# Disclosure of movement of 1% or more in substantial holding or change in nature of relevant interest, or both

Sections 277 and 278, Financial Markets Conduct Act 2013

| То                              | NZX Limited   |
|---------------------------------|---|
| and                             |   |
| То                              | Serko Limited (SKO)   |
| Relevant event being disclosed: | Disclosure of movement of 1% or more in substantial holding |
| Date of relevant event:         | 17 January 2020   |
| Date this disclosure made:      | 22 January 2020   |
| Date last disclosure made:      | 8 April 2019  |

## Substantial product holder(s) giving disclosure

| Full name(s): | Harbour Asset Management Limited.  |
|---------------|--|
|               | Includes details for related body corporate:  Jarden Securities Limited (previously named First NZ Capital Securities Limited) |

## Summary of substantial holding Harbour Asset Management Limited:

| Class of quoted voting products:  Summary for:               |                                     | Ordinary shares ( <b>Shares</b> )     |
|--|-------------------------------------|---------------------------------------|
|  |                                     | Harbour Asset Management Limited only |
| For <b>this</b> (a) total number held in disclosure - class: |                                     | 8,223,424                             |
|  | (b) total in class:                 | 92,086,422                            |
|  | (c) total percentage held in class: | 8.930%                                |
| For <b>last</b> disclosure -                                 | (a) total number held in class:     | 8,256,903                             |
|  | (b) total in class:                 | 80,922,809                            |
|  | (c) total percentage held in class: | 10.203%                               |

## Summary of substantial holding Related Body Corporate:

| Class of quoted voting products:                             |                                     | Ordinary shares ( <b>Shares</b> )  |  |
|--|-------------------------------------|--|--|
| Summary for:   |                                     | Jarden Securities Limited (previously named First NZ<br>Capital Securities Limited) excluding Harbour Asset<br>Management Limited                                  |  |
| For <b>this</b> (a) total number held in disclosure - class: |                                     | 40,015 (Includes Jarden Securities Limited (DIMS) holdings)  |  |
|  | (b) total in class:                 | 92,086,422   |  |
|  | (c) total percentage held in class: | 0.044%   |  |
| For <b>last</b> disclosure -                                 | (a) total number held in class:     | 90,435 (excludes Jarden Securities Limited (DIMS) holdings - see 'Details of transactions and events giving rise to relevant event' below for further information) |  |
|  | (b) total in class:                 | 80,922,809   |  |
|  | (c) total percentage held in class: | 0.112%   |  |

## Summary of substantial holding Including All Related Bodies Corporate:

| Class of quoted voting products:                             |                                     | Ordinary shares ( <b>Shares</b> )  |
|--|-------------------------------------|--|
| Summary for:   |                                     | Harbour Asset Management Limited and Jarden Securities Limited (previously named First NZ Capital Securities Limited) Harbour Asset Management Limited                 |
| For <b>this</b> (a) total number held in disclosure - class: |                                     | 8,263,439 (includes Jarden Securities Limited (DIMS) holdings)   |
|  | (b) total in class:                 | 92,086,422   |
|  | (c) total percentage held in class: | 8.974%   |
| For <b>last</b> disclosure -                                 | (a) total number held in class:     | 8,347,338  (excludes Jarden Securities Limited (DIMS) holdings – see 'Details of transactions and events giving rise to relevant event' below for further information) |
|  | (b) total in class:                 | 80,922,809   |
|  | (c) total percentage held in class: | 10.315%  |

### **Details of transactions and events giving rise to relevant event:**

Details of the transactions or other events requiring disclosure:

The transactions/events giving rise to this disclosure obligation are on-market trades by Harbour Asset Management Limited summarised in the table below.

The movements and positions of Jarden Securities Limited, a related body corporate of Harbour Asset Management Limited, are also summarised in the table below. Following a review of the substantial product holder disclosure methodologies and practices for Jarden Partners Limited and its related bodies corporate, this disclosure now includes the relevant interest arising under the investment management agreements that Jarden Securities Limited is a party to, for the purposes of providing discretionary investment management services (DIMS) to its clients (this relevant interest was not included in the last disclosure made on 8 April 2019).

| Details for:                                       | Harbour Asset Management Limited  | Jarden Securities Limited<br>(previously named First NZ Capital<br>Securities Limited)  | Jarden Securities Limited (DIMS)   |
|--|---|---|--|
| Nature of relevant interest(s):                    | As fund manager, the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Shares, under investment powers contained in investment management agreements with clients (the beneficial owners of the product) or managed fund trust deeds. | As beneficial owner, through normal on-market trading activity, with the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Shares | Jarden Securities Limited has, as provider of discretionary investment management services (DIMS) under various investment management agreements with clients (the beneficial owners of the product), the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Share. |
| On-market<br>purchases –<br>number of shares       | 2,145,477   | 2,829,481   | 10,000   |
| On-market<br>purchases –<br>Gross<br>Consideration | \$8,581,422   | \$12,034,646  | \$50,600   |

| On-market sales - number of shares    | 2,178,956   | 2,902,346    | Nil |
|---------------------------------------|-------------|--------------|-----|
| On-market sales – Gross Consideration | \$9,948,568 | \$12,336,202 | Nil |

## **Details after relevant event:**

| Details for:                                   | Harbour Asset Management Limited  | Jarden Securities Limited<br>(previously named First NZ Capital<br>Securities Limited)  | Jarden Securities Limited (DIMS)   |
|--|---|---|--|
| Nature of relevant interest(s):                | As fund manager, the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Shares, under investment powers contained in investment management agreements with clients (the beneficial owners of the product) or managed fund trust deeds. | As beneficial owner, through normal on-market trading activity, with the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Shares | Jarden Securities Limited has, as provider of discretionary investment management services (DIMS) under various investment management agreements with clients (the beneficial owners of the product), the power to exercise (or control the exercise of) a right to vote attached to, and power to acquire or dispose of (or control the acquisition or disposal of), the Share. |
| For that relevant in                           | For that relevant interest,   |   |  |
| Number held in class after the relevant event: | 8,223,424   | 17,570  | 22,445   |
| Percentage held<br>in class                    | 8.930%  | 0.019%  | 0.025%   |

| Current registered holder of financial products:                     | Various nominees or custodians for<br>and on behalf of Harbour Asset<br>Management Limited | Jarden Securities Limited | FNZ Custodians Limited (as sub-<br>custodian of Jarden Custodial Services<br>Limited) |
|--|--|---------------------------|---|
| Registered holder of financial products once transfer is registered: | Various nominees or custodians for<br>and on behalf of Harbour Asset<br>Management Limited | Jarden Securities Limited | FNZ Custodians Limited (as sub-<br>custodian of Jarden Custodial Services<br>Limited) |

### **Additional information**

| Address(es) of substantial product holder(s):             | Level 14, 171 Featherston Street, Wellington   |
|---|--|
| Contact details:  | Kate Livingston + 64 9 307 5747 kate.livingston@jarden.co.nz   |
| Nature of connection between substantial product holders: | Jarden Securities Limited (previously named First NZ Capital Securities Limited), Jarden Partners Limited (previously named First NZ Capital Group Limited) and Harbour Asset Management Limited are related bodies corporate. |

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Financial Markets Conduct Act 2013 in relation to the financial products to which this disclosure relates: none.

#### Certification

I, Kate Livingston, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.