The consideration, expressed in New Zealand dollars, paid or received for the acquisition	
or disposal. If the consideration was not in cash and cannot be readily by converted into	
a cash value, describe the consideration:	\$235,620.00
	16,000 shares (12-Oct)
	29,965 shares (14-Oct)
Number of financial products to which the transaction related:	31,035 shares (15-Oct)
If the issuer has a financial products trading policy that prohibits directors or senior	
managers from trading during any period without written clearance (a closed period)	
include the following details—	No
Whether relevant interests were acquired or disposed of during a closed period: Whether prior written clearance was provided to allow the acquisition or disposal to	INO
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proceed during the closed period:	Not applicable
Date of the prior written clearance (if any):	Not applicable
Summary of other relevant interests after acquisition or disposal	
	Rights convertible to
Class of affected quoted financial products:	Ordinary Shares ("Rights")
	Power to acquire Ordinary
	Shares in accordance with
Nature of the affected relevant interest(s):	the terms of the Rights
For that relevant interest-	
Number held in class:	469,590
Registered holder(s) once transfers are registered:	John Whittaker
Certification	
I certify that, to the best of my knowledge and belief, the information contained in this	
disclosure is correct and that I am duly authorised to make this disclosure by all persons	
for whom it is made.	<u></u>
	Yac
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16-Nov-18 Felicity Cammock Employee Benefits Manager