

Disclosure of movement of 1% or more in substantial holding
or change in nature of relevant interest, or both

Sections 277 and 278, Financial Markets Conduct Act 2013

To NZX Limited

and

To Sanford Limited (SAN)

Relevant event being disclosed: **Disclosure of movement of 1% or more in substantial holding**

Date of relevant event: 23 August 2019

Date this disclosure made: 26 August 2019

Date last disclosure made: 17 August 2018

Substantial product holder(s) giving disclosure

Full name(s): Harbour Asset Management Limited

Summary of substantial holding

Class of quoted voting products: Ordinary Shares

Summary for Harbour Asset Management Limited

For **this** disclosure,—

- (a) total number held in class: **7,321,752**
- (b) total in class: **93,506,137**
- (c) total percentage held in class: **7.830%**

For **last** disclosure, **Harbour Asset Management Limited**

- (a) total number held in class: **5,940,362**
- (b) total in class: **93,626,735**
- (c) total percentage held in class: **6.345%**

Details of transactions and events giving rise to relevant event

Details of the transactions or other events requiring disclosure: In the four month period prior to this disclosure date, as part of normal on-market trading activity under discretionary investment mandates, Harbour Asset Management Limited purchased 1,953,261 SAN ordinary shares for total consideration of \$12,969,728.89 and sold 557,942 SAN ordinary shares for total consideration of \$3,963,215.

Details after relevant eventDetails for **Harbour Asset Management Limited**

Nature of relevant interest(s): Harbour Asset Management Limited, as a fund manager, has the power to exercise a right to vote attached to, and the power to acquire or dispose of the product, under powers of investment contained in investment management contracts with clients (the beneficial owners of the product).

For that relevant interest,—

- (a) number held in class: **7,321,752**
- (b) percentage held in class: **7.830%**
- (c) current registered holder(s): 1,451,296 SAN ordinary shares unknown and 5,870,456 SAN ordinary shares held by various nominee companies on behalf of clients as beneficial owners of Harbour Asset Management Limited funds.
- (d) registered holder(s) once transfers are registered: 7,321,752 SAN ordinary shares held by various nominee companies on behalf of clients as beneficial owners of Harbour Asset Management Limited funds.

No relevant agreement needs to be attached under Regulation 139.

Additional information

Address(es) of substantial product holder(s): Level 14, 171 Featherston Street, Wellington

Contact details: Liz Down, + 64 9 302 5539, liz.down@jarden.co.nz

Nature of connection between substantial product holders: Jarden Partners Limited, Jarden Securities Limited and Harbour Asset Management Limited are related bodies corporate.

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Financial Markets Conduct Act 2013 in relation to the financial products to which this disclosure relates: **None**

Certification

I, Liz Down, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.