

Market Announcement

5 NOVEMBER 2020

Results of Shareholder voting at Fonterra Annual Meeting

Fonterra shareholders have voted to pass 8 of the 11 resolutions at this year's Annual Meeting. Resolutions 9, 10 and 11, which were three ordinary resolutions put forward by a Fonterra shareholder, were not passed.

The results of the resolutions are:

RESOLUTION RESULT - % in favour

Resolution 1: That no increase of remuneration of Directors be approved 97.34%

Resolution 2: That no increase of remuneration of Shareholders' Councillors be approved 97.60%

Resolution 3: That no increase of remuneration of members of Directors' Remuneration Committee be

approved 97.97%

Resolution 4: Appointment of KPMG as auditor and authorisation of the Directors to fix the auditor's

remuneration 97.67%

Resolution 5: Ratification of appointment of Ms Holly Kramer 95.79%

Resolution 6: Ratification of appointment of Mr Bruce Hassall 91.46%

Resolution 7: Approval of open entry related amendments to the Constitution 96.17%

Resolution 8: Approval of Shareholders' Council programme and budget 74.71%

Resolution 9: Mr Paterson's Proposal 39.70%

Resolution 10: Mr Paterson's Proposal 37.65%

Resolution 11: Mr Paterson's Proposal 35.62%

-ENDS-

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