



22 May 2020

Z Energy: restated weekly volume data

In response to requests for greater clarity around current market trading conditions Z Energy (NZX:ZEL ASX:ZEL) (Z) has been providing weekly volume data during the Covid-19 pandemic.

Due to a data collection timing issue for Distributors, Truckstops and Marine these numbers have been restated for the prior weeks. The cumulative effect of these restated volume changes is less than 5% of total weekly volume.

Data includes retail volumes for the Z network including Foodstuffs, the Caltex network and for the domestic supply arrangements that Z supports. The data includes all fuel volumes for the prior week up to 11.59pm on Sunday.

Z is disclosing commercial volume data, specifically Truckstop volumes including private Truckstops that Z supplies to our large commercial customers and Mini-Tankers. We are also providing Commercial Jet, Marine and 'Other' volumes.

All volumes in litres	4-week average (5)	W/ending 5 April	W/ending 12 April	W/ending 19 April	W/ending 26 April	W/ending 3 May	W/ending 10 May	W/ending 17 May
Z network (1)								
Retail fuel (91 & 95)	15,185,786	3,054,201	3,008,788	3,215,517	3,982,047	6,384,982	7,344,371	9,755,604
Diesel	6,366,233	1,355,154	1,333,074	1,433,503	1,782,243	3,454,039	4,155,065	4,885,014
Caltex network								
Retail fuel (91 & 95)	6,477,111	1,213,738	1,232,295	1,277,827	1,616,944	2,599,811	3,048,480	4,189,776
Diesel	2,756,245	555,748	570,203	608,976	765,831	1,387,188	1,663,292	2,070,003
Domestic supply (2)	11,566,013	4,369,496	4,742,728	4,487,678	5,297,432	7,002,413	8,759,090	9,114,468
Commercial supply (3)	14,707,396	7,045,127	6,145,558	6,498,754	7,449,974	10,684,178	13,863,875	14,081,164
Other commercial:								
Jet	14,206,445	3,460,334	4,131,598	3,681,986	3,233,192	2,703,824	3,587,537	3,460,334
Marine	3,769,609	2,300,718	4,126,971	1,467,407	2,574,899	2,472,993	1,937,838	2,264,132
Other (4)	604,124	420,064	261,440	132,854	183,749	327,034	396,634	385,914
Total Volume	75,638,962	23,774,580	25,552,655	22,804,502	26,886,311	37,016,462	44,756,182	50,206,409
% vs. Pre-Covid	100%	-69%	-66%	-70%	-64%	-51%	-41%	-34%

(1) Z network fuel sales volumes includes the Foodstuffs network

(2) Domestic supply volume is the total bulk fuel delivered to distributor customers

(3) Commercial supply includes Z and Caltex branded Truckstops, private Truckstops and Mini-Tankers

(4) Other 'Other' includes General Aviation and Lubricants

(5) Average weekly volume is the average volume for the four weeks preceding the Level 4 lockdown, specifically Monday 24 February to Sunday 22 March 2020