

## STOCK EXCHANGE ANNOUNCEMENT

17 July 2019

### Chorus Q4 FY19 Connections Update

The Q4 period saw fibre connections grow to 50% of Chorus' total broadband connections.

#### **Total broadband connections grew by 5k to 1,196,000 (Q3 FY19: +5k)**

- demand for 1Gbps connections grew to 58,000 connections, up from 50,000 in March
- fibre demand was strong, with **50,000** fibre installations completed
- weighting of build programme to Q4, kept fibre uptake steady at 53% with 84,000 more customers passed

#### **Total fixed line connections declined by 22k to 1,450,000 in Q4 (Q3 FY19: -14k)**

- voice only disconnections increased as retailers targeted their customers with wireless voice

#### **Monthly average data usage grew to 265GB**

- fibre users now averaging **341GB** monthly, up from 329GB in March
- Aucklanders average **364GB** monthly on fibre, 308GB monthly across copper and fibre
- peak time data usage has begun exceeding **2Tbps**, up 77% from June 2017 level

## ENDS

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