



24 June 2020

Z Energy weekly volume data

In response to requests for greater clarity around current market trading conditions Z Energy (NZX:ZEL ASX:ZEL) (Z) is providing weekly volume data during the Covid-19 pandemic.

Data includes retail volumes for the Z network including Foodstuffs, the Caltex network and for the domestic supply arrangements that Z supports. The data includes all fuel volumes for the prior week up to 11.59pm on Sunday.

Z is also disclosing commercial volume data, specifically Truckstop volumes including private Truckstops that Z supplies to our large commercial customers and Mini-Tankers. We are also providing Commercial Jet, Marine and 'Other' volumes.

Total volume for the week ended 21 June was approximately flat compared to the prior week with Retail and 'Other domestic retail supply' decreasing, offset by increases in Truckstops and 'Other commercial fuels'. Volumes for the week are down ~27% (~17% excluding Jet) compared to pre-lockdown levels.⁵

All numbers in litres	⁽⁵⁾ Average weekly volume	Week ended 14 June 2020	Week ended 21 June 2020
Z Network (inc. Foodstuffs) ⁽¹⁾			
- Retail fuel (91 & 95)	15,185,786	13,365,523	13,263,868
- Diesel	6,366,233	5,851,921	5,802,459
Caltex Retail Fuel			
- Retail fuel (91 & 95)	6,477,111	5,867,079	5,723,377
- Diesel	2,756,245	2,553,149	2,511,492
Other domestic retail supply ⁽²⁾	11,566,013	9,507,114	8,885,206
Truckstops ⁽³⁾	14,707,396	13,051,046	13,238,739
Other commercial fuels			
- Jet	14,206,445	3,927,057	4,376,859
- Marine	3,769,609	1,198,826	1,575,879
- Other ⁽⁴⁾	604,124	395,192	195,181

(1) Z volumes will be retail fuel sales volumes including the Foodstuff network

(2) Domestic retail supply volume is the total bulk fuel delivered to distributor customers

(3) Truckstops include Z and Caltex branded Truckstops, private Truckstops and Mini-Tankers

(4) Other includes General Aviation and Lubricants

(5) Average weekly volume is the average volume for the four weeks preceding the Level 4 lockdown, specifically Monday 24 February to Sunday 22 March 2020