



10 June 2020

Z Energy weekly volume data

In response to requests for greater clarity around current market trading conditions Z Energy (NZX:ZEL ASX:ZEL) (Z) is providing weekly volume data during the Covid-19 pandemic.

Data includes retail volumes for the Z network including Foodstuffs, the Caltex network and for the domestic supply arrangements that Z supports. The data includes all fuel volumes for the prior week up to 11.59pm on Sunday.

Z is also disclosing commercial volume data, specifically Truckstop volumes including private Truckstops that Z supplies to our large commercial customers and Mini-Tankers. We are also providing Commercial Jet, Marine and 'Other' volumes.

Total volume for the week ended 7 June 2020 decreased by ~1% compared to the prior week, with declines in Retail and Truckstops offset by increases in 'Other domestic supply' and 'Other commercial fuels'. Retail volumes in the prior week (31 May) increased due to an extra 'Super Pumped'⁵ day on the Friday before Queens Birthday weekend. This resulted in a sequential decline in retail volumes this week. Volumes for the week are down ~30% (~20% excluding Jet) compared to pre-lockdown levels.⁶

All numbers in litres	⁽⁶⁾ Average weekly volume	Week ended 31 May 2020	Week ended 7 June 2020
Z Network (inc. Foodstuffs) ⁽¹⁾			
- Retail fuel (91 & 95)	15,185,786	12,898,019	12,594,496
- Diesel	6,366,233	5,724,705	5,474,188
Caltex Retail Fuel			
- Retail fuel (91 & 95)	6,477,111	5,464,804	5,325,684
- Diesel	2,756,245	2,380,596	2,332,802
Other domestic retail supply ⁽²⁾	11,566,013	7,962,787	8,892,003
Truckstops ⁽³⁾	14,707,396	13,505,738	11,496,955
Other commercial fuels			
- Jet	14,206,445	4,059,377	3,981,166
- Marine	3,769,609	975,326	2,352,026
- Other ⁽⁴⁾	604,124	333,792	473,672

(1) Z volumes will be retail fuel sales volumes including the Foodstuff network

(2) Domestic retail supply volume is the total bulk fuel delivered to distributor customers

(3) Truckstops include Z and Caltex branded Truckstops, private Truckstops and Mini-Tankers

(4) Other includes General Aviation and Lubricants

(5) Super-Pumped days offer 10c per litre discount when scanning the Z App or Fly Buys or Airpoints cards

(6) Average weekly volume is the average volume for the four weeks preceding the Level 4 lockdown, specifically Monday 24 February to Sunday 22 March 2020