

STOCK EXCHANGE ANNOUNCEMENT

17 January 2019

Chorus Q2 FY19 Connections Update

The Q2 period to 31 December 2018 saw UFB uptake grow to 51%, with fibre demand stronger than the same period in 2017.

Total fixed line connections decreased by 21k to 1,486,000 in Q2 (Q1 FY19: -19k). This was an improvement on the equivalent period in Q2 FY18 (- 23k).

- Broadband connections continued to grow in Chorus fibre areas (+5k).

Total broadband connections decreased by 4k to 1,186,000 (Q1 FY19: +3k), consistent with seasonal Q2 broadband disconnections.

- 517,000 broadband connections are now on fibre, with 38,000 fibre connections added in Q2 (Q1 FY19: 46,000; Q2 FY18: 34,000)
- 1Gbps connections grew 22% to 44,000.

Data consumption continues to grow, with 25 November setting a record of **~11 million gigabytes**

- Monthly average household data usage was **235GB** in December, up from 221GB in September. Fibre users now average **315GB** monthly, up from 307GB in September.

ENDS

For further information:

Brett Jackson
Investor Relations Manager
Phone: +64 4 896 4039
Mobile: +64 (27) 488 7808
Email: brett.jackson@chorus.co.nz

Holly Cushen
Senior Communications Specialist
Mobile: +64 (21) 029 94144
Email: holly.cushen@chorus.co.nz