



CDL INVESTMENTS
NEW ZEALAND LIMITED

Level 13, 280 Centre, 280 Queen Street,
P. O. Box 3248, Auckland 1140, New Zealand
Ph (09) 353 5005 Fax (09) 309 3244 Email: admin@cdli.co.nz

STOCK EXCHANGE ANNOUNCEMENT

Date 28 May 2019

Subject **REMARKS BY CHAIR COLIN SIM TO
ANNUAL MEETING OF SHAREHOLDERS**

On behalf of the Directors, I present the Annual Report and the Statement of Financial Accounts to 31 December 2018.

In summary, 2018 saw the Company report its ninth consecutive growth in profit; with a profit after tax of \$33.6 million. We are pleased that we were able to achieve this result

The annual report showed increases in the Company's property sales & other income, total assets, and net tangible asset per share. All of these metrics show a company in good health and performing well.

In 2018, we acquired 86.4 hectares of land in Hamilton and Christchurch for future development. As I said in the annual report, we are confident that the future of the company and our core business is secure.

As you know, the Board maintained the dividend at 3.5 cents per share for 2018. We chose to maintain the dividend at this level as the increase in profit was relatively small and because we wanted to ensure that CDI retained enough cash for development costs and to purchase land.

This year, it is impossible to ignore that property markets are slowing and we are making adjustments to our operations to take account of slowing demand. Not all areas are slowing down and we are looking to increase sales and complete development at developments where we know demand continues to be positive.

A slowing market may also present CDI with opportunities to acquire additional land and we will continue to look out for suitable opportunities.

And as noted, since our last meeting we lost two long-serving members of the CDL Investments family in Rob Challinor and John Lindsay and I'm sure that shareholders would want the Board to publicly acknowledge their contributions to the company over many years.

-ENDS-