



17 June 2020

## Z Energy weekly volume data

In response to requests for greater clarity around current market trading conditions Z Energy (NZX:ZEL ASX:ZEL) (Z) is providing weekly volume data during the Covid-19 pandemic.

Data includes retail volumes for the Z network including Foodstuffs, the Caltex network and for the domestic supply arrangements that Z supports. The data includes all fuel volumes for the prior week up to 11.59pm on Sunday.

Z is also disclosing commercial volume data, specifically Truckstop volumes including private Truckstops that Z supplies to our large commercial customers and Mini-Tankers. We are also providing Commercial Jet, Marine and 'Other' volumes.

Total volume for the week ended 14 June 2020 increased by ~5% compared to the prior week, with Retail, Truckstops, and 'Other domestic retail supply' increasing materially, slightly offset by a decrease in 'Other commercial fuels'. Volumes for the week are down ~26% (~16% excluding Jet) compared to pre-lockdown levels.<sup>5</sup>

All numbers in litres	<sup>(5)</sup> Average weekly volume	Week ended 7 June 2020	<b>Week ended 14 June 2020</b>
<b>Z Network (inc. Foodstuffs) <sup>(1)</sup></b>			
- Retail fuel (91 & 95)	15,185,786	12,594,496	<b>13,365,523</b>
- Diesel	6,366,233	5,474,188	<b>5,851,921</b>
<b>Caltex Retail Fuel</b>			
- Retail fuel (91 & 95)	6,477,111	5,325,684	<b>5,867,079</b>
- Diesel	2,756,245	2,332,802	<b>2,553,149</b>
<b>Other domestic retail supply <sup>(2)</sup></b>	11,566,013	8,892,003	<b>9,507,114</b>
<b>Truckstops <sup>(3)</sup></b>	14,707,396	11,496,955	<b>13,051,046</b>
<b>Other commercial fuels</b>			
- Jet	14,206,445	3,981,166	<b>3,927,057</b>
- Marine	3,769,609	2,352,026	<b>1,198,826</b>
- Other <sup>(4)</sup>	604,124	473,672	<b>395,192</b>

(1) Z volumes will be retail fuel sales volumes including the Foodstuff network

(2) Domestic retail supply volume is the total bulk fuel delivered to distributor customers

(3) Truckstops include Z and Caltex branded Truckstops, private Truckstops and Mini-Tankers

(4) Other includes General Aviation and Lubricants

(5) Average weekly volume is the average volume for the four weeks preceding the Level 4 lockdown, specifically Monday 24 February to Sunday 22 March 2020